

SALINAS CITY CENTER IMPROVEMENT ASSOCIATION

Board of Directors Meeting

Thursday, November 14th, 2024 at 10:00am

Makerspace Room @ United Way Monterey County

232 Monterey St, Salinas, CA 93901

Agenda

Call to Order/Roll Call

Public Comment (2 Minutes)

Consent Agenda—General Business

- I. Minutes October 2024
- II. Financial Report October 2024

- Public Comment
- Board Questions/Discussion/Deliberation
- Action by Board

Presentations/Updates

- I. Report from the President
- II. Report from the Treasurer
- III. Report from District Coordinator

- Public Comment
- Board Questions/Discussion

Updates from Ad-Hoc Committees

- I. District Identity and Streetscape Improvements (DISI)
- II. Sidewalk Operation and Beatification & Order (SOBO)
- III. Land Use Committee (LUC)

- Public Comment
- Board Questions/Discussion

Action Items

- I. Consideration for adoption of FY Dec2024/Nov2025 Budget

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- A. Public Comment
- B. Board Questions/Discussion/Deliberation
- C. Action by Board
- II. Election of Directors
 - A. Report by Peter Kasavan, Chair of the Nominations Committee
 - B. Questions by Board Members to Nomination Committee
 - C. Public Comment
 - D. Motion/Second to Elect the Slate of Directors as Presented
 - E. Discussion/Deliberation on the Motion
 - F. Roll Call Vote
- III. Election of Officers
 - A. Report by Board President – Bylaws require us to elect Officers for the next one (1) year period at the same meeting as we elect our Directors
 - B. Public Comment on the Election of Directors
 - C. Ask for Nomination for Board President
 - 1. Motion to elect _____/Seconded by _____
 - 2. Discussion/Deliberation on Motion
 - 3. Roll Call Vote
 - D. Ask for Nomination for Board Vice-President
 - 1. Motion to elect _____/Seconded by _____
 - 2. Discussion/Deliberation on Motion
 - 3. Roll Call Vote
 - E. Ask for Nomination for Board Secretary
 - 1. Motion to elect _____/Seconded by _____
 - 2. Discussion/Deliberation on Motion
 - 3. Roll Call Vote
 - F. Ask for Nomination for Board Treasurer
 - 1. Motion to elect _____/Seconded by _____
 - 2. Discussion/Deliberation on Motion
 - 3. Roll Call Vote

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Adjournment

The next Regular Meeting of the Board of Directors is scheduled for Thursday, December 12th 2024, at 10am at Makerspace Room @ United Way Monterey County, 232 Monterey Street, Salinas, California 93901

Notes: Requests for a disability related modification or accommodation, including auxiliary aids or services, in order to attend or participate in a meeting should be made to the District Administrator during regular business hours at (831) 877-0997. Notification received 48 hours before the meeting will enable the District to make reasonable accommodations.

The complete Board packet including subsequently distributed materials and presentations is available at the Association Office, 10b Midtown Ln, Salinas, CA 93901. All items appearing on the agenda are subject to action by the Board. Staff and Committee recommendations are subject to change by the Board.

Reference Items

[SCCIA Bylaws](#)

[SCCIA Management District Agreement](#)

[City of Salinas Annual Budget](#)

[Salinas Downtown Vibrancy Plan](#)

SALINAS CITY CENTER IMPROVEMENT ASSOCIATION

Board of Directors Minutes

Thursday, October 10th, 2024 at 10:00am

Makerspace Room @ United Way Monterey County

232 Monterey St, Salinas, CA 93901

Minutes

Board President	Steve Ish	P
Board Vice President	Frank Saunders	P
Board Treasurer	Greg Piini	P
Board Secretary	Audrey Wardwell	P
Board Member	Amy Salmina	P
Board Member	Jason Retterer	P
Board Member	Jay DeSerpa	A
Board Member	Katy Castagna	P
Board Member	Larry Bussard	A
Board Member	Peter Kasavan	P
Board Member	Ruth Rodriguez	A
District Coordinator	Greg Hamer	A
Legal Counsel	Matt Ottone	A

Discussion	Action
Call to Order - Steve Ish 10:00AM	
Public Comment	None
Consent Agenda Motion to adopt Minutes. Motion to adopt Financials. Greg Piini will review the financials with Armida. Edits may still be made.	Motion Minutes Audrey Wardwell (M) Katy Castagna (S) No Public Comment 8 Aye 0 Nay Motion Passes Motion Financials Jason Retterer (M) Peter Kasavan (S) No Public Comment 8 Aye 0 Nay Motion Passes
Reports I. Report from President Discussion on Vacancies Update: - Vacancies in the area are increasing but still new businesses coming into City Center - Patria Restaurant: Sold; new owner plans to maintain the	None

SALINAS CITY CENTER IMPROVEMENT ASSOCIATION

Board of Directors Minutes

Thursday, October 10th, 2024 at 10:00am

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business as is. - New Business Developments: - A bakery will take over the British Bakery location. - Ice cream shop planned for the 100 Block. - Eviction Update: Brew Pub is undergoing eviction. II. Report from Treasurer III. Report from District Coordinator	
Updates from Ad-Hoc Committees I. DISI - Plan: Halloween events scheduled for the Thursday before Halloween. - SCCIA Initiative: SCCIA to provide candy to participating stores for distribution to trick-or-treaters. - Mural Updates: - New mural planned for the Fox Theatre. - Another mural to be placed at Patria on La Fogata side - Potential for a mural near Brewji. - Decorations: - Lights installed at Patria and across the street; witch hats are part of the décor. II. SOBO - Block Captains: - Currently, 6 Block Captains are in place. - 3 additional Block Captains are needed. III. LUC - Recommendations: - Review of Peter Kasavan's prior recommendations has commenced. New Hire: - David Gonzalez hired to supervise the permit process. - Annual Report: - Lisa Britton to deliver an annual report to the council. - Parking Garage Update: - Discussions regarding the parking garage are on hold until the new council is in place.	None
Action Items None	None
Meeting Adjourned	None



Steinbruner ♦ Hill

Certified Public Accountants

ACCOUNTANTS' COMPILATION REPORT

To The Board of Directors
Salinas City Center Improvement Association
Salinas, California

Management is responsible for the accompanying financial statements of Salinas City Center Improvement Association (a nonprofit organization), which comprise a statement of assets, liabilities and fund balance – cash basis as of October 31, 2024, and the related statement of revenues and expenses – actual vs. budget – fiscal year 2023-2024 – cash basis for the eleven months then ended, in accordance with the cash basis of accounting, and for determining that the cash basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the statement of revenues and expenses – actual vs. budget – fiscal year 2023-2024 – cash basis nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on the statement of revenues and expenses – actual vs. budget – fiscal year 2023-2024 – cash basis.

The financial statement is prepared in accordance with the cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

The supplementary budget information contained in the statement of revenues and expenses – actual vs. budget – fiscal year 2023-2024 – cash basis is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary budget information was subject to our compilation engagement. We have not audited or reviewed the supplementary budget information and do not express an opinion, a conclusion, nor provide any assurance on such information.

Management has elected to omit substantially all the disclosures ordinarily included in financial statements prepared in accordance with the cash basis of accounting. If the omitted disclosures were included in the financial statement, they might influence the user's conclusions about the Company's assets, liabilities, fund balance, revenues and expenses. Accordingly, the financial statement is not designed for those who are not informed about such matters.

We are not independent with respect to Salinas City Center Improvement Association.

Steinbruner Hill CPAs

Steinbruner Hill CPAs
Carmel, California
November 10, 2024

Steinbruner Hill, Inc.

