

SALINAS CITY CENTER IMPROVEMENT ASSOCIATION  
Board of Directors Meeting  
Thursday, February 8th, 2024 at 10:00am  
Makerspace Room @ United Way Monterey County  
232 Monterey Str, Salinas, CA 93901

## Agenda

- |      |  |            |
|------|--|------------|
| I.   | Call to Order/Roll Call  | Steve Ish  |
| II.  | Public Comment (2 Minutes)   | Steve Ish  |
| III. | <a href="#"><u>Consent Agenda—General Business</u></a>   | Steve Ish  |
|      | A. Minutes January 11th, 2024  |            |
|      | B. November 2023 End of Year Financial Report  |            |
|      | C. December 2023 & January 2024 Financial Report   |            |
|      | <ul style="list-style-type: none"><li>● Public Comment</li><li>● Board Questions to President/District Administrator</li><li>● Board Discussion/Deliberation</li><li>● Action by Board</li></ul> |            |
| IV.  | Presentations/Updates  | Greg Hamer |
|      | A. <a href="#"><u>Report from the President</u></a>  |            |
|      | B. <a href="#"><u>Report from the Treasurer</u></a>  |            |
|      | C. <a href="#"><u>Report from Government Affairs</u></a>   |            |
|      | D. <a href="#"><u>Report from District Coordinator</u></a>   |            |
|      | <ul style="list-style-type: none"><li>● Public Comment</li></ul>   |            |



- Board Questions to President/District Administrator
- Board Discussion/Deliberation
- Action by Board

V. Updates from Ad-Hoc Committees

Greg Hamer

- A. [District Identity and Streetscape Improvements \(DISI\)](#)
- B. [Sidewalk Operation and Beatification & Order \(SOBO\)](#)
- C. [Land Use Committee \(LUC\)](#)

- Public Comment
- Board Questions to President/District Administrator
- Board Discussion/Deliberation
- Action by Board

VI. [ACTION ITEMS](#)

Steve Ish

- A. Approve Security RFP recommendation from SOBO committee.

- Public Comment
- Board Questions to President/District Administrator
- Board Discussion/Deliberation
- Action by Board

VII. Adjournment

Steve Ish

The next Regular Meeting of the Board of Directors is scheduled for Thursday, March 14th 2024, at 10am at Makerspace Room @ United Way Monterey County, 232 Monterey Street, Salinas, California 93901

Notes: Requests for a disability related modification or accommodation, including auxiliary aids or services, in order to attend or participate in a meeting should be made to the District Administrator during regular business hours at (831) 877-0997. Notification received 48 hours before the meeting will enable the District to make reasonable accommodations.

The complete Board packet including subsequently distributed materials and presentations is available at the Association Office, 10b Midtown Ln, Salinas, CA 93901. All items appearing on the agenda are subject to action by the Board. Staff and Committee recommendations are subject to change by the Board.



## **Reference Items**

[SCCIA Bylaws](#)

[SCCIA Management District Agreement](#)

[City of Salinas Annual Budget](#)

[Salinas Downtown Vibrancy Plan](#)

# SALINAS CITY CENTER IMPROVEMENT ASSOCIATION

Board of Directors Minutes  
Thursday, January 11th, 2024 at 10:00am  
Salinas, CA 93901

## Minutes

		Present	Absent
Board President	Steve Ish	P	
Board Vice President	Frank Saunders	P	
Board Treasurer	Greg Piini	P	
Board Secretary	Audrey Wardwell		A
Board Member	Amy Salmina	P	
Board Member	James Kendall		A
Board Member	Jason Retterer	P	
Board Member	Jay DeSerpa	P	
Board Member	Joel Panzer	P	
Board Member	Katy Castagna	P	
Board Member	Larry Bussard	P	
Board Member	Peter Kasavan	P	
Board Member	Ruth Rodriguez	P	
Government Affairs	Kevin Dayton	P	
District Coordinator	Greg Hamer	P	
Legal Counsel	Matt Ottone		A

Item	Discussion	Action
I.	Call to Order Steve Ish 10:02am Introductions	
II.	Public Comment None	None
III.	Consent Agenda GH - Document error on the minutes for 11/28/23. The date was incorrect. November and December financials not ready in time for the board meeting. Motion to adopt minutes as amended without financials.	Motion to adopt consent agenda as amended. Larry Bussard (M), Ruth Rodriguez (S) No Public Comment 9 Aye

		0 Nay 2 Abstain -Jason Retterer/Frank Saunders Motion Passes
IV.	<p>A. Report from President - None</p> <p>B. Report from Treasurer -</p> <p>GP - Need the City disbursement. Closed the Mechanics Bank CD and transferred to the Comerica checking account.</p> <p>JR - What about Grants?</p> <p>GP - Separate account</p> <p>FS - What is the ratio of disbursement funds?</p> <p>GP - 2/3rd in December and remainder for disbursement 2 and 3.</p> <p>C. Report from Government Affairs - None</p> <p>D. Report from District Coordinator - None</p> <p>E. Presentation by City of Salinas RE: 150th Anniversary - Sophia Rome and Daisy Gallardo presented plans for the 150th City Anniversary. They are including the Historical Society, ACS, Steinbeck Museum, and many others for celebration on April 6th. Parking concerns are addressed by requesting a free parking day at the Monterey Str garage.</p> <p>JP - Farmers Market will offer free booth space for outreach.</p> <p>KC- Reach out to Dr McKinnon, Author of History of Salinas.</p> <p>PK - Any speakers? Reach out to the Heritage Center at the Transit Station.</p> <p>JP - The Monterey County Historical Society has a lot of pictures.</p> <p>AS - Will put you in touch with some clients that are historians.</p> <p>GP - You should coordinate with the DISI committee.</p> <p>JP - What about Road Closures and coordination?</p> <p>LB - Why does the street need to be closed? What about seating?</p> <p>Sophia - Will include businesses and property owners in planning.</p> <p>PK - What about the Film Commission and any movies filmed in Salinas?</p> <p>JR - What kind of community outreach will be done?</p>	None
V.	<p>Updates from Ad-Hoc Committees</p> <p>A. DISI - None</p> <p>B. SOBO -</p> <p>JP - Security RFP is in progress. Update on Maint staff hire.</p> <p>SI - Concern about trees and lighting in Lot 3.</p> <p>C. LUC -</p> <p>SI - Update on Taylor Farms goals to purchase city lot 8 and 12 for a Hotel and Affordable housing respectively.</p> <p>JR - Continue to have monthly meetings, 4th Thursday of the month via zoom.</p>	None
VI.	<p>Action Items</p> <p>A. None</p> <p>B. Discussion RE: Traffic Enforcement for various district intersections.</p> <p>FS - Gabilan Accident last week. Dangerous intersection and somebody is going to get killed</p> <p>SI - Draft letter to city council?</p> <p>JD - Get stats on district accidents?</p> <p>Kevin - Hold the city accountable for their positions.</p>	No Action. Staff to provide research.
VII.	Meeting Adjourned 11:38AM.	None

## ACCOUNTANTS' COMPILATION REPORT

To The Board of Directors  
Salinas City Center Improvement Association  
Salinas, California

Management is responsible for the accompanying financial statements of Salinas City Center Improvement Association (a nonprofit organization), which comprise a statement of assets, liabilities and fund balance – cash basis as of November 30, 2023, and the related statement of revenues and expenses – actual vs. budget – fiscal year 2022-2023 – cash basis for the twelve months then ended, in accordance with the cash basis of accounting, and for determining that the cash basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the statement of revenues and expenses – actual vs. budget – fiscal year 2022-2023 – cash basis nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on the statement of revenues and expenses – actual vs. budget – fiscal year 2022-2023 – cash basis.

The financial statement is prepared in accordance with the cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

The supplementary budget information contained in the statement of revenues and expenses – actual vs. budget – fiscal year 2022-2023 – cash basis is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary budget information was subject to our compilation engagement. We have not audited or reviewed the supplementary budget information and do not express an opinion, a conclusion, nor provide any assurance on such information.

Management has elected to omit substantially all the disclosures ordinarily included in financial statements prepared in accordance with the cash basis of accounting. If the omitted disclosures were included in the financial statement, they might influence the user's conclusions about the Company's assets, liabilities, fund balance, revenues and expenses. Accordingly, the financial statement is not designed for those who are not informed about such matters.

We are not independent with respect to Salinas City Center Improvement Association.

*Steinbruner Hill CPAs*

Steinbruner Hill CPAs  
Carmel, California  
January 10, 2024

**Salinas City Center Improvement Association**  
**Statement of Assets, Liabilities and Fund Balance - Cash Basis**  
**As of November 30, 2023**

**ASSETS**

<b>Current Assets</b>	
<b>Bank Accounts</b>	
Checking - Operating Acct	\$ 14,734.94
Checking - Grants Acct	108,836.48
SVFWF Checking	-
<b>Total Bank Accounts</b>	<u>123,571.42</u>
<b>Total Current Assets</b>	<u>123,571.42</u>
<b>Other Current Assets</b>	
Mechanics Bank CD	203,141.61
<b>Total Other Current Assets</b>	<u>203,141.61</u>
<b>Fixed Assets</b>	
Vehicle	18,000.61
Accumulated Depreciation	(819.00)
<b>Total Fixed Assets</b>	<u>17,181.61</u>
<b>Other Assets</b>	
Organizational Costs	50,000.00
Accumulated Intangible Assets	(27,917.00)
<b>Total Other Assets</b>	<u>22,083.00</u>
<b>TOTAL ASSETS</b>	<u><u>\$ 365,977.64</u></u>

**LIABILITIES AND FUND BALANCE**

<b>Liabilities</b>	
Debt	\$ 15,000.00
<b>Total Liabilities</b>	<u>15,000.00</u>
<b>Fund Balance</b>	
Fund Balance - SOBO	99,886.65
Fund Balance - DISI	53,694.13
Fund Balance - Admin	19,755.38
Fund Balance - Conting/Reserves	44,540.39
Fund Balance - Grants	108,836.48
Fund Balance - SVFWF	-
Subtotal - Cash Fund Balance	<u>326,713.03</u>
Fund Balance - Other	24,264.61
<b>Total Fund Balance</b>	<u>350,977.64</u>
<b>TOTAL LIABILITIES AND FUND BALANCE</b>	<u><u>\$ 365,977.64</u></u>

(See accompanying accountants' report)

**Salinas City Center Improvement Association**  
**Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2022-2023 - Cash Basis**  
**For the Twelve Months Ended November 30, 2023**

