

# SALINAS CITY CENTER IMPROVEMENT ASSOCIATION

Board of Directors Meeting

Thursday, September 12th, 2024 at 10:00am

Makerspace Room @ United Way Monterey County

232 Monterey St, Salinas, CA 93901

## Agenda

Call to Order/Roll Call

Public Comment (2 Minutes)

Consent Agenda—General Business

- I. Minutes August 8th, 2024
- II. Financial Report August 2024

- Public Comment
- Board Questions/Discussion/Deliberation
- Action by Board

Presentations/Updates

- I. Report from the President
- II. Report from the Treasurer
- III. Report from District Coordinator

- Public Comment
- Board Questions/Discussion/Deliberation

Updates from Ad-Hoc Committees

- I. District Identity and Streetscape Improvements (DISI)
- II. Sidewalk Operation and Beatification & Order (SOBO)
- III. Land Use Committee (LUC)

- Public Comment
- Board Questions/Discussion/Deliberation

Salinas City Center Improvement Association

Board Meeting 9/12/2024

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## SALINAS CITY CENTER IMPROVEMENT ASSOCIATION

Board of Directors Meeting

Thursday, September 12th, 2024 at 10:00am

Makerspace Room @ United Way Monterey County

232 Monterey St, Salinas, CA 93901

### Action Items

I. None

- Public Comment
- Board Questions/Discussion/Deliberation
- Action by Board

### Adjournment

The next Regular Meeting of the Board of Directors is scheduled for Thursday, October 10th 2024, at 10am at Makerspace Room @ United Way Monterey County, 232 Monterey Street, Salinas, California 93901

Notes: Requests for a disability related modification or accommodation, including auxiliary aids or services, in order to attend or participate in a meeting should be made to the District Administrator during regular business hours at (831) 877-0997. Notification received 48 hours before the meeting will enable the District to make reasonable accommodations.

The complete Board packet including subsequently distributed materials and presentations is available at the Association Office, 10b Midtown Ln, Salinas, CA 93901. All items appearing on the agenda are subject to action by the Board. Staff and Committee recommendations are subject to change by the Board.

### Reference Items

[SCCIA Bylaws](#)

[SCCIA Management District Agreement](#)

[City of Salinas Annual Budget](#)

[Salinas Downtown Vibrancy Plan](#)

## SALINAS CITY CENTER IMPROVEMENT ASSOCIATION

### Board of Directors Minutes

Thursday, August 8th, 2024 at 10:00am

Makerspace Room @ United Way Monterey County

232 Monterey St, Salinas, CA 93901

### Minutes

|                      |                    |   |
|----------------------|--------------------|---|
| Board President      | Steve Ish          | P |
| Board Vice President | Frank Saunders     | P |
| Board Treasurer      | Greg Piini @ 10:04 | P |
| Board Secretary      | Audrey Wardwell    | A |
| Board Member         | Amy Salmina        | P |
| Board Member         | Jason Retterer     | A |
| Board Member         | Jay DeSerpa        | A |
| Board Member         | Katy Castagna      | A |
| Board Member         | Larry Bussard      | P |
| Board Member         | Peter Kasavan      | P |
| Board Member         | Ruth Rodriguez     | P |
| District Coordinator | Greg Hamer         | P |
| Legal Counsel        | Matt Ottone        | A |

| Discussion                                                                                                                                                                                                                                                | Action                                                                                                 |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|
| Call to Order - Steve Ish 10:01AM                                                                                                                                                                                                                         |                                                                                                        |
| Public Comment<br>Wes White requested support for homeless services.                                                                                                                                                                                      | None                                                                                                   |
| Consent Agenda<br>Motion to adopt 7/11/24 minutes and June financials. Amend \$10K payment from SOBO to DISI.                                                                                                                                             | Motion<br>Frank Saunders (M)<br>Greg Piini (S)<br>No Public Comment<br>7 Aye<br>0 Nay<br>Motion Passes |
| Reports<br>I. Report from President<br>Taylor may retract the offer on lot 12.<br>II. Report from Treasurer<br>Requested delinquency report from city/county.<br>Closing the CD and adding funds to Opp Account.<br>III. Report from District Coordinator | None                                                                                                   |
| Updates from Ad-Hoc Committees<br>I. DISI<br>Tree Decoration update<br>Mural Update<br>PSA/Marketing update                                                                                                                                               | None                                                                                                   |

## SALINAS CITY CENTER IMPROVEMENT ASSOCIATION

Board of Directors Minutes

Thursday, August 8th, 2024 at 10:00am

Makerspace Room @ United Way Monterey County

232 Monterey St, Salinas, CA 93901

|                                                                             |      |
|-----------------------------------------------------------------------------|------|
| II. SOBO<br>Block captains to help manage maint.<br>Pressure washing update |      |
| III. LUC<br>Crossing and Traffic Update                                     |      |
| Action Items<br>None                                                        | None |
| Meeting Adjourned 10:57AM.                                                  | None |
|                                                                             |      |
|                                                                             |      |
|                                                                             |      |



## ACCOUNTANTS' COMPILATION REPORT

To The Board of Directors  
Salinas City Center Improvement Association  
Salinas, California

Management is responsible for the accompanying financial statements of Salinas City Center Improvement Association (a nonprofit organization), which comprise a statement of assets, liabilities and fund balance – cash basis as of August 31, 2024, and the related statement of revenues and expenses – actual vs. budget – fiscal year 2023-2024 – cash basis for the nine months then ended, in accordance with the cash basis of accounting, and for determining that the cash basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the statement of revenues and expenses – actual vs. budget – fiscal year 2023-2024 – cash basis nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on the statement of revenues and expenses – actual vs. budget – fiscal year 2023-2024 – cash basis.

The financial statement is prepared in accordance with the cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

The supplementary budget information contained in the statement of revenues and expenses – actual vs. budget – fiscal year 2023-2024 – cash basis is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary budget information was subject to our compilation engagement. We have not audited or reviewed the supplementary budget information and do not express an opinion, a conclusion, nor provide any assurance on such information.

Management has elected to omit substantially all the disclosures ordinarily included in financial statements prepared in accordance with the cash basis of accounting. If the omitted disclosures were included in the financial statement, they might influence the user's conclusions about the Company's assets, liabilities, fund balance, revenues and expenses. Accordingly, the financial statement is not designed for those who are not informed about such matters.

We are not independent with respect to Salinas City Center Improvement Association.

*Steinbruner Hill CPAs*

Steinbruner Hill CPAs  
Carmel, California  
September 8, 2024

Steinbruner Hill, Inc.

3771 Rio Rd. Ste. 103A ♦ Carmel, CA 93923

928 E. Blanco Rd. Ste. 200 ♦ Salinas, CA 93901

Ph (831) 222-6111 ♦ Fx (831) 222-5464 ♦ [www.steinhill.com](http://www.steinhill.com)

**Salinas City Center Improvement Association**  
**Statement of Assets, Liabilities and Fund Balance - Cash Basis**  
**As of August 31, 2024**

**ASSETS**

|                                   |           |                          |
|-----------------------------------|-----------|--------------------------|
| <b>Current Assets</b>             |           |                          |
| <b>Bank Accounts</b>              |           |                          |
| Checking - Operating Acct         | \$        | 121,917.26               |
| Checking - Grants Acct            |           | 149,655.57               |
| <b>Total Bank Accounts</b>        |           | <u>271,572.83</u>        |
| <b>Other Current Assets</b>       |           |                          |
| Mechanics Bank CD                 |           | 204,836.71               |
| <b>Total Other Current Assets</b> |           | <u>204,836.71</u>        |
| <b>Total Current Assets</b>       |           | <u>476,409.54</u>        |
| <b>Fixed Assets</b>               |           |                          |
| Vehicle                           |           | 18,000.61                |
| Accumulated Depreciation          |           | (4,419.00)               |
| <b>Total Fixed Assets</b>         |           | <u>13,581.61</u>         |
| <b>Other Assets</b>               |           |                          |
| Organizational Costs              |           | 50,000.00                |
| Accumulated Intangible Assets     |           | (32,917.00)              |
| <b>Total Other Assets</b>         |           | <u>17,083.00</u>         |
| <b>TOTAL ASSETS</b>               | <b>\$</b> | <b><u>507,074.15</u></b> |

**LIABILITIES AND FUND BALANCE**

|                                           |           |                          |
|-------------------------------------------|-----------|--------------------------|
| <b>Liabilities</b>                        |           |                          |
| Debt                                      | \$        | 15,000.00                |
| <b>Total Liabilities</b>                  |           | <u>15,000.00</u>         |
| <b>Fund Balance</b>                       |           |                          |
| Fund Balance - SOBO                       |           | 148,430.08               |
| Fund Balance - DISI                       |           | 91,827.02                |
| Fund Balance - Admin                      |           | 37,929.66                |
| Fund Balance - Conting/Reserves           |           | 48,567.21                |
| Fund Balance - Grants                     |           | 149,655.57               |
| Subtotal - Cash Fund Balance              |           | <u>476,409.54</u>        |
| Fund Balance - Other                      |           | 15,664.61                |
| <b>Total Fund Balance</b>                 |           | <u>492,074.15</u>        |
| <b>TOTAL LIABILITIES AND FUND BALANCE</b> | <b>\$</b> | <b><u>507,074.15</u></b> |

