

## ACCOUNTANTS' COMPILATION REPORT

To The Board of Directors  
Salinas City Center Improvement Association  
Salinas, California

Management is responsible for the accompanying statement of revenues and expenses – actual vs. budget – fiscal year 2020-2021 – cash basis of Salinas City Center Improvement Association (a nonprofit organization) for the four months ended March 31, 2021, in accordance with the cash basis of accounting, and for determining that the cash basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the statement of revenues and expenses – actual vs. budget – fiscal year 2020-2021 – cash basis nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on the statement of revenues and expenses – actual vs. budget – fiscal year 2020-2021 – cash basis.

The financial statement is prepared in accordance with the cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

The supplementary budget information contained in the statement of revenues and expenses – actual vs. budget – fiscal year 2020-2021 – cash basis is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary budget information was subject to our compilation engagement. We have not audited or reviewed the supplementary budget information and do not express an opinion, a conclusion, nor provide any assurance on such information.

Management has elected to omit substantially all the disclosures ordinarily included in financial statements prepared in accordance with the cash basis of accounting. If the omitted disclosures were included in the financial statement, they might influence the user's conclusions about the Company's revenues and expenses. Accordingly, the financial statement is not designed for those who are not informed about such matters.

We are not independent with respect to Salinas City Center Improvement Association.

*Steinbruner Hill CPAs*

Steinbruner Hill CPAs  
Carmel, California  
April 2, 2021

**Salinas City Center Improvement Association**  
**Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2020-2021 - Cash Basis**  
**For the Four Months Ended March 31, 2021**

	SOBO				DISI				Administration			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
<b>Income</b>												
Assessments	\$213,455.50	\$275,000.00	\$ 61,544.50		\$ 78,267.02	\$100,000.00	\$ 21,732.98		\$ 49,806.28	\$ 64,000.00	\$14,193.72	
Other Contributions	-				9,500.00	9,500.00			-	-		
Plus: FY 2019-20 Carry Over	71,595.23	71,595.23	-		78,080.61	78,080.61	-		49,022.31	49,022.31	-	
<b>Total Income</b>	<b>\$285,050.73</b>	<b>\$346,595.23</b>	<b>\$ 61,544.50</b>		<b>\$ 165,847.63</b>	<b>\$187,580.61</b>	<b>\$ 21,732.98</b>		<b>\$ 98,828.59</b>	<b>\$113,022.31</b>	<b>\$14,193.72</b>	
<b>Expenses</b>												
Bank Service Charges	-	-	-				-		49.80	400.00	350.20	88%
Formation Costs Payback	-	-	-				-				-	
Insurance	-	-	-				-		865.00	2,300.00	1,435.00	62%
Professional Services												
Accounting	-	-	-				-		1,234.00	10,000.00	8,766.00	88%
Legal	-	-	-				-			2,000.00	2,000.00	100%
<b>Total Professional Services</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>	<b>-</b>		<b>1,234.00</b>	<b>12,000.00</b>	<b>10,766.00</b>	<b>90%</b>
Office												
Rent/CAM/Utilities	-	-	-				-		2,388.65	6,000.00	3,611.35	60%
Office Annual Cleaning	-	-	-				-		-	600.00	600.00	100%
Office Furnishings/Paint	-	-	-				-		-	1,000.00	1,000.00	100%
Computer / Internet	-	-	-				-		253.16	1,200.00	946.84	79%
<b>Total Office</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>	<b>-</b>		<b>2,641.81</b>	<b>8,800.00</b>	<b>6,158.19</b>	<b>70%</b>
Staff												
Payroll - Wages & Taxes	-	-	-				-		5,595.37	16,000.00	-	-
Government Affairs	-	-	-				-		7,800.00	24,000.00	16,200.00	68%
<b>Total Staff</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>	<b>-</b>		<b>13,395.37</b>	<b>40,000.00</b>	<b>26,604.63</b>	<b>67%</b>
SOBO												
Sidewalk Ops (Maintenance)	20,583.50	120,000.00	99,416.50	83%								
Beautification/Order(Security)	38,460.08	134,000.00	95,539.92	71%								
<b>Total SOBO</b>	<b>59,043.58</b>	<b>254,000.00</b>	<b>194,956.42</b>	<b>77%</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>	<b>-</b>	
DISI												
District Identity					11,925.83	146,200.00	134,274.17	92%				
Streetscape Improvements					35,390.00	37,500.00	2,110.00	6%				
<b>Total DISI</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>47,315.83</b>	<b>183,700.00</b>	<b>136,384.17</b>	<b>74%</b>	<b>-</b>	<b>-</b>	<b>-</b>	
Extra Budget Expenses												
Collection Loss		5,500.00	5,500.00	100%		2,000.00	2,000.00	100%	-	1,280.00	1,280.00	100%
Workers Comp Insurance									-	-	-	
<b>Total Expenses</b>	<b>59,043.58</b>	<b>259,500.00</b>	<b>200,456.42</b>	<b>77%</b>	<b>47,315.83</b>	<b>185,700.00</b>	<b>138,384.17</b>	<b>75%</b>	<b>18,185.98</b>	<b>64,780.00</b>	<b>46,594.02</b>	<b>72%</b>
<b>Net Income</b>	<b>226,007.15</b>	<b>87,095.23</b>			<b>118,531.80</b>	<b>1,880.61</b>			<b>80,642.61</b>	<b>48,242.31</b>		
<b>Balance as of 3/31/21</b>	<b>\$226,007.15</b>				<b>\$ 118,531.80</b>				<b>\$ 80,642.61</b>			

