

SALINAS CITY CENTER IMPROVEMENT ASSOCIATION

Board of Directors Meeting

Thursday, February 13th, 2025 at 10:00am

Makerspace Room @ United Way Monterey County

232 Monterey St, Salinas, CA 93901

Agenda

Call to Order/Roll Call

Public Comment (2 Minutes)

Consent Agenda—General Business

- I. Minutes November 2024
- II. Financial Report November 2024
- III. Minutes December 2024
- IV. Financial Report December 2024
- V. Minutes January 2025
- VI. Financial Report January 2025

- Public Comment
- Board Questions/Discussion/Deliberation
- Action by Board

Presentations/Updates

- I. Report from the President
- II. Report from the Treasurer
- III. Report from District Coordinator

- Public Comment
- Board Questions/Discussion

Updates from Ad-Hoc Committees

- I. District Identity and Streetscape Improvements (DISI)
- II. Sidewalk Operation and Beatification & Order (SOBO)
- III. Land Use Committee (LUC)

- Public Comment

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- Board Questions/Discussion

Action Items

- I. Direct District Coordinator to create a website page for Available Properties in Salinas City Center.
- II. Direct District Coordinator to create banners to promote school spirit and involvement with all Salinas High Schools (public and private).

- Public Comment
- Board Questions/Discussion/Deliberation
- Action by Board

Adjournment

The next Regular Meeting of the Board of Directors is scheduled for Thursday, March 13th 2025, at 10am at Makerspace Room @ United Way Monterey County, 232 Monterey Street, Salinas, California 93901

Notes: Requests for a disability related modification or accommodation, including auxiliary aids or services, in order to attend or participate in a meeting should be made to the District Administrator during regular business hours at (831) 877-0997. Notification received 48 hours before the meeting will enable the District to make reasonable accommodations.

The complete Board packet including subsequently distributed materials and presentations is available at the Association Office, 10b Midtown Ln, Salinas, CA 93901. All items appearing on the agenda are subject to action by the Board. Staff and Committee recommendations are subject to change by the Board.

Reference Items

[SCCIA Bylaws](#)

[SCCIA Management District Agreement](#)

[City of Salinas Annual Budget](#)

[Salinas Downtown Vibrancy Plan](#)

SALINAS CITY CENTER IMPROVEMENT ASSOCIATION

Board of Directors Minutes

Thursday, November 14th, 2024 at 10:00am

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232 Monterey St, Salinas, CA 93901

Minutes

Board President	Steve Ish	P
Board Vice President	Frank Saunders	P
Board Treasurer	Greg Piini	P
Board Secretary	Audrey Wardwell	P
Board Member	Amy Salmina	P
Board Member	Jason Retterer	P
Board Member	Jay DeSerpa 10:02	P
Board Member	Katy Castagna	P
Board Member	Larry Bussard 10:09	P
Board Member	Peter Kasavan	P
Board Member	Ruth Rodriguez 10:17	P
District Coordinator	Greg Hamer	P
Legal Counsel	Matt Ottone	P

Discussion	Action
Call to Order - Steve Ish 10:00AM	
Public Comment Wes White - Asking for compassion, posted notices for moving homeless, laundry, power, sustenance.	None
Consent Agenda Motion to adopt Minutes. Motion to adopt Financials. GP Determined where shortfall assessments were located.	Motion Minutes Audrey Wardwell (M) Amy Salmina (S) No Public Comment 8 Aye 0 Nay 3 Absent Motion Passes Motion Financials Greg Piini (M) Jason Retterer (S) No Public Comment 9 Aye 0 Nay 2 Absent Motion Passes

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Reports I. Report from President - Parade of lights needed for funding. II. Report from Treasurer - NA III. Report from District Coordinator - NA	None
Updates from Ad-Hoc Committees I. DISI Fox Mural is completed. Holiday marketing is set up. Shop Small update on days events II. SOBO Block captain update. PLanter refresh update. Tree lights update - scheduled electrician to fix outlets. III. LUC Nothing to report. No meeting.	None
Action Items I. Consideration for adoption of FY Dec2024/Nov2025 Budget Intentionally over budget to draw down excess funds. Approximately \$15K more than last FY. Increased legal costs, SOBO costs (landscaping and supplies), DISI costs (banners, etc). Pushing additional items to the grants budget. Like have 2.5 yrs left overspending in budget. II. Election of Directors Can vote as a slate to renew terms, add Tom Bennett and Willette Jones. III. Election of Officers Bylaws require us to elect Officers for the next one (1) year period at the same meeting as we elect our Directors	Motion Budget Frank Saunders (M) Jay DeSerpa (S) No Public Comment 11 Aye 0 Nay Motion Passes Motion Budget Peter Kasavan (M) Audrey Wardwell (S) No Public Comment 10 Aye 0 Nay 1 Absent Motion Passes Motion President Audrey Wardwell Peter Kasavan (M) Steve Ish (S) No Public Comment 10 Aye 0 Nay 1 Absent Motion Passes Motion Vice President Amy Salmina Peter Kasavan (M) Audrey Wardwell (S)

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Board of Directors Minutes

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	No Public Comment 10 Aye 0 Nay 1 Absent Motion Passes Motion Secretary Katy Castagna Peter Kasavan (M) Audrey Wardwell (S) No Public Comment 10 Aye 0 Nay 1 Absent Motion Passes Motion Treasurer Greg Piini Peter Kasavan (M) Amy Salmina (S) No Public Comment 10 Aye 0 Nay 1 Absent Motion Passes
Meeting Adjourned 10:42	None



Steinbruner ♦ Hill

Certified Public Accountants

ACCOUNTANTS' COMPILATION REPORT

To The Board of Directors
Salinas City Center Improvement Association
Salinas, California

Management is responsible for the accompanying financial statements of Salinas City Center Improvement Association (a nonprofit organization), which comprise a statement of assets, liabilities and fund balance – cash basis as of November 30, 2024, and the related statement of revenues and expenses – actual vs. budget – fiscal year 2023-2024 – cash basis for the twelve months then ended, in accordance with the cash basis of accounting, and for determining that the cash basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the statement of revenues and expenses – actual vs. budget – fiscal year 2023-2024 – cash basis nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on the statement of revenues and expenses – actual vs. budget – fiscal year 2023-2024 – cash basis.