(See accompanying accountants' report)

**Salinas City Center Improvement Association**  
**Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2023-2024 - Cash Basis**  
**For the Nine Months Ended August 31, 2024**

|                                    | SOBO                 |                      |                     |             | DISI                |                      |                    |             | Administration      |                     |                    |             |
|------------------------------------|----------------------|----------------------|---------------------|-------------|---------------------|----------------------|--------------------|-------------|---------------------|---------------------|--------------------|-------------|
|                                    | Actual               | Budget               | Remaining           | % Remaining | Actual              | Budget               | Remaining          | % Remaining | Actual              | Budget              | Remaining          | % Remaining |
| <b>Income</b>                      |                      |                      |                     |             |                     |                      |                    |             |                     |                     |                    |             |
| Assessments                        | \$ 267,518.45        | \$ 287,400.00        | \$ 19,881.55        |             | \$ 98,090.10        | \$ 105,380.00        | \$ 7,289.90        |             | \$ 62,420.97        | \$ 67,060.00        | \$ 4,639.03        |             |
| Grants                             | -                    | -                    | -                   |             | -                   | -                    | -                  |             | -                   | -                   | -                  |             |
| Interest Earned                    | -                    | -                    | -                   |             | -                   | -                    | -                  |             | -                   | -                   | -                  |             |
| <b>Total Income</b>                | <b>\$ 267,518.45</b> | <b>\$ 287,400.00</b> | <b>\$ 19,881.55</b> |             | <b>\$ 98,090.10</b> | <b>\$ 105,380.00</b> | <b>\$ 7,289.90</b> |             | <b>\$ 62,420.97</b> | <b>\$ 67,060.00</b> | <b>\$ 4,639.03</b> |             |
| <b>Expenses</b>                    |                      |                      |                     |             |                     |                      |                    |             |                     |                     |                    |             |
| Bank Service Charges               | -                    | -                    | -                   |             | -                   | -                    | -                  |             | 44.00               | 200.00              | 156.00             | 78%         |
| Formation Costs Payback            | -                    | -                    | -                   |             | -                   | -                    | -                  |             | -                   | -                   | -                  |             |
| Insurance                          | -                    | -                    | -                   |             | -                   | -                    | -                  |             | 2,218.00            | 2,500.00            | 282.00             | 11%         |
| Professional Services              | -                    | -                    | -                   |             | -                   | -                    | -                  |             | -                   | -                   | -                  |             |
| Accounting                         | -                    | -                    | -                   |             | -                   | -                    | -                  |             | 10,150.00           | 15,200.00           | 5,050.00           | 33%         |
| Legal                              | -                    | -                    | -                   |             | -                   | -                    | -                  |             | 5,052.50            | 4,000.00            | (1,052.50)         | -26%        |
| Other                              | -                    | -                    | -                   |             | -                   | -                    | -                  |             | 5,145.10            | 12,000.00           | 6,854.90           | 57%         |
| <b>Total Professional Services</b> | <b>-</b>             | <b>-</b>             | <b>-</b>            |             | <b>-</b>            | <b>-</b>             | <b>-</b>           |             | <b>20,347.60</b>    | <b>33,900.00</b>    | <b>13,552.40</b>   | <b>40%</b>  |
| Office                             | -                    | -                    | -                   |             | -                   | -                    | -                  |             | -                   | -                   | -                  |             |
| Rent/CAM/Utilities                 | -                    | -                    | -                   |             | -                   | -                    | -                  |             | 7,173.90            | 8,400.00            | 1,226.10           | 15%         |
| Office Annual Cleaning             | -                    | -                    | -                   |             | -                   | -                    | -                  |             | -                   | 600.00              | 600.00             | 100%        |
| Office Furnishings/Paint           | -                    | -                    | -                   |             | -                   | -                    | -                  |             | 206.79              | 1,500.00            | 1,293.21           | 86%         |
| Computer / Internet                | -                    | -                    | -                   |             | -                   | -                    | -                  |             | 2,250.40            | 2,500.00            | 249.60             | 10%         |
| <b>Total Office</b>                | <b>-</b>             | <b>-</b>             | <b>-</b>            |             | <b>-</b>            | <b>-</b>             | <b>-</b>           |             | <b>9,631.09</b>     | <b>13,000.00</b>    | <b>3,368.91</b>    | <b>26%</b>  |
| Staff                              | -                    | -                    | -                   |             | -                   | -                    | -                  |             | -                   | -                   | -                  |             |
| Payroll - Wages & Taxes            | 71,206.50            | 108,500.00           | 37,293.50           | 34%         | 15,477.74           | 21,900.00            | 6,422.26           | 29%         | 30,986.09           | 44,400.00           | 13,413.91          | 30%         |
| Workers Comp Insurance             | 2,112.89             | 4,000.00             | 1,887.11            | 47%         | 445.59              | 600.00               | 154.41             | 26%         | 1,019.91            | 600.00              | (419.91)           | -70%        |
| <b>Total Staff</b>                 | <b>73,319.39</b>     | <b>112,500.00</b>    | <b>39,180.61</b>    | <b>35%</b>  | <b>15,923.33</b>    | <b>22,500.00</b>     | <b>6,576.67</b>    | <b>29%</b>  | <b>32,006.00</b>    | <b>45,000.00</b>    | <b>12,994.00</b>   | <b>29%</b>  |
| <b>SOBO</b>                        |                      |                      |                     |             |                     |                      |                    |             |                     |                     |                    |             |
| Sidewalk Ops (Maintenance)         | 73,429.05            | 114,820.00           | 41,390.95           | 36%         | -                   | -                    | -                  |             | -                   | -                   | -                  |             |
| Beautification/Order(Security)     | 72,226.58            | 97,000.00            | 24,773.42           | 26%         | -                   | -                    | -                  |             | -                   | -                   | -                  |             |
| <b>Total SOBO</b>                  | <b>145,655.63</b>    | <b>211,820.00</b>    | <b>66,164.37</b>    | <b>31%</b>  | <b>-</b>            | <b>-</b>             | <b>-</b>           |             | <b>-</b>            | <b>-</b>            | <b>-</b>           |             |
| <b>DISI</b>                        |                      |                      |                     |             |                     |                      |                    |             |                     |                     |                    |             |
| District Identity                  | -                    | -                    | -                   |             | 33,680.09           | 71,500.00            | 37,819.91          | 53%         | -                   | -                   | -                  |             |
| Streetscape Improvements           | -                    | -                    | -                   |             | 10,353.79           | 15,000.00            | 4,646.21           | 31%         | -                   | -                   | -                  |             |
| <b>Total DISI</b>                  | <b>-</b>             | <b>-</b>             | <b>-</b>            |             | <b>44,033.88</b>    | <b>86,500.00</b>     | <b>42,466.12</b>   | <b>49%</b>  | <b>-</b>            | <b>-</b>            | <b>-</b>           |             |
| Extra Budget Expenses              | -                    | -                    | -                   |             | -                   | -                    | -                  |             | -                   | -                   | -                  |             |
| Collection Loss                    | -                    | -                    | -                   |             | -                   | -                    | -                  |             | -                   | -                   | -                  |             |
| Taxes                              | -                    | -                    | -                   |             | -                   | -                    | -                  |             | -                   | 250.00              | 250.00             | 100%        |
| <b>Total Expenses</b>              | <b>218,975.02</b>    | <b>324,320.00</b>    | <b>105,344.98</b>   | <b>32%</b>  | <b>59,957.21</b>    | <b>109,000.00</b>    | <b>49,042.79</b>   | <b>45%</b>  | <b>64,246.69</b>    | <b>92,150.00</b>    | <b>27,903.31</b>   | <b>30%</b>  |
| <b>Net Income</b>                  | <b>48,543.43</b>     | <b>(36,920.00)</b>   |                     |             | <b>38,132.89</b>    | <b>(3,620.00)</b>    |                    |             | <b>(1,825.72)</b>   | <b>(25,090.00)</b>  |                    |             |

**Cash Flow**

|                                         |                      |                     |                     |
|-----------------------------------------|----------------------|---------------------|---------------------|
| Beg Balance FY 2022-23 Carryover        | 99,886.65            | 53,694.13           | 19,755.38           |
| Reallocation of 2022-23 Carryover       | -                    | -                   | 20,000.00           |
| Net Income FY 2023-24                   | 48,543.43            | 38,132.89           | (1,825.72)          |
| <b>Ending Cash Balance at 8/31/2024</b> | <b>\$ 148,430.08</b> | <b>\$ 91,827.02</b> | <b>\$ 37,929.66</b> |

(See accompanying accountants' report)