3771 Rio Rd. Ste. 103A ♦ Carmel, CA 93923

928 E. Blanco Rd. Ste. 200 ♦ Salinas, CA 93901

Ph (831) 222-6111 ♦ Fx (831) 222-5464 ♦ www.steinhill.com

Salinas City Center Improvement Association

Statement of Assets, Liabilities and Fund Balance - Cash Basis

As of October 31, 2024

ASSETS

Current Assets		
Bank Accounts		
Checking - Operating Acct	\$	50,559.61
Checking - Grants Acct		129,427.05
Total Bank Accounts		<u>179,986.66</u>
Other Current Assets		
Mechanics Bank CD		204,836.71
Total Other Current Assets		<u>204,836.71</u>
Total Current Assets		<u>384,823.37</u>
Fixed Assets		
Vehicle		18,000.61
Accumulated Depreciation		(8,019.00)
Total Fixed Assets		<u>9,981.61</u>
Other Assets		
Organizational Costs		50,000.00
Accumulated Intangible Assets		(37,917.00)
Total Other Assets		<u>12,083.00</u>
TOTAL ASSETS	\$	<u><u>406,887.98</u></u>

LIABILITIES AND FUND BALANCE

Liabilities		
Debt	\$	10,000.00
Total Liabilities		<u>10,000.00</u>
Fund Balance		
Fund Balance - SOBO		106,054.46
Fund Balance - DISI		82,224.66
Fund Balance - Admin		23,653.49
Fund Balance - Conting/Reserves		43,463.71
Fund Balance - Grants		129,427.05
Subtotal - Cash Fund Balance		<u>384,823.37</u>
Fund Balance - Other		12,064.61
Total Fund Balance		<u>396,887.98</u>
TOTAL LIABILITIES AND FUND BALANCE	\$	<u><u>406,887.98</u></u>

(See accompanying accountants' report)

Salinas City Center Improvement Association
Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2023-2024 - Cash Basis
For the Eleven Months Ended October 31, 2024

	SOBO				DISI				Administration			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
Income												
Assessments	\$ 267,518.45	\$ 287,400.00	\$ 19,881.55		\$ 98,090.10	\$ 105,380.00	\$ 7,289.90		\$ 62,420.97	\$ 67,060.00	\$ 4,639.03	
Grants	-	-	-		-	-	-		-	-	-	
Interest Earned	-	-	-		-	-	-		-	-	-	
Total Income	\$ 267,518.45	\$ 287,400.00	\$ 19,881.55		\$ 98,090.10	\$ 105,380.00	\$ 7,289.90		\$ 62,420.97	\$ 67,060.00	\$ 4,639.03	
Expenses												
Bank Service Charges	-	-	-				-		44.00	200.00	156.00	78%
Formation Costs Payback	-	-	-				-				-	
Insurance	-	-	-				-		2,218.00	2,500.00	282.00	11%
Professional Services							-				-	
Accounting	-	-	-				-		12,940.00	15,200.00	2,260.00	15%
Legal	-	-	-				-		5,052.50	4,000.00	(1,052.50)	-26%
Other	-	-	-				-		6,690.10	12,000.00	5,309.90	44%
Total Professional Services	-	-	-		-	-	-		24,682.60	33,900.00	9,217.40	27%
Office							-				-	
Rent/CAM/Utilities	-	-	-				-		8,988.10	8,400.00	(588.10)	-7%
Office Annual Cleaning	-	-	-				-		-	600.00	600.00	100%
Office Furnishings/Paint	-	-	-				-		206.79	1,500.00	1,293.21	86%
Computer / Internet	-	-	-				-		2,921.32	2,500.00	(421.32)	-17%
Total Office	-	-	-		-	-	-		12,116.21	13,000.00	883.79	7%
Staff	-	-	-				-				-	
Payroll - Wages & Taxes	88,909.55	108,500.00	19,590.45	18%	18,942.76	21,900.00	2,957.24	14%	37,915.99	44,400.00	6,484.01	15%
Workers Comp Insurance	2,880.77	4,000.00	1,119.23	28%	531.36	600.00	68.64	11%	1,446.06	600.00	(846.06)	-141%
Total Staff	91,790.32	112,500.00	20,709.68	18%	19,474.12	22,500.00	3,025.88	13%	39,362.05	45,000.00	5,637.95	13%
SOBO			-				-				-	
Sidewalk Ops (Maintenance)	82,662.09	114,820.00	32,157.91	28%			-				-	
Beautification/Order(Security)	86,898.23	97,000.00	10,101.77	10%			-				-	
Total SOBO	169,560.32	211,820.00	42,259.68	20%	-	-	-		-	-	-	
DISI			-				-				-	
District Identity			-		42,014.44	71,500.00	29,485.56	41%			-	
Streetscape Improvements			-		8,071.01	15,000.00	6,928.99	46%			-	
Total DISI	-	-	-		50,085.45	86,500.00	36,414.55	42%	-	-	-	
Extra Budget Expenses												
Collection Loss	-	-	-			-	-		-	-	-	
Taxes									100.00	250.00	150.00	60%
Total Expenses	261,350.64	324,320.00	62,969.36	19%	69,559.57	109,000.00	39,440.43	36%	78,522.86	92,150.00	13,627.14	15%
Net Income	6,167.81	(36,920.00)			28,530.53	(3,620.00)			(16,101.89)	(25,090.00)		

Cash Flow

Beg Balance FY 2022-23 Carryover	99,886.65	53,694.13	19,755.38
Reallocation of 2022-23 Carryover	-	-	20,000.00
Net Income FY 2023-24	6,167.81	28,530.53	(16,101.89)
Ending Cash Balance at 10/31/2024	\$ 106,054.46	\$ 82,224.66	\$ 23,653.49

(See accompanying accountants' report)

Salinas City Center Improvement Association
Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2023-2024 - Cash Basis
For the Eleven Months Ended October 31, 2024

	Contingency/Reserves				SUBTOTAL SOBO, DISI, ADMIN, & CONTIGENCY			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
Income								
Assessments	\$ 17,834.56	\$ 19,160.00	\$ 1,325.44		\$ 445,864.08	\$ 479,000.00	\$ 33,135.92	
Grants	-	-	-		-	-	-	
Interest Earned	6,192.26	-	(6,192.26)		6,192.26	-	(6,192.26)	
Total Income	\$ 24,026.82	\$ 19,160.00	\$ (4,866.82)		\$ 452,056.34	\$ 479,000.00	\$ 26,943.66	
Expenses								
Bank Service Charges		-	-		44.00	200.00	156.00	78%
Formation Costs Payback	5,103.50	5,000.00	(103.50)	-2%	5,103.50	5,000.00	(103.50)	-2%
Insurance			-		2,218.00	2,500.00	282.00	11%
Professional Services			-		-	-	-	
Accounting			-		12,940.00	15,200.00	2,260.00	15%
Legal			-		5,052.50	4,000.00	(1,052.50)	-26%
Other			-		6,690.10	12,000.00	5,309.90	44%
Total Professional Services	-	-	-		24,682.60	33,900.00	9,217.40	27%
Office			-		-	-	-	
Rent/CAM/Utilities			-		8,988.10	8,400.00	(588.10)	-7%
Office Annual Cleaning			-		-	600.00	600.00	100%
Office Furnishings/Paint			-		206.79	1,500.00	1,293.21	86%
Computer / Internet			-		2,921.32	2,500.00	(421.32)	-17%
Total Office	-	-	-		12,116.21	13,000.00	883.79	7%
Staff			-		-	-	-	
Payroll - Wages & Taxes					145,768.30	174,800.00	29,031.70	17%
Workers Comp Insurance					4,858.19	5,200.00	341.81	7%
Total Staff	-	-	-		150,626.49	180,000.00	29,373.51	16%
SOBO			-		-	-	-	
Sidewalk Ops (Maintenance)			-		82,662.09	114,820.00	32,157.91	28%
Beautification/Order(Security)			-		86,898.23	97,000.00	10,101.77	10%
Total SOBO	-	-	-		169,560.32	211,820.00	42,259.68	20%
DISI			-		-	-	-	
District Identity			-		42,014.44	71,500.00	29,485.56	41%
Streetscape Improvements			-		8,071.01	15,000.00	6,928.99	46%
Total DISI	-	-	-		50,085.45	86,500.00	36,414.55	42%
Extra Budget Expenses								
Collection Loss	-	9,580.00	9,580.00	100%	-	9,580.00	9,580.00	100%
Taxes					100.00	250.00	150.00	60%
Total Expenses	5,103.50	14,580.00	9,476.50	65%	414,536.57	540,050.00	125,513.43	23%
Net Income	18,923.32	4,580.00			37,519.77	(61,050.00)		