	SOBO				DISI				Administration			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
<b>Income</b>												
Assessments	\$ 272,957.82	\$ 274,200.00	\$ 1,242.18		\$ 100,084.53	\$ 100,540.00	\$ 455.47		\$ 63,690.16	\$ 63,980.00	\$ 289.84	
Grants	-	-	-		-	-	-		-	-	-	
SVFWF	-	-	-		-	-	-		-	-	-	
Interest Earned	-	-	-		-	-	-		-	-	-	
Plus: FY 2021-22 Carryover	155,506.02	155,506.02			47,643.48	47,643.48			49,461.55	49,461.55		
Reallocation of 2021-22 Carryover	(40,000.00)	(40,000.00)			10,000.00	10,000.00			30,000.00	30,000.00		
<b>Total Income</b>	<b>\$ 388,463.84</b>	<b>\$ 389,706.02</b>	<b>\$ 1,242.18</b>		<b>\$ 157,728.01</b>	<b>\$ 158,183.48</b>	<b>\$ 455.47</b>		<b>\$ 143,151.71</b>	<b>\$143,441.55</b>	<b>\$ 289.84</b>	
<b>Expenses</b>												
Bank Service Charges	-	-	-		-	-	-		66.00	200.00	134.00	67%
Formation Costs Payback	-	-	-		-	-	-		-	-	-	
Insurance	-	-	-		-	-	-		2,214.00	2,300.00	86.00	4%
Professional Services	-	-	-		-	-	-		-	-	-	
Accounting	-	-	-		-	-	-		21,022.16	11,500.00	(9,522.16)	-83%
Legal	-	-	-		-	-	-		7,156.25	2,000.00	(5,156.25)	-258%
Other	-	-	-		-	-	-		13,495.00	10,000.00	(3,495.00)	-35%
<b>Total Professional Services</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>	<b>-</b>		<b>41,673.41</b>	<b>26,000.00</b>	<b>(15,673.41)</b>	<b>-60%</b>
Office	-	-	-		-	-	-		-	-	-	
Rent/CAM/Utilities	-	-	-		-	-	-		6,436.92	6,000.00	(436.92)	-7%
Office Annual Cleaning	-	-	-		-	-	-		-	600.00	600.00	100%
Office Furnishings/Paint	-	-	-		-	-	-		815.56	1,500.00	684.44	46%
Computer / Internet	-	-	-		-	-	-		2,455.59	2,500.00	44.41	2%
<b>Total Office</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>	<b>-</b>		<b>9,708.07</b>	<b>10,600.00</b>	<b>891.93</b>	<b>8%</b>
Staff	-	-	-		-	-	-		-	-	-	
Payroll - Wages & Taxes	48,350.54	56,000.00	7,649.46	14%	31,453.51	35,000.00	-		39,909.04	44,000.00	4,090.96	-
Workers Comp Insurance	3,109.96	4,000.00	890.04	22%	561.65	-	-		575.81	1,000.00	424.19	-
Government Affairs	-	-	-		-	-	-		29,150.00	26,000.00	(3,150.00)	-12%
<b>Total Staff</b>	<b>51,460.50</b>	<b>60,000.00</b>	<b>8,539.50</b>	<b>14%</b>	<b>32,015.16</b>	<b>35,000.00</b>	<b>2,984.84</b>	<b>9%</b>	<b>69,634.85</b>	<b>71,000.00</b>	<b>1,365.15</b>	<b>2%</b>
SOBO	-	-	-		-	-	-		-	-	-	
Sidewalk Ops (Maintenance)	116,251.33	135,000.00	18,748.67	14%	-	-	-		-	-	-	
Beautification/Order(Security)	120,865.36	120,000.00	(865.36)	-1%	-	-	-		-	-	-	
<b>Total SOBO</b>	<b>237,116.69</b>	<b>255,000.00</b>	<b>17,883.31</b>	<b>7%</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>	<b>-</b>	
DISI	-	-	-		-	-	-		-	-	-	
District Identity	-	-	-		52,093.41	57,000.00	4,906.59	9%	-	-	-	
Streetscape Improvements	-	-	-		19,925.31	26,000.00	6,074.69	23%	-	-	-	
<b>Total DISI</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>72,018.72</b>	<b>83,000.00</b>	<b>10,981.28</b>	<b>13%</b>	<b>-</b>	<b>-</b>	<b>-</b>	
Extra Budget Expenses	-	-	-		-	-	-		-	-	-	
Collection Loss	-	-	-		-	-	-		-	-	-	
Taxes	-	-	-		-	-	-		100.00	250.00	150.00	60%
<b>Total Expenses</b>	<b>288,577.19</b>	<b>315,000.00</b>	<b>26,422.81</b>	<b>8%</b>	<b>104,033.88</b>	<b>118,000.00</b>	<b>13,966.12</b>	<b>12%</b>	<b>123,396.33</b>	<b>107,850.00</b>	<b>(15,546.33)</b>	<b>-14%</b>
<b>Net Income</b>	<b>(15,619.37)</b>	<b>74,706.02</b>			<b>(3,949.35)</b>	<b>40,183.48</b>			<b>(59,706.17)</b>	<b>35,591.55</b>		
<b>Total Cash Balance as of 11/30/23</b>	<b>\$ 99,886.65</b>				<b>\$ 53,694.13</b>				<b>\$ 19,755.38</b>			

(See accompanying accountants' report)

SCCIA Board Meeting 2/8/2024

**Salinas City Center Improvement Association**  
**Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2022-2023 - Cash Basis**  
**For the Twelve Months Ended November 30, 2023**

	Contingency/Reserves				SUBTOTAL SOBO, DISI, ADMIN, & CONTINGENCY				Grants Funds			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
<b>Income</b>												
Assessments	\$ 18,197.18	\$ 18,280.00	\$ 82.82		\$ 454,929.69	\$457,000.00	\$ 2,070.31		\$ -	\$ -	\$ -	
Grants	-	-	-		-	-	-		171,000.00	-	-	
SVFWF	-	-	-		-	-	-		-	-	-	
Interest Earned	3,141.61	-	-		3,141.61	-	-		-	-	-	
Plus: FY 2021-22 Carryover	28,305.10	28,305.10	-		280,916.15	280,916.15	-		7,866.73	7,866.73	-	
Reallocation of 2021-22 Carryover	-	-	-		-	-	-		-	-	-	
<b>Total Income</b>	<b>\$ 49,643.89</b>	<b>\$ 46,585.10</b>	<b>\$ 82.82</b>		<b>\$ 738,987.45</b>	<b>\$737,916.15</b>	<b>\$ (1,071.30)</b>		<b>\$ 178,866.73</b>	<b>\$ 7,866.73</b>	<b>\$ -</b>	
<b>Expenses</b>												
Bank Service Charges	-	-	-		66.00	200.00	134.00	67%	30.25	-	(30.25)	
Formation Costs Payback	5,103.50	5,000.00	(103.50)	-2%	5,103.50	5,000.00	(103.50)	-2%	-	-	-	
Insurance	-	-	-		2,214.00	2,300.00	86.00	4%	-	-	-	
Professional Services	-	-	-		-	-	-		-	-	-	
Accounting	-	-	-		21,022.16	11,500.00	(9,522.16)	-83%	-	-	-	
Legal	-	-	-		7,156.25	2,000.00	(5,156.25)	-258%	-	-	-	
Other	-	-	-		13,495.00	10,000.00	(3,495.00)	-35%	-	-	-	
<b>Total Professional Services</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>41,673.41</b>	<b>26,000.00</b>	<b>(15,673.41)</b>	<b>-60%</b>	<b>30.25</b>	<b>-</b>	<b>(30.25)</b>	
Office	-	-	-		-	-	-		-	-	-	
Rent/CAM/Utilities	-	-	-		6,436.92	6,000.00	(436.92)	-7%	-	-	-	
Office Annual Cleaning	-	-	-		-	600.00	600.00	100%	-	-	-	
Office Furnishings/Paint	-	-	-		815.56	1,500.00	684.44	46%	-	-	-	
Computer / Internet	-	-	-		2,455.59	2,500.00	44.41	2%	-	-	-	
<b>Total Office</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>9,708.07</b>	<b>10,600.00</b>	<b>891.93</b>	<b>8%</b>	<b>-</b>	<b>-</b>	<b>-</b>	
Staff	-	-	-		-	-	-		-	-	-	
Payroll - Wages & Taxes	-	-	-		119,713.09	135,000.00	15,286.91	11%	-	-	-	
Workers Comp Insurance	-	-	-		4,247.42	5,000.00	752.58	15%	-	-	-	
Government Affairs	-	-	-		29,150.00	26,000.00	(3,150.00)	-12%	-	-	-	
<b>Total Staff</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>153,110.51</b>	<b>166,000.00</b>	<b>12,889.49</b>	<b>8%</b>	<b>-</b>	<b>-</b>	<b>-</b>	
SOBO	-	-	-		-	-	-		-	-	-	
Sidewalk Ops (Maintenance)	-	-	-		116,251.33	135,000.00	18,748.67	14%	-	-	-	
Beautification/Order(Security)	-	-	-		120,865.36	120,000.00	(865.36)	-1%	-	-	-	
<b>Total SOBO</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>237,116.69</b>	<b>255,000.00</b>	<b>17,883.31</b>	<b>7%</b>	<b>-</b>	<b>-</b>	<b>-</b>	
DISI	-	-	-		-	-	-		-	-	-	
District Identity	-	-	-		52,093.41	57,000.00	4,906.59	9%	16,522.34	-	(16,522.34)	
Streetscape Improvements	-	-	-		19,925.31	26,000.00	6,074.69	23%	53,477.66	-	(53,477.66)	
<b>Total DISI</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>72,018.72</b>	<b>83,000.00</b>	<b>10,981.28</b>	<b>13%</b>	<b>70,000.00</b>	<b>-</b>	<b>(70,000.00)</b>	
Extra Budget Expenses	-	-	-		-	-	-		-	-	-	
Collection Loss	-	9,140.00	9,140.00	100%	-	9,140.00	9,140.00	100%	-	-	-	
Taxes	-	-	-		100.00	250.00	150.00	60%	-	-	-	
<b>Total Expenses</b>	<b>5,103.50</b>	<b>14,140.00</b>	<b>9,036.50</b>	<b>64%</b>	<b>521,110.90</b>	<b>554,990.00</b>	<b>33,879.10</b>	<b>6%</b>	<b>70,030.25</b>	<b>-</b>	<b>(70,030.25)</b>	
<b>Net Income</b>	<b>13,093.68</b>	<b>32,445.10</b>			<b>(66,181.21)</b>	<b>182,926.15</b>			<b>100,969.75</b>	<b>7,866.73</b>		
<b>Total Cash Balance as of 11/30/23</b>	<b>\$ 44,540.39</b>				<b>\$ 217,876.55</b>				<b>\$ 108,836.48</b>			

(See accompanying accountants' report)

SCCIA Board Meeting 2/8/2024

**Salinas City Center Improvement Association**  
**Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2022-2023 - Cash Basis**  
**For the Twelve Months Ended November 30, 2023**

	SVFWF				GRAND TOTAL			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
<b>Income</b>								
Assessments	\$ -	\$ -	\$ -		\$ 454,929.69	\$ 457,000.00	\$ 2,070.31	
Grants	-	-	-		171,000.00	-	(171,000.00)	
SVFWF	2,500.00	-	-		2,500.00	-	(2,500.00)	
Interest Earned	-	-	-		3,141.61	-	-	
Plus: FY 2021-22 Carryover	12,955.15	12,955.15	-		301,738.03	301,738.03	-	
Reallocation of 2021-22 Carryover								
<b>Total Income</b>	<b>\$ 15,455.15</b>	<b>\$ 12,955.15</b>	<b>\$ -</b>		<b>\$ 933,309.33</b>	<b>\$ 758,738.03</b>	<b>\$ (174,571.30)</b>	
<b>Expenses</b>								
Bank Service Charges		-	-		66.00	200.00	134.00	67%
Formation Costs Payback		-	-		5,103.50	5,000.00	(103.50)	-2%
Insurance			-		2,214.00	2,300.00	86.00	4%
Professional Services			-		-	-	-	
Accounting			-		21,022.16	11,500.00	(9,522.16)	-83%
Legal			-		7,156.25	2,000.00	(5,156.25)	-258%
Other	15,455.15		(15,455.15)		13,495.00	10,000.00	(3,495.00)	-35%
<b>Total Professional Services</b>	<b>15,455.15</b>	<b>-</b>	<b>(15,455.15)</b>		<b>41,673.41</b>	<b>26,000.00</b>	<b>(15,673.41)</b>	<b>-60%</b>
Office			-		-	-	-	
Rent/CAM/Utilities			-		6,436.92	6,000.00	(436.92)	-7%
Office Annual Cleaning			-		-	600.00	600.00	100%
Office Furnishings/Paint			-		815.56	1,500.00	684.44	46%
Computer / Internet			-		2,455.59	2,500.00	44.41	2%
<b>Total Office</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>9,708.07</b>	<b>10,600.00</b>	<b>891.93</b>	<b>8%</b>
Staff			-		-	-	-	
Payroll - Wages & Taxes			-		119,713.09	135,000.00	15,286.91	11%
Workers Comp Insurance			-		4,247.42	5,000.00	752.58	15%
Government Affairs			-		29,150.00	26,000.00	(3,150.00)	-12%
<b>Total Staff</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>153,110.51</b>	<b>166,000.00</b>	<b>12,889.49</b>	<b>8%</b>
SOBO			-		-	-	-	
Sidewalk Ops (Maintenance)			-		116,251.33	135,000.00	18,748.67	14%
Beautification/Order(Security)			-		120,865.36	120,000.00	(865.36)	-1%
<b>Total SOBO</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>237,116.69</b>	<b>255,000.00</b>	<b>17,883.31</b>	<b>7%</b>
DISI			-		-	-	-	
District Identity			-		52,093.41	57,000.00	4,906.59	9%
Streetscape Improvements			-		73,402.97	26,000.00	(47,402.97)	-182%
<b>Total DISI</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>142,018.72</b>	<b>83,000.00</b>	<b>(59,018.72)</b>	<b>-71%</b>
Extra Budget Expenses			-		-	9,140.00	9,140.00	100%
Collection Loss	-	-	-		-	9,140.00	9,140.00	100%
Taxes			-		100.00	250.00	150.00	60%
<b>Total Expenses</b>	<b>15,455.15</b>	<b>-</b>	<b>(15,455.15)</b>		<b>606,596.30</b>	<b>554,990.00</b>	<b>(51,606.30)</b>	<b>-9%</b>
<b>Net Income</b>	<b>(15,455.15)</b>	<b>12,955.15</b>			<b>19,333.39</b>	<b>182,926.15</b>		
<b>Total Cash Balance as of 11/30/23</b>	<b>\$ -</b>				<b>\$ 326,713.03</b>			

(See accompanying accountants' report)