**Salinas City Center Improvement Association**  
**Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2023-2024 - Cash Basis**  
**For the Nine Months Ended August 31, 2024**

|                                    | Contingency/Reserves |                     |                      |             | SUBTOTAL SOBO, DISI, ADMIN, & CONTIGENCY |                      |                     |             |
|------------------------------------|----------------------|---------------------|----------------------|-------------|------------------------------------------|----------------------|---------------------|-------------|
|                                    | Actual               | Budget              | Remaining            | % Remaining | Actual                                   | Budget               | Remaining           | % Remaining |
| <b>Income</b>                      |                      |                     |                      |             |                                          |                      |                     |             |
| Assessments                        | \$ 17,834.56         | \$ 19,160.00        | \$ 1,325.44          |             | \$ 445,864.08                            | \$ 479,000.00        | \$ 33,135.92        |             |
| Grants                             | -                    | -                   | -                    |             | -                                        | -                    | -                   |             |
| Interest Earned                    | 6,192.26             | -                   | (6,192.26)           |             | 6,192.26                                 | -                    | (6,192.26)          |             |
| <b>Total Income</b>                | <b>\$ 24,026.82</b>  | <b>\$ 19,160.00</b> | <b>\$ (4,866.82)</b> |             | <b>\$ 452,056.34</b>                     | <b>\$ 479,000.00</b> | <b>\$ 26,943.66</b> |             |
| <b>Expenses</b>                    |                      |                     |                      |             |                                          |                      |                     |             |
| Bank Service Charges               |                      | -                   | -                    |             | 44.00                                    | 200.00               | 156.00              | 78%         |
| Formation Costs Payback            | -                    | 5,000.00            | 5,000.00             | 100%        | -                                        | 5,000.00             | 5,000.00            | 100%        |
| Insurance                          |                      |                     | -                    |             | 2,218.00                                 | 2,500.00             | 282.00              | 11%         |
| Professional Services              |                      |                     | -                    |             | -                                        | -                    | -                   |             |
| Accounting                         |                      |                     | -                    |             | 10,150.00                                | 15,200.00            | 5,050.00            | 33%         |
| Legal                              |                      |                     | -                    |             | 5,052.50                                 | 4,000.00             | (1,052.50)          | -26%        |
| Other                              |                      |                     | -                    |             | 5,145.10                                 | 12,000.00            | 6,854.90            | 57%         |
| <b>Total Professional Services</b> | <b>-</b>             | <b>-</b>            | <b>-</b>             |             | <b>20,347.60</b>                         | <b>33,900.00</b>     | <b>13,552.40</b>    | <b>40%</b>  |
| Office                             |                      |                     | -                    |             | -                                        | -                    | -                   |             |
| Rent/CAM/Utilities                 |                      |                     | -                    |             | 7,173.90                                 | 8,400.00             | 1,226.10            | 15%         |
| Office Annual Cleaning             |                      |                     | -                    |             | -                                        | 600.00               | 600.00              | 100%        |
| Office Furnishings/Paint           |                      |                     | -                    |             | 206.79                                   | 1,500.00             | 1,293.21            | 86%         |
| Computer / Internet                |                      |                     | -                    |             | 2,250.40                                 | 2,500.00             | 249.60              | 10%         |
| <b>Total Office</b>                | <b>-</b>             | <b>-</b>            | <b>-</b>             |             | <b>9,631.09</b>                          | <b>13,000.00</b>     | <b>3,368.91</b>     | <b>26%</b>  |
| Staff                              |                      |                     | -                    |             | -                                        | -                    | -                   |             |
| Payroll - Wages & Taxes            |                      |                     |                      |             | 117,670.33                               | 174,800.00           | 57,129.67           | 33%         |
| Workers Comp Insurance             |                      |                     |                      |             | 3,578.39                                 | 5,200.00             | 1,621.61            | 31%         |
| <b>Total Staff</b>                 | <b>-</b>             | <b>-</b>            | <b>-</b>             |             | <b>121,248.72</b>                        | <b>180,000.00</b>    | <b>58,751.28</b>    | <b>33%</b>  |
| SOBO                               |                      |                     | -                    |             | -                                        | -                    | -                   |             |
| Sidewalk Ops (Maintenance)         |                      |                     | -                    |             | 73,429.05                                | 114,820.00           | 41,390.95           | 36%         |
| Beautification/Order(Security)     |                      |                     | -                    |             | 72,226.58                                | 97,000.00            | 24,773.42           | 26%         |
| <b>Total SOBO</b>                  | <b>-</b>             | <b>-</b>            | <b>-</b>             |             | <b>145,655.63</b>                        | <b>211,820.00</b>    | <b>66,164.37</b>    | <b>31%</b>  |
| DISI                               |                      |                     | -                    |             | -                                        | -                    | -                   |             |
| District Identity                  |                      |                     | -                    |             | 33,680.09                                | 71,500.00            | 37,819.91           | 53%         |
| Streetscape Improvements           |                      |                     | -                    |             | 10,353.79                                | 15,000.00            | 4,646.21            | 31%         |
| <b>Total DISI</b>                  | <b>-</b>             | <b>-</b>            | <b>-</b>             |             | <b>44,033.88</b>                         | <b>86,500.00</b>     | <b>42,466.12</b>    | <b>49%</b>  |
| Extra Budget Expenses              |                      |                     |                      |             |                                          |                      |                     |             |
| Collection Loss                    | -                    | 9,580.00            | 9,580.00             | 100%        | -                                        | 9,580.00             | 9,580.00            | 100%        |
| Taxes                              |                      |                     |                      |             | -                                        | 250.00               | 250.00              | 100%        |
| <b>Total Expenses</b>              | <b>-</b>             | <b>14,580.00</b>    | <b>14,580.00</b>     | <b>100%</b> | <b>343,178.92</b>                        | <b>540,050.00</b>    | <b>196,871.08</b>   | <b>36%</b>  |
| <b>Net Income</b>                  | <b>24,026.82</b>     | <b>4,580.00</b>     |                      |             | <b>108,877.42</b>                        | <b>(61,050.00)</b>   |                     |             |

**Cash Flow**

|                                   |                     |                      |
|-----------------------------------|---------------------|----------------------|
| Beg Balance FY 2022-23 Carryover  | 44,540.39           | 217,876.55           |
| Reallocation of 2022-23 Carryover | (20,000.00)         | -                    |
| Net Income FY 2023-24             | 24,026.82           | 108,877.42           |
| Ending Cash Balance at 8/31/2024  | <b>\$ 48,567.21</b> | <b>\$ 326,753.97</b> |

(See accompanying accountants' report)



**Salinas City Center Improvement Association**  
**Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2023-2024 - Cash Basis**  
**For the Nine Months Ended August 31, 2024**