Cash Flow

Beg Balance FY 2022-23 Carryover	44,540.39	217,876.55
Reallocation of 2022-23 Carryover	(20,000.00)	-
Net Income FY 2023-24	18,923.32	37,519.77
Ending Cash Balance at 10/31/2024	\$ 43,463.71	\$ 255,396.32

(See accompanying accountants' report)

Salinas City Center Improvement Association
Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2023-2024 - Cash Basis
For the Eleven Months Ended October 31, 2024

	Grants Funds				GRAND TOTAL			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
Income								
Assessments	\$ -	\$ -	\$ -		\$ 445,864.08	\$ 479,000.00	\$ 33,135.92	
Grants	75,000.00	-	(75,000.00)		75,000.00	-	(75,000.00)	
Interest Earned	-	-	-		6,192.26	-	(6,192.26)	
Total Income	\$ 183,836.48	\$ -	\$ -		\$ 527,056.34	\$ 479,000.00	\$ (48,056.34)	
Expenses								
Bank Service Charges	-		-		44.00	200.00	156.00	78%
Formation Costs Payback			-		5,103.50	5,000.00	(103.50)	-2%
Insurance			-		2,218.00	2,500.00	282.00	11%
Professional Services			-		-	-	-	
Accounting			-		12,940.00	15,200.00	2,260.00	15%
Legal			-		5,052.50	4,000.00	(1,052.50)	-26%
Other			-		6,690.10	12,000.00	5,309.90	44%
Total Professional Services	-	-	-		24,682.60	33,900.00	9,217.40	27%
Office			-		-	-	-	
Rent/CAM/Utilities			-		8,988.10	8,400.00	(588.10)	-7%
Office Annual Cleaning			-		-	600.00	600.00	100%
Office Furnishings/Paint			-		206.79	1,500.00	1,293.21	86%
Computer / Internet			-		2,921.32	2,500.00	(421.32)	-17%
Total Office	-	-	-		12,116.21	13,000.00	883.79	7%
Staff			-		-	-	-	
Payroll - Wages & Taxes			-		145,768.30	174,800.00	29,031.70	17%
Workers Comp Insurance			-		4,858.19	5,200.00	341.81	7%
Total Staff	-	-	-		150,626.49	180,000.00	29,373.51	16%
SOBO			-		-	-	-	
Sidewalk Ops (Maintenance)	20,212.50		-		102,874.59	114,820.00	11,945.41	10%
Beautification/Order(Security)	-		-		86,898.23	97,000.00	10,101.77	10%
Total SOBO	20,212.50	-	-		189,772.82	211,820.00	22,047.18	10%
DISI			-		-	-	-	
District Identity	-		-		42,014.44	71,500.00	29,485.56	41%
Streetscape Improvements	34,196.93		-		42,267.94	15,000.00	(27,267.94)	-182%
Total DISI	34,196.93	-	-		84,282.38	86,500.00	2,217.62	3%
Extra Budget Expenses								
Collection Loss			-		-	9,580.00	9,580.00	100%
Taxes			-		100.00	250.00	150.00	60%
Total Expenses	54,409.43	-	-		468,946.00	540,050.00	71,104.00	13%
Net Income	20,590.57	-			58,110.34	(61,050.00)		

Cash Flow

Beg Balance FY 2022-23 Carryover	108,836.48	326,713.03
Reallocation of 2022-23 Carryover	-	-
Net Income FY 2023-24	20,590.57	58,110.34
Ending Cash Balance at 10/31/2024	\$ 129,427.05	\$ 384,823.37

(See accompanying accountants' report)

Salinas City Center Improvement Association
Comerica Bank - Operating Account
November 30, 2023 - November 8, 2024

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
Beginning Balance						14,734.94
12/01/2023	Check	2845	Sharon Haney	Dec '23 Rent	-665.00	14,069.94
12/04/2023	Expense		Go Daddy		-39.99	14,029.95
12/05/2023	Payroll Check	2846	Yesenia D. Juarez	Pay Period: 11/16/2023-11/30/2023	-864.78	13,165.17
12/05/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 11/16/2023-11/30/2023	-2,529.99	10,635.18
12/05/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 11/16/2023-11/30/2023	-1,322.57	9,312.61
12/06/2023	Transfer				204,497.16	213,809.77
12/06/2023	Expense		Verizon Wireless		-139.34	213,670.43
12/08/2023	Tax Payment		CA EDD	Tax Payment for Period: 12/02/2023-12/05/2023	-194.42	213,476.01
12/08/2023	Tax Payment		IRS	Tax Payment for Period: 12/02/2023-12/05/2023	-1,119.06	212,356.95
12/18/2023	Check	2850	Smith & Enright Landscaping Inc	Inv# 42422	-8,020.00	204,336.95
12/18/2023	Check	2848	Mag One Media	Inv 1529	-500.00	203,836.95
12/18/2023	Check	2847	Monterey Signs	Inv#23852	-4,990.00	198,846.95
12/18/2023	Expense		Go Daddy		-22.17	198,824.78
12/18/2023	Check	2851	University Corporation at Monterey Bay		-200.00	198,624.78
12/18/2023	Check	2852	Allied Universal Security Services	Inv#15105586,15079765,15030084,15007482	-9,239.60	189,385.18
12/18/2023	Check	2849	MCA Consulting LLC	Inv 608	-245.10	189,140.08
12/19/2023	Deposit				3,990.00	193,130.08
12/20/2023	Payroll Check	2854	Yesenia D. Juarez	Pay Period: 12/01/2023-12/15/2023	-1,243.88	191,886.20
12/20/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 12/01/2023-12/15/2023	-1,440.00	190,446.20
12/20/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 12/01/2023-12/15/2023	-2,530.01	187,916.19
12/28/2023	Tax Payment		CA EDD	Tax Payment for Period: 12/20/2023-12/22/2023	-202.84	187,713.35
12/28/2023	Tax Payment		IRS	Tax Payment for Period: 12/20/2023-12/22/2023	-1,223.97	186,489.38
12/29/2023	Expense		AT&T		-132.10	186,357.28
12/31/2023	Check		Comerica Credit Card		-979.30	185,377.98
01/01/2024	Check	2853	Sharon Haney	January '24 Rent	-665.00	184,712.98
01/04/2024	Check	2858	Jenna Hanson	Inv: Nov-Dec 2023.	-4,327.50	180,385.48
01/04/2024	Check	2856	Allied Universal Security Services	Inv#15123565,15131701,15152380	-4,974.73	175,410.75
01/04/2024	Check	2857	Smith & Enright Landscaping Inc	Inv# 42693	-8,020.00	167,390.75
01/05/2024	Payroll Check	2855	Yesenia D. Juarez	Pay Period: 12/16/2023-12/31/2023	-760.11	166,630.64
01/05/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 12/16/2023-12/31/2023	-2,547.06	164,083.58
01/05/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 12/16/2023-12/31/2023	-1,103.19	162,980.39
01/08/2024	Expense		Verizon Wireless		-263.83	162,716.56
01/10/2024	Tax Payment		IRS	Tax Payment for Period: 01/03/2024-01/05/2024	-983.63	161,732.93
01/10/2024	Tax Payment		CA EDD	Tax Payment for Period: 01/03/2024-01/05/2024	-179.70	161,553.23
01/17/2024	Check	2863	Laura Harris Consulting	Inv #SaliC20240105	-150.00	161,403.23
01/17/2024	Check	2868	Monterey Signs	Inv#24059	-4,990.00	156,413.23
01/17/2024	Check	2867	Allied Universal Security Services	Inv#15221327	-1,768.00	154,645.23
01/17/2024	Check	2866	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-27.50	154,617.73
01/17/2024	Check	2864	Monterey Signs	Inv#23627	-142.03	154,475.70
01/17/2024	Check	2865	Steinbruner Hill CPAs	Inv# Nov & Dec	-2,200.00	152,275.70
01/17/2024	Check	2861	Ottone & Leach LLP	Inv#51989,52161,52205	-2,347.50	149,928.20
01/17/2024	Check	2862	Allied Universal Security Services	Inv#15183891	-1,475.60	148,452.60
01/17/2024	Check	2860	Monterey County Weekly	Account Key#CSALC Statement 12.28.23	-609.36	147,843.24
01/19/2024	Tax Payment		CA EDD	Tax Payment for Period: 10/01/2023-12/31/2023	-80.71	147,762.53
01/19/2024	Payroll Check	2859	Yesenia D. Juarez	Pay Period: 01/01/2024-01/15/2024	-1,380.51	146,382.02
01/19/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 01/01/2024-01/15/2024	-1,443.46	144,938.56
01/19/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 01/01/2024-01/15/2024	-2,630.28	142,308.28
01/22/2024	Deposit			Sharecare	3,000.00	145,308.28
01/24/2024	Tax Payment		IRS	Tax Payment for Period: 01/17/2024-01/19/2024	-1,228.23	144,080.05
01/24/2024	Tax Payment		CA EDD	Tax Payment for Period: 01/17/2024-01/19/2024	-210.76	143,869.29