SCCIA Board Meeting 2/8/2024

**Salinas City Center Improvement Association**  
**Comerica Bank Account**  
November 30, 2022 - November 30, 2023

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
<b>1050 Checking - Grants</b>						
Beginning Balance						7,866.73
12/15/2022	Deposit			Arts Council for Monterey County	5,000.00	12,866.73
12/15/2022	Deposit			Monterey Foundation	70,000.00	82,866.73
12/16/2022	Check	202	The Christmas Light Pros		-27,800.00	55,066.73
03/01/2023	Expense			bank service charges	-30.25	55,036.48
03/28/2023	Deposit			Harden Foundation	25,000.00	80,036.48
03/28/2023	Deposit			California Arts Council	36,000.00	116,036.48
05/31/2023	Check	1005	Monterey Signs	Inv#54727	-11,282.66	104,753.82
05/31/2023	Check	1008	Jose G Ortiz	Inv #0000024	-10,000.00	94,753.82
05/31/2023	Check	1007	The Christmas Light Pros	Invoice Date 05.15.23	-2,400.00	92,353.82
05/31/2023	Check	1006	Monterey Signs	Inv#55000	-1,995.00	90,358.82
7/11/2023	Deposit			Homer Hayward Foundation	35,000.00	125,358.82
9/15/2023	Check	1012	Salinas City Center Improvement Association	Reimburse operating acct for grant exp paid by DISI	-16,522.34	108,836.48
<b>Total for 1050 Checking - Grants</b>					<b>\$ 100,969.75</b>	<b>\$ 108,836.48</b>

**Salinas City Center Improvement Association**  
**Comerica Operating Bank Account**  
November 30, 2022 - November 30, 2023

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
Beginning Balance						281,027.88
11/30/2022	Expense		AT&T		-111.73	280,916.15
12/01/2022	Check	2687	Gaylon Haney	December '22 rent	-420.00	280,496.15
12/01/2022	Check	2686	Gaylon Haney	Voided - Print by error	0.00	280,496.15
12/02/2022	Check	2700	Monterey County Weekly	Account Key# CSALC Inv#11/10/22CSALC	-160.00	280,336.15
12/02/2022	Check	2704	MCA Consulting LLC	Inv 553	-95.00	280,241.15
12/02/2022	Check	2705	Coastline Marketing Group, Inc.	Inv 98676	-200.00	280,041.15
12/02/2022	Check	2701	Labor Issues Solutions, LLC (Kevin Da	Voided - INV#2022-10 SCCIA	0.00	280,041.15
12/02/2022	Check	2702	Allied Universal Security Services	Inv#13498501,13526096,13546569	-6,681.68	273,359.47
12/02/2022	Check	2703	Jenna Hanson	Inv: Dec-22	-4,798.25	268,561.22
12/05/2022	Payroll Check	DD	Kevin A. Hayes	Pay Period: 11/16/2022-11/30/2022	-1,427.34	267,133.88
12/05/2022	Payroll Check	DD	Gregor Hamer	Pay Period: 11/16/2022-11/30/2022	-2,487.99	264,645.89
12/05/2022	Check	EFT	State Compensation Insurance Fund	policy 9287059	-882.14	263,763.75
12/05/2022	Payroll Check	DD	*Amy N. Nohr	Pay Period: 11/16/2022-11/30/2022	-529.05	263,234.70
12/05/2022	Expense		Go Daddy		-37.99	263,196.71
12/05/2022	Payroll Check	DD	Gregor Hamer	Pay Period: 11/01/2022-11/15/2022	-526.47	262,670.24
12/07/2022	Tax Payment		IRS	Tax Payment for Period: 11/30/2022-12/02/2022	-88.28	262,581.96
12/07/2022	Tax Payment		CA EDD	Tax Payment for Period: 11/30/2022-12/02/2022	-6.35	262,575.61
12/09/2022	Tax Payment		IRS	Tax Payment for Period: 12/03/2022-12/06/2022	-1,129.03	261,446.58
12/09/2022	Tax Payment		CA EDD	Tax Payment for Period: 12/03/2022-12/06/2022	-216.27	261,230.31
12/19/2022	Check	2710	Laura Harris Consulting	Inv #Sali20221105,Sali20221205	-5,500.00	255,730.31
12/19/2022	Check	2709	Allied Universal Security Services	Inv#13586049,13618365	-4,253.44	251,476.87
12/19/2022	Expense		Go Daddy		-20.17	251,456.70
12/19/2022	Check	2707	Labor Issues Solutions, LLC (Kevin Da	INV#2022-11 SCCIA	-2,650.00	248,806.70
12/19/2022	Check	2708	Monterey County Weekly	Account Key# CSALC Inv#11/30/22CSALC	-2,279.21	246,527.49
12/21/2022	Check	2711	Allied Universal Security Services	Inv#13645296	-2,176.00	244,351.49
12/22/2022	Check	2713	Steinbruner Hill CPAs	Inv#7584,7585 &7640	-3,694.00	240,657.49
12/23/2022	Journal Entry	SH_122322		Tax Payment	-2,487.98	238,169.51
12/23/2022	Journal Entry	SH_122322		Tax Payment	-211.26	237,958.25
12/23/2022	Journal Entry	SH_122322		Tax Payment	-1,003.37	236,954.88
12/23/2022	Journal Entry	SH_122322		Tax Payment	-1,310.23	235,644.65
12/30/2022	Expense		AT&T		-111.73	235,532.92
12/30/2022	Journal Entry	SH_123022		Assessments transferred from City of Salinas	326,392.59	561,925.51
01/01/2023	Check	2712	Gaylon Haney	January '23 Rent	-420.00	561,505.51
01/04/2023	Check	2714	Allied Universal Security Services	Inv#13666611,13692488	-4,670.00	556,835.51
01/04/2023	Check	2717	Kelly Productions	Inv#82295,82515,82611,82296, 82410,82589.	-3,015.00	553,820.51
01/04/2023	Check	2715	B-Impressed	Bill BS02003276A	-114.31	553,706.20
01/04/2023	Check	2716	Antoine D Cameron	Inv#0001	-400.00	553,306.20
01/05/2023	Check	2718	Labor Issues Solutions, LLC (Kevin Da	INV#2022-12 SCCIA	-2,650.00	550,656.20
01/13/2023	Expense		Comerica	service charge	-22.00	550,634.20
01/19/2023	Journal Entry	SH_011923		Payroll	-1,292.46	549,341.74
01/19/2023	Journal Entry	SH_011923		Payroll	-2,530.00	546,811.74
01/19/2023	Journal Entry	SH_011923		Payroll	-964.74	545,847.00
01/19/2023	Journal Entry	SH_011923		Payroll	-184.73	545,662.27
01/19/2023	Journal Entry	SH_011923		Payroll	-238.95	545,423.32
01/20/2023	Check	2722	Allied Universal Security Services	Inv#13781438,13781431,13728260,13766363	-8,558.00	536,865.32
01/20/2023	Check	2721	Monterey Signs	Inv#22061 & 22230	-8,000.00	528,865.32
01/20/2023	Check	2719	Allied Universal Security Services	Inv#13498501,13526096,13546569	-6,681.68	522,183.64
01/20/2023	Check	2720	Jenna Hanson	Inv: Dec-22	0.00	522,183.64
01/20/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 01/01/2023-01/15/2023	-2,530.00	519,653.64

**Salinas City Center Improvement Association**  
**Comerica Operating Bank Account**  
**November 30, 2022 - November 30, 2023**

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
01/20/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 01/01/2023-01/15/2023	-1,322.57	518,331.07
01/24/2023	Expense				-185.90	518,145.17
01/25/2023	Expense		IRS		-974.38	517,170.79
01/31/2023	Journal Entry	SH_013123		to clear out lost check 2702, it was reissued in Jan	6,681.68	523,852.47
01/31/2023	Expense		AT&T		-113.58	523,738.89
02/01/2023	Check	2725	Smith & Enright Landscaping Inc	Inv# 39780 January '23 Landscape	-8,020.00	515,718.89
02/01/2023	Check	2724	Allied Universal Security Services	Inv#13786454	-2,176.00	513,542.89
02/01/2023	Check	2723	Gaylon Haney	February '23 Rent	-420.00	513,122.89
02/02/2023	Check	2728	DMV	License # 9ALC330	-391.00	512,731.89
02/02/2023	Check	2731	Steinbruner Hill CPAs	Inv#7727	-2,299.16	510,432.73
02/02/2023	Check	2729	Allied Universal Security Services	Inv#13811272	-2,902.00	507,530.73
02/06/2023	Expense	eft	State Compensation Insurance Fund		-703.50	506,827.23
02/08/2023	Journal Entry	SH_020823		Payroll	-2,530.00	504,297.23
02/08/2023	Journal Entry	SH_020823		Payroll	-1,557.42	502,739.81
02/08/2023	Journal Entry	SH_020823		Tax Payment	-1,057.35	501,682.46
02/08/2023	Journal Entry	SH_020823		Tax Payment	-195.33	501,487.13
02/21/2023	Check	2732	Labor Issues Solutions, LLC (Kevin Da	INV#2023-01 SCCIA	-2,650.00	498,837.13
02/21/2023	Check	2733	Allied Universal Security Services	Inv#13848518,13894409,13906294	-6,745.60	492,091.53
02/21/2023	Check	2735	Smith & Enright Landscaping Inc	Inv# 40104 Labor	-2,550.00	489,541.53
02/21/2023	Check	2734	Monterey County Weekly	Account Key# CSALC Inv#12/08/22CSALC,12/01/22	-2,424.00	487,117.53
02/24/2023	Journal Entry	SH_022423		Payroll	-2,530.01	484,587.52
02/24/2023	Journal Entry	SH_022423		Payroll	-1,358.78	483,228.74
02/24/2023	Journal Entry	SH_022423		Tax Payment	-935.90	482,292.84
02/24/2023	Journal Entry	SH_022423		Tax Payment	-169.90	482,122.94
03/01/2023	Check	2736	Gaylon Haney	March '23 Rent	-420.00	481,702.94
03/01/2023	Expense		AT&T		-113.58	481,589.36
03/06/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 02/16/2023-02/28/2023	-2,530.00	479,059.36
03/06/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 02/16/2023-02/28/2023	-1,136.04	477,923.32
03/07/2023	Expense		Verizon Wireless		-139.23	477,784.09
03/10/2023	Check	2737	MCA Consulting LLC	Inv 567	-190.00	477,594.09
03/10/2023	Check	2739	Laura Harris Consulting	Inv #Sali20230305	-1,500.00	476,094.09
03/10/2023	Check	2742	Allied Universal Security Services	Inv#13965930	-2,176.00	473,918.09
03/10/2023	Check	2740	Allied Universal Security Services	Inv#13929407	-2,711.60	471,206.49
03/10/2023	Check	2741	Jenna Hanson	Inv:Jan+Feb 2023, Reimbursement.	-4,231.24	466,975.25
03/10/2023	Check	2738	Smith & Enright Landscaping Inc	Inv# 40009 February Labor	-8,020.00	458,955.25
03/10/2023	Tax Payment		IRS	Tax Payment for Period: 03/04/2023-03/07/2023	-911.86	458,043.39
03/10/2023	Tax Payment		CA EDD	Tax Payment for Period: 03/04/2023-03/07/2023	-169.04	457,874.35
03/20/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 03/01/2023-03/15/2023	-1,322.57	456,551.78
03/20/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 03/01/2023-03/15/2023	-879.44	455,672.34
03/20/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 03/01/2023-03/15/2023	-791.29	454,881.05
03/21/2023	Expense		Comerica Credit Card		-950.34	453,930.71
03/24/2023	Tax Payment		IRS	Tax Payment for Period: 03/18/2023-03/21/2023	-577.41	453,353.30
03/24/2023	Tax Payment		CA EDD	Tax Payment for Period: 03/18/2023-03/21/2023	-44.76	453,308.54
03/27/2023	Check	2743	Jenna Lewis	Reimbursement-Check background	-39.99	453,268.55
03/28/2023	Check	2744	Smith & Enright Landscaping Inc	Inv# 40231 March Landscape	-8,020.00	445,248.55
03/28/2023	Check	2745	Smith & Enright Landscaping Inc	Inv# 39290 November Landscape	-7,870.00	437,378.55
03/28/2023	Check	2746	Allied Universal Security Services	Inv#14002233,14024517,14048828	-6,528.00	430,850.55
03/28/2023	Check	2747	Rose Freidin	Invoice # 10914	-680.00	430,170.55
03/29/2023	Check	2749	Steinbruner Hill CPAs	Inv#7911	-2,222.00	427,948.55
03/29/2023	Check	2750	Steinbruner Hill CPAs	Inv#7912	-1,480.00	426,468.55

**Salinas City Center Improvement Association**  
**Comerica Operating Bank Account**  
**November 30, 2022 - November 30, 2023**

