Salinas City Center Improvement Association Operating Budget - Fiscal Year 2022-2023						
Friday, November 18, 2022		SOBO	DISI	Administration	Contingency/Reserve	Total
		60.0%	22.0%	14.0%	4.0%	100.0%
Gross Income						
2022-2023 Assessments		\$274,200	\$100,540	\$63,980	\$18,280	\$457,000
Gifts & Donations		\$0	\$0	\$0	\$0	<u>\$0</u>
Total gross income		\$274,200	\$100,540	\$63,980	\$18,280	\$457,000
Less: Collection loss	2.0%	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	\$9,140	<u>\$9,140</u>
Effective income		\$274,200	\$100,540	\$63,980	\$9,140	\$447,860
Expenses						
Bank Service Charges				\$200		\$200
Formation Costs Payback					\$5,000	\$5,000
Insurance				\$2,300		\$2,300
Professional Services						
Accounting				\$11,500		\$11,500
Legal				\$2,000		\$2,000
Other (HR & Grant Writing)				\$10,000		\$10,000
Total Professional Services				\$23,500		\$23,500
Office				723,300		723,300
Rent/CAM/Utilities				\$6,000		\$6,000
				\$600		\$600
Office Annual Cleaning						
Office Furniture/Supplies				\$1,500		\$1,500
Computer/Internet				<u>\$2,500</u>		\$2,500
Total Office				\$10,600		\$10,600
Staff						
Kevin Payroll - Wages, Taxes & WC		\$50,000	\$0	\$0		\$50,000
Greg Payroll - Wages, Taxes & WC		\$10,000	\$35,000	\$45,000		\$90,000
Government Affairs		\$0	\$0	\$26,000		\$26,000
Total Staff		\$60,000	\$35,000	\$71,000		\$166,000
SOBO						
Smith & Enright		\$95,000				\$95,000
Sidewalk Pressure Washing & Sealing		\$40,000				\$40,000
Beautification / Order (Security)		<u>\$120,000</u>				\$120,000
Total SOBO		\$255,000				\$255,000
DISI						
District Identity			\$57,000			\$57,000
Streetscape Improvements			<u>\$26,000</u>			\$26,000
Total DISI			<u>\$83,000</u>			\$83,000
Subtotal		\$315,000	\$118,000	\$107,600	\$5,000	\$545,600
Extra Budget Expense						
Taxes		<u>\$0</u>	<u>\$0</u>	\$250	\$0	\$250
Total Extra Budget Expense		<u>\$0</u>	<u>\$0</u>	\$250		\$250
Total Expenses		\$315,000	\$118,000	\$107,850		\$545,850
<u>Total Income</u>		<u>-\$40,800</u>	<u>-\$17,460</u>	<u>-\$43,870</u>	<u>\$4,140</u>	<u>-\$97,990</u>
Cash Flow						
Beginning balance (Projected 2021-2022 Carryover)		\$141,597	\$20,187	\$43,140	\$23,305	\$228,229
Reallocation of 2021-2022 carryover		-\$40,000	\$10,000	\$30,000		\$0
Net operating income		-\$40,800	-\$17,460	<u>-\$43,870</u>		-\$97,990
Proiected ending balance		\$60.797	<u>\$12.727</u>	<u>\$29.270</u>		\$130.239