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
01/25/2024	Journal Entry	SH_012524		Assessments transferred from City of Salinas	315,271.08	459,140.37
01/30/2024	Expense		AT&T		-132.10	459,008.27
01/31/2024	Check		Comerica Credit Card		-763.40	458,244.87
02/02/2024	Transfer			to Mechanics Bank CD	-200,000.00	258,244.87
02/05/2024	Check	2873	Smith & Enright Landscaping Inc	Inv# 42967	-7,585.00	250,659.87
02/05/2024	Check	2872	Monterey Signs	Inv#24132	-795.00	249,864.87
02/05/2024	Check	2871	Sharon Haney	February '24 Rent	-665.00	249,199.87
02/05/2024	Payroll Check	2869	Yesenia D. Juarez	Pay Period: 01/16/2024-01/31/2024	-1,409.15	247,790.72
02/05/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 01/16/2024-01/31/2024	-2,630.29	245,160.43
02/05/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 01/16/2024-01/31/2024	-1,458.08	243,702.35
02/05/2024	Check	2874	B-Imprinted	Bill BS02003929A	-166.80	243,535.55
02/05/2024	Check	2875	Allied Universal Security Services	Inv#15240167	-1,740.80	241,794.75
02/05/2024	Check	2876	McMurray Electric	Inv#5201	-1,082.81	240,711.94
02/05/2024	Check	2870	California State Disbursement Unit	Employee garnishment/SDUOrder payee 0600099	-29.00	240,682.94
02/06/2024	Expense		Verizon Wireless		-188.80	240,494.14
02/09/2024	Tax Payment		IRS	Tax Payment for Period: 02/03/2024-02/06/2024	-1,238.53	239,255.61
02/09/2024	Tax Payment		CA EDD	Tax Payment for Period: 02/03/2024-02/06/2024	-211.76	239,043.85
02/13/2024	Expense				-22.00	239,021.85
02/19/2024	Check	2880	Laura Harris Consulting	Inv #SaliC20240205	-1,000.00	238,021.85
02/19/2024	Check	2879	Allied Universal Security Services	Inv#15261716,15291402,15295349,15332103	0.00	238,021.85
02/19/2024	Check	2878	California State Disbursement Unit	Employee garnishment/SDUOrder payee 0600099	-29.00	237,992.85
02/20/2024	Payroll Check		Yesenia D. Juarez	Pay Period: 02/01/2024-02/15/2024	-1,169.34	236,823.51
02/20/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 02/01/2024-02/15/2024	-1,428.82	235,394.69
02/20/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 02/01/2024-02/15/2024	-2,547.06	232,847.63
02/23/2024	Tax Payment		CA EDD	Tax Payment for Period: 02/17/2024-02/20/2024	-207.61	232,640.02
02/23/2024	Tax Payment		IRS	Tax Payment for Period: 02/17/2024-02/20/2024	-1,187.89	231,452.13
02/29/2024	Expense		AT&T		-132.10	231,320.03
02/29/2024	Check		Comerica Credit Card		-668.63	230,651.40
03/01/2024	Check	2883	Smith & Enright Landscaping Inc	Inv# 43210	-7,670.00	222,981.40
03/01/2024	Check	2885	Allied Universal Security Services	Inv#15291402,15295349,15332103	-5,322.80	217,658.60
03/01/2024	Check	2888	California State Disbursement Unit	Employee garnishment/SDUOrder payee 0600099	-29.00	217,629.60
03/01/2024	Check	2886	Ottone & Leach LLP	Inv#52471	-62.50	217,567.10
03/01/2024	Check	2881	Allied Universal Security Services	Inv#15372215	-1,849.60	215,717.50
03/01/2024	Check	2884	Steinbruner Hill CPAs	Inv#8704,8705	-1,350.00	214,367.50
03/01/2024	Check	2882	Miguel Gutierrez	March '24 Rent	-665.00	213,702.50
03/05/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 02/16/2024-02/29/2024	-1,324.69	212,377.81
03/05/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 02/16/2024-02/29/2024	-2,630.29	209,747.52
03/05/2024	Payroll Check	2887	Yesenia D. Juarez	Pay Period: 02/16/2024-02/29/2024	-1,161.59	208,585.93
03/06/2024	Expense		Verizon Wireless		-188.80	208,397.13
03/08/2024	Tax Payment		CA EDD	Tax Payment for Period: 03/02/2024-03/05/2024	-203.13	208,194.00
03/08/2024	Tax Payment		IRS	Tax Payment for Period: 03/02/2024-03/05/2024	-1,151.93	207,042.07
03/13/2024	Deposit				24.84	207,066.91
03/13/2024	Expense		State Compensation Insurance Fund	workers comp insurance	-537.24	206,529.67
03/18/2024	Check	2893	California State Disbursement Unit	CSE 20000000922214/SDUOrder payee 0600099	-29.00	206,500.67
03/18/2024	Check	2892	The Christmas Light Pros	Invoice Date 03.13.2024	-4,800.00	201,700.67
03/18/2024	Check	2891	Laura Harris Consulting	Inv #SaliC20240305	-1,000.00	200,700.67
03/18/2024	Check	2890	Allied Universal Security Services	Inv#15443800,15389670	-3,799.60	196,901.07
03/20/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 03/01/2024-03/15/2024	-2,380.59	194,520.48
03/20/2024	Payroll Check	2889	Yesenia D. Juarez	Pay Period: 03/01/2024-03/15/2024	-1,156.31	193,364.17
03/20/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 03/01/2024-03/15/2024	-1,384.77	191,979.40
03/27/2024	Tax Payment		IRS	Tax Payment for Period: 03/20/2024-03/22/2024	-1,170.29	190,809.11
03/27/2024	Tax Payment		CA EDD	Tax Payment for Period: 03/20/2024-03/22/2024	-205.58	190,603.53
03/29/2024	Expense		AT&T		-132.10	190,471.43
03/31/2024	Check		Comerica Credit Card		-949.70	189,521.73