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
03/30/2023	Expense		AT&T		-113.58	426,354.97
04/01/2023	Check	2751	Gaylon Haney	April '23 Rent	-420.00	425,934.97
04/04/2023	Check	2752	Labor Issues Solutions, LLC (Kevin Da	INV#2023-02 SCCIA	-2,650.00	423,284.97
04/04/2023	Check	2753	Philadelphia Insurance Company	Pol# PHSD1776893-Acc#82448512	-1,080.00	422,204.97
04/05/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 03/16/2023-03/31/2023	-2,529.99	419,674.98
04/06/2023	Expense		Verizon Wireless		-107.11	419,567.87
04/06/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 03/16/2023-03/31/2023	-1,469.35	418,098.52
04/11/2023	Check	2755	City of Salinas	Acct No. 518/Inv#2023-00000055	-5,103.50	412,995.02
04/11/2023	Check	2756	Labor Issues Solutions, LLC (Kevin Da	INV#2023-03 SCCIA	-2,650.00	410,345.02
04/11/2023	Check	2757	Philadelphia Insurance Company	Pol# PHPK2531217-Acc#82448512	-1,134.00	409,211.02
04/11/2023	Check	2758	Smith & Enright Landscaping Inc	Inv# 40580 Aphid Treatment for Trees on 100,200,3	-1,675.00	407,536.02
04/11/2023	Check	2754	Allied Universal Security Services	Inv#14066724,14108223	-4,670.00	402,866.02
04/12/2023	Tax Payment		IRS	Tax Payment for Period: 04/05/2023-04/07/2023	-1,026.25	401,839.77
04/12/2023	Tax Payment		CA EDD	Tax Payment for Period: 04/05/2023-04/07/2023	-191.80	401,647.97
04/19/2023	Tax Payment		CA EDD	Tax Payment for Period: 01/01/2023-03/31/2023	-490.00	401,157.97
04/20/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 04/01/2023-04/15/2023	-1,402.12	399,755.85
04/20/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 04/01/2023-04/15/2023	-1,310.90	398,444.95
04/24/2023	Expense		Comerica Credit Card		-108.02	398,336.93
04/26/2023	Tax Payment		CA EDD	Tax Payment for Period: 04/19/2023-04/21/2023	-49.40	398,287.53
04/26/2023	Tax Payment		IRS	Tax Payment for Period: 04/19/2023-04/21/2023	-518.55	397,768.98
04/27/2023	Check	2761	Smith & Enright Landscaping Inc	Inv# 40440 April Landscape	-8,020.00	389,748.98
04/27/2023	Check	2759	Allied Universal Security Services	Inv#14139220,14163682	-4,352.00	385,396.98
04/27/2023	Check	2760	Smith & Enright Landscaping Inc	Inv# 39530 December Landscape	-7,870.00	377,526.98
04/28/2023	Expense		Comerica Credit Card		-1,013.18	376,513.80
05/01/2023	Check	2762	Gaylon Haney	May '23 Rent	-420.00	376,093.80
05/02/2023	Expense		AT&T		-94.65	375,999.15
05/05/2023	Deposit				7,770.00	383,769.15
05/05/2023	Transfer				-200,000.00	183,769.15
05/05/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 04/16/2023-04/30/2023	-2,530.01	181,239.14
05/05/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 04/16/2023-04/30/2023	-1,213.41	180,025.73
05/08/2023	Expense		Verizon Wireless		-107.97	179,917.76
05/10/2023	Tax Payment		IRS	Tax Payment for Period: 05/03/2023-05/05/2023	-935.90	178,981.86
05/10/2023	Tax Payment		CA EDD	Tax Payment for Period: 05/03/2023-05/05/2023	-169.89	178,811.97
05/10/2023	Expense	ach	State Compensation Insurance Fund		-703.50	178,108.47
05/15/2023	Check	2765	Labor Issues Solutions, LLC (Kevin Da	INV#2023-04 SCCIA	-2,650.00	175,458.47
05/15/2023	Check	2763	Jenna Hanson	Inv: March + April 2023, Reimbursement.	-4,414.35	171,044.12
05/15/2023	Check	2764	Allied Universal Security Services	Inv#14182982	-2,494.00	168,550.12
05/19/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 05/01/2023-05/15/2023	-2,530.00	166,020.12
05/19/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 05/01/2023-05/15/2023	-1,476.68	164,543.44
05/24/2023	Tax Payment		IRS	Tax Payment for Period: 05/17/2023-05/19/2023	-1,028.83	163,514.61
05/24/2023	Tax Payment		CA EDD	Tax Payment for Period: 05/17/2023-05/19/2023	-192.10	163,322.51
05/25/2023	Check	2769	Smith & Enright Landscaping Inc	Inv# 40709 May Landscape	-8,020.00	155,302.51
05/25/2023	Check	2766	Allied Universal Security Services	Inv#14139220,14163682	-6,636.80	148,665.71
05/25/2023	Check	2768	Monterey Signs	Voided - Inv#22854	0.00	148,665.71
05/25/2023	Check	2767	Salinas Valley Chamber of Commerce	Inv#15997	-450.00	148,215.71
05/25/2023	Check	2770	Steinbruner Hill CPAs	Inv#7996, 8117	-2,727.00	145,488.71
05/30/2023	Expense		AT&T		-94.65	145,394.06
05/31/2023	Check	2773	Allied Universal Security Services	Inv#14303152	-2,494.00	142,900.06
05/31/2023	Check	2772	Monterey Signs	Inv#22854	-1,995.00	140,905.06
06/01/2023	Check	2771	Gaylon Haney	June '23 Rent	-420.00	140,485.06

**Salinas City Center Improvement Association**  
**Comerica Operating Bank Account**  
**November 30, 2022 - November 30, 2023**

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
06/05/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 05/16/2023-05/31/2023	-2,530.00	137,955.06
06/05/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 05/16/2023-05/31/2023	-1,440.01	136,515.05
06/06/2023	Expense		Verizon Wireless		-107.97	136,407.08
06/09/2023	Tax Payment		IRS	Tax Payment for Period: 06/03/2023-06/06/2023	-1,015.85	135,391.23
06/09/2023	Tax Payment		CA EDD	Tax Payment for Period: 06/03/2023-06/06/2023	-190.61	135,200.62
06/16/2023	Check	2774	Allied Universal Security Services	Inv#14336380,Inv#14367680	-4,107.20	131,093.42
06/16/2023	Check	2775	Labor Issues Solutions, LLC (Kevin Da	INV#2023-05 SCCIA	-2,650.00	128,443.42
06/16/2023	Check	2776	Laura Harris Consulting	Inv #Salin C20230605	-1,000.00	127,443.42
06/20/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 06/01/2023-06/15/2023	-1,322.57	126,120.85
06/20/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 06/01/2023-06/15/2023	-2,530.00	123,590.85
06/22/2023	Expense		Comerica Credit Card		-817.34	122,773.51
06/23/2023	Tax Payment		CA EDD	Tax Payment for Period: 06/17/2023-06/20/2023	-185.91	122,587.60
06/23/2023	Tax Payment		IRS	Tax Payment for Period: 06/17/2023-06/20/2023	-974.36	121,613.24
06/27/2023	Check	2778	City of Salinas	Permit #REV23-0150	-154.61	121,458.63
06/27/2023	Check	2779	The Christmas Light Pros	Invoice Date 06.13.23	-2,400.00	119,058.63
06/27/2023	Check	2780	Monterey Signs	Inv#22650	-1,677.81	117,380.82
06/27/2023	Check	2781	Smith & Enright Landscaping Inc	Inv# 40990 June Landscape	-8,134.30	109,246.52
06/27/2023	Check	2777	Allied Universal Security Services	Inv#14394816,14409373	-4,243.20	105,003.32
06/30/2023	Expense		AT&T		-94.65	104,908.67
07/01/2023	Check	2782	Sharon Haney	July '23 Rent	-420.00	104,488.67
07/05/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 06/16/2023-06/30/2023	-1,381.29	103,107.38
07/05/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 06/16/2023-06/30/2023	-2,530.00	100,577.38
07/06/2023	Expense		Verizon Wireless		-107.97	100,469.41
07/11/2023	Expense	ACH	State Compensation Insurance Fund	Workers comp Inv#1001619369	-390.11	100,079.30
07/11/2023	Journal Entry	SH_071123		Assessments transferred from City of Salinas	115,004.33	215,083.63
07/11/2023	Check	2783	Artists Inc	Inv #1 2022	-500.00	214,583.63
07/11/2023	Check	2786	Steinbruner Hill CPAs	Inv#8257	-1,100.00	213,483.63
07/11/2023	Check	2785	Labor Issues Solutions, LLC (Kevin Da	INV#2023-06 SCCIA	-2,650.00	210,833.63
07/11/2023	Check	2784	Allied Universal Security Services	Inv#14466683,14432678	-4,112.40	206,721.23
07/12/2023	Tax Payment		IRS	Tax Payment for Period: 07/05/2023-07/07/2023	-995.11	205,726.12
07/12/2023	Tax Payment		CA EDD	Tax Payment for Period: 07/05/2023-07/07/2023	-188.26	205,537.86
07/20/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 07/01/2023-07/15/2023	-1,277.40	204,260.46
07/20/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 07/01/2023-07/15/2023	-2,530.01	201,730.45
07/24/2023	Expense		Comerica Credit Card		-433.52	201,296.93
07/26/2023	Tax Payment		CA EDD	Tax Payment for Period: 07/19/2023-07/21/2023	-184.14	201,112.79
07/26/2023	Tax Payment		IRS	Tax Payment for Period: 07/19/2023-07/21/2023	-959.92	200,152.87
07/27/2023	Check	2787	Steinbruner Hill CPAs	Inv#8303	-1,100.00	199,052.87
07/27/2023	Check	2789	Allied Universal Security Services	Inv#14501202	-2,176.00	196,876.87
07/27/2023	Check	2788	Ottone & Leach LLP	Inv#51616	-2,486.25	194,390.62
07/27/2023	Check	2790	Kap-Stone, Inc.	Inv#6613	-4,500.00	189,890.62
07/27/2023	Check	2791	Smith & Enright Landscaping Inc	Inv# 40359,41236	-9,795.00	180,095.62
07/31/2023	Expense		AT&T		-132.10	179,963.52
08/01/2023	Check	2792	Sharon Haney	August '23 Rent	-420.00	179,543.52
08/04/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 07/16/2023-07/31/2023	-2,529.99	177,013.53
08/04/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 07/16/2023-07/31/2023	-1,439.99	175,573.54
08/08/2023	Expense		Verizon Wireless		-107.98	175,465.56
08/09/2023	Tax Payment		CA EDD	Tax Payment for Period: 08/02/2023-08/04/2023	-190.62	175,274.94
08/09/2023	Tax Payment		IRS	Tax Payment for Period: 08/02/2023-08/04/2023	-1,015.89	174,259.05
08/11/2023	Expense		Comerica	service charge	-22.00	174,237.05
08/17/2023	Check	2798	Laura Harris Consulting	Inv #SaliC20230705 / Grant writer	-3,000.00	171,237.05

**Salinas City Center Improvement Association**  
**Comerica Operating Bank Account**  
**November 30, 2022 - November 30, 2023**