The financial statement is prepared in accordance with the cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

The supplementary budget information contained in the statement of revenues and expenses – actual vs. budget – fiscal year 2023-2024 – cash basis is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary budget information was subject to our compilation engagement. We have not audited or reviewed the supplementary budget information and do not express an opinion, a conclusion, nor provide any assurance on such information.

Management has elected to omit substantially all the disclosures ordinarily included in financial statements prepared in accordance with the cash basis of accounting. If the omitted disclosures were included in the financial statement, they might influence the user's conclusions about the Company's assets, liabilities, fund balance, revenues and expenses. Accordingly, the financial statement is not designed for those who are not informed about such matters.

We are not independent with respect to Salinas City Center Improvement Association.

Steinbruner Hill CPAs

Steinbruner Hill CPAs
Carmel, California
December 10, 2024

Steinbruner Hill, Inc.

3771 Rio Rd. Ste. 103A ♦ Carmel, CA 93923

928 E. Blanco Rd. Ste. 200 ♦ Salinas, CA 93901

Ph (831) 222-6111 ♦ Fx (831) 222-5464 ♦ www.steinhill.com

Salinas City Center Improvement Association

Statement of Assets, Liabilities and Fund Balance - Cash Basis

As of November 30, 2024

ASSETS

Current Assets		
Bank Accounts		
Checking - Operating Acct	\$	214,340.79
Checking - Grants Acct		148,098.01
Total Bank Accounts		<u>362,438.80</u>
Total Current Assets		<u>362,438.80</u>
Fixed Assets		
Vehicle		18,000.61
Accumulated Depreciation		<u>(11,619.00)</u>
Total Fixed Assets		<u>6,381.61</u>
Other Assets		
Organizational Costs		50,000.00
Accumulated Intangible Assets		<u>(42,917.00)</u>
Total Other Assets		<u>7,083.00</u>
TOTAL ASSETS	\$	<u><u>375,903.41</u></u>

LIABILITIES AND FUND BALANCE

Liabilities		
Debt	\$	10,000.00
Total Liabilities		<u>10,000.00</u>
Fund Balance		
Fund Balance - SOBO		77,384.31
Fund Balance - DISI		74,600.52
Fund Balance - Admin		18,887.70
Fund Balance - Conting/Reserves		43,468.26
Fund Balance - Grants		<u>148,098.01</u>
Subtotal - Cash Fund Balance		<u>362,438.80</u>
Fund Balance - Other		<u>3,464.61</u>
Total Fund Balance		<u>365,903.41</u>
TOTAL LIABILITIES AND FUND BALANCE	\$	<u><u>375,903.41</u></u>

(See accompanying accountants' report)

Salinas City Center Improvement Association
Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2023-2024 - Cash Basis
For the Twelve Months Ended November 30, 2024

	SOBO				DISI				Administration			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
Income												
Assessments	\$ 267,518.45	\$ 287,400.00	\$ 19,881.55		\$ 98,090.10	\$ 105,380.00	\$ 7,289.90		\$ 62,420.97	\$ 67,060.00	\$ 4,639.03	
Grants	-	-	-		-	-	-		-	-	-	
Interest Earned	-	-	-		-	-	-		-	-	-	
Total Income	\$ 267,518.45	\$ 287,400.00	\$ 19,881.55		\$ 98,090.10	\$ 105,380.00	\$ 7,289.90		\$ 62,420.97	\$ 67,060.00	\$ 4,639.03	
Expenses												
Bank Service Charges	-	-	-				-		44.00	200.00	156.00	78%
Formation Costs Payback	-	-	-				-				-	
Insurance	-	-	-				-		2,218.00	2,500.00	282.00	11%
Professional Services							-				-	
Accounting	-	-	-				-		12,940.00	15,200.00	2,260.00	15%
Legal	-	-	-				-		5,052.50	4,000.00	(1,052.50)	-26%
Other	-	-	-				-		6,785.10	12,000.00	5,214.90	43%
Total Professional Services	-	-	-		-	-	-		24,777.60	33,900.00	9,122.40	27%
Office							-				-	
Rent/CAM/Utilities	-	-	-				-		9,908.10	8,400.00	(1,508.10)	-18%
Office Annual Cleaning	-	-	-				-		-	600.00	600.00	100%
Office Furnishings/Paint	-	-	-				-		206.79	1,500.00	1,293.21	86%
Computer / Internet	-	-	-				-		2,998.57	2,500.00	(498.57)	-20%
Total Office	-	-	-		-	-	-		13,113.46	13,000.00	(113.46)	-1%
Staff	-	-	-				-				-	
Payroll - Wages & Taxes	94,202.40	108,500.00	14,297.60	13%	20,675.27	21,900.00	1,224.73	6%	41,380.95	44,400.00	3,019.05	7%
Workers Comp Insurance	3,297.94	4,000.00	702.06	18%	600.89	600.00	(0.89)	0%	1,654.64	600.00	(1,054.64)	-176%
Total Staff	97,500.34	112,500.00	14,999.66	13%	21,276.16	22,500.00	1,223.84	5%	43,035.59	45,000.00	1,964.41	4%
SOBO			-				-				-	
Sidewalk Ops (Maintenance)	98,310.30	114,820.00	16,509.70	14%			-				-	
Beautification/Order(Security)	94,210.15	97,000.00	2,789.85	3%			-				-	
Total SOBO	192,520.45	211,820.00	19,299.55	9%	-	-	-		-	-	-	
DISI			-				-				-	
District Identity			-		47,836.54	71,500.00	23,663.46	33%			-	
Streetscape Improvements			-		8,071.01	15,000.00	6,928.99	46%			-	
Total DISI	-	-	-		55,907.55	86,500.00	30,592.45	35%	-	-	-	
Extra Budget Expenses												
Collection Loss	-	-	-			-	-		-	-	-	
Taxes									100.00	250.00	150.00	60%
Total Expenses	290,020.79	324,320.00	34,299.21	11%	77,183.71	109,000.00	31,816.29	29%	83,288.65	92,150.00	8,861.35	10%
Net Income	(22,502.34)	(36,920.00)			20,906.39	(3,620.00)			(20,867.68)	(25,090.00)		