|                                    | Grants Funds         |             |             |             | GRAND TOTAL          |                      |                       |             |
|------------------------------------|----------------------|-------------|-------------|-------------|----------------------|----------------------|-----------------------|-------------|
|                                    | Actual               | Budget      | Remaining   | % Remaining | Actual               | Budget               | Remaining             | % Remaining |
| <b>Income</b>                      |                      |             |             |             |                      |                      |                       |             |
| Assessments                        | \$ -                 | \$ -        | \$ -        |             | \$ 445,864.08        | \$ 479,000.00        | \$ 33,135.92          |             |
| Grants                             | 75,000.00            | -           | (75,000.00) |             | 75,000.00            | -                    | (75,000.00)           |             |
| Interest Earned                    | -                    | -           | -           |             | 6,192.26             | -                    | (6,192.26)            |             |
| <b>Total Income</b>                | <b>\$ 183,836.48</b> | <b>\$ -</b> | <b>\$ -</b> |             | <b>\$ 527,056.34</b> | <b>\$ 479,000.00</b> | <b>\$ (48,056.34)</b> |             |
| <b>Expenses</b>                    |                      |             |             |             |                      |                      |                       |             |
| Bank Service Charges               | -                    |             | -           |             | 44.00                | 200.00               | 156.00                | 78%         |
| Formation Costs Payback            |                      |             | -           |             | -                    | 5,000.00             | 5,000.00              | 100%        |
| Insurance                          |                      |             | -           |             | 2,218.00             | 2,500.00             | 282.00                | 11%         |
| Professional Services              |                      |             | -           |             | -                    | -                    | -                     |             |
| Accounting                         |                      |             | -           |             | 10,150.00            | 15,200.00            | 5,050.00              | 33%         |
| Legal                              |                      |             | -           |             | 5,052.50             | 4,000.00             | (1,052.50)            | -26%        |
| Other                              |                      |             | -           |             | 5,145.10             | 12,000.00            | 6,854.90              | 57%         |
| <b>Total Professional Services</b> | <b>-</b>             | <b>-</b>    | <b>-</b>    |             | <b>20,347.60</b>     | <b>33,900.00</b>     | <b>13,552.40</b>      | <b>40%</b>  |
| Office                             |                      |             | -           |             | -                    | -                    | -                     |             |
| Rent/CAM/Utilities                 |                      |             | -           |             | 7,173.90             | 8,400.00             | 1,226.10              | 15%         |
| Office Annual Cleaning             |                      |             | -           |             | -                    | 600.00               | 600.00                | 100%        |
| Office Furnishings/Paint           |                      |             | -           |             | 206.79               | 1,500.00             | 1,293.21              | 86%         |
| Computer / Internet                |                      |             | -           |             | 2,250.40             | 2,500.00             | 249.60                | 10%         |
| <b>Total Office</b>                | <b>-</b>             | <b>-</b>    | <b>-</b>    |             | <b>9,631.09</b>      | <b>13,000.00</b>     | <b>3,368.91</b>       | <b>26%</b>  |
| Staff                              |                      |             | -           |             | -                    | -                    | -                     |             |
| Payroll - Wages & Taxes            |                      |             | -           |             | 117,670.33           | 174,800.00           | 57,129.67             | 33%         |
| Workers Comp Insurance             |                      |             | -           |             | 3,578.39             | 5,200.00             | 1,621.61              | 31%         |
| <b>Total Staff</b>                 | <b>-</b>             | <b>-</b>    | <b>-</b>    |             | <b>121,248.72</b>    | <b>180,000.00</b>    | <b>58,751.28</b>      | <b>33%</b>  |
| SOBO                               |                      |             | -           |             | -                    | -                    | -                     |             |
| Sidewalk Ops (Maintenance)         | 20,212.50            |             | -           |             | 93,641.55            | 114,820.00           | 21,178.45             | 18%         |
| Beautification/Order(Security)     | -                    |             | -           |             | 72,226.58            | 97,000.00            | 24,773.42             | 26%         |
| <b>Total SOBO</b>                  | <b>20,212.50</b>     | <b>-</b>    | <b>-</b>    |             | <b>165,868.13</b>    | <b>211,820.00</b>    | <b>45,951.87</b>      | <b>22%</b>  |
| DISI                               |                      |             | -           |             | -                    | -                    | -                     |             |
| District Identity                  | -                    |             | -           |             | 33,680.09            | 71,500.00            | 37,819.91             | 53%         |
| Streetscape Improvements           | 13,968.41            |             | -           |             | 24,322.20            | 15,000.00            | (9,322.20)            | -62%        |
| <b>Total DISI</b>                  | <b>13,968.41</b>     |             | <b>-</b>    |             | <b>58,002.29</b>     | <b>86,500.00</b>     | <b>28,497.71</b>      | <b>33%</b>  |
| Extra Budget Expenses              |                      |             | -           |             |                      |                      |                       |             |
| Collection Loss                    |                      |             | -           |             | -                    | 9,580.00             | 9,580.00              | 100%        |
| Taxes                              |                      |             | -           |             | -                    | 250.00               | 250.00                | 100%        |
| <b>Total Expenses</b>              | <b>34,180.91</b>     | <b>-</b>    | <b>-</b>    |             | <b>377,359.83</b>    | <b>540,050.00</b>    | <b>162,690.17</b>     | <b>30%</b>  |
| <b>Net Income</b>                  | <b>40,819.09</b>     | <b>-</b>    |             |             | <b>149,696.51</b>    | <b>(61,050.00)</b>   |                       |             |

**Cash Flow**

|                                         |                      |                      |
|-----------------------------------------|----------------------|----------------------|
| Beg Balance FY 2022-23 Carryover        | 108,836.48           | 326,713.03           |
| Reallocation of 2022-23 Carryover       | -                    | -                    |
| Net Income FY 2023-24                   | 40,819.09            | 149,696.51           |
| <b>Ending Cash Balance at 8/31/2024</b> | <b>\$ 149,655.57</b> | <b>\$ 476,409.54</b> |

(See accompanying accountants' report)

**Salinas City Center Improvement Association**  
**Comerica Bank - Operating Account**  
**November 30, 2023 - September 6, 2024**

| Date              | Transaction Type | Num  | Name                                   | Memo/Description                              | Amount     | Balance    |
|-------------------|------------------|------|----------------------------------------|-----------------------------------------------|------------|------------|
| Beginning Balance |                  |      |                                        |                                               |            | 14,734.94  |
| 12/01/2023        | Check            | 2845 | Sharon Haney                           | Dec '23 Rent                                  | -665.00    | 14,069.94  |
| 12/04/2023        | Expense          |      | Go Daddy                               |                                               | -39.99     | 14,029.95  |
| 12/05/2023        | Payroll Check    | 2846 | Yesenia D. Juarez                      | Pay Period: 11/16/2023-11/30/2023             | -864.78    | 13,165.17  |
| 12/05/2023        | Payroll Check    | DD   | Gregor Hamer                           | Pay Period: 11/16/2023-11/30/2023             | -2,529.99  | 10,635.18  |
| 12/05/2023        | Payroll Check    | DD   | Kevin A. Hayes                         | Pay Period: 11/16/2023-11/30/2023             | -1,322.57  | 9,312.61   |
| 12/06/2023        | Transfer         |      |                                        |                                               | 204,497.16 | 213,809.77 |
| 12/06/2023        | Expense          |      | Verizon Wireless                       |                                               | -139.34    | 213,670.43 |
| 12/08/2023        | Tax Payment      |      | CA EDD                                 | Tax Payment for Period: 12/02/2023-12/05/2023 | -194.42    | 213,476.01 |
| 12/08/2023        | Tax Payment      |      | IRS                                    | Tax Payment for Period: 12/02/2023-12/05/2023 | -1,119.06  | 212,356.95 |
| 12/18/2023        | Check            | 2850 | Smith & Enright Landscaping Inc        | Inv# 42422                                    | -8,020.00  | 204,336.95 |
| 12/18/2023        | Check            | 2848 | Mag One Media                          | Inv 1529                                      | -500.00    | 203,836.95 |
| 12/18/2023        | Check            | 2847 | Monterey Signs                         | Inv#23852                                     | -4,990.00  | 198,846.95 |
| 12/18/2023        | Expense          |      | Go Daddy                               |                                               | -22.17     | 198,824.78 |
| 12/18/2023        | Check            | 2851 | University Corporation at Monterey Bay |                                               | -200.00    | 198,624.78 |
| 12/18/2023        | Check            | 2852 | Allied Universal Security Services     | Inv#15105586,15079765,15030084,15007482       | -9,239.60  | 189,385.18 |
| 12/18/2023        | Check            | 2849 | MCA Consulting LLC                     | Inv 608                                       | -245.10    | 189,140.08 |
| 12/19/2023        | Deposit          |      |                                        |                                               | 3,990.00   | 193,130.08 |
| 12/20/2023        | Payroll Check    | 2854 | Yesenia D. Juarez                      | Pay Period: 12/01/2023-12/15/2023             | -1,243.88  | 191,886.20 |
| 12/20/2023        | Payroll Check    | DD   | Kevin A. Hayes                         | Pay Period: 12/01/2023-12/15/2023             | -1,440.00  | 190,446.20 |
| 12/20/2023        | Payroll Check    | DD   | Gregor Hamer                           | Pay Period: 12/01/2023-12/15/2023             | -2,530.01  | 187,916.19 |
| 12/28/2023        | Tax Payment      |      | CA EDD                                 | Tax Payment for Period: 12/20/2023-12/22/2023 | -202.84    | 187,713.35 |
| 12/28/2023        | Tax Payment      |      | IRS                                    | Tax Payment for Period: 12/20/2023-12/22/2023 | -1,223.97  | 186,489.38 |
| 12/29/2023        | Expense          |      | AT&T                                   |                                               | -132.10    | 186,357.28 |
| 12/31/2023        | Check            |      | Comerica Credit Card                   |                                               | -979.30    | 185,377.98 |
| 01/01/2024        | Check            | 2853 | Sharon Haney                           | January '24 Rent                              | -665.00    | 184,712.98 |
| 01/04/2024        | Check            | 2858 | Jenna Hanson                           | Inv: Nov-Dec 2023.                            | -4,327.50  | 180,385.48 |
| 01/04/2024        | Check            | 2856 | Allied Universal Security Services     | Inv#15123565,15131701,15152380                | -4,974.73  | 175,410.75 |
| 01/04/2024        | Check            | 2857 | Smith & Enright Landscaping Inc        | Inv# 42693                                    | -8,020.00  | 167,390.75 |
| 01/05/2024        | Payroll Check    | 2855 | Yesenia D. Juarez                      | Pay Period: 12/16/2023-12/31/2023             | -760.11    | 166,630.64 |
| 01/05/2024        | Payroll Check    | DD   | Gregor Hamer                           | Pay Period: 12/16/2023-12/31/2023             | -2,547.06  | 164,083.58 |
| 01/05/2024        | Payroll Check    | DD   | Kevin A. Hayes                         | Pay Period: 12/16/2023-12/31/2023             | -1,103.19  | 162,980.39 |
| 01/08/2024        | Expense          |      | Verizon Wireless                       |                                               | -263.83    | 162,716.56 |
| 01/10/2024        | Tax Payment      |      | IRS                                    | Tax Payment for Period: 01/03/2024-01/05/2024 | -983.63    | 161,732.93 |
| 01/10/2024        | Tax Payment      |      | CA EDD                                 | Tax Payment for Period: 01/03/2024-01/05/2024 | -179.70    | 161,553.23 |
| 01/17/2024        | Check            | 2863 | Laura Harris Consulting                | Inv #SaliC20240105                            | -150.00    | 161,403.23 |
| 01/17/2024        | Check            | 2868 | Monterey Signs                         | Inv#24059                                     | -4,990.00  | 156,413.23 |
| 01/17/2024        | Check            | 2867 | Allied Universal Security Services     | Inv#15221327                                  | -1,768.00  | 154,645.23 |
| 01/17/2024        | Check            | 2866 | California State Disbursement Unit     | CSE 200000000922214/SDUOrder payee 0600099    | -27.50     | 154,617.73 |
| 01/17/2024        | Check            | 2864 | Monterey Signs                         | Inv#23627                                     | -142.03    | 154,475.70 |
| 01/17/2024        | Check            | 2865 | Steinbruner Hill CPAs                  | Inv# Nov & Dec                                | -2,200.00  | 152,275.70 |
| 01/17/2024        | Check            | 2861 | Ottone & Leach LLP                     | Inv#51989,52161,52205                         | -2,347.50  | 149,928.20 |
| 01/17/2024        | Check            | 2862 | Allied Universal Security Services     | Inv#15183891                                  | -1,475.60  | 148,452.60 |
| 01/17/2024        | Check            | 2860 | Monterey County Weekly                 | Account Key#CSALC Statement 12.28.23          | -609.36    | 147,843.24 |
| 01/19/2024        | Tax Payment      |      | CA EDD                                 | Tax Payment for Period: 10/01/2023-12/31/2023 | -80.71     | 147,762.53 |
| 01/19/2024        | Payroll Check    | 2859 | Yesenia D. Juarez                      | Pay Period: 01/01/2024-01/15/2024             | -1,380.51  | 146,382.02 |
| 01/19/2024        | Payroll Check    | DD   | Kevin A. Hayes                         | Pay Period: 01/01/2024-01/15/2024             | -1,443.46  | 144,938.56 |
| 01/19/2024        | Payroll Check    | DD   | Gregor Hamer                           | Pay Period: 01/01/2024-01/15/2024             | -2,630.28  | 142,308.28 |
| 01/22/2024        | Deposit          |      |                                        | Sharecare                                     | 3,000.00   | 145,308.28 |
| 01/24/2024        | Tax Payment      |      | IRS                                    | Tax Payment for Period: 01/17/2024-01/19/2024 | -1,228.23  | 144,080.05 |
| 01/24/2024        | Tax Payment      |      | CA EDD                                 | Tax Payment for Period: 01/17/2024-01/19/2024 | -210.76    | 143,869.29 |