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
08/17/2023	Check	2799	Steinbruner Hill CPAs	Inv#8323	-1,100.00	170,137.05
08/17/2023	Check	2797	Salinas Valley Food & Wine Festival	Inv#1024	-2,500.00	167,637.05
08/17/2023	Check	2796	Bay	Voided - Inv 75001280	0.00	167,637.05
08/17/2023	Check	2794	Labor Issues Solutions, LLC (Kevin Da	INV#2023-07 SCCIA	-2,650.00	164,987.05
08/17/2023	Check	2793	City of Salinas	Permit #ENC20-0493	-115.25	164,871.80
08/17/2023	Check	2795	Allied Universal Security Services	Inv#14543471,14575721,14610520	-6,846.00	158,025.80
08/18/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 08/01/2023-08/15/2023	-1,166.98	156,858.82
08/18/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 08/01/2023-08/15/2023	-2,530.01	154,328.81
08/22/2023	Expense		Comerica Credit Card		-92.45	154,236.36
08/22/2023	Check	2801	Department of Justice	fye 11/30/22, FEIN 32-0478544 / Form RRF-1	-100.00	154,136.36
08/23/2023	Tax Payment		IRS	Tax Payment for Period: 08/16/2023-08/18/2023	-921.48	153,214.88
08/23/2023	Tax Payment		CA EDD	Tax Payment for Period: 08/16/2023-08/18/2023	-169.38	153,045.50
08/24/2023	Expense	ACH	State Compensation Insurance Fund	workers comp insurance	-824.00	152,221.50
08/29/2023	Expense		AT&T		-132.10	152,089.40
08/31/2023	Expense		Comerica Credit Card		-1,096.67	150,992.73
09/01/2023	Check	2800	Sharon Haney	Sept '23 Rent	-420.00	150,572.73
09/05/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 08/16/2023-08/31/2023	-1,528.07	149,044.66
09/05/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 08/16/2023-08/31/2023	-2,530.00	146,514.66
09/05/2023	Expense		Go Daddy		-71.88	146,442.78
09/06/2023	Check	2807	Monterey Signs	Inv#23399	-1,995.00	144,447.78
09/06/2023	Check	2804	Smith & Enright Landscaping Inc	Inv# 41519 August Landscape	-8,020.00	136,427.78
09/06/2023	Check	2805	Allied Universal Security Services	Inv#14630772,14655269,14672728	-6,312.06	130,115.72
09/06/2023	Check	2808	Jenna Hanson	Inv: May-Aug 2023.	-8,000.00	122,115.72
09/06/2023	Expense		Verizon Wireless		-107.98	122,007.74
09/06/2023	Check	2802	Ottone & Leach LLP	Inv#51788	-3,970.00	118,037.74
09/06/2023	Check	2803	Kap-Stone, Inc.	Inv#6626	-1,000.00	117,037.74
09/06/2023	Check	2806	Coastline Marketing Group, Inc.	Inv 99272	-200.00	116,837.74
09/08/2023	Tax Payment		CA EDD	Tax Payment for Period: 09/02/2023-09/05/2023	-194.15	116,643.59
09/08/2023	Tax Payment		IRS	Tax Payment for Period: 09/02/2023-09/05/2023	-1,046.97	115,596.62
09/11/2023	Expense		Go Daddy		-191.88	115,404.74
09/15/2023	Deposit				16,522.34	131,927.08
09/20/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 09/01/2023-09/15/2023	-2,530.01	129,397.07
09/20/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 09/01/2023-09/15/2023	-1,440.01	127,957.06
09/22/2023	Check	2813	The Christmas Light Pros	Invoice Date 09.19.2023	-24,200.00	103,757.06
09/22/2023	Check	2810	Monterey County Weekly	Account Key# CSALC Inv#07/07/23CSALC	-1,190.00	102,567.06
09/22/2023	Check	2818	Labor Issues Solutions, LLC (Kevin Da	INV#2023-08 SCCIA	-2,650.00	99,917.06
09/22/2023	Check	2815	Monterey County Weekly	Account Key# CSALC Late Fees	-17.84	99,899.22
09/22/2023	Check	2817	Ottone & Leach LLP	Inv#51860	-700.00	99,199.22
09/22/2023	Check	2814	Allied Universal Security Services	Inv#14742367,14724505	-4,896.00	94,303.22
09/22/2023	Check	2809	Laura Harris Consulting	Inv #SaliC20230905 / Harden Foundation	-2,000.00	92,303.22
09/22/2023	Check	2812	Smith & Enright Landscaping Inc	Inv# 41826 September Landscape	-8,020.00	84,283.22
09/22/2023	Check	2811	JM Electric	Inv#79188	-250.50	84,032.72
09/22/2023	Check	2816	Steinbruner Hill CPAs	Inv#8355	-2,000.00	82,032.72
09/25/2023	Expense		Go Daddy		-143.76	81,888.96
09/27/2023	Journal Entry	SH_092723		Assessments transferred from City of Salinas	13,532.77	95,421.73
09/27/2023	Tax Payment		IRS	Tax Payment for Period: 09/20/2023-09/22/2023	-1,015.83	94,405.90
09/27/2023	Tax Payment		CA EDD	Tax Payment for Period: 09/20/2023-09/22/2023	-190.61	94,215.29
09/28/2023	Expense		AT&T		-132.10	94,083.19
09/29/2023	Check	2820	Steinbruner Hill CPAs	Inv#8431	-1,100.00	92,983.19
09/30/2023	Check		Comerica Credit Card		-629.75	92,353.44

**Salinas City Center Improvement Association**  
**Comerica Operating Bank Account**  
**November 30, 2022 - November 30, 2023**

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
10/01/2023	Check	2819	Sharon Haney	Oct '23 Rent	-420.00	91,933.44
10/05/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 09/16/2023-09/30/2023	-1,322.57	90,610.87
10/05/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 09/16/2023-09/30/2023	-2,529.99	88,080.88
10/06/2023	Expense		Verizon Wireless		-182.93	87,897.95
10/11/2023	Check	2825	Steinbruner Hill CPAs	Inv#8480	-1,100.00	86,797.95
10/11/2023	Check	2828	Kap-Stone, Inc.	Inv#6626#2	-1,000.00	85,797.95
10/11/2023	Check	2827	International Downtown Association	Order#310830-Membership 10.01.23-09.30.24	-725.00	85,072.95
10/11/2023	Check	2823	Monterey County Weekly	Account Key#CSALC Inv#20230927VGSCC	-1,190.00	83,882.95
10/11/2023	Check	2824	Monterey Signs	Inv#23559	-1,995.00	81,887.95
10/11/2023	Check	2826	International Downtown Association	09.30.24	0.00	81,887.95
10/11/2023	Check	2822	Allied Universal Security Services	Inv#14520848,14765789,14783766,14823299	-9,022.00	72,865.95
10/11/2023	Check	2821	Labor Issues Solutions, LLC (Kevin Da	INV#2023-09 SCCIA	-2,650.00	70,215.95
10/12/2023	Tax Payment		IRS	Tax Payment for Period: 10/04/2023-10/06/2023	-974.38	69,241.57
10/12/2023	Tax Payment		CA EDD	Tax Payment for Period: 10/04/2023-10/06/2023	-185.91	69,055.66
10/13/2023	Expense		Comerica	service charge	-22.00	69,033.66
10/20/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 10/01/2023-10/15/2023	-2,530.01	66,503.65
10/20/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 10/01/2023-10/15/2023	-1,259.83	65,243.82
10/25/2023	Tax Payment		IRS	Tax Payment for Period: 10/18/2023-10/20/2023	-950.32	64,293.50
10/25/2023	Tax Payment		CA EDD	Tax Payment for Period: 10/18/2023-10/20/2023	-170.41	64,123.09
10/26/2023	Check	2830	Smith & Enright Landscaping Inc	Inv# 42097 October Landscape	-8,180.00	55,943.09
10/26/2023	Check	2829	Monterey Signs	Inv#23625	-144.76	55,798.33
10/26/2023	Check	2833	Allied Universal Security Services	Inv#14878352,14860759	-4,352.00	51,446.33
10/26/2023	Check	2831	Smith & Enright Landscaping Inc	Inv# 42290	-2,775.00	48,671.33
10/26/2023	Check	2832	Kap-Stone, Inc.	Inv#6647	-1,000.00	47,671.33
10/30/2023	Expense		AT&T		-132.10	47,539.23
10/31/2023	Check		Comerica Credit Card		-729.20	46,810.03
11/01/2023	Check	2834	Sharon Haney	Nov '23 Rent	-420.00	46,390.03
11/03/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 10/16/2023-10/31/2023	-1,557.42	44,832.61
11/03/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 10/16/2023-10/31/2023	-2,530.00	42,302.61
11/07/2023	Expense		Verizon Wireless		-139.34	42,163.27
11/08/2023	Tax Payment		CA EDD	Tax Payment for Period: 11/01/2023-11/03/2023	-195.33	41,967.94
11/08/2023	Tax Payment		IRS	Tax Payment for Period: 11/01/2023-11/03/2023	-1,057.35	40,910.59
11/13/2023	Check	2839	Uretsky Security/Investigations	Inv 004	-150.00	40,760.59
11/13/2023	Check	2838	Jenna Hanson	Inv: Sept-Oct 2023.	-4,191.25	36,569.34
11/13/2023	Check	2835	Allied Universal Security Services	Inv#14896312,14935278	-4,670.00	31,899.34
11/13/2023	Check	2836	McMurray Electric	Inv#5165	-296.41	31,602.93
11/13/2023	Check	2837	KSBW	Campaign ID 708369	-1,800.00	29,802.93
11/20/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 11/01/2023-11/15/2023	-2,530.01	27,272.92
11/20/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 11/01/2023-11/15/2023	-1,259.83	26,013.09
11/27/2023	Tax Payment		CA EDD	Tax Payment for Period: 11/18/2023-11/21/2023	-170.41	25,842.68
11/27/2023	Tax Payment		IRS	Tax Payment for Period: 11/18/2023-11/21/2023	-950.32	24,892.36
11/29/2023	Expense		State Compensation Insurance Fund	workers comp insurance	-844.17	24,048.19
11/29/2023	Expense		AT&T		-132.10	23,916.09
11/30/2023	Check	2842	Kap-Stone, Inc.	Inv#6658	-1,000.00	22,916.09
11/30/2023	Check	2843	Kelly Productions	Inv#85605	-475.00	22,441.09
11/30/2023	Check	2844	Steinbruner Hill CPAs	Inv#8590	-1,100.00	21,341.09
11/30/2023	Check		Comerica Credit Card		-754.15	20,586.94
11/30/2023	Check	2841	The Christmas Light Pros	Invoice Date 11.25.2023	-1,500.00	19,086.94
11/30/2023	Check	2840	Allied Universal Security Services	Inv#14971276,14991121	-4,352.00	14,734.94
<b>Total for 1000 Checking - Operating Acct</b>					<b>-\$ 266,292.94</b>	<b>\$ 14,734.94</b>



**Steinbruner ♦ Hill**  
Certified Public Accountants

## ACCOUNTANTS' COMPILATION REPORT

To The Board of Directors  
Salinas City Center Improvement Association  
Salinas, California

Management is responsible for the accompanying financial statements of Salinas City Center Improvement Association (a nonprofit organization), which comprise a statement of assets, liabilities and fund balance – cash basis as of December 31, 2023, and the related statement of revenues and expenses – actual vs. budget – fiscal year 2023-2024 – cash basis for the month then ended, in accordance with the cash basis of accounting, and for determining that the cash basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the statement of revenues and expenses – actual vs. budget – fiscal year 2023-2024 – cash basis nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on the statement of revenues and expenses – actual vs. budget – fiscal year 2023-2024 – cash basis.

The financial statement is prepared in accordance with the cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

The supplementary budget information contained in the statement of revenues and expenses – actual vs. budget – fiscal year 2023-2024 – cash basis is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary budget information was subject to our compilation engagement. We have not audited or reviewed the supplementary budget information and do not express an opinion, a conclusion, nor provide any assurance on such information.

Management has elected to omit substantially all the disclosures ordinarily included in financial statements prepared in accordance with the cash basis of accounting. If the omitted disclosures were included in the financial statement, they might influence the user's conclusions about the Company's assets, liabilities, fund balance, revenues and expenses. Accordingly, the financial statement is not designed for those who are not informed about such matters.

We are not independent with respect to Salinas City Center Improvement Association.

*Steinbruner Hill CPAs*

Steinbruner Hill CPAs  
Carmel, California  
January 10, 2024

Steinbruner Hill, Inc.

3771 Rio Rd. Ste. 103A ♦ Carmel, CA 93923

928 E. Blanco Rd. Ste. 200 ♦ Salinas, CA 93901

Ph (831) 222-6111 ♦ Fax (831) 222-5464 ♦ [www.steinhill.com](http://www.steinhill.com)  
SCCIA Board Meeting 2/8/2024  
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# Salinas City Center Improvement Association

## Statement of Assets, Liabilities and Fund Balance - Cash Basis

### As of December 31, 2023

#### ASSETS

<b>Current Assets</b>	
<b>Bank Accounts</b>	
Checking - Operating Acct	\$ 185,377.98
Checking - Grants Acct	158,836.48
<b>Total Bank Accounts</b>	<u>344,214.46</u>
<b>Total Current Assets</b>	<u>344,214.46</u>
<b>Other Current Assets</b>	
Vehicle	18,000.61
Accumulated Depreciation	<u>(819.00)</u>
<b>Total Fixed Assets</b>	<u>17,181.61</u>
<b>Other Assets</b>	
Organizational Costs	50,000.00
Accumulated Intangible Assets	<u>(27,917.00)</u>
<b>Total Other Assets</b>	<u>22,083.00</u>
<b>TOTAL ASSETS</b>	<u><u>\$ 383,479.07</u></u>

#### LIABILITIES AND FUND BALANCE

<b>Liabilities</b>	
Debt	\$ 15,000.00
<b>Total Liabilities</b>	<u>15,000.00</u>
<b>Fund Balance</b>	
Fund Balance - SOBO	75,690.13
Fund Balance - DISI	49,191.65
Fund Balance - Admin	34,600.26
Fund Balance - Conting/Reserves	25,895.94
Fund Balance - Grants	<u>158,836.48</u>
Subtotal - Cash Fund Balance	<u>344,214.46</u>
Fund Balance - Other	<u>24,264.61</u>
<b>Total Fund Balance</b>	<u>368,479.07</u>
<b>TOTAL LIABILITIES AND FUND BALANCE</b>	<u><u>\$ 383,479.07</u></u>

(See accompanying accountants' report)

**Salinas City Center Improvement Association**  
**Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2023-2024 - Cash Basis**  
**For the Month Ended December 31, 2023**