Cash Flow

Beg Balance FY 2022-23 Carryover	99,886.65	53,694.13	19,755.38
Reallocation of 2022-23 Carryover	-	-	20,000.00
Net Income FY 2023-24	(22,502.34)	20,906.39	(20,867.68)
Ending Cash Balance at 11/30/2024	\$ 77,384.31	\$ 74,600.52	\$ 18,887.70

(See accompanying accountants' report)

Salinas City Center Improvement Association
Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2023-2024 - Cash Basis
For the Twelve Months Ended November 30, 2024

	Contingency/Reserves				SUBTOTAL SOBO, DISI, ADMIN, & CONTIGENCY			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
Income								
Assessments	\$ 17,834.56	\$ 19,160.00	\$ 1,325.44		\$ 445,864.08	\$ 479,000.00	\$ 33,135.92	
Grants	-	-	-		-	-	-	
Interest Earned	6,196.81	-	(6,196.81)		6,196.81	-	(6,196.81)	
Total Income	\$ 24,031.37	\$ 19,160.00	\$ (4,871.37)		\$ 452,060.89	\$ 479,000.00	\$ 26,939.11	
Expenses								
Bank Service Charges	-	-	-		44.00	200.00	156.00	78%
Formation Costs Payback	5,103.50	5,000.00	(103.50)	-2%	5,103.50	5,000.00	(103.50)	-2%
Insurance	-	-	-		2,218.00	2,500.00	282.00	11%
Professional Services	-	-	-		-	-	-	
Accounting	-	-	-		12,940.00	15,200.00	2,260.00	15%
Legal	-	-	-		5,052.50	4,000.00	(1,052.50)	-26%
Other	-	-	-		6,785.10	12,000.00	5,214.90	43%
Total Professional Services	-	-	-		24,777.60	33,900.00	9,122.40	27%
Office								
Rent/CAM/Utilities	-	-	-		9,908.10	8,400.00	(1,508.10)	-18%
Office Annual Cleaning	-	-	-		-	600.00	600.00	100%
Office Furnishings/Paint	-	-	-		206.79	1,500.00	1,293.21	86%
Computer / Internet	-	-	-		2,998.57	2,500.00	(498.57)	-20%
Total Office	-	-	-		13,113.46	13,000.00	(113.46)	-1%
Staff								
Payroll - Wages & Taxes	-	-	-		156,258.62	174,800.00	18,541.38	11%
Workers Comp Insurance	-	-	-		5,553.47	5,200.00	(353.47)	-7%
Total Staff	-	-	-		161,812.09	180,000.00	18,187.91	10%
SOBO								
Sidewalk Ops (Maintenance)	-	-	-		98,310.30	114,820.00	16,509.70	14%
Beautification/Order(Security)	-	-	-		94,210.15	97,000.00	2,789.85	3%
Total SOBO	-	-	-		192,520.45	211,820.00	19,299.55	9%
DISI								
District Identity	-	-	-		47,836.54	71,500.00	23,663.46	33%
Streetscape Improvements	-	-	-		8,071.01	15,000.00	6,928.99	46%
Total DISI	-	-	-		55,907.55	86,500.00	30,592.45	35%
Extra Budget Expenses								
Collection Loss	-	9,580.00	9,580.00	100%	-	9,580.00	9,580.00	100%
Taxes	-	-	-		100.00	250.00	150.00	60%
Total Expenses	5,103.50	14,580.00	9,476.50	65%	455,596.65	540,050.00	84,453.35	16%
Net Income	18,927.87	4,580.00			(3,535.76)	(61,050.00)		

Cash Flow

Beg Balance FY 2022-23 Carryover	44,540.39	217,876.55
Reallocation of 2022-23 Carryover	(20,000.00)	-
Net Income FY 2023-24	18,927.87	(3,535.76)
Ending Cash Balance at 11/30/2024	\$ 43,468.26	\$ 214,340.79

(See accompanying accountants' report)

Salinas City Center Improvement Association
Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2023-2024 - Cash Basis
For the Twelve Months Ended November 30, 2024