| Date       | Transaction Type | Num       | Name                               | Memo/Description                              | Amount      | Balance    |
|------------|------------------|-----------|------------------------------------|-----------------------------------------------|-------------|------------|
| 01/25/2024 | Journal Entry    | SH_012524 |                                    | Assessments transferred from City of Salinas  | 315,271.08  | 459,140.37 |
| 01/30/2024 | Expense          |           | AT&T                               |                                               | -132.10     | 459,008.27 |
| 01/31/2024 | Check            |           | Comerica Credit Card               |                                               | -763.40     | 458,244.87 |
| 02/02/2024 | Transfer         |           |                                    | to Mechanics Bank CD                          | -200,000.00 | 258,244.87 |
| 02/05/2024 | Check            | 2873      | Smith & Enright Landscaping Inc    | Inv# 42967                                    | -7,585.00   | 250,659.87 |
| 02/05/2024 | Check            | 2872      | Monterey Signs                     | Inv#24132                                     | -795.00     | 249,864.87 |
| 02/05/2024 | Check            | 2871      | Sharon Haney                       | February '24 Rent                             | -665.00     | 249,199.87 |
| 02/05/2024 | Payroll Check    | 2869      | Yesenia D. Juarez                  | Pay Period: 01/16/2024-01/31/2024             | -1,409.15   | 247,790.72 |
| 02/05/2024 | Payroll Check    | DD        | Gregor Hamer                       | Pay Period: 01/16/2024-01/31/2024             | -2,630.29   | 245,160.43 |
| 02/05/2024 | Payroll Check    | DD        | Kevin A. Hayes                     | Pay Period: 01/16/2024-01/31/2024             | -1,458.08   | 243,702.35 |
| 02/05/2024 | Check            | 2874      | B-Impressed                        | Bill BS02003929A                              | -166.80     | 243,535.55 |
| 02/05/2024 | Check            | 2875      | Allied Universal Security Services | Inv#15240167                                  | -1,740.80   | 241,794.75 |
| 02/05/2024 | Check            | 2876      | McMurray Electric                  | Inv#5201                                      | -1,082.81   | 240,711.94 |
| 02/05/2024 | Check            | 2870      | California State Disbursement Unit | Employee garnishment/SDUOrder payee 0600099   | -29.00      | 240,682.94 |
| 02/06/2024 | Expense          |           | Verizon Wireless                   |                                               | -188.80     | 240,494.14 |
| 02/09/2024 | Tax Payment      |           | IRS                                | Tax Payment for Period: 02/03/2024-02/06/2024 | -1,238.53   | 239,255.61 |
| 02/09/2024 | Tax Payment      |           | CA EDD                             | Tax Payment for Period: 02/03/2024-02/06/2024 | -211.76     | 239,043.85 |
| 02/13/2024 | Expense          |           |                                    |                                               | -22.00      | 239,021.85 |
| 02/19/2024 | Check            | 2880      | Laura Harris Consulting            | Inv #SaliC20240205                            | -1,000.00   | 238,021.85 |
| 02/19/2024 | Check            | 2879      | Allied Universal Security Services | Inv#15261716,15291402,15295349,15332103       | 0.00        | 238,021.85 |
| 02/19/2024 | Check            | 2878      | California State Disbursement Unit | Employee garnishment/SDUOrder payee 0600099   | -29.00      | 237,992.85 |
| 02/20/2024 | Payroll Check    |           | Yesenia D. Juarez                  | Pay Period: 02/01/2024-02/15/2024             | -1,169.34   | 236,823.51 |
| 02/20/2024 | Payroll Check    | DD        | Kevin A. Hayes                     | Pay Period: 02/01/2024-02/15/2024             | -1,428.82   | 235,394.69 |
| 02/20/2024 | Payroll Check    | DD        | Gregor Hamer                       | Pay Period: 02/01/2024-02/15/2024             | -2,547.06   | 232,847.63 |
| 02/23/2024 | Tax Payment      |           | CA EDD                             | Tax Payment for Period: 02/17/2024-02/20/2024 | -207.61     | 232,640.02 |
| 02/23/2024 | Tax Payment      |           | IRS                                | Tax Payment for Period: 02/17/2024-02/20/2024 | -1,187.89   | 231,452.13 |
| 02/29/2024 | Expense          |           | AT&T                               |                                               | -132.10     | 231,320.03 |
| 02/29/2024 | Check            |           | Comerica Credit Card               |                                               | -668.63     | 230,651.40 |
| 03/01/2024 | Check            | 2883      | Smith & Enright Landscaping Inc    | Inv# 43210                                    | -7,670.00   | 222,981.40 |
| 03/01/2024 | Check            | 2885      | Allied Universal Security Services | Inv#15291402,15295349,15332103                | -5,322.80   | 217,658.60 |
| 03/01/2024 | Check            | 2888      | California State Disbursement Unit | Employee garnishment/SDUOrder payee 0600099   | -29.00      | 217,629.60 |
| 03/01/2024 | Check            | 2886      | Ottone & Leach LLP                 | Inv#52471                                     | -62.50      | 217,567.10 |
| 03/01/2024 | Check            | 2881      | Allied Universal Security Services | Inv#15372215                                  | -1,849.60   | 215,717.50 |
| 03/01/2024 | Check            | 2884      | Steinbruner Hill CPAs              | Inv#8704,8705                                 | -1,350.00   | 214,367.50 |
| 03/01/2024 | Check            | 2882      | Miguel Gutierrez                   | March '24 Rent                                | -665.00     | 213,702.50 |
| 03/05/2024 | Payroll Check    | DD        | Kevin A. Hayes                     | Pay Period: 02/16/2024-02/29/2024             | -1,324.69   | 212,377.81 |
| 03/05/2024 | Payroll Check    | DD        | Gregor Hamer                       | Pay Period: 02/16/2024-02/29/2024             | -2,630.29   | 209,747.52 |
| 03/05/2024 | Payroll Check    | 2887      | Yesenia D. Juarez                  | Pay Period: 02/16/2024-02/29/2024             | -1,161.59   | 208,585.93 |
| 03/06/2024 | Expense          |           | Verizon Wireless                   |                                               | -188.80     | 208,397.13 |
| 03/08/2024 | Tax Payment      |           | CA EDD                             | Tax Payment for Period: 03/02/2024-03/05/2024 | -203.13     | 208,194.00 |
| 03/08/2024 | Tax Payment      |           | IRS                                | Tax Payment for Period: 03/02/2024-03/05/2024 | -1,151.93   | 207,042.07 |
| 03/13/2024 | Deposit          |           |                                    |                                               | 24.84       | 207,066.91 |
| 03/13/2024 | Expense          |           | State Compensation Insurance Fund  | workers comp insurance                        | -537.24     | 206,529.67 |
| 03/18/2024 | Check            | 2893      | California State Disbursement Unit | CSE 20000000922214/SDUOrder payee 0600099     | -29.00      | 206,500.67 |
| 03/18/2024 | Check            | 2892      | The Christmas Light Pros           | Invoice Date 03.13.2024                       | -4,800.00   | 201,700.67 |
| 03/18/2024 | Check            | 2891      | Laura Harris Consulting            | Inv #SaliC20240305                            | -1,000.00   | 200,700.67 |
| 03/18/2024 | Check            | 2890      | Allied Universal Security Services | Inv#15443800,15389670                         | -3,799.60   | 196,901.07 |
| 03/20/2024 | Payroll Check    | DD        | Gregor Hamer                       | Pay Period: 03/01/2024-03/15/2024             | -2,380.59   | 194,520.48 |
| 03/20/2024 | Payroll Check    | 2889      | Yesenia D. Juarez                  | Pay Period: 03/01/2024-03/15/2024             | -1,156.31   | 193,364.17 |
| 03/20/2024 | Payroll Check    | DD        | Kevin A. Hayes                     | Pay Period: 03/01/2024-03/15/2024             | -1,384.77   | 191,979.40 |
| 03/27/2024 | Tax Payment      |           | IRS                                | Tax Payment for Period: 03/20/2024-03/22/2024 | -1,170.29   | 190,809.11 |
| 03/27/2024 | Tax Payment      |           | CA EDD                             | Tax Payment for Period: 03/20/2024-03/22/2024 | -205.58     | 190,603.53 |
| 03/29/2024 | Expense          |           | AT&T                               |                                               | -132.10     | 190,471.43 |
| 03/31/2024 | Check            |           | Comerica Credit Card               |                                               | -949.70     | 189,521.73 |