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
04/01/2024	Check	2894	Miguel Gutierrez	April '24 Rent	-665.00	188,856.73
04/04/2024	Check	2898	Jenna Hanson	Inv: Feb & Mar 2024.	-6,000.00	182,856.73
04/04/2024	Check	2897	Philadelphia Insurance Company	Acc#82448512 inv2006560641	-2,218.00	180,638.73
04/04/2024	Check	2896	Allied Universal Security Services	Inv#15501723,15462862	-3,760.32	176,878.41
04/04/2024	Check	2899	Smith & Enright Landscaping Inc	Inv# 43456	-7,685.00	169,193.41
04/04/2024	Check	2900	Steinbruner Hill CPAs	Inv#13166	-1,100.00	168,093.41
04/04/2024	Check	2901	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-29.00	168,064.41
04/05/2024	Deposit			donation from Steve Ish to offset charges for plaques	500.00	168,564.41
04/05/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 03/16/2024-03/31/2024	-2,547.06	166,017.35
04/05/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 03/16/2024-03/31/2024	-1,324.69	164,692.66
04/05/2024	Payroll Check	2895	Yesenia D. Juarez	Pay Period: 03/16/2024-03/31/2024	-1,133.12	163,559.54
04/08/2024	Expense		Verizon Wireless		-194.64	163,364.90
04/10/2024	Tax Payment		IRS	Tax Payment for Period: 04/03/2024-04/05/2024	-1,147.17	162,217.73
04/10/2024	Tax Payment		CA EDD	Tax Payment for Period: 04/03/2024-04/05/2024	-202.79	162,014.94
04/17/2024	Check	2902	Allied Universal Security Services	Inv#15484098	-1,796.29	160,218.65
04/17/2024	Check	2903	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-29.00	160,189.65
04/18/2024	Tax Payment		CA EDD	Tax Payment for Period: 01/01/2024-03/31/2024	-483.00	159,706.65
04/19/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 04/01/2024-04/15/2024	-2,547.06	157,159.59
04/19/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 04/01/2024-04/15/2024	-1,324.69	155,834.90
04/19/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 04/01/2024-04/15/2024	-1,170.11	154,664.79
04/22/2024	Check	2904	Allied Universal Security Services	Inv#15570509,15538993,15349089,15593521	-6,877.32	147,787.47
04/22/2024	Check	2907	Steinbruner Hill CPAs	Inv#13207	-1,100.00	146,687.47
04/22/2024	Check	2906	Monterey Signs	Inv#24466	-1,295.00	145,392.47
04/22/2024	Check	2905	Salinas Valley Chamber of Commerce	Inv#17587	-450.00	144,942.47
04/24/2024	Tax Payment		CA EDD	Tax Payment for Period: 04/17/2024-04/19/2024	-203.24	144,739.23
04/24/2024	Tax Payment		IRS	Tax Payment for Period: 04/17/2024-04/19/2024	-1,153.37	143,585.86
04/29/2024	Expense		AT&T		-132.10	143,453.76
04/30/2024	Check		Comerica Credit Card		-1,345.99	142,107.77
05/01/2024	Check	2908	Miguel Gutierrez	May '24 Rent	-665.00	141,442.77
05/06/2024	Expense	EFT	State Compensation Insurance Fund	workers comp insurance	-684.00	140,758.77
05/06/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 04/16/2024-04/30/2024	-1,186.65	139,572.12
05/06/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 04/16/2024-04/30/2024	-2,657.72	136,914.40
05/06/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 04/16/2024-04/30/2024	-1,285.64	135,628.76
05/07/2024	Expense		Verizon Wireless		-192.78	135,435.98
05/10/2024	Tax Payment		IRS	Tax Payment for Period: 05/04/2024-05/07/2024	-1,209.56	134,226.42
05/10/2024	Tax Payment		CA EDD	Tax Payment for Period: 05/04/2024-05/07/2024	-209.89	134,016.53
05/17/2024	Check	2912	Laura Harris Consulting	Inv #SaliC20240505	-750.00	133,266.53
05/17/2024	Check	2911	Smith & Enright Landscaping Inc	Inv# 43714	-7,585.00	125,681.53
05/17/2024	Check	2910	Allied Universal Security Services	Inv#15610786,15646587,15677156	-5,563.44	120,118.09
05/17/2024	Check	2914	Salinas Valley Food & Wine Festival	Inv#1055	-5,000.00	115,118.09
05/17/2024	Check	2913	Monterey Signs	Inv#24594	-1,995.00	113,123.09
05/17/2024	Check	2915	Steinbruner Hill CPAs	Inv#13278	-1,100.00	112,023.09
05/17/2024	Check	2909	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-58.00	111,965.09
05/20/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 05/01/2024-05/15/2024	-2,602.40	109,362.69
05/20/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 05/01/2024-05/15/2024	-1,360.74	108,001.95
05/20/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 05/01/2024-05/15/2024	-1,316.23	106,685.72
05/24/2024	Tax Payment		IRS	Tax Payment for Period: 05/18/2024-05/21/2024	-1,224.39	105,461.33
05/24/2024	Tax Payment		CA EDD	Tax Payment for Period: 05/18/2024-05/21/2024	-217.12	105,244.21
05/28/2024	Expense		AT&T		-132.10	105,112.11
05/30/2024	Check	2918	Smith & Enright Landscaping Inc	Inv# 44010,44342,44346	-20,367.50	84,744.61
05/30/2024	Check	2917	Allied Universal Security Services	Inv#15717933,15704069	-3,496.96	81,247.65
05/30/2024	Check	2919	Gerardo Zambrano	Inv 0012	-450.00	80,797.65
05/31/2024	Expense		Comerica Credit Card		-971.71	79,825.94
06/01/2024	Check	2916	Miguel Gutierrez	June'24 Rent	-665.00	79,160.94
06/05/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 05/16/2024-05/31/2024	-2,602.39	76,558.55
06/05/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 05/16/2024-05/31/2024	-1,572.57	74,985.98