	SOBO				DISI				Administration			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
<b>Income</b>												
Assessments	\$ -	\$ 287,400.00	\$ 287,400.00		\$ -	\$ 105,380.00	\$ 105,380.00		\$ -	\$ 67,060.00	\$ 67,060.00	
Grants	-	-	-		-	-	-		-	-	-	
Interest Earned	-	-	-		-	-	-		-	-	-	
Plus: FY 2022-23 Carryover	99,886.65	99,886.65			53,694.13	53,694.13			19,755.38	19,755.38		
Reallocation of 2022-23 Carryover	-	-	-		-	-	-		20,000.00	20,000.00		
<b>Total Income</b>	<b>\$ 99,886.65</b>	<b>\$ 387,286.65</b>	<b>\$ 287,400.00</b>		<b>\$ 53,694.13</b>	<b>\$ 159,074.13</b>	<b>\$ 105,380.00</b>		<b>\$ 39,755.38</b>	<b>\$ 106,815.38</b>	<b>\$ 67,060.00</b>	
<b>Expenses</b>												
Bank Service Charges	-	-	-		-	-	-		-	200.00	200.00	100%
Formation Costs Payback	-	-	-		-	-	-		-	-	-	
Insurance	-	-	-		-	-	-		-	2,500.00	2,500.00	100%
Professional Services	-	-	-		-	-	-		-	-	-	
Accounting	-	-	-		-	-	-		-	15,200.00	15,200.00	100%
Legal	-	-	-		-	-	-		-	4,000.00	4,000.00	100%
Other	-	-	-		-	-	-		245.10	12,000.00	11,754.90	98%
<b>Total Professional Services</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>	<b>-</b>		<b>245.10</b>	<b>33,900.00</b>	<b>33,654.90</b>	<b>99%</b>
Office	-	-	-		-	-	-		-	-	-	
Rent/CAM/Utilities	-	-	-		-	-	-		797.10	8,400.00	7,602.90	91%
Office Annual Cleaning	-	-	-		-	-	-		-	600.00	600.00	100%
Office Furnishings/Paint	-	-	-		-	-	-		543.25	1,500.00	956.75	64%
Computer / Internet	-	-	-		-	-	-		205.59	2,500.00	2,294.41	92%
<b>Total Office</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>	<b>-</b>		<b>1,545.94</b>	<b>13,000.00</b>	<b>11,454.06</b>	<b>88%</b>
Staff	-	-	-		-	-	-		-	-	-	
Payroll - Wages & Taxes	6,591.19	108,500.00	101,908.81	94%	2,691.25	21,900.00	-		3,364.08	44,400.00	41,035.92	-
Workers Comp Insurance	-	4,000.00	4,000.00	100%	-	600.00	-		-	600.00	600.00	
<b>Total Staff</b>	<b>6,591.19</b>	<b>112,500.00</b>	<b>105,908.81</b>	<b>94%</b>	<b>2,691.25</b>	<b>22,500.00</b>	<b>19,808.75</b>	<b>88%</b>	<b>3,364.08</b>	<b>45,000.00</b>	<b>41,635.92</b>	<b>93%</b>
<b>SOBO</b>			-				-				-	
Sidewalk Ops (Maintenance)	8,365.73	114,820.00	106,454.27	93%	-	-	-		-	-	-	
Beautification/Order(Security)	9,239.60	97,000.00	87,760.40	90%	-	-	-		-	-	-	
<b>Total SOBO</b>	<b>17,605.33</b>	<b>211,820.00</b>	<b>194,214.67</b>	<b>92%</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>	<b>-</b>	
<b>DISI</b>			-				-				-	
District Identity	-	-	-		811.23	71,500.00	70,688.77	99%	-	-	-	
Streetscape Improvements	-	-	-		1,000.00	15,000.00	14,000.00	93%	-	-	-	
<b>Total DISI</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>1,811.23</b>	<b>86,500.00</b>	<b>84,688.77</b>	<b>98%</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>Extra Budget Expenses</b>												
Collection Loss	-	-	-		-	-	-		-	-	-	
Taxes	-	-	-		-	-	-		-	250.00	250.00	100%
<b>Total Expenses</b>	<b>24,196.52</b>	<b>324,320.00</b>	<b>300,123.48</b>	<b>93%</b>	<b>4,502.48</b>	<b>109,000.00</b>	<b>104,497.52</b>	<b>96%</b>	<b>5,155.12</b>	<b>92,150.00</b>	<b>86,994.88</b>	<b>94%</b>
<b>Net Income</b>	<b>(24,196.52)</b>	<b>62,966.65</b>			<b>(4,502.48)</b>	<b>50,074.13</b>			<b>(5,155.12)</b>	<b>14,665.38</b>		
<b>Total Cash Balance as of 12/31/23</b>	<b>\$ 75,690.13</b>				<b>\$ 49,191.65</b>				<b>\$ 34,600.26</b>			

**Salinas City Center Improvement Association**  
**Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2023-2024 - Cash Basis**  
**For the Month Ended December 31, 2023**

	Contingency/Reserves				SUBTOTAL SOBO, DISI, ADMIN, & CONTINGENCY			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
<b>Income</b>								
Assessments	\$ -	\$ 19,160.00	\$ 19,160.00		\$ -	\$ 479,000.00	\$ 479,000.00	
Grants	-	-	-		-	-	-	
Interest Earned	1,355.55	-	(1,355.55)		1,355.55	-	(1,355.55)	
Plus: FY 2022-23 Carryover	44,540.39	44,540.39	-		217,876.55	217,876.55	-	
Reallocation of 2022-23 Carryover	(20,000.00)	(20,000.00)	-		-	-	-	
<b>Total Income</b>	<b>\$ 25,895.94</b>	<b>\$ 43,700.39</b>	<b>\$ 19,160.00</b>		<b>\$ 219,232.10</b>	<b>\$ 696,876.55</b>	<b>\$ 477,644.45</b>	
<b>Expenses</b>								
Bank Service Charges	-	-	-		-	200.00	200.00	100%
Formation Costs Payback	-	5,000.00	5,000.00	100%	-	5,000.00	5,000.00	100%
Insurance	-	-	-		-	2,500.00	2,500.00	100%
Professional Services	-	-	-		-	-	-	
Accounting	-	-	-		-	15,200.00	15,200.00	100%
Legal	-	-	-		-	4,000.00	4,000.00	100%
Other	-	-	-		245.10	12,000.00	11,754.90	98%
<b>Total Professional Services</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>245.10</b>	<b>33,900.00</b>	<b>33,654.90</b>	<b>99%</b>
Office	-	-	-		-	-	-	
Rent/CAM/Utilities	-	-	-		797.10	8,400.00	7,602.90	91%
Office Annual Cleaning	-	-	-		-	600.00	600.00	100%
Office Furnishings/Paint	-	-	-		543.25	1,500.00	956.75	64%
Computer / Internet	-	-	-		205.59	2,500.00	2,294.41	92%
<b>Total Office</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>1,545.94</b>	<b>13,000.00</b>	<b>11,454.06</b>	<b>88%</b>
Staff	-	-	-		-	-	-	
Payroll - Wages & Taxes	-	-	-		12,646.52	174,800.00	162,153.48	93%
Workers Comp Insurance	-	-	-		-	5,200.00	5,200.00	100%
<b>Total Staff</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>12,646.52</b>	<b>180,000.00</b>	<b>167,353.48</b>	<b>93%</b>
SOBO	-	-	-		-	-	-	
Sidewalk Ops (Maintenance)	-	-	-		8,365.73	114,820.00	106,454.27	93%
Beautification/Order(Security)	-	-	-		9,239.60	97,000.00	87,760.40	90%
<b>Total SOBO</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>17,605.33</b>	<b>211,820.00</b>	<b>194,214.67</b>	<b>92%</b>
DISI	-	-	-		-	-	-	
District Identity	-	-	-		811.23	71,500.00	70,688.77	99%
Streetscape Improvements	-	-	-		1,000.00	15,000.00	14,000.00	93%
<b>Total DISI</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>1,811.23</b>	<b>86,500.00</b>	<b>84,688.77</b>	<b>98%</b>
Extra Budget Expenses	-	-	-		-	-	-	
Collection Loss	-	9,580.00	9,580.00	100%	-	9,580.00	9,580.00	100%
Taxes	-	-	-		-	250.00	250.00	100%
<b>Total Expenses</b>	<b>-</b>	<b>14,580.00</b>	<b>14,580.00</b>	<b>100%</b>	<b>33,854.12</b>	<b>540,050.00</b>	<b>506,195.88</b>	<b>94%</b>
<b>Net Income</b>	<b>-</b>	<b>29,120.39</b>			<b>(33,854.12)</b>	<b>156,826.55</b>		
<b>Total Cash Balance as of 12/31/23</b>	<b>\$ 25,895.94</b>				<b>\$ 185,377.98</b>			

**Salinas City Center Improvement Association**  
**Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2023-2024 - Cash Basis**  
**For the Month Ended December 31, 2023**

	Grants Funds				GRAND TOTAL			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
<b>Income</b>								
Assessments	\$ -	\$ -	\$ -		\$ -	\$ 479,000.00	\$ 479,000.00	
Grants	50,000.00	-	(50,000.00)		50,000.00	-	(50,000.00)	
Interest Earned	-	-	-		1,355.55	-	(1,355.55)	
Plus: FY 2022-23 Carryover	108,836.48	108,836.48	-		326,713.03	326,713.03	-	
Reallocation of 2022-23 Carryover								
<b>Total Income</b>	<b>\$ 158,836.48</b>	<b>\$ 108,836.48</b>	<b>\$ -</b>		<b>\$ 378,068.58</b>	<b>\$ 805,713.03</b>	<b>\$ 427,644.45</b>	
<b>Expenses</b>								
Bank Service Charges	-	-	-		-	200.00	200.00	100%
Formation Costs Payback			-		-	5,000.00	5,000.00	100%
Insurance			-		-	2,500.00	2,500.00	100%
Professional Services			-		-	-	-	
Accounting			-		-	15,200.00	15,200.00	100%
Legal			-		-	4,000.00	4,000.00	100%
Other			-		245.10	12,000.00	11,754.90	98%
<b>Total Professional Services</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>245.10</b>	<b>33,900.00</b>	<b>33,654.90</b>	<b>99%</b>
<b>Office</b>								
Rent/CAM/Utilities			-		797.10	8,400.00	7,602.90	91%
Office Annual Cleaning			-		-	600.00	600.00	100%
Office Furnishings/Paint			-		543.25	1,500.00	956.75	64%
Computer / Internet			-		205.59	2,500.00	2,294.41	92%
<b>Total Office</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>1,545.94</b>	<b>13,000.00</b>	<b>11,454.06</b>	<b>88%</b>
<b>Staff</b>								
Payroll - Wages & Taxes			-		12,646.52	174,800.00	162,153.48	93%
Workers Comp Insurance			-		-	5,200.00	5,200.00	100%
<b>Total Staff</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>12,646.52</b>	<b>180,000.00</b>	<b>167,353.48</b>	<b>93%</b>
<b>SOBO</b>								
Sidewalk Ops (Maintenance)			-		8,365.73	114,820.00	106,454.27	93%
Beautification/Order(Security)			-		9,239.60	97,000.00	87,760.40	90%
<b>Total SOBO</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>17,605.33</b>	<b>211,820.00</b>	<b>194,214.67</b>	<b>92%</b>
<b>DISI</b>								
District Identity	-		-		811.23	71,500.00	70,688.77	99%
Streetscape Improvements	-		-		1,000.00	15,000.00	14,000.00	93%
<b>Total DISI</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>1,811.23</b>	<b>86,500.00</b>	<b>84,688.77</b>	<b>98%</b>
<b>Extra Budget Expenses</b>								
Collection Loss			-		-	9,580.00	9,580.00	100%
Taxes			-		-	250.00	250.00	100%
<b>Total Expenses</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>33,854.12</b>	<b>540,050.00</b>	<b>506,195.88</b>	<b>94%</b>
<b>Net Income</b>	<b>50,000.00</b>	<b>108,836.48</b>			<b>16,145.88</b>	<b>156,826.55</b>		
<b>Total Cash Balance as of 12/31/23</b>	<b>\$ 158,836.48</b>				<b>\$ 344,214.46</b>			

(See accompanying accountants' report)

SCCIA Board Meeting 2/8/2024

## ACCOUNTANTS' COMPILATION REPORT

To The Board of Directors  
Salinas City Center Improvement Association  
Salinas, California

Management is responsible for the accompanying financial statements of Salinas City Center Improvement Association (a nonprofit organization), which comprise a statement of assets, liabilities and fund balance – cash basis as of January 31, 2024, and the related statement of revenues and expenses – actual vs. budget – fiscal year 2023-2024 – cash basis for the two months then ended, in accordance with the cash basis of accounting, and for determining that the cash basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the statement of revenues and expenses – actual vs. budget – fiscal year 2023-2024 – cash basis nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on the statement of revenues and expenses – actual vs. budget – fiscal year 2023-2024 – cash basis.

The financial statement is prepared in accordance with the cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

The supplementary budget information contained in the statement of revenues and expenses – actual vs. budget – fiscal year 2023-2024 – cash basis is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary budget information was subject to our compilation engagement. We have not audited or reviewed the supplementary budget information and do not express an opinion, a conclusion, nor provide any assurance on such information.