| Date       | Transaction Type | Num  | Name                                | Memo/Description                                      | Amount     | Balance    |
|------------|------------------|------|-------------------------------------|-------------------------------------------------------|------------|------------|
| 04/01/2024 | Check            | 2894 | Miguel Gutierrez                    | April '24 Rent                                        | -665.00    | 188,856.73 |
| 04/04/2024 | Check            | 2898 | Jenna Hanson                        | Inv: Feb & Mar 2024.                                  | -6,000.00  | 182,856.73 |
| 04/04/2024 | Check            | 2897 | Philadelphia Insurance Company      | Acc#82448512 inv2006560641                            | -2,218.00  | 180,638.73 |
| 04/04/2024 | Check            | 2896 | Allied Universal Security Services  | Inv#15501723,15462862                                 | -3,760.32  | 176,878.41 |
| 04/04/2024 | Check            | 2899 | Smith & Enright Landscaping Inc     | Inv# 43456                                            | -7,685.00  | 169,193.41 |
| 04/04/2024 | Check            | 2900 | Steinbruner Hill CPAs               | Inv#13166                                             | -1,100.00  | 168,093.41 |
| 04/04/2024 | Check            | 2901 | California State Disbursement Unit  | CSE 200000000922214/SDUOrder payee 0600099            | -29.00     | 168,064.41 |
| 04/05/2024 | Deposit          |      |                                     | donation from Steve Ish to offset charges for plaques | 500.00     | 168,564.41 |
| 04/05/2024 | Payroll Check    | DD   | Gregor Hamer                        | Pay Period: 03/16/2024-03/31/2024                     | -2,547.06  | 166,017.35 |
| 04/05/2024 | Payroll Check    | DD   | Kevin A. Hayes                      | Pay Period: 03/16/2024-03/31/2024                     | -1,324.69  | 164,692.66 |
| 04/05/2024 | Payroll Check    | 2895 | Yesenia D. Juarez                   | Pay Period: 03/16/2024-03/31/2024                     | -1,133.12  | 163,559.54 |
| 04/08/2024 | Expense          |      | Verizon Wireless                    |                                                       | -194.64    | 163,364.90 |
| 04/10/2024 | Tax Payment      |      | IRS                                 | Tax Payment for Period: 04/03/2024-04/05/2024         | -1,147.17  | 162,217.73 |
| 04/10/2024 | Tax Payment      |      | CA EDD                              | Tax Payment for Period: 04/03/2024-04/05/2024         | -202.79    | 162,014.94 |
| 04/17/2024 | Check            | 2902 | Allied Universal Security Services  | Inv#15484098                                          | -1,796.29  | 160,218.65 |
| 04/17/2024 | Check            | 2903 | California State Disbursement Unit  | CSE 200000000922214/SDUOrder payee 0600099            | -29.00     | 160,189.65 |
| 04/18/2024 | Tax Payment      |      | CA EDD                              | Tax Payment for Period: 01/01/2024-03/31/2024         | -483.00    | 159,706.65 |
| 04/19/2024 | Payroll Check    | DD   | Gregor Hamer                        | Pay Period: 04/01/2024-04/15/2024                     | -2,547.06  | 157,159.59 |
| 04/19/2024 | Payroll Check    | DD   | Kevin A. Hayes                      | Pay Period: 04/01/2024-04/15/2024                     | -1,324.69  | 155,834.90 |
| 04/19/2024 | Payroll Check    | DD   | Yesenia D. Juarez                   | Pay Period: 04/01/2024-04/15/2024                     | -1,170.11  | 154,664.79 |
| 04/22/2024 | Check            | 2904 | Allied Universal Security Services  | Inv#15570509,15538993,15349089,15593521               | -6,877.32  | 147,787.47 |
| 04/22/2024 | Check            | 2907 | Steinbruner Hill CPAs               | Inv#13207                                             | -1,100.00  | 146,687.47 |
| 04/22/2024 | Check            | 2906 | Monterey Signs                      | Inv#24466                                             | -1,295.00  | 145,392.47 |
| 04/22/2024 | Check            | 2905 | Salinas Valley Chamber of Commerce  | Inv#17587                                             | -450.00    | 144,942.47 |
| 04/24/2024 | Tax Payment      |      | CA EDD                              | Tax Payment for Period: 04/17/2024-04/19/2024         | -203.24    | 144,739.23 |
| 04/24/2024 | Tax Payment      |      | IRS                                 | Tax Payment for Period: 04/17/2024-04/19/2024         | -1,153.37  | 143,585.86 |
| 04/29/2024 | Expense          |      | AT&T                                |                                                       | -132.10    | 143,453.76 |
| 04/30/2024 | Check            |      | Comerica Credit Card                |                                                       | -1,345.99  | 142,107.77 |
| 05/01/2024 | Check            | 2908 | Miguel Gutierrez                    | May '24 Rent                                          | -665.00    | 141,442.77 |
| 05/06/2024 | Expense          | EFT  | State Compensation Insurance Fund   | workers comp insurance                                | -684.00    | 140,758.77 |
| 05/06/2024 | Payroll Check    | DD   | Yesenia D. Juarez                   | Pay Period: 04/16/2024-04/30/2024                     | -1,186.65  | 139,572.12 |
| 05/06/2024 | Payroll Check    | DD   | Gregor Hamer                        | Pay Period: 04/16/2024-04/30/2024                     | -2,657.72  | 136,914.40 |
| 05/06/2024 | Payroll Check    | DD   | Kevin A. Hayes                      | Pay Period: 04/16/2024-04/30/2024                     | -1,285.64  | 135,628.76 |
| 05/07/2024 | Expense          |      | Verizon Wireless                    |                                                       | -192.78    | 135,435.98 |
| 05/10/2024 | Tax Payment      |      | IRS                                 | Tax Payment for Period: 05/04/2024-05/07/2024         | -1,209.56  | 134,226.42 |
| 05/10/2024 | Tax Payment      |      | CA EDD                              | Tax Payment for Period: 05/04/2024-05/07/2024         | -209.89    | 134,016.53 |
| 05/17/2024 | Check            | 2912 | Laura Harris Consulting             | Inv #SaliC20240505                                    | -750.00    | 133,266.53 |
| 05/17/2024 | Check            | 2911 | Smith & Enright Landscaping Inc     | Inv# 43714                                            | -7,585.00  | 125,681.53 |
| 05/17/2024 | Check            | 2910 | Allied Universal Security Services  | Inv#15610786,15646587,15677156                        | -5,563.44  | 120,118.09 |
| 05/17/2024 | Check            | 2914 | Salinas Valley Food & Wine Festival | Inv#1055                                              | -5,000.00  | 115,118.09 |
| 05/17/2024 | Check            | 2913 | Monterey Signs                      | Inv#24594                                             | -1,995.00  | 113,123.09 |
| 05/17/2024 | Check            | 2915 | Steinbruner Hill CPAs               | Inv#13278                                             | -1,100.00  | 112,023.09 |
| 05/17/2024 | Check            | 2909 | California State Disbursement Unit  | CSE 200000000922214/SDUOrder payee 0600099            | -58.00     | 111,965.09 |
| 05/20/2024 | Payroll Check    | DD   | Gregor Hamer                        | Pay Period: 05/01/2024-05/15/2024                     | -2,602.40  | 109,362.69 |
| 05/20/2024 | Payroll Check    | DD   | Kevin A. Hayes                      | Pay Period: 05/01/2024-05/15/2024                     | -1,360.74  | 108,001.95 |
| 05/20/2024 | Payroll Check    | DD   | Yesenia D. Juarez                   | Pay Period: 05/01/2024-05/15/2024                     | -1,316.23  | 106,685.72 |
| 05/24/2024 | Tax Payment      |      | IRS                                 | Tax Payment for Period: 05/18/2024-05/21/2024         | -1,224.39  | 105,461.33 |
| 05/24/2024 | Tax Payment      |      | CA EDD                              | Tax Payment for Period: 05/18/2024-05/21/2024         | -217.12    | 105,244.21 |
| 05/28/2024 | Expense          |      | AT&T                                |                                                       | -132.10    | 105,112.11 |
| 05/30/2024 | Check            | 2918 | Smith & Enright Landscaping Inc     | Inv# 44010,44342,44346                                | -20,367.50 | 84,744.61  |
| 05/30/2024 | Check            | 2917 | Allied Universal Security Services  | Inv#15717933,15704069                                 | -3,496.96  | 81,247.65  |
| 05/30/2024 | Check            | 2919 | Gerardo Zambrano                    | Inv 0012                                              | -450.00    | 80,797.65  |
| 05/31/2024 | Expense          |      | Comerica Credit Card                |                                                       | -971.71    | 79,825.94  |
| 06/01/2024 | Check            | 2916 | Miguel Gutierrez                    | June'24 Rent                                          | -665.00    | 79,160.94  |
| 06/05/2024 | Payroll Check    | DD   | Gregor Hamer                        | Pay Period: 05/16/2024-05/31/2024                     | -2,602.39  | 76,558.55  |
| 06/05/2024 | Payroll Check    | DD   | Kevin A. Hayes                      | Pay Period: 05/16/2024-05/31/2024                     | -1,572.57  | 74,985.98  |