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
06/05/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 05/16/2024-05/31/2024	-1,255.29	73,730.69
06/06/2024	Expense		Verizon Wireless		-192.78	73,537.91
06/10/2024	Check	2922	Ottone & Leach LLP	Inv#23	-2,642.50	70,895.41
06/10/2024	Check	2920	Allied Universal Security Services	Inv#15738268	-2,175.76	68,719.65
06/10/2024	Check	2923	Laura Harris Consulting	Inv #SaliC20240605	-1,500.00	67,219.65
06/10/2024	Check	2921	Lee Abellana	Inv#012348	-400.00	66,819.65
06/10/2024	Check	2924	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-29.00	66,790.65
06/12/2024	Check	2925	Smith & Enright Landscaping Inc	Inv# 44010,44346	-7,830.00	58,960.65
06/12/2024	Journal Entry	SH_061224		To void check issued to Smith & Enright & reissue from correct accounts	20,367.50	79,328.15
06/12/2024	Tax Payment		IRS	Tax Payment for Period: 06/05/2024-06/07/2024	-1,288.20	78,039.95
06/12/2024	Tax Payment		CA EDD	Tax Payment for Period: 06/05/2024-06/07/2024	-225.43	77,814.52
06/20/2024	Check	2926	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-29.00	77,785.52
06/20/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 06/01/2024-06/15/2024	-2,602.40	75,183.12
06/20/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 06/01/2024-06/15/2024	-1,360.74	73,822.38
06/20/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 06/01/2024-06/15/2024	-1,075.34	72,747.04
06/21/2024	Expense	EFT	State Compensation Insurance Fund	workers comp insurance Inv 1002324326	-1,908.49	70,838.55
06/26/2024	Tax Payment		IRS	Tax Payment for Period: 06/19/2024-06/21/2024	-1,183.97	69,654.58
06/26/2024	Tax Payment		CA EDD	Tax Payment for Period: 06/19/2024-06/21/2024	-214.21	69,440.37
06/27/2024	Check	2927	Smith & Enright Landscaping Inc	Inv# 44225	-7,585.00	61,855.37
06/27/2024	Check	2928	Allied Universal Security Services	Inv#15771320,15809671,15826621	-5,245.44	56,609.93
06/30/2024	Expense		Comerica Credit Card		-1,023.47	55,586.46
07/01/2024	Check	2929	Miguel Gutierrez	July '24 Rent	-665.00	54,921.46
07/02/2024	Expense		AT&T		-132.10	54,789.36
07/05/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 06/16/2024-06/30/2024	-2,602.39	52,186.97
07/05/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 06/16/2024-06/30/2024	-1,360.74	50,826.23
07/05/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 06/16/2024-06/30/2024	-1,066.41	49,759.82
07/08/2024	Expense		Verizon Wireless		-195.81	49,564.01
07/10/2024	Tax Payment		IRS	Tax Payment for Period: 07/03/2024-07/05/2024	-1,182.51	48,381.50
07/10/2024	Tax Payment		CA EDD	Tax Payment for Period: 07/03/2024-07/05/2024	-214.11	48,167.39
07/18/2024	Check	2934	Allied Universal Security Services	Inv#15849041,15894637,15918180	-5,782.00	42,385.39
07/18/2024	Check	2930	Jenna Hanson	Inv: May+June 2024	-4,030.00	38,355.39
07/18/2024	Check	2932	Steinbruner Hill CPAs	Inv#13384,13385	-2,200.00	36,155.39
07/18/2024	Check	2933	Jenna Hanson	Inv: Feb + Mar 2024.	-2,000.00	34,155.39
07/18/2024	Check	2935	Laura Harris Consulting	Inv #SaliC20240705	-500.00	33,655.39
07/18/2024	Check	2931	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-58.00	33,597.39
07/19/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 07/01/2024-07/15/2024	-2,602.40	30,994.99
07/19/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 07/01/2024-07/15/2024	-1,451.95	29,543.04
07/19/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 07/01/2024-07/15/2024	-1,146.38	28,396.66
07/19/2024	Expense		State Compensation Insurance Fund	workers comp insurance Inv 1002324327	-473.50	27,923.16
07/24/2024	Journal Entry	SH_073124		Assessments transferred from City of Salinas	130,593.00	158,516.16
07/24/2024	Tax Payment		IRS	Tax Payment for Period: 07/17/2024-07/19/2024	-1,227.21	157,288.95
07/24/2024	Tax Payment		CA EDD	Tax Payment for Period: 07/17/2024-07/19/2024	-218.94	157,070.01
07/24/2024	Expense		Go Daddy		-83.88	156,986.13
07/30/2024	Expense		AT&T		-132.10	156,854.03
07/31/2024	Expense		Comerica Credit Card		-774.02	156,080.01
08/01/2024	Check	2936	Miguel Gutierrez	August '24 Rent	-665.00	155,415.01
08/05/2024	Check	2938	Smith & Enright Landscaping Inc	Inv# 44445	-7,585.00	147,830.01
08/05/2024	Check	2937	Allied Universal Security Services	Inv#15967153,15934264	-3,773.98	144,056.03
08/05/2024	Check	EFT	Republic Service	dumpster to clean up a trash enclosure	-257.45	143,798.58
08/05/2024	Check	2939	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-29.00	143,769.58
08/05/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 07/16/2024-07/31/2024	-2,602.40	141,167.18
08/05/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 07/16/2024-07/31/2024	-1,542.42	139,624.76
08/05/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 07/16/2024-07/31/2024	-1,263.82	138,360.94
08/06/2024	Expense		Verizon Wireless		-194.84	138,166.10
08/09/2024	Journal Entry	SH_080924		credit card credit	14.27	138,180.37

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
08/09/2024	Tax Payment		IRS	Tax Payment for Period: 08/03/2024-08/06/2024	-1,278.94	136,901.43
08/09/2024	Tax Payment		CA EDD	Tax Payment for Period: 08/03/2024-08/06/2024	-224.23	136,677.20
08/13/2024	Check	SVCCHRG		Service Charge	-22.00	136,655.20
08/20/2024	Check	2941	Allied Universal Security Services	Inv#15999420,16020966	-3,496.96	133,158.24
08/20/2024	Check	2943	Jenna Hanson	Inv: Jul-24	-2,000.00	131,158.24
08/20/2024	Check	2944	Steinbruner Hill CPAs	Inv#13470	-1,100.00	130,058.24
08/20/2024	Check	2942	McMurray Electric	Inv#5201	-776.30	129,281.94
08/20/2024	Check	2940	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-29.00	129,252.94
08/20/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 08/01/2024-08/15/2024	-2,602.40	126,650.54
08/20/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 08/01/2024-08/15/2024	-1,329.79	125,320.75
08/20/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 08/01/2024-08/15/2024	-969.23	124,351.52
08/23/2024	Tax Payment		IRS	Tax Payment for Period: 08/17/2024-08/20/2024	-1,156.30	123,195.22
08/23/2024	Tax Payment		CA EDD	Tax Payment for Period: 08/17/2024-08/20/2024	-211.64	122,983.58
08/28/2024	Expense		AT&T		-132.10	122,851.48
08/31/2024	Check	EFT	Comerica Credit Card		-934.22	121,917.26
09/01/2024	Check	2946	Miguel Gutierrez	September '24 Rent	-665.00	121,252.26
09/04/2024	Check	2951	Coastline Marketing Group, Inc.	Inv 99843	-200.00	121,052.26
09/04/2024	Check	2948	Smith & Enright Landscaping Inc	Inv# 44793	-7,585.00	113,467.26
09/04/2024	Check	2947	Allied Universal Security Services	Inv#16039487,16060180	-3,496.96	109,970.30
09/04/2024	Check	2949	Miguel Gutierrez	July, August & September PG&E increase	-165.00	109,805.30
09/04/2024	Check	2950	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-29.00	109,776.30
09/04/2024	Expense		Go Daddy		-95.88	109,680.42
09/05/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 08/16/2024-08/31/2024	-2,602.38	107,078.04
09/05/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 08/16/2024-08/31/2024	-1,360.74	105,717.30
09/05/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 08/16/2024-08/31/2024	-1,141.89	104,575.41
09/06/2024	Expense		Verizon Wireless		-194.85	104,380.56
09/10/2024	Expense		Go Daddy		-239.88	104,140.68
09/11/2024	Tax Payment		IRS	Tax Payment for Period: 09/04/2024-09/06/2024	-1,195.17	102,945.51
09/11/2024	Tax Payment		QuickBooks Payroll	Tax Payment	-215.01	102,730.50
09/11/2024	Expense		Go Daddy		-191.76	102,538.74
09/12/2024	Deposit				6,035.70	108,574.44
09/13/2024	Expense		State Compensation Insurance Fund	workers comp insurance Inv 1002324327	-947.00	107,627.44
09/20/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 09/01/2024-09/15/2024	-2,602.40	105,025.04
09/20/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 09/01/2024-09/15/2024	-1,314.32	103,710.72
09/20/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 09/01/2024-09/15/2024	-887.48	102,823.24
09/25/2024	Tax Payment		IRS	Tax Payment for Period: 09/18/2024-09/20/2024	-1,137.62	101,685.62
09/25/2024	Tax Payment		QuickBooks Payroll	Tax Payment	-210.02	101,475.60
09/26/2024	Check	2956	Allied Universal Security Services	Inv#16089217,16125268,16165720	-5,672.72	95,802.88
09/26/2024	Check	2954	City of Salinas	Acct No. 518/Inv#2024-00000040	-5,103.50	90,699.38
09/26/2024	Check	2955	Monterey County Weekly	Account Key#CSALC Statement 08.30.24	-2,032.03	88,667.35
09/26/2024	Check	2957	Jenna Hanson	Inv: Aug-24	-2,000.00	86,667.35
09/26/2024	Check	2958	Laura Harris Consulting	Inv #SaliC20240905	-1,500.00	85,167.35
09/26/2024	Check	2960	Steinbruner Hill CPAs	Inv#13504	-1,120.00	84,047.35
09/26/2024	Check	2953	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-29.00	84,018.35
09/30/2024	Check	eft	Comerica Credit Card		-885.78	83,132.57
09/30/2024	Expense		AT&T		-132.10	83,000.47
10/01/2024	Check	2959	Miguel Gutierrez	October '24 Rent	-720.00	82,280.47
10/04/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 09/16/2024-09/30/2024	-2,602.40	79,678.07
10/04/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 09/16/2024-09/30/2024	-1,482.11	78,195.96
10/04/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 09/16/2024-09/30/2024	-1,037.48	77,158.48
10/04/2024	Tax Payment		QuickBooks Payroll	Tax Payment	-1,438.55	75,719.93
10/08/2024	Expense		Verizon Wireless		-194.91	75,525.02
10/11/2024	Check	2961	Department of Justice	fye 11/30/23, FEIN 32-0478544 / Form RRF-1	-100.00	75,425.02
10/16/2024	Check	2968	Jenna Hanson	Inv: Sep-24	-2,000.00	73,425.02
10/16/2024	Check	2963	Steinbruner Hill CPAs	Inv#13551	-1,670.00	71,755.02