	Grants Funds				GRAND TOTAL			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
Income								
Assessments	\$ -	\$ -	\$ -		\$ 445,864.08	\$ 479,000.00	\$ 33,135.92	
Grants	125,000.00	-	(125,000.00)		125,000.00	-	(125,000.00)	
Interest Earned	-	-	-		6,196.81	-	(6,196.81)	
Total Income	\$ 233,836.48	\$ -	\$ -		\$ 577,060.89	\$ 479,000.00	\$ (98,060.89)	
Expenses								
Bank Service Charges	-		-		44.00	200.00	156.00	78%
Formation Costs Payback			-		5,103.50	5,000.00	(103.50)	-2%
Insurance			-		2,218.00	2,500.00	282.00	11%
Professional Services			-		-	-	-	
Accounting			-		12,940.00	15,200.00	2,260.00	15%
Legal			-		5,052.50	4,000.00	(1,052.50)	-26%
Other			-		6,785.10	12,000.00	5,214.90	43%
Total Professional Services	-	-	-		24,777.60	33,900.00	9,122.40	27%
Office			-		-	-	-	
Rent/CAM/Utilities			-		9,908.10	8,400.00	(1,508.10)	-18%
Office Annual Cleaning			-		-	600.00	600.00	100%
Office Furnishings/Paint			-		206.79	1,500.00	1,293.21	86%
Computer / Internet			-		2,998.57	2,500.00	(498.57)	-20%
Total Office	-	-	-		13,113.46	13,000.00	(113.46)	-1%
Staff			-		-	-	-	
Payroll - Wages & Taxes			-		156,258.62	174,800.00	18,541.38	11%
Workers Comp Insurance			-		5,553.47	5,200.00	(353.47)	-7%
Total Staff	-	-	-		161,812.09	180,000.00	18,187.91	10%
SOBO			-		-	-	-	
Sidewalk Ops (Maintenance)	20,212.50		-		118,522.80	114,820.00	(3,702.80)	-3%
Beautification/Order(Security)	-		-		94,210.15	97,000.00	2,789.85	3%
Total SOBO	20,212.50	-	-		212,732.95	211,820.00	(912.95)	0%
DISI			-		-	-	-	
District Identity	3,400.00		(3,400.00)		51,236.54	71,500.00	20,263.46	28%
Streetscape Improvements	62,125.97		-		70,196.98	15,000.00	(55,196.98)	-368%
Total DISI	65,525.97	-	-		121,433.52	86,500.00	(34,933.52)	-40%
Extra Budget Expenses								
Collection Loss			-		-	9,580.00	9,580.00	100%
Taxes			-		100.00	250.00	150.00	60%
Total Expenses	85,738.47	-	-		541,335.12	540,050.00	(1,285.12)	0%
Net Income	39,261.53	-			35,725.77	(61,050.00)		

Cash Flow

Beg Balance FY 2022-23 Carryover	108,836.48	326,713.03
Reallocation of 2022-23 Carryover	-	-
Net Income FY 2023-24	39,261.53	35,725.77
Ending Cash Balance at 11/30/2024	\$ 148,098.01	\$ 362,438.80

(See accompanying accountants' report)

Salinas City Center Improvement Association

Comerica Bank - Operating Account

November 30, 2023 - December 9, 2024

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
Beginning Balance						14,734.94
12/01/2023	Check	2845	Sharon Haney	Dec '23 Rent	-665.00	14,069.94
12/04/2023	Expense		Go Daddy		-39.99	14,029.95
12/05/2023	Payroll Check	2846	Yesenia D. Juarez	Pay Period: 11/16/2023-11/30/2023	-864.78	13,165.17
12/05/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 11/16/2023-11/30/2023	-2,529.99	10,635.18
12/05/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 11/16/2023-11/30/2023	-1,322.57	9,312.61
12/06/2023	Transfer				204,497.16	213,809.77
12/06/2023	Expense		Verizon Wireless		-139.34	213,670.43
12/08/2023	Tax Payment		CA EDD	Tax Payment for Period: 12/02/2023-12/05/2023	-194.42	213,476.01
12/08/2023	Tax Payment		IRS	Tax Payment for Period: 12/02/2023-12/05/2023	-1,119.06	212,356.95
12/18/2023	Check	2850	Smith & Enright Landscaping Inc	Inv# 42422	-8,020.00	204,336.95
12/18/2023	Check	2848	Mag One Media	Inv 1529	-500.00	203,836.95
12/18/2023	Check	2847	Monterey Signs	Inv#23852	-4,990.00	198,846.95
12/18/2023	Expense		Go Daddy		-22.17	198,824.78
12/18/2023	Check	2851	University Corporation at Monterey Bay		-200.00	198,624.78
12/18/2023	Check	2852	Allied Universal Security Services	Inv#15105586,15079765,15030084,15007482	-9,239.60	189,385.18
12/18/2023	Check	2849	MCA Consulting LLC	Inv 608	-245.10	189,140.08
12/19/2023	Deposit				3,990.00	193,130.08
12/20/2023	Payroll Check	2854	Yesenia D. Juarez	Pay Period: 12/01/2023-12/15/2023	-1,243.88	191,886.20
12/20/2023	Payroll Check	DD	Kevin A. Hayes	Pay Period: 12/01/2023-12/15/2023	-1,440.00	190,446.20
12/20/2023	Payroll Check	DD	Gregor Hamer	Pay Period: 12/01/2023-12/15/2023	-2,530.01	187,916.19
12/28/2023	Tax Payment		CA EDD	Tax Payment for Period: 12/20/2023-12/22/2023	-202.84	187,713.35
12/28/2023	Tax Payment		IRS	Tax Payment for Period: 12/20/2023-12/22/2023	-1,223.97	186,489.38
12/29/2023	Expense		AT&T		-132.10	186,357.28
12/31/2023	Check		Comerica Credit Card		-979.30	185,377.98
01/01/2024	Check	2853	Sharon Haney	January '24 Rent	-665.00	184,712.98
01/04/2024	Check	2858	Jenna Hanson	Inv: Nov-Dec 2023.	-4,327.50	180,385.48
01/04/2024	Check	2856	Allied Universal Security Services	Inv#15123565,15131701,15152380	-4,974.73	175,410.75
01/04/2024	Check	2857	Smith & Enright Landscaping Inc	Inv# 42693	-8,020.00	167,390.75
01/05/2024	Payroll Check	2855	Yesenia D. Juarez	Pay Period: 12/16/2023-12/31/2023	-760.11	166,630.64
01/05/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 12/16/2023-12/31/2023	-2,547.06	164,083.58
01/05/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 12/16/2023-12/31/2023	-1,103.19	162,980.39
01/08/2024	Expense		Verizon Wireless		-263.83	162,716.56
01/10/2024	Tax Payment		IRS	Tax Payment for Period: 01/03/2024-01/05/2024	-983.63	161,732.93
01/10/2024	Tax Payment		CA EDD	Tax Payment for Period: 01/03/2024-01/05/2024	-179.70	161,553.23
01/17/2024	Check	2863	Laura Harris Consulting	Inv #SalIC20240105	-150.00	161,403.23
01/17/2024	Check	2868	Monterey Signs	Inv#24059	-4,990.00	156,413.23
01/17/2024	Check	2867	Allied Universal Security Services	Inv#15221327	-1,768.00	154,645.23
01/17/2024	Check	2866	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-27.50	154,617.73
01/17/2024	Check	2864	Monterey Signs	Inv#23627	-142.03	154,475.70
01/17/2024	Check	2865	Steinbruner Hill CPAs	Inv# Nov & Dec	-2,200.00	152,275.70
01/17/2024	Check	2861	Ottone & Leach LLP	Inv#51989,52161,52205	-2,347.50	149,928.20
01/17/2024	Check	2862	Allied Universal Security Services	Inv#15183891	-1,475.60	148,452.60
01/17/2024	Check	2860	Monterey County Weekly	Account Key#CSALC Statement 12.28.23	-609.36	147,843.24
01/19/2024	Tax Payment		CA EDD	Tax Payment for Period: 10/01/2023-12/31/2023	-80.71	147,762.53
01/19/2024	Payroll Check	2859	Yesenia D. Juarez	Pay Period: 01/01/2024-01/15/2024	-1,380.51	146,382.02
01/19/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 01/01/2024-01/15/2024	-1,443.46	144,938.56
01/19/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 01/01/2024-01/15/2024	-2,630.28	142,308.28
01/22/2024	Deposit			Sharecare	3,000.00	145,308.28
01/24/2024	Tax Payment		IRS	Tax Payment for Period: 01/17/2024-01/19/2024	-1,228.23	144,080.05
01/24/2024	Tax Payment		CA EDD	Tax Payment for Period: 01/17/2024-01/19/2024	-210.76	143,869.29