| Date       | Transaction Type | Num       | Name                               | Memo/Description                                                        | Amount     | Balance    |
|------------|------------------|-----------|------------------------------------|-------------------------------------------------------------------------|------------|------------|
| 06/05/2024 | Payroll Check    | DD        | Yesenia D. Juarez                  | Pay Period: 05/16/2024-05/31/2024                                       | -1,255.29  | 73,730.69  |
| 06/06/2024 | Expense          |           | Verizon Wireless                   |                                                                         | -192.78    | 73,537.91  |
| 06/10/2024 | Check            | 2922      | Ottone & Leach LLP                 | Inv#23                                                                  | -2,642.50  | 70,895.41  |
| 06/10/2024 | Check            | 2920      | Allied Universal Security Services | Inv#15738268                                                            | -2,175.76  | 68,719.65  |
| 06/10/2024 | Check            | 2923      | Laura Harris Consulting            | Inv #SaliC20240605                                                      | -1,500.00  | 67,219.65  |
| 06/10/2024 | Check            | 2921      | Lee Abellana                       | Inv#012348                                                              | -400.00    | 66,819.65  |
| 06/10/2024 | Check            | 2924      | California State Disbursement Unit | CSE 20000000922214/SDUOrder payee 0600099                               | -29.00     | 66,790.65  |
| 06/12/2024 | Check            | 2925      | Smith & Enright Landscaping Inc    | Inv# 44010,44346                                                        | -7,830.00  | 58,960.65  |
| 06/12/2024 | Journal Entry    | SH_061224 |                                    | To void check issued to Smith & Enright & reissue from correct accounts | 20,367.50  | 79,328.15  |
| 06/12/2024 | Tax Payment      |           | IRS                                | Tax Payment for Period: 06/05/2024-06/07/2024                           | -1,288.20  | 78,039.95  |
| 06/12/2024 | Tax Payment      |           | CA EDD                             | Tax Payment for Period: 06/05/2024-06/07/2024                           | -225.43    | 77,814.52  |
| 06/20/2024 | Check            | 2926      | California State Disbursement Unit | CSE 20000000922214/SDUOrder payee 0600099                               | -29.00     | 77,785.52  |
| 06/20/2024 | Payroll Check    | DD        | Gregor Hamer                       | Pay Period: 06/01/2024-06/15/2024                                       | -2,602.40  | 75,183.12  |
| 06/20/2024 | Payroll Check    | DD        | Kevin A. Hayes                     | Pay Period: 06/01/2024-06/15/2024                                       | -1,360.74  | 73,822.38  |
| 06/20/2024 | Payroll Check    | DD        | Yesenia D. Juarez                  | Pay Period: 06/01/2024-06/15/2024                                       | -1,075.34  | 72,747.04  |
| 06/21/2024 | Expense          | EFT       | State Compensation Insurance Fund  | workers comp insurance Inv 1002324326                                   | -1,908.49  | 70,838.55  |
| 06/26/2024 | Tax Payment      |           | IRS                                | Tax Payment for Period: 06/19/2024-06/21/2024                           | -1,183.97  | 69,654.58  |
| 06/26/2024 | Tax Payment      |           | CA EDD                             | Tax Payment for Period: 06/19/2024-06/21/2024                           | -214.21    | 69,440.37  |
| 06/27/2024 | Check            | 2927      | Smith & Enright Landscaping Inc    | Inv# 44225                                                              | -7,585.00  | 61,855.37  |
| 06/27/2024 | Check            | 2928      | Allied Universal Security Services | Inv#15771320,15809671,15826621                                          | -5,245.44  | 56,609.93  |
| 06/30/2024 | Expense          |           | Comerica Credit Card               |                                                                         | -1,023.47  | 55,586.46  |
| 07/01/2024 | Check            | 2929      | Miguel Gutierrez                   | July '24 Rent                                                           | -665.00    | 54,921.46  |
| 07/02/2024 | Expense          |           | AT&T                               |                                                                         | -132.10    | 54,789.36  |
| 07/05/2024 | Payroll Check    | DD        | Gregor Hamer                       | Pay Period: 06/16/2024-06/30/2024                                       | -2,602.39  | 52,186.97  |
| 07/05/2024 | Payroll Check    | DD        | Kevin A. Hayes                     | Pay Period: 06/16/2024-06/30/2024                                       | -1,360.74  | 50,826.23  |
| 07/05/2024 | Payroll Check    | DD        | Yesenia D. Juarez                  | Pay Period: 06/16/2024-06/30/2024                                       | -1,066.41  | 49,759.82  |
| 07/08/2024 | Expense          |           | Verizon Wireless                   |                                                                         | -195.81    | 49,564.01  |
| 07/10/2024 | Tax Payment      |           | IRS                                | Tax Payment for Period: 07/03/2024-07/05/2024                           | -1,182.51  | 48,381.50  |
| 07/10/2024 | Tax Payment      |           | CA EDD                             | Tax Payment for Period: 07/03/2024-07/05/2024                           | -214.11    | 48,167.39  |
| 07/18/2024 | Check            | 2934      | Allied Universal Security Services | Inv#15849041,15894637,15918180                                          | -5,782.00  | 42,385.39  |
| 07/18/2024 | Check            | 2930      | Jenna Hanson                       | Inv: May+June 2024                                                      | -4,030.00  | 38,355.39  |
| 07/18/2024 | Check            | 2932      | Steinbruner Hill CPAs              | Inv#13384,13385                                                         | -2,200.00  | 36,155.39  |
| 07/18/2024 | Check            | 2933      | Jenna Hanson                       | Inv: Feb + Mar 2024.                                                    | -2,000.00  | 34,155.39  |
| 07/18/2024 | Check            | 2935      | Laura Harris Consulting            | Inv #SaliC20240705                                                      | -500.00    | 33,655.39  |
| 07/18/2024 | Check            | 2931      | California State Disbursement Unit | CSE 20000000922214/SDUOrder payee 0600099                               | -58.00     | 33,597.39  |
| 07/19/2024 | Payroll Check    | DD        | Gregor Hamer                       | Pay Period: 07/01/2024-07/15/2024                                       | -2,602.40  | 30,994.99  |
| 07/19/2024 | Payroll Check    | DD        | Kevin A. Hayes                     | Pay Period: 07/01/2024-07/15/2024                                       | -1,451.95  | 29,543.04  |
| 07/19/2024 | Payroll Check    | DD        | Yesenia D. Juarez                  | Pay Period: 07/01/2024-07/15/2024                                       | -1,146.38  | 28,396.66  |
| 07/19/2024 | Expense          |           | State Compensation Insurance Fund  | workers comp insurance Inv 1002324327                                   | -473.50    | 27,923.16  |
| 07/24/2024 | Journal Entry    | SH_073124 |                                    | Assessments transferred from City of Salinas                            | 130,593.00 | 158,516.16 |
| 07/24/2024 | Tax Payment      |           | IRS                                | Tax Payment for Period: 07/17/2024-07/19/2024                           | -1,227.21  | 157,288.95 |
| 07/24/2024 | Tax Payment      |           | CA EDD                             | Tax Payment for Period: 07/17/2024-07/19/2024                           | -218.94    | 157,070.01 |
| 07/24/2024 | Expense          |           | Go Daddy                           |                                                                         | -83.88     | 156,986.13 |
| 07/30/2024 | Expense          |           | AT&T                               |                                                                         | -132.10    | 156,854.03 |
| 07/31/2024 | Expense          |           | Comerica Credit Card               |                                                                         | -774.02    | 156,080.01 |
| 08/01/2024 | Check            | 2936      | Miguel Gutierrez                   | August '24 Rent                                                         | -665.00    | 155,415.01 |
| 08/05/2024 | Check            | 2938      | Smith & Enright Landscaping Inc    | Inv# 44445                                                              | -7,585.00  | 147,830.01 |
| 08/05/2024 | Check            | 2937      | Allied Universal Security Services | Inv#15967153,15934264                                                   | -3,773.98  | 144,056.03 |
| 08/05/2024 | Check            | EFT       | Republic Service                   | dumpster to clean up a trash enclosure                                  | -257.45    | 143,798.58 |
| 08/05/2024 | Check            | 2939      | California State Disbursement Unit | CSE 20000000922214/SDUOrder payee 0600099                               | -29.00     | 143,769.58 |
| 08/05/2024 | Payroll Check    | DD        | Gregor Hamer                       | Pay Period: 07/16/2024-07/31/2024                                       | -2,602.40  | 141,167.18 |
| 08/05/2024 | Payroll Check    | DD        | Kevin A. Hayes                     | Pay Period: 07/16/2024-07/31/2024                                       | -1,542.42  | 139,624.76 |
| 08/05/2024 | Payroll Check    | DD        | Yesenia D. Juarez                  | Pay Period: 07/16/2024-07/31/2024                                       | -1,263.82  | 138,360.94 |
| 08/06/2024 | Expense          |           | Verizon Wireless                   |                                                                         | -194.84    | 138,166.10 |
| 08/09/2024 | Journal Entry    | SH_080924 |                                    | credit card credit                                                      | 14.27      | 138,180.37 |