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
10/16/2024	Check	2965	Salinas Valley Chamber of Commerce	Inv#18257	-450.00	71,305.02
10/16/2024	Check	2969	Allied Universal Security Services	Inv#16232978,16250514	-3,435.49	67,869.53
10/16/2024	Check	2964	Allied Universal Security Services	Inv#16195449	-2,066.48	65,803.05
10/16/2024	Check	2966	Kap-Stone, Inc.	Inv#6742	-2,000.00	63,803.05
10/16/2024	Check	2967	Monterey Signs	Inv#25409	-1,995.00	61,808.05
10/16/2024	Check	2962	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-29.00	61,779.05
10/16/2024	Expense		State Compensation Insurance Fund	workers comp insurance	-473.50	61,305.55
10/18/2024	Check	2971	El Colibri Restaurant and Deli		-550.00	60,755.55
10/18/2024	Check	2970	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-29.00	60,726.55
10/18/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 10/01/2024-10/15/2024	-2,602.40	58,124.15
10/18/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 10/01/2024-10/15/2024	-1,376.20	56,747.95
10/18/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 10/01/2024-10/15/2024	-934.01	55,813.94
10/18/2024	Tax Payment		QuickBooks Payroll	Tax Payment	-1,378.41	54,435.53
10/24/2024	Check	2977	Salinas Valley Chamber of Commerce	Inv#18257	-250.00	54,185.53
10/25/2024	Check	2974	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-29.00	54,156.53
10/25/2024	Payroll Check	2973	Yesenia D. Juarez	Pay Period: 10/16/2024-10/31/2024 Voided check on 10/21/2024	-2,101.50	52,055.03
10/25/2024	Payroll Check	2976	Yesenia D. Juarez	Pay Period: 10/16/2024-10/31/2024	-2,101.50	49,953.53
10/25/2024	Tax Payment		QuickBooks Payroll	Tax Payment	-382.88	49,570.65
10/25/2024	Payroll Adjustment			Funds Adjustment	2,101.50	51,672.15
10/29/2024	Expense		AT&T		-132.10	51,540.05
10/31/2024	Check		Comerica Credit Card		-980.44	50,559.61
11/01/2024	Check	2975	Miguel Gutierrez	November '24 Rent	-720.00	49,839.61
11/05/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 10/16/2024-10/31/2024	-2,602.39	47,237.22
11/05/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 10/16/2024-10/31/2024	-1,602.73	45,634.49
11/05/2024	Tax Payment		QuickBooks Payroll	Tax Payment	-1,294.81	44,339.68
11/05/2024	Expense	eft	State Compensation Insurance Fund	workers comp insurance	-695.28	43,644.40
11/05/2024	Expense		AT&T		-200.00	43,444.40
11/08/2024	Check	2979	KSBW	Campaign ID 708369	-3,500.00	39,944.40
Total for 1000 Checking - Operating Acct					\$ 90,982.36	\$ 39,944.40

Salinas City Center Improvement Association
Comerica Bank - Grants Account
November 30, 2023 - November 8, 2024

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
Beginning Balance						108,836.48
12/19/2023	Deposit			Monterey Peninsula Foundation	50,000.00	158,836.48
3/13/2024	Deposit			Harden Foundation	25,000.00	183,836.48
6/12/2024	Check	1013		Smith & Enright Landscaping Inc	-12,537.50	171,298.98
07/18/2024	Check	1022	Jose G Ortiz	Inv #0000024	-10,000.00	161,298.98
07/18/2024	Check	1014	Hijos Del Sol	Voided - Inv#0000024 - Pymt 1 of 3 - Fo	0.00	161,298.98
08/05/2024	Check	1015	Lisa Haas	Mural painting	-3,468.42	157,830.56
08/05/2024	Check	1016	Smith & Enright Landscaping Inc	Inv# 44931	-1,675.00	156,155.56
08/20/2024	Check	1018	Kap-Stone, Inc.	Inv#1105	-6,000.00	150,155.56
08/20/2024	Check	1017	Quinn Company	Inv#289472011	-499.99	149,655.57
09/04/2024	Check	1019	J & M painting and maintenance	Inv#695	-7,800.00	141,855.57
09/30/2024	Check	1020	Quinn Company	Inv#28947202	-2,428.52	139,427.05
10/16/2024	Check	1023	Jose G Ortiz	Inv #0000053	-10,000.00	129,427.05
10/16/2024	Check	1021	Hijos Del Sol	of three four creative original designs	0.00	129,427.05
Total for 1050 Checking - Grants					\$ 20,590.57	\$ 129,427.05