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
01/25/2024	Journal Entry	SH_012524		Assessments transferred from City of Salinas	315,271.08	459,140.37
01/30/2024	Expense		AT&T		-132.10	459,008.27
01/31/2024	Check		Comerica Credit Card		-763.40	458,244.87
02/02/2024	Transfer			to Mechanics Bank CD	-200,000.00	258,244.87
02/05/2024	Check	2873	Smith & Enright Landscaping Inc	Inv# 42967	-7,585.00	250,659.87
02/05/2024	Check	2872	Monterey Signs	Inv#24132	-795.00	249,864.87
02/05/2024	Check	2871	Sharon Haney	February '24 Rent	-665.00	249,199.87
02/05/2024	Payroll Check	2869	Yesenia D. Juarez	Pay Period: 01/16/2024-01/31/2024	-1,409.15	247,790.72
02/05/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 01/16/2024-01/31/2024	-2,630.29	245,160.43
02/05/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 01/16/2024-01/31/2024	-1,458.08	243,702.35
02/05/2024	Check	2874	B-Impressed	Bill BS02003929A	-166.80	243,535.55
02/05/2024	Check	2875	Allied Universal Security Services	Inv#15240167	-1,740.80	241,794.75
02/05/2024	Check	2876	McMurray Electric	Inv#5201	-1,082.81	240,711.94
02/05/2024	Check	2870	California State Disbursement Unit	Employee garnishment/SDUOrder payee 0600099	-29.00	240,682.94
02/06/2024	Expense		Verizon Wireless		-188.80	240,494.14
02/09/2024	Tax Payment		IRS	Tax Payment for Period: 02/03/2024-02/06/2024	-1,238.53	239,255.61
02/09/2024	Tax Payment		CA EDD	Tax Payment for Period: 02/03/2024-02/06/2024	-211.76	239,043.85
02/13/2024	Expense				-22.00	239,021.85
02/19/2024	Check	2880	Laura Harris Consulting	Inv #SaliC20240205	-1,000.00	238,021.85
02/19/2024	Check	2879	Allied Universal Security Services	Inv#15261716,15291402,15295349,15332103	0.00	238,021.85
02/19/2024	Check	2878	California State Disbursement Unit	Employee garnishment/SDUOrder payee 0600099	-29.00	237,992.85
02/20/2024	Payroll Check		Yesenia D. Juarez	Pay Period: 02/01/2024-02/15/2024	-1,169.34	236,823.51
02/20/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 02/01/2024-02/15/2024	-1,428.82	235,394.69
02/20/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 02/01/2024-02/15/2024	-2,547.06	232,847.63
02/23/2024	Tax Payment		CA EDD	Tax Payment for Period: 02/17/2024-02/20/2024	-207.61	232,640.02
02/23/2024	Tax Payment		IRS	Tax Payment for Period: 02/17/2024-02/20/2024	-1,187.89	231,452.13
02/29/2024	Expense		AT&T		-132.10	231,320.03
02/29/2024	Check		Comerica Credit Card		-668.63	230,651.40
03/01/2024	Check	2883	Smith & Enright Landscaping Inc	Inv# 43210	-7,670.00	222,981.40
03/01/2024	Check	2885	Allied Universal Security Services	Inv#15291402,15295349,15332103	-5,322.80	217,658.60
03/01/2024	Check	2888	California State Disbursement Unit	Employee garnishment/SDUOrder payee 0600099	-29.00	217,629.60
03/01/2024	Check	2886	Ottone & Leach LLP	Inv#52471	-62.50	217,567.10
03/01/2024	Check	2881	Allied Universal Security Services	Inv#15372215	-1,849.60	215,717.50
03/01/2024	Check	2884	Steinbruner Hill CPAs	Inv#8704,8705	-1,350.00	214,367.50
03/01/2024	Check	2882	Miguel Gutierrez	March '24 Rent	-665.00	213,702.50
03/05/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 02/16/2024-02/29/2024	-1,324.69	212,377.81
03/05/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 02/16/2024-02/29/2024	-2,630.29	209,747.52
03/05/2024	Payroll Check	2887	Yesenia D. Juarez	Pay Period: 02/16/2024-02/29/2024	-1,161.59	208,585.93
03/06/2024	Expense		Verizon Wireless		-188.80	208,397.13
03/08/2024	Tax Payment		CA EDD	Tax Payment for Period: 03/02/2024-03/05/2024	-203.13	208,194.00
03/08/2024	Tax Payment		IRS	Tax Payment for Period: 03/02/2024-03/05/2024	-1,151.93	207,042.07
03/13/2024	Deposit				24.84	207,066.91
03/13/2024	Expense		State Compensation Insurance Fund	workers comp insurance	-537.24	206,529.67
03/18/2024	Check	2893	California State Disbursement Unit	CSE 20000000922214/SDUOrder payee 0600099	-29.00	206,500.67
03/18/2024	Check	2892	The Christmas Light Pros	Invoice Date 03.13.2024	-4,800.00	201,700.67
03/18/2024	Check	2891	Laura Harris Consulting	Inv #SaliC20240305	-1,000.00	200,700.67
03/18/2024	Check	2890	Allied Universal Security Services	Inv#15443800,15389670	-3,799.60	196,901.07
03/20/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 03/01/2024-03/15/2024	-2,380.59	194,520.48
03/20/2024	Payroll Check	2889	Yesenia D. Juarez	Pay Period: 03/01/2024-03/15/2024	-1,156.31	193,364.17
03/20/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 03/01/2024-03/15/2024	-1,384.77	191,979.40
03/27/2024	Tax Payment		IRS	Tax Payment for Period: 03/20/2024-03/22/2024	-1,170.29	190,809.11
03/27/2024	Tax Payment		CA EDD	Tax Payment for Period: 03/20/2024-03/22/2024	-205.58	190,603.53
03/29/2024	Expense		AT&T		-132.10	190,471.43
03/31/2024	Check		Comerica Credit Card		-949.70	189,521.73