| Date                                     | Transaction Type | Num     | Name                               | Memo/Description                              | Amount              | Balance              |
|------------------------------------------|------------------|---------|------------------------------------|-----------------------------------------------|---------------------|----------------------|
| 08/09/2024                               | Tax Payment      |         | IRS                                | Tax Payment for Period: 08/03/2024-08/06/2024 | -1,278.94           | 136,901.43           |
| 08/09/2024                               | Tax Payment      |         | CA EDD                             | Tax Payment for Period: 08/03/2024-08/06/2024 | -224.23             | 136,677.20           |
| 08/13/2024                               | Check            | SVCCHRG |                                    | Service Charge                                | -22.00              | 136,655.20           |
| 08/20/2024                               | Check            | 2941    | Allied Universal Security Services | Inv#15999420,16020966                         | -3,496.96           | 133,158.24           |
| 08/20/2024                               | Check            | 2943    | Jenna Hanson                       | Inv: Jul-24                                   | -2,000.00           | 131,158.24           |
| 08/20/2024                               | Check            | 2944    | Steinbruner Hill CPAs              | Inv#13470                                     | -1,100.00           | 130,058.24           |
| 08/20/2024                               | Check            | 2942    | McMurray Electric                  | Inv#5201                                      | -776.30             | 129,281.94           |
| 08/20/2024                               | Check            | 2940    | California State Disbursement Unit | CSE 200000000922214/SDUOrder payee 0600099    | -29.00              | 129,252.94           |
| 08/20/2024                               | Payroll Check    | DD      | Gregor Hamer                       | Pay Period: 08/01/2024-08/15/2024             | -2,602.40           | 126,650.54           |
| 08/20/2024                               | Payroll Check    | DD      | Kevin A. Hayes                     | Pay Period: 08/01/2024-08/15/2024             | -1,329.79           | 125,320.75           |
| 08/20/2024                               | Payroll Check    | DD      | Yesenia D. Juarez                  | Pay Period: 08/01/2024-08/15/2024             | -969.23             | 124,351.52           |
| 08/23/2024                               | Tax Payment      |         | IRS                                | Tax Payment for Period: 08/17/2024-08/20/2024 | -1,156.30           | 123,195.22           |
| 08/23/2024                               | Tax Payment      |         | CA EDD                             | Tax Payment for Period: 08/17/2024-08/20/2024 | -211.64             | 122,983.58           |
| 08/28/2024                               | Expense          |         | AT&T                               |                                               | -132.10             | 122,851.48           |
| 08/31/2024                               | Check            |         | Comerica Credit Card               |                                               | -934.22             | 121,917.26           |
| 09/01/2024                               | Check            | 2946    | Miguel Gutierrez                   | September '24 Rent                            | -665.00             | 121,252.26           |
| 09/04/2024                               | Check            | 2948    | Smith & Enright Landscaping Inc    | Inv# 44793                                    | -7,585.00           | 113,667.26           |
| 09/04/2024                               | Check            | 2947    | Allied Universal Security Services | Inv#16039487,16060180                         | -3,496.96           | 110,170.30           |
| 09/04/2024                               | Check            | 2951    | Coastline Marketing Group, Inc.    | Inv 99843                                     | -200.00             | 109,970.30           |
| 09/04/2024                               | Check            | 2949    | Miguel Gutierrez                   | July, August & September PG&E increase        | -165.00             | 109,805.30           |
| 09/04/2024                               | Check            | 2950    | California State Disbursement Unit | CSE 200000000922214/SDUOrder payee 0600099    | -29.00              | 109,776.30           |
| 09/05/2024                               | Payroll Check    | DD      | Gregor Hamer                       | Pay Period: 08/16/2024-08/31/2024             | -2,602.38           | 107,173.92           |
| 09/05/2024                               | Payroll Check    | DD      | Kevin A. Hayes                     | Pay Period: 08/16/2024-08/31/2024             | -1,360.74           | 105,813.18           |
| 09/05/2024                               | Payroll Check    | DD      | Yesenia D. Juarez                  | Pay Period: 08/16/2024-08/31/2024             | -1,141.89           | 104,671.29           |
| Total for 1000 Checking - Operating Acct |                  |         |                                    |                                               | <b>\$ 89,936.35</b> | <b>\$ 104,671.29</b> |

**Salinas City Center Improvement Association**  
**Comerica Bank - Grants Account**  
November 30, 2023 - September 4, 2024

| Date                                    | Transaction Type | Num  | Name                            | Memo/Description                         | Amount              | Balance              |
|-----------------------------------------|------------------|------|---------------------------------|------------------------------------------|---------------------|----------------------|
| Beginning Balance                       |                  |      |                                 |                                          |                     | 108,836.48           |
| 12/19/2023                              | Deposit          |      |                                 | Monterey Peninsula Foundation            | 50,000.00           | 158,836.48           |
| 3/13/2024                               | Deposit          |      |                                 | Harden Foundation                        | 25,000.00           | 183,836.48           |
| 6/12/2024                               | Check            | 1013 |                                 | Smith & Enright Landscaping Inc          | -12,537.50          | 171,298.98           |
| 07/18/2024                              | Check            | 1014 | Hijos Del Sol                   | Inv#0000024 - Pymt 1 of 3 - Four creativ | -10,000.00          | 161,298.98           |
| 08/05/2024                              | Check            | 1015 | Lisa Haas                       | Mural painting                           | -3,468.42           | 157,830.56           |
| 08/05/2024                              | Check            | 1016 | Smith & Enright Landscaping Inc | Inv# 44931                               | -1,675.00           | 156,155.56           |
| 08/20/2024                              | Check            | 1018 | Kap-Stone, Inc.                 | Inv#1105                                 | -6,000.00           | 150,155.56           |
| 08/20/2024                              | Check            | 1017 | Quinn Company                   | Inv#289472011                            | -499.99             | 149,655.57           |
| 09/04/2024                              | Check            | 1019 | J & M painting and maintenance  | Inv#695                                  | -7,800.00           | 141,855.57           |
| <b>Total for 1050 Checking - Grants</b> |                  |      |                                 |                                          | <b>\$ 33,019.09</b> | <b>\$ 141,855.57</b> |