Salinas City Center Improvement Association Operating Statement (By Committee): Year To Date November 30, 2016 (Fiscal Year End 2015-2016)

| Category/ Committee | SOBO | DISI | Administration | Contingency/Reserves | Total |
|-----------------------|-----------------|-----------------|----------------|----------------------|--------------------|
| | | | | | |
| Revenue: | | | | | |
| Budget | \$270,000 (60%) | \$100,000 (22%) | \$63,000 (14%) | \$17,000 (4%) | \$450,000.00(100%) |
| FY To Date | 265,941.62(60%) | 97,511.93(22%) | 62,053.05(14%) | 17,729.44(4%) | 443,236.04(98.50%) |
| Less: Refund/Adjstmt | <3,892.47> | <1,427.24> | <908.24> | <259.50> | <6,487.45> (1) |
| Net Revenue | 262,049.15 | 96,084.69 | 61,144.81 | 17,469.94 | 436,748.59 |
| Expenses: | | | | | |
| Insurance | | | 2,170.00 | | |
| IRS Filing | | | 875.00 | | |
| New City America | | | 18,000.00 | | |
| Formation Costs PBack | | | | | |
| Professional Services | | | 407.50 | | |
| Office Rent | | | 1,570.00 | | |
| Utilities/Computer | | | 214.66 | | |
| Payroll (ADP) | | | | | |
| Salary (Net of Taxes) | | | 36,765.90 | | |
| Company Taxes | | | 10,330.98 | | |
| Service Charges | | | 886.73 | | |
| Maintenance | 89,216.69 | | | | |
| Security | 76,931.00 | | | | |
| Bank Sv Charges | | | 74.00 | | |
| Marketing | | | | | |
| Website | | 3,250.00 | | | |
| Public Relations | | 19,567.87 | | | |
| Signage | | 770.00 | | | |
| Memberships | | 331.25 | | | |
| Expense (Sub-Total) | <166,147.69> | <23,919.12> | <71,294.77> | -0- | <261,361.58> |
| Operating Income | \$95,901.46 | \$72,165.57 | <\$10,149.96> | \$17,469.94 | \$175,387.01 |

Comerica General Account Balance (November 30, 2016): \$175,387.01 (three (3) checks (total: \$850.00 (Rent)) not cleared; all debits have cleared).

Assessment Revenue Received to date (County to City to SCCIA): \$443,236.04

Expenses & Adjustments/Refund (Corrigan (1)) Paid to date: <267,849.03>

SCCIA Operating Income (October 31, 2016): \$175,387.01

Assessment Revenue Receipts (Past Due/Collected) per County/City (since 10/31/16): -0- (Last: \$6,170.97 (Received: 10/07/16))

Prepared By: Kenneth Steen Jr.-SCCIA District Manager