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
04/01/2024	Check	2894	Miguel Gutierrez	April '24 Rent	-665.00	188,856.73
04/04/2024	Check	2898	Jenna Hanson	Inv: Feb & Mar 2024.	-6,000.00	182,856.73
04/04/2024	Check	2897	Philadelphia Insurance Company	Acc#82448512 inv2006560641	-2,218.00	180,638.73
04/04/2024	Check	2896	Allied Universal Security Services	Inv#15501723,15462862	-3,760.32	176,878.41
04/04/2024	Check	2899	Smith & Enright Landscaping Inc	Inv# 43456	-7,685.00	169,193.41
04/04/2024	Check	2900	Steinbruner Hill CPAs	Inv#13166	-1,100.00	168,093.41
04/04/2024	Check	2901	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-29.00	168,064.41
04/05/2024	Deposit			donation from Steve Ish to offset charges for plaques	500.00	168,564.41
04/05/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 03/16/2024-03/31/2024	-2,547.06	166,017.35
04/05/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 03/16/2024-03/31/2024	-1,324.69	164,692.66
04/05/2024	Payroll Check	2895	Yesenia D. Juarez	Pay Period: 03/16/2024-03/31/2024	-1,133.12	163,559.54
04/08/2024	Expense		Verizon Wireless		-194.64	163,364.90
04/10/2024	Tax Payment		IRS	Tax Payment for Period: 04/03/2024-04/05/2024	-1,147.17	162,217.73
04/10/2024	Tax Payment		CA EDD	Tax Payment for Period: 04/03/2024-04/05/2024	-202.79	162,014.94
04/17/2024	Check	2902	Allied Universal Security Services	Inv#15484098	-1,796.29	160,218.65
04/17/2024	Check	2903	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-29.00	160,189.65
04/18/2024	Tax Payment		CA EDD	Tax Payment for Period: 01/01/2024-03/31/2024	-483.00	159,706.65
04/19/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 04/01/2024-04/15/2024	-2,547.06	157,159.59
04/19/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 04/01/2024-04/15/2024	-1,324.69	155,834.90
04/19/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 04/01/2024-04/15/2024	-1,170.11	154,664.79
04/22/2024	Check	2904	Allied Universal Security Services	Inv#15570509,15538993,15349089,15593521	-6,877.32	147,787.47
04/22/2024	Check	2907	Steinbruner Hill CPAs	Inv#13207	-1,100.00	146,687.47
04/22/2024	Check	2906	Monterey Signs	Inv#24466	-1,295.00	145,392.47
04/22/2024	Check	2905	Salinas Valley Chamber of Commerce	Inv#17587	-450.00	144,942.47
04/24/2024	Tax Payment		CA EDD	Tax Payment for Period: 04/17/2024-04/19/2024	-203.24	144,739.23
04/24/2024	Tax Payment		IRS	Tax Payment for Period: 04/17/2024-04/19/2024	-1,153.37	143,585.86
04/29/2024	Expense		AT&T		-132.10	143,453.76
04/30/2024	Check		Comerica Credit Card		-1,345.99	142,107.77
05/01/2024	Check	2908	Miguel Gutierrez	May '24 Rent	-665.00	141,442.77
05/06/2024	Expense	EFT	State Compensation Insurance Fund	workers comp insurance	-684.00	140,758.77
05/06/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 04/16/2024-04/30/2024	-1,186.65	139,572.12
05/06/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 04/16/2024-04/30/2024	-2,657.72	136,914.40
05/06/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 04/16/2024-04/30/2024	-1,285.64	135,628.76
05/07/2024	Expense		Verizon Wireless		-192.78	135,435.98
05/10/2024	Tax Payment		IRS	Tax Payment for Period: 05/04/2024-05/07/2024	-1,209.56	134,226.42
05/10/2024	Tax Payment		CA EDD	Tax Payment for Period: 05/04/2024-05/07/2024	-209.89	134,016.53
05/17/2024	Check	2912	Laura Harris Consulting	Inv #SaliC20240505	-750.00	133,266.53
05/17/2024	Check	2911	Smith & Enright Landscaping Inc	Inv# 43714	-7,585.00	125,681.53
05/17/2024	Check	2910	Allied Universal Security Services	Inv#15610786,15646587,15677156	-5,563.44	120,118.09
05/17/2024	Check	2914	Salinas Valley Food & Wine Festival	Inv#1055	-5,000.00	115,118.09
05/17/2024	Check	2913	Monterey Signs	Inv#24594	-1,995.00	113,123.09
05/17/2024	Check	2915	Steinbruner Hill CPAs	Inv#13278	-1,100.00	112,023.09
05/17/2024	Check	2909	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-58.00	111,965.09
05/20/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 05/01/2024-05/15/2024	-2,602.40	109,362.69
05/20/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 05/01/2024-05/15/2024	-1,360.74	108,001.95
05/20/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 05/01/2024-05/15/2024	-1,316.23	106,685.72
05/24/2024	Tax Payment		IRS	Tax Payment for Period: 05/18/2024-05/21/2024	-1,224.39	105,461.33
05/24/2024	Tax Payment		CA EDD	Tax Payment for Period: 05/18/2024-05/21/2024	-217.12	105,244.21
05/28/2024	Expense		AT&T		-132.10	105,112.11
05/30/2024	Check	2918	Smith & Enright Landscaping Inc	Inv# 44010,44342,44346	-20,367.50	84,744.61
05/30/2024	Check	2917	Allied Universal Security Services	Inv#15717933,15704069	-3,496.96	81,247.65
05/30/2024	Check	2919	Gerardo Zambrano	Inv 0012	-450.00	80,797.65
05/31/2024	Expense		Comerica Credit Card		-971.71	79,825.94
06/01/2024	Check	2916	Miguel Gutierrez	June'24 Rent	-665.00	79,160.94
06/05/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 05/16/2024-05/31/2024	-2,602.39	76,558.55
06/05/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 05/16/2024-05/31/2024	-1,572.57	74,985.98