(See accompanying accountants' report)

**Salinas City Center Improvement Association**  
**Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2020-2021 - Cash Basis**  
**For the Four Months Ended March 31, 2021**

	Contingency/Reserves				TOTAL			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
<b>Income</b>								
Assessments	\$ 14,230.36	\$ 18,000.00	\$ 3,769.64		\$ 355,759.16	\$ 457,000.00	\$ 101,240.84	
Other Contributions	-	-	-		9,500.00	9,500.00	-	
Plus: FY 2019-20 Carry Over	31,616.72	31,616.72	-		230,314.87	230,314.87	-	
<b>Total Income</b>	<b>\$ 45,847.08</b>	<b>\$ 49,616.72</b>	<b>\$ 3,769.64</b>		<b>\$ 595,574.03</b>	<b>\$ 696,814.87</b>	<b>\$ 101,240.84</b>	
<b>Expenses</b>								
Bank Service Charges		-	-		49.80	400.00	350.20	88%
Formation Costs Payback	10,207.00	5,000.00	(5,207.00)	-104%	10,207.00	5,000.00	(5,207.00)	-104%
Insurance			-		865.00	2,300.00	1,435.00	62%
Professional Services			-		-	-	-	
Accounting			-		1,234.00	10,000.00	8,766.00	88%
Legal			-		-	2,000.00	2,000.00	100%
<b>Total Professional Services</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>1,234.00</b>	<b>12,000.00</b>	<b>10,766.00</b>	<b>90%</b>
Office			-		-	-	-	
Rent/CAM/Utilities			-		2,388.65	6,000.00	3,611.35	60%
Office Annual Cleaning			-		-	600.00	600.00	100%
Office Furnishings/Paint			-		-	1,000.00	1,000.00	100%
Computer / Internet			-		253.16	1,200.00	946.84	79%
<b>Total Office</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>2,641.81</b>	<b>8,800.00</b>	<b>6,158.19</b>	<b>70%</b>
Staff			-		-	-	-	
Payroll - Wages & Taxes			-		5,595.37	16,000.00	10,404.63	65%
Government Affairs			-		7,800.00	24,000.00	16,200.00	68%
<b>Total Staff</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>13,395.37</b>	<b>40,000.00</b>	<b>26,604.63</b>	<b>67%</b>
SOBO			-		-	-	-	
Sidewalk Ops (Maintenance)			-		20,583.50	120,000.00	99,416.50	83%
Beautification/Order(Security)			-		38,460.08	134,000.00	95,539.92	71%
<b>Total SOBO</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>59,043.58</b>	<b>254,000.00</b>	<b>194,956.42</b>	<b>77%</b>
DISI			-		-	-	-	
District Identity			-		11,925.83	146,200.00	134,274.17	92%
Streetscape Improvements			-		35,390.00	37,500.00	2,110.00	6%
<b>Total DISI</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>47,315.83</b>	<b>183,700.00</b>	<b>136,384.17</b>	<b>74%</b>
Extra Budget Expenses			-		-	-	-	
Collection Loss		360.00	360.00	100%	-	9,140.00	9,140.00	100%
Workers Comp Insurance			-		-	-	-	
<b>Total Expenses</b>	<b>10,207.00</b>	<b>5,360.00</b>	<b>(4,847.00)</b>	<b>-90%</b>	<b>134,752.39</b>	<b>515,340.00</b>	<b>380,587.61</b>	<b>74%</b>
<b>Net Income</b>	<b>35,640.08</b>	<b>44,256.72</b>			<b>460,821.64</b>	<b>181,474.87</b>		
<b>Balance as of 3/31/21</b>	<b>\$ 35,640.08</b>				<b>\$ 460,821.64</b>			

(See accompanying accountants' report)