Management has elected to omit substantially all the disclosures ordinarily included in financial statements prepared in accordance with the cash basis of accounting. If the omitted disclosures were included in the financial statement, they might influence the user's conclusions about the Company's assets, liabilities, fund balance, revenues and expenses. Accordingly, the financial statement is not designed for those who are not informed about such matters.

We are not independent with respect to Salinas City Center Improvement Association.

*Steinbruner Hill CPAs*

Steinbruner Hill CPAs  
Carmel, California  
February 7, 2024

# Salinas City Center Improvement Association

## Statement of Assets, Liabilities and Fund Balance - Cash Basis

### As of January 31, 2024

#### ASSETS

<b>Current Assets</b>	
<b>Bank Accounts</b>	
Checking - Operating Acct	\$ 458,144.87
Checking - Grants Acct	158,836.48
<b>Total Bank Accounts</b>	<u>616,981.35</u>
<b>Total Current Assets</b>	<u>616,981.35</u>
<b>Other Current Assets</b>	
Vehicle	18,000.61
Accumulated Depreciation	<u>(819.00)</u>
<b>Total Fixed Assets</b>	<u>17,181.61</u>
<b>Other Assets</b>	
Organizational Costs	50,000.00
Accumulated Intangible Assets	<u>(27,917.00)</u>
<b>Total Other Assets</b>	<u>22,083.00</u>
<b>TOTAL ASSETS</b>	<u><u>\$ 656,245.96</u></u>

#### LIABILITIES AND FUND BALANCE

<b>Liabilities</b>	
Debt	\$ 15,000.00
<b>Total Liabilities</b>	<u>15,000.00</u>
<b>Fund Balance</b>	
Fund Balance - SOBO	242,299.05
Fund Balance - DISI	105,128.91
Fund Balance - Admin	72,210.13
Fund Balance - Conting/Reserves	38,506.78
Fund Balance - Grants	<u>158,836.48</u>
Subtotal - Cash Fund Balance	<u>616,981.35</u>
Fund Balance - Other	<u>24,264.61</u>
<b>Total Fund Balance</b>	<u>641,245.96</u>
<b>TOTAL LIABILITIES AND FUND BALANCE</b>	<u><u>\$ 656,245.96</u></u>

(See accompanying accountants' report)

**Salinas City Center Improvement Association**  
**Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2023-2024 - Cash Basis**  
**For the Two Months Ended January 31, 2024**

	SOBO				DISI				Administration			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
<b>Income</b>												
Assessments	\$ 189,162.65	\$ 287,400.00	\$ 98,237.35		\$ 69,359.64	\$ 105,380.00	\$ 36,020.36		\$ 44,137.95	\$ 67,060.00	\$ 22,922.05	
Grants	-	-	-		-	-	-		-	-	-	
Misc Income	-	-	-		-	-	-		3,000.00	3,000.00	-	
Interest Earned	-	-	-		-	-	-		-	-	-	
Plus: FY 2022-23 Carryover	99,886.65	99,886.65			53,694.13	53,694.13			19,755.38	19,755.38		
Reallocation of 2022-23 Carryover	-	-	-		-	-	-		20,000.00	20,000.00		
<b>Total Income</b>	<b>\$ 289,049.30</b>	<b>\$ 387,286.65</b>	<b>\$ 98,237.35</b>		<b>\$ 123,053.77</b>	<b>\$ 159,074.13</b>	<b>\$ 36,020.36</b>		<b>\$ 86,893.33</b>	<b>\$ 109,815.38</b>	<b>\$ 22,922.05</b>	
<b>Expenses</b>												
Bank Service Charges	-	-	-		-	-	-		-	200.00	200.00	100%
Formation Costs Payback	-	-	-		-	-	-		-	-	-	
Insurance	-	-	-		-	-	-		-	2,500.00	2,500.00	100%
Professional Services	-	-	-		-	-	-		-	-	-	
Accounting	-	-	-		-	-	-		2,200.00	15,200.00	13,000.00	86%
Legal	-	-	-		-	-	-		2,347.50	4,000.00	1,652.50	41%
Other	-	-	-		-	-	-		395.10	12,000.00	11,604.90	97%
<b>Total Professional Services</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>	<b>-</b>		<b>4,942.60</b>	<b>33,900.00</b>	<b>28,957.40</b>	<b>85%</b>
Office	-	-	-		-	-	-		-	-	-	
Rent/CAM/Utilities	-	-	-		-	-	-		1,594.20	8,400.00	6,805.80	81%
Office Annual Cleaning	-	-	-		-	-	-		-	600.00	600.00	100%
Office Furnishings/Paint	-	-	-		-	-	-		543.25	1,500.00	956.75	64%
Computer / Internet	-	-	-		-	-	-		494.50	2,500.00	2,005.50	80%
<b>Total Office</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>	<b>-</b>		<b>2,631.95</b>	<b>13,000.00</b>	<b>10,368.05</b>	<b>80%</b>
Staff	-	-	-		-	-	-		-	-	-	
Payroll - Wages & Taxes	12,244.70	108,500.00	96,255.30	89%	5,686.89	21,900.00	16,213.11	74%	7,108.65	44,400.00	37,291.35	84%
Workers Comp Insurance	-	4,000.00	4,000.00	100%	-	600.00	600.00	100%	-	600.00	600.00	100%
<b>Total Staff</b>	<b>12,244.70</b>	<b>112,500.00</b>	<b>100,255.30</b>	<b>89%</b>	<b>5,686.89</b>	<b>22,500.00</b>	<b>16,813.11</b>	<b>75%</b>	<b>7,108.65</b>	<b>45,000.00</b>	<b>37,891.35</b>	<b>84%</b>
SOBO	-	-	-		-	-	-		-	-	-	
Sidewalk Ops (Maintenance)	17,047.62	114,820.00	97,772.38	85%	-	-	-		-	-	-	
Beautification/Order(Security)	17,457.93	97,000.00	79,542.07	82%	-	-	-		-	-	-	
<b>Total SOBO</b>	<b>34,505.55</b>	<b>211,820.00</b>	<b>177,314.45</b>	<b>84%</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>	<b>-</b>	
DISI	-	-	-		-	-	-		-	-	-	
District Identity	-	-	-		5,859.66	71,500.00	65,640.34	92%	-	-	-	
Streetscape Improvements	-	-	-		6,378.31	15,000.00	8,621.69	57%	-	-	-	
<b>Total DISI</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>12,237.97</b>	<b>86,500.00</b>	<b>74,262.03</b>	<b>86%</b>	<b>-</b>	<b>-</b>	<b>-</b>	
Extra Budget Expenses	-	-	-		-	-	-		-	-	-	
Collection Loss	-	-	-		-	-	-		-	-	-	
Taxes	-	-	-		-	-	-		-	250.00	250.00	100%
<b>Total Expenses</b>	<b>46,750.25</b>	<b>324,320.00</b>	<b>277,569.75</b>	<b>86%</b>	<b>17,924.86</b>	<b>109,000.00</b>	<b>91,075.14</b>	<b>84%</b>	<b>14,683.20</b>	<b>92,150.00</b>	<b>77,466.80</b>	<b>84%</b>
<b>Net Income</b>	<b>142,412.40</b>	<b>62,966.65</b>			<b>51,434.78</b>	<b>50,074.13</b>			<b>32,454.75</b>	<b>17,665.38</b>		
<b>Total Cash Balance as of 1/31/2024</b>	<b>\$ 242,299.05</b>				<b>\$ 105,128.91</b>				<b>\$ 72,210.13</b>			

**Salinas City Center Improvement Association**  
**Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2023-2024 - Cash Basis**  
**For the Two Months Ended January 31, 2024**

	Contingency/Reserves				SUBTOTAL SOBO, DISI, ADMIN, & CONTIGENCY			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
<b>Income</b>								
Assessments	\$ 12,610.84	\$ 19,160.00	\$ 6,549.16		\$ 315,271.08	\$ 479,000.00	\$ 163,728.92	
Grants	-	-	-		-	-	-	
Misc Income	-	-	-		3,000.00	3,000.00	-	
Interest Earned	1,355.55	-	(1,355.55)		1,355.55	-	(1,355.55)	
Plus: FY 2022-23 Carryover	44,540.39	44,540.39	-		217,876.55	217,876.55	-	
Reallocation of 2022-23 Carryover	(20,000.00)	(20,000.00)	-		-	-	-	
<b>Total Income</b>	<b>\$ 38,506.78</b>	<b>\$ 43,700.39</b>	<b>\$ 6,549.16</b>		<b>\$ 537,503.18</b>	<b>\$ 699,876.55</b>	<b>\$ 162,373.37</b>	
<b>Expenses</b>								
Bank Service Charges	-	-	-		-	200.00	200.00	100%
Formation Costs Payback	-	5,000.00	5,000.00	100%	-	5,000.00	5,000.00	100%
Insurance	-	-	-		-	2,500.00	2,500.00	100%
Professional Services	-	-	-		-	-	-	
Accounting	-	-	-		2,200.00	15,200.00	13,000.00	86%
Legal	-	-	-		2,347.50	4,000.00	1,652.50	41%
Other	-	-	-		395.10	12,000.00	11,604.90	97%
<b>Total Professional Services</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>4,942.60</b>	<b>33,900.00</b>	<b>28,957.40</b>	<b>85%</b>
Office	-	-	-		-	-	-	
Rent/CAM/Utilities	-	-	-		1,594.20	8,400.00	6,805.80	81%
Office Annual Cleaning	-	-	-		-	600.00	600.00	100%
Office Furnishings/Paint	-	-	-		543.25	1,500.00	956.75	64%
Computer / Internet	-	-	-		494.50	2,500.00	2,005.50	80%
<b>Total Office</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>2,631.95</b>	<b>13,000.00</b>	<b>10,368.05</b>	<b>80%</b>
Staff	-	-	-		-	-	-	
Payroll - Wages & Taxes	-	-	-		25,040.24	174,800.00	149,759.76	86%
Workers Comp Insurance	-	-	-		-	5,200.00	5,200.00	100%
<b>Total Staff</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>25,040.24</b>	<b>180,000.00</b>	<b>154,959.76</b>	<b>86%</b>
SOBO	-	-	-		-	-	-	
Sidewalk Ops (Maintenance)	-	-	-		17,047.62	114,820.00	97,772.38	85%
Beautification/Order(Security)	-	-	-		17,457.93	97,000.00	79,542.07	82%
<b>Total SOBO</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>34,505.55</b>	<b>211,820.00</b>	<b>177,314.45</b>	<b>84%</b>
DISI	-	-	-		-	-	-	
District Identity	-	-	-		5,859.66	71,500.00	65,640.34	92%
Streetscape Improvements	-	-	-		6,378.31	15,000.00	8,621.69	57%
<b>Total DISI</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>12,237.97</b>	<b>86,500.00</b>	<b>74,262.03</b>	<b>86%</b>
Extra Budget Expenses	-	-	-		-	-	-	
Collection Loss	-	9,580.00	9,580.00	100%	-	9,580.00	9,580.00	100%
Taxes	-	-	-		-	250.00	250.00	100%
<b>Total Expenses</b>	<b>-</b>	<b>14,580.00</b>	<b>14,580.00</b>	<b>100%</b>	<b>79,358.31</b>	<b>540,050.00</b>	<b>460,691.69</b>	<b>85%</b>
<b>Net Income</b>	<b>12,610.84</b>	<b>29,120.39</b>			<b>235,912.77</b>	<b>159,826.55</b>		
<b>Total Cash Balance as of 1/31/2024</b>	<b>\$ 38,506.78</b>				<b>\$ 458,144.87</b>			

**Salinas City Center Improvement Association**  
**Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2023-2024 - Cash Basis**  
**For the Two Months Ended January 31, 2024**