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
06/05/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 05/16/2024-05/31/2024	-1,255.29	73,730.69
06/06/2024	Expense		Verizon Wireless		-192.78	73,537.91
06/10/2024	Check	2922	Ottone & Leach LLP	Inv#23	-2,642.50	70,895.41
06/10/2024	Check	2920	Allied Universal Security Services	Inv#15738268	-2,175.76	68,719.65
06/10/2024	Check	2923	Laura Harris Consulting	Inv #SaliC20240605	-1,500.00	67,219.65
06/10/2024	Check	2921	Lee Abellana	Inv#012348	-400.00	66,819.65
06/10/2024	Check	2924	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-29.00	66,790.65
06/12/2024	Check	2925	Smith & Enright Landscaping Inc	Inv# 44010,44346	-7,830.00	58,960.65
06/12/2024	Journal Entry	SH_061224		To void check issued to Smith & Enright & reissue from correct accounts	20,367.50	79,328.15
06/12/2024	Tax Payment		IRS	Tax Payment for Period: 06/05/2024-06/07/2024	-1,288.20	78,039.95
06/12/2024	Tax Payment		CA EDD	Tax Payment for Period: 06/05/2024-06/07/2024	-225.43	77,814.52
06/20/2024	Check	2926	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-29.00	77,785.52
06/20/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 06/01/2024-06/15/2024	-2,602.40	75,183.12
06/20/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 06/01/2024-06/15/2024	-1,360.74	73,822.38
06/20/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 06/01/2024-06/15/2024	-1,075.34	72,747.04
06/21/2024	Expense	EFT	State Compensation Insurance Fund	workers comp insurance Inv 1002324326	-1,908.49	70,838.55
06/26/2024	Tax Payment		IRS	Tax Payment for Period: 06/19/2024-06/21/2024	-1,183.97	69,654.58
06/26/2024	Tax Payment		CA EDD	Tax Payment for Period: 06/19/2024-06/21/2024	-214.21	69,440.37
06/27/2024	Check	2927	Smith & Enright Landscaping Inc	Inv# 44225	-7,585.00	61,855.37
06/27/2024	Check	2928	Allied Universal Security Services	Inv#15771320,15809671,15826621	-5,245.44	56,609.93
06/30/2024	Expense		Comerica Credit Card		-1,023.47	55,586.46
07/01/2024	Check	2929	Miguel Gutierrez	July '24 Rent	-665.00	54,921.46
07/02/2024	Expense		AT&T		-132.10	54,789.36
07/05/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 06/16/2024-06/30/2024	-2,602.39	52,186.97
07/05/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 06/16/2024-06/30/2024	-1,360.74	50,826.23
07/05/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 06/16/2024-06/30/2024	-1,066.41	49,759.82
07/08/2024	Expense		Verizon Wireless		-195.81	49,564.01
07/10/2024	Tax Payment		IRS	Tax Payment for Period: 07/03/2024-07/05/2024	-1,182.51	48,381.50
07/10/2024	Tax Payment		CA EDD	Tax Payment for Period: 07/03/2024-07/05/2024	-214.11	48,167.39
07/18/2024	Check	2934	Allied Universal Security Services	Inv#15849041,15894637,15918180	-5,782.00	42,385.39
07/18/2024	Check	2930	Jenna Hanson	Inv: May+June 2024	-4,030.00	38,355.39
07/18/2024	Check	2932	Steinbruner Hill CPAs	Inv#13384,13385	-2,200.00	36,155.39
07/18/2024	Check	2933	Jenna Hanson	Inv: Feb + Mar 2024.	-2,000.00	34,155.39
07/18/2024	Check	2935	Laura Harris Consulting	Inv #SaliC20240705	-500.00	33,655.39
07/18/2024	Check	2931	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-58.00	33,597.39
07/19/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 07/01/2024-07/15/2024	-2,602.40	30,994.99
07/19/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 07/01/2024-07/15/2024	-1,451.95	29,543.04
07/19/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 07/01/2024-07/15/2024	-1,146.38	28,396.66
07/19/2024	Expense		State Compensation Insurance Fund	workers comp insurance Inv 1002324327	-473.50	27,923.16
07/24/2024	Journal Entry	SH_073124		Assessments transferred from City of Salinas	130,593.00	158,516.16
07/24/2024	Tax Payment		IRS	Tax Payment for Period: 07/17/2024-07/19/2024	-1,227.21	157,288.95
07/24/2024	Tax Payment		CA EDD	Tax Payment for Period: 07/17/2024-07/19/2024	-218.94	157,070.01
07/24/2024	Expense		Go Daddy		-83.88	156,986.13
07/30/2024	Expense		AT&T		-132.10	156,854.03
07/31/2024	Expense		Comerica Credit Card		-774.02	156,080.01
08/01/2024	Check	2936	Miguel Gutierrez	August '24 Rent	-665.00	155,415.01
08/05/2024	Check	2938	Smith & Enright Landscaping Inc	Inv# 44445	-7,585.00	147,830.01
08/05/2024	Check	2937	Allied Universal Security Services	Inv#15967153,15934264	-3,773.98	144,056.03
08/05/2024	Check	EFT	Republic Service	dumpster to clean up a trash enclosure	-257.45	143,798.58
08/05/2024	Check	2939	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-29.00	143,769.58
08/05/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 07/16/2024-07/31/2024	-2,602.40	141,167.18
08/05/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 07/16/2024-07/31/2024	-1,542.42	139,624.76
08/05/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 07/16/2024-07/31/2024	-1,263.82	138,360.94
08/06/2024	Expense		Verizon Wireless		-194.84	138,166.10
08/09/2024	Journal Entry	SH_080924		credit card credit	14.27	138,180.37