SCCIA - Grant Funds Account			1	2	3	4	5	6	7	8	
Date	Description	Check No.	Steve Ish	Arts Council of Monterey County	Monterey Foundation	California Arts Council	Harden Foundation	Homer Hayward Foundation	Monterey Peninsula Foundation	Harden Foundation	Totals
12/1/2022	Opening Balance		\$7,866.73								\$7,866.73
12/13/2022	Bank fee/Service charge										-\$30.25
12/15/2022	Deposit			\$5,000.00	\$70,000.00						\$75,000.00
12/16/2022	The Christmas Light Pros	202			-\$27,800.00						-\$27,800.00
3/28/2023	Deposit					\$36,000.00	\$25,000.00				\$61,000.00
5/31/2023	Monterey Signs	1005			-\$11,282.66						-\$11,282.66
5/31/2023	Jose G. Ortiz	1008			-\$10,000.00						-\$10,000.00
5/31/2023	The Christmas Light Pros	1007			-\$2,400.00						-\$2,400.00
5/31/2023	Monterey Signs	1006			-\$1,995.00						-\$1,995.00
7/11/2023	Deposit							\$35,000.00			\$35,000.00
9/15/2023	Transfer to cover DISI paid expenses	1012			-\$16,522.34						-\$16,522.34
12/19/2023	Deposit								\$50,000.00		\$50,000.00
3/13/2024	Deposit									\$25,000.00	\$25,000.00
6/12/2024	Smith & Enright (Tree Pruning)	1013	-\$7,866.73				-\$4,670.77				-\$12,537.50
7/18/2024	Hijos Del Sol (Pmt 1/3) (Voided)	1014									\$0.00
8/5/2024	Lisa Haas (Mural Painting)	1015						-\$3,468.42			-\$3,468.42
8/5/2024	Smith & Enright (Aphid control)	1016					-\$1,675.00				-\$1,675.00
8/20/2024	Cap-Stone (pressure washing)	1018					-\$6,000.00				-\$6,000.00
8/20/2024	Quinn Company (Fox Theater Mural)	2017						-\$499.99			-\$499.99
9/4/2024	J&M Painting & Maintenance (Fox Theater Mural)	2019						-\$7,800.00			-\$7,800.00
10/7/2024	Quinn Company (Fox Theater Mural)	1020						-\$2,428.52			-\$2,428.52
10/16/2024	Hijos Del Sol (Pmt 2/3) (Voided)	1021									\$0.00
10/16/2024	Jose G. Ortiz (replacement for voided check #1014)	1022				-\$10,000.00					-\$10,000.00
10/16/2024	Jose G. Ortiz (replacement for voided check #1021)	1023				-\$10,000.00					-\$10,000.00
Ending Balance			\$0.00	\$5,000.00	\$0.00	\$16,000.00	\$12,654.23	\$20,803.07	\$50,000.00	\$25,000.00	\$129,427.05
Pending	Mural - Fox Theater			-\$5,000.00				-\$20,803.07			-\$25,803.07
Pending	Tree maintenance/planting/landscaping						-\$12,654.23				-\$12,654.23
Pending	Mural Catering - Patria					-\$550.00					
Pending	Mural Lighting - Patria					-\$2,000.00					
Pending	Mural Plaque - Patria					-\$500.00					
Pending	Mural - Fox Theater					-\$2,950.00					
Pending	DISI - Holiday Décor								-\$14,000.00		
Total Pending charges			\$0.00	-\$5,000.00	\$0.00	-\$6,000.00	-\$12,654.23	-\$20,803.07	-\$14,000.00	\$0.00	-\$58,457.30
Ending Balance after Pending Charges			\$0.00	\$0.00	\$0.00	\$10,000.00	\$0.00	\$0.00	\$36,000.00	\$25,000.00	\$70,969.75

Salinas City Center Improvement Association						
Draft Operating Budget - Fiscal Year 2024-2025						
Monday, November 11, 2024		SOBO	DISI	Administration	Contingency/Reserve	Total
		60.0%	22.0%	14.0%	4.0%	100.0%
Gross Income						
2024-2025 Assessments		\$296,907	\$108,866	\$69,278	\$19,794	\$494,845
Gifts & Donations		\$0	\$0	\$0	\$0	\$0
Total gross income		\$296,907	\$108,866	\$69,278	\$19,794	\$494,845
Less: Collection loss	2.0%	\$0	\$0	\$0	\$9,897	\$9,897
Effective income		\$296,907	\$108,866	\$69,278	\$9,897	\$484,948
Expenses						
Bank Service Charges				\$200		\$200
Formation Costs Payback					\$5,000	\$5,000
Insurance				\$2,500		\$2,500
Professional Services						
Accounting				\$15,200		\$15,200
Legal				\$6,000		\$6,000
Other (HR & Grant Writing)				\$12,000		\$12,000
Total Professional Services				\$33,200		\$33,200
Office						
Rent/CAM/Utilities				\$10,000		\$10,000
Office Annual Cleaning				\$600		\$600
Office Furniture/Supplies				\$1,500		\$1,500
Computer/Internet				\$2,500		\$2,500
Total Office				\$14,600		\$14,600
Staff						
Kevin Payroll - Wages, Taxes & WC		\$45,000	\$0	\$0		\$45,000
Second Payroll - Wages, Taxes & WC		\$40,000	\$0	\$0		\$40,000
Greg Payroll - Wages, Taxes & WC		\$22,500	\$22,500	\$45,000		\$90,000
Total Staff		\$107,500	\$22,500	\$45,000		\$175,000
SOBO						
Maintenance						
Smith & Enright						
Zone 1	\$3,850	\$46,200				\$46,200
Zone 2	\$3,910	\$46,920				\$46,920
Supplies		\$6,000				\$6,000
Aphid contol		\$1,800				\$1,800
Tree pruning		\$5,000				\$5,000
Maintenance (irrigation/plant replacement/etc)		\$5,000				\$5,000
Sidewalk Pressure Washing & Sealing		\$15,000				\$15,000
Total maintenance		\$125,920				\$125,920
Beautification / Order (Security)	\$8,383	\$100,598				\$100,598
Total SOBO		\$226,518				\$226,518
DISI						
District Identity						
F&W sponsorship			\$2,500			\$2,500
Advertisements			\$12,000			\$12,000
Holiday décor/etc			\$30,000			\$30,000
Marketing (Jenna Hansen)			\$24,000			\$24,000
Alley & banner programs			\$25,000			\$25,000
Total district identity			\$93,500			\$93,500
Streetscape Improvements						
Light timer control			\$1,000			\$1,000
Electrical box upgrade & repairs			\$12,000			\$12,000
Total streetscape improvements			\$13,000			\$13,000
Total DISI			\$106,500			\$106,500
Subtotal		\$334,018	\$129,000	\$95,500	\$5,000	\$563,518
Extra Budget Expense						
Taxes		\$0	\$0	\$250	\$0	\$250
Total Extra Budget Expense		\$0	\$0	\$250	\$0	\$250
Total Expenses		\$334,018	\$129,000	\$95,750	\$5,000	\$563,768
Total Income		-\$37,111	-\$20,134	-\$26,472	\$4,897	-\$78,820
Cash Flow						
Beginning balance (Projected 2023-2024 Carryover)		\$82,295	\$49,425	\$16,515	\$43,464	\$191,699
Reallocation of 2023-2024 carryover		\$5,000	\$0	\$25,000	-\$30,000	\$0
Net operating income		-\$37,111	-\$20,134	-\$26,472	\$4,897	-\$78,820
Projected ending balance		\$50,184	\$29,291	\$15,043	\$18,361	\$112,879
Carryover Projection into FY2024-2025						
Beginning balance (2022-2023 carryover)		\$99,887	\$53,694	\$19,755	\$44,540	\$217,877
Reallocation of 2022-2023 carryover		\$0	\$0	\$20,000	-\$20,000	\$0
2023-2024 Assessment income		\$267,518	\$98,090	\$62,421	\$17,835	\$445,864
2023-2024 Interest Earned		\$0	\$0	\$0	\$6,192	\$6,192
Total expenses through 10/31/2024		-\$261,351	-\$69,560	-\$78,523	-\$5,104	-\$414,537
Projected remaining expenses for 2023-2024		-\$23,759	-\$32,800	-\$7,138	\$0	-\$63,698
Projected ending balance as of 11/30/2024		\$82,295	\$49,425	\$16,515	\$43,464	\$191,699