	Grants Funds				GRAND TOTAL			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
<b>Income</b>								
Assessments	\$ -	\$ -	\$ -		\$ 315,271.08	\$ 479,000.00	\$ 163,728.92	
Grants	50,000.00	-	(50,000.00)		50,000.00	-	(50,000.00)	
Misc Income	-	-	-		3,000.00	3,000.00	-	
Interest Earned	-	-	-		1,355.55	-	(1,355.55)	
Plus: FY 2022-23 Carryover	108,836.48	108,836.48	-		326,713.03	326,713.03	-	
Reallocation of 2022-23 Carryover								
<b>Total Income</b>	<b>\$ 158,836.48</b>	<b>\$ 108,836.48</b>	<b>\$ -</b>		<b>\$ 696,339.66</b>	<b>\$ 808,713.03</b>	<b>\$ 112,373.37</b>	
<b>Expenses</b>								
Bank Service Charges	-	-	-		-	200.00	200.00	100%
Formation Costs Payback	-	-	-		-	5,000.00	5,000.00	100%
Insurance	-	-	-		-	2,500.00	2,500.00	100%
Professional Services	-	-	-		-	-	-	
Accounting	-	-	-		2,200.00	15,200.00	13,000.00	86%
Legal	-	-	-		2,347.50	4,000.00	1,652.50	41%
Other	-	-	-		395.10	12,000.00	11,604.90	97%
<b>Total Professional Services</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>4,942.60</b>	<b>33,900.00</b>	<b>28,957.40</b>	<b>85%</b>
Office	-	-	-		-	-	-	
Rent/CAM/Utilities	-	-	-		1,594.20	8,400.00	6,805.80	81%
Office Annual Cleaning	-	-	-		-	600.00	600.00	100%
Office Furnishings/Paint	-	-	-		543.25	1,500.00	956.75	64%
Computer / Internet	-	-	-		494.50	2,500.00	2,005.50	80%
<b>Total Office</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>2,631.95</b>	<b>13,000.00</b>	<b>10,368.05</b>	<b>80%</b>
Staff	-	-	-		-	-	-	
Payroll - Wages & Taxes	-	-	-		25,040.24	174,800.00	149,759.76	86%
Workers Comp Insurance	-	-	-		-	5,200.00	5,200.00	100%
<b>Total Staff</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>25,040.24</b>	<b>180,000.00</b>	<b>154,959.76</b>	<b>86%</b>
SOBO	-	-	-		-	-	-	
Sidewalk Ops (Maintenance)	-	-	-		17,047.62	114,820.00	97,772.38	85%
Beautification/Order(Security)	-	-	-		17,457.93	97,000.00	79,542.07	82%
<b>Total SOBO</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>34,505.55</b>	<b>211,820.00</b>	<b>177,314.45</b>	<b>84%</b>
DISI	-	-	-		-	-	-	
District Identity	-	-	-		5,859.66	71,500.00	65,640.34	92%
Streetscape Improvements	-	-	-		6,378.31	15,000.00	8,621.69	57%
<b>Total DISI</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>12,237.97</b>	<b>86,500.00</b>	<b>74,262.03</b>	<b>86%</b>
Extra Budget Expenses	-	-	-		-	-	-	
Collection Loss	-	-	-		-	9,580.00	9,580.00	100%
Taxes	-	-	-		-	250.00	250.00	100%
<b>Total Expenses</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>79,358.31</b>	<b>540,050.00</b>	<b>460,691.69</b>	<b>85%</b>
<b>Net Income</b>	<b>50,000.00</b>	<b>108,836.48</b>			<b>285,912.77</b>	<b>159,826.55</b>		
<b>Total Cash Balance as of 1/31/2024</b>	<b>\$ 158,836.48</b>				<b>\$ 616,981.35</b>			

**Salinas City Center Improvement Association**  
**Comerica Bank - Grants Account**  
November 30, 2023 - February 6, 2024

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
Beginning Balance						108,836.48
12/19/2023	Deposit			Monterey Peninsula Foundation	50,000.00	158,836.48
<b>Total for 1050 Checking - Grants</b>					<b>\$ 50,000.00</b>	<b>\$ 158,836.48</b>

**Salinas City Center Improvement Association**  
**Comerica Bank - Operating Account**  
**November 30, 2023 - February 6, 2024**

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
Beginning Balance						14,734.94
12/01/2023	Check	2845	Sharon Haney	Dec '23 Rent	-665.00	14,069.94
12/04/2023	Expense		Go Daddy		-39.99	14,029.95
12/05/2023	Payroll Check	2846	Yesenia D. Juarez	Pay Period: 11/16/2023-11/30/2023	-864.78	13,165.17
12/05/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 11/16/2023-11/30/2023	-2,529.99	10,635.18
12/05/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 11/16/2023-11/30/2023	-1,322.57	9,312.61
12/06/2023	Transfer				204,497.16	213,809.77
12/06/2023	Expense		Verizon Wireless		-139.34	213,670.43
12/08/2023	Tax Payment		CA EDD	Tax Payment for Period: 12/02/2023-12/05/2023	-194.42	213,476.01
12/08/2023	Tax Payment		IRS	Tax Payment for Period: 12/02/2023-12/05/2023	-1,119.06	212,356.95
12/18/2023	Check	2850	Smith & Enright Landscaping Inc	Inv# 42422	-8,020.00	204,336.95
12/18/2023	Check	2848	Mag One Media	Inv 1529	-500.00	203,836.95
12/18/2023	Check	2847	Monterey Signs	Inv#23852	-4,990.00	198,846.95
12/18/2023	Expense		Go Daddy		-22.17	198,824.78
12/18/2023	Check	2851	University Corporation at Monterey Bay		-200.00	198,624.78
12/18/2023	Check	2852	Allied Universal Security Services	Inv#15105586,15079765,15030084,15007482	-9,239.60	189,385.18
12/18/2023	Check	2849	MCA Consulting LLC	Inv 608	-245.10	189,140.08
12/19/2023	Deposit				3,990.00	193,130.08
12/20/2023	Payroll Check	2854	Yesenia D. Juarez	Pay Period: 12/01/2023-12/15/2023	-1,243.88	191,886.20
12/20/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 12/01/2023-12/15/2023	-1,440.00	190,446.20
12/20/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 12/01/2023-12/15/2023	-2,530.01	187,916.19
12/28/2023	Tax Payment		CA EDD	Tax Payment for Period: 12/20/2023-12/22/2023	-202.84	187,713.35
12/28/2023	Tax Payment		IRS	Tax Payment for Period: 12/20/2023-12/22/2023	-1,223.97	186,489.38
12/29/2023	Expense		AT&T		-132.10	186,357.28
12/31/2023	Check		Comerica Credit Card		-979.30	185,377.98
01/01/2024	Check	2853	Sharon Haney	January '24 Rent	-665.00	184,712.98
01/04/2024	Check	2858	Jenna Hanson	Inv: Nov-Dec 2023.	-4,327.50	180,385.48
01/04/2024	Check	2856	Allied Universal Security Services	Inv#15123565,15131701,15152380	-4,974.73	175,410.75
01/04/2024	Check	2857	Smith & Enright Landscaping Inc	Inv# 42693	-8,020.00	167,390.75
01/05/2024	Payroll Check	2855	Yesenia D. Juarez	Pay Period: 12/16/2023-12/31/2023	-760.11	166,630.64
01/05/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 12/16/2023-12/31/2023	-2,547.06	164,083.58
01/05/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 12/16/2023-12/31/2023	-1,103.19	162,980.39
01/08/2024	Expense		Verizon Wireless		-263.83	162,716.56
01/10/2024	Tax Payment		IRS	Tax Payment for Period: 01/03/2024-01/05/2024	-983.63	161,732.93
01/10/2024	Tax Payment		CA EDD	Tax Payment for Period: 01/03/2024-01/05/2024	-179.70	161,553.23
01/17/2024	Check	2863	Laura Harris Consulting	Inv #Salic20240105	-150.00	161,403.23
01/17/2024	Check	2868	Monterey Signs	Inv#24059	-4,990.00	156,413.23
01/17/2024	Check	2867	Allied Universal Security Services	Inv#15221327	-1,768.00	154,645.23
01/17/2024	Check	2866	California State Disbursement Unit	CSE 20000000922214/SDUOrder payee 0600099	-27.50	154,617.73
01/17/2024	Check	2864	Monterey Signs	Inv#23627	-142.03	154,475.70
01/17/2024	Check	2865	Steinbruner Hill CPAs	Inv# Nov & Dec	-2,200.00	152,275.70
01/17/2024	Check	2861	Ottone & Leach LLP	Inv#51989,52161,52205	-2,347.50	149,928.20
01/17/2024	Check	2862	Allied Universal Security Services	Inv#15183891	-1,475.60	148,452.60
01/17/2024	Check	2860	Monterey County Weekly	Account Key#CSALC Statement 12.28.23	-609.36	147,843.24
01/19/2024	Tax Payment		CA EDD	Tax Payment for Period: 10/01/2023-12/31/2023	-80.71	147,762.53
01/19/2024	Payroll Check	2859	Yesenia D. Juarez	Pay Period: 01/01/2024-01/15/2024	-1,380.51	146,382.02
01/19/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 01/01/2024-01/15/2024	-1,443.46	144,938.56
01/19/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 01/01/2024-01/15/2024	-2,630.28	142,308.28
01/22/2024	Deposit			Sharecare	3,000.00	145,308.28
01/24/2024	Tax Payment		IRS	Tax Payment for Period: 01/17/2024-01/19/2024	-1,228.23	144,080.05
01/24/2024	Tax Payment		CA EDD	Tax Payment for Period: 01/17/2024-01/19/2024	-210.76	143,869.29
01/25/2024	Journal Entry	SH_012524		Assessments transferred from City of Salinas	315,271.08	459,140.37
01/30/2024	Expense		AT&T	SCCIA Board Meeting 2/8/2024	-132.10	459,008.27

01/31/2024	Check		Comerica Credit Card		-863.40	458,144.87
02/02/2024	Transfer			to Mechanics Bank CD	-200,000.00	258,144.87
02/05/2024	Check	2873	Smith & Enright Landscaping Inc	Inv# 42967	-7,585.00	250,559.87
02/05/2024	Check	2872	Monterey Signs	Inv#24132	-795.00	249,764.87
02/05/2024	Check	2871	Sharon Haney	February '24 Rent	-665.00	249,099.87
02/05/2024	Payroll Check	2869	Yesenia D. Juarez	Pay Period: 01/16/2024-01/31/2024	-1,409.15	247,690.72
02/05/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 01/16/2024-01/31/2024	-2,630.29	245,060.43
02/05/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 01/16/2024-01/31/2024	-1,458.08	243,602.35
02/05/2024	Check	2874	B-Impressed	Bill BS02003929A	-166.80	243,435.55
02/05/2024	Check	2875	Allied Universal Security Services	Inv#15240167	-1,740.80	241,694.75
02/05/2024	Check	2876	McMurray Electric	Inv#5201	-1,082.81	240,611.94
02/05/2024	Check	2870	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-29.00	240,582.94
<b>Total for 1000 Checking - Operating Acct</b>					<b>\$ 216,666.85</b>	<b>\$ 240,582.94</b>

**Salinas City Center Improvement Association**

**Draft Operating Budget - Fiscal Year 2023-2024**

Tuesday, November 21, 2023

		SOBO	DISI	Administration	Contingency/Reserve	Total
		60.0%	22.0%	14.0%	4.0%	100.0%
Gross Income						
2023-2024 Assessments		\$287,400	\$105,380	\$67,060	\$19,160	\$479,000
Gifts & Donations		\$0	\$0	\$0	\$0	\$0
Total gross income		\$287,400	\$105,380	\$67,060	\$19,160	\$479,000
Less: Collection loss	2.0%	\$0	\$0	\$0	\$9,580	\$9,580
Effective income		\$287,400	\$105,380	\$67,060	\$9,580	\$469,420
Expenses						
Bank Service Charges				\$200		\$200
Formation Costs Payback					\$5,000	\$5,000
Insurance				\$2,500		\$2,500
Professional Services						
Accounting				\$15,200		\$15,200
Legal				\$4,000		\$4,000
Other (HR & Grant Writing)				\$12,000		\$12,000
Total Professional Services				\$31,200		\$31,200
Office						
Rent/CAM/Utilities				\$8,400		\$8,400
Office Annual Cleaning				\$600		\$600
Office Furniture/Supplies				\$1,500		\$1,500
Computer/Internet				\$2,500		\$2,500
Total Office				\$13,000		\$13,000
Staff		\$112,500	\$22,500	\$45,000		\$180,000
SOBO						
Sidewalk Operations (Maintenance)		\$114,820				\$114,820
Beautification / Order (Security)		\$97,000				\$97,000
Total SOBO		\$211,820				\$211,820
DISI						
District Identity			\$71,500			\$71,500
Streetscape Improvements			\$15,000			\$15,000
Total DISI			\$86,500			\$86,500
Subtotal		\$324,320	\$109,000	\$91,900	\$5,000	\$530,220
Extra Budget Expense						
Taxes		\$0	\$0	\$250	\$0	\$250
Total Extra Budget Expense		\$0	\$0	\$250	\$0	\$250
Total Expenses		\$324,320	\$109,000	\$92,150	\$5,000	\$530,470
<b>Total Income</b>		<b>-\$36,920</b>	<b>-\$3,620</b>	<b>-\$25,090</b>	<b>\$4,580</b>	<b>-\$61,050</b>
Cash Flow						
Beginning balance (Projected 2022-2023 Carryover)		\$96,618	\$60,214	\$11,546	\$41,399	\$209,777
Reallocation of 2022-2023 carryover		\$0	\$0	\$20,000	-\$20,000	\$0
Net operating income		-\$36,920	-\$3,620	-\$25,090	\$4,580	-\$61,050
<b>Projected ending balance</b>		<b>\$59,698</b>	<b>\$56,594</b>	<b>\$6,456</b>	<b>\$25,979</b>	<b>\$148,727</b>