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
08/09/2024	Tax Payment		IRS	Tax Payment for Period: 08/03/2024-08/06/2024	-1,278.94	136,901.43
08/09/2024	Tax Payment		CA EDD	Tax Payment for Period: 08/03/2024-08/06/2024	-224.23	136,677.20
08/13/2024	Check	SVCCHRG		Service Charge	-22.00	136,655.20
08/20/2024	Check	2941	Allied Universal Security Services	Inv#15999420,16020966	-3,496.96	133,158.24
08/20/2024	Check	2943	Jenna Hanson	Inv: Jul-24	-2,000.00	131,158.24
08/20/2024	Check	2944	Steinbruner Hill CPAs	Inv#13470	-1,100.00	130,058.24
08/20/2024	Check	2942	McMurray Electric	Inv#5201	-776.30	129,281.94
08/20/2024	Check	2940	California State Disbursement Unit	CSE 20000000922214/SDUOrder payee 0600099	-29.00	129,252.94
08/20/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 08/01/2024-08/15/2024	-2,602.40	126,650.54
08/20/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 08/01/2024-08/15/2024	-1,329.79	125,320.75
08/20/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 08/01/2024-08/15/2024	-969.23	124,351.52
08/23/2024	Tax Payment		IRS	Tax Payment for Period: 08/17/2024-08/20/2024	-1,156.30	123,195.22
08/23/2024	Tax Payment		CA EDD	Tax Payment for Period: 08/17/2024-08/20/2024	-211.64	122,983.58
08/28/2024	Expense		AT&T		-132.10	122,851.48
08/31/2024	Check	EFT	Comerica Credit Card		-934.22	121,917.26
09/01/2024	Check	2946	Miguel Gutierrez	September '24 Rent	-665.00	121,252.26
09/04/2024	Check	2951	Coastline Marketing Group, Inc.	Inv 99843	-200.00	121,052.26
09/04/2024	Check	2948	Smith & Enright Landscaping Inc	Inv# 44793	-7,585.00	113,467.26
09/04/2024	Check	2947	Allied Universal Security Services	Inv#16039487,16060180	-3,496.96	109,970.30
09/04/2024	Check	2949	Miguel Gutierrez	July, August & September PG&E increase	-165.00	109,805.30
09/04/2024	Check	2950	California State Disbursement Unit	CSE 20000000922214/SDUOrder payee 0600099	-29.00	109,776.30
09/04/2024	Expense		Go Daddy		-95.88	109,680.42
09/05/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 08/16/2024-08/31/2024	-2,602.38	107,078.04
09/05/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 08/16/2024-08/31/2024	-1,360.74	105,717.30
09/05/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 08/16/2024-08/31/2024	-1,141.89	104,575.41
09/06/2024	Expense		Verizon Wireless		-194.85	104,380.56
09/10/2024	Expense		Go Daddy		-239.88	104,140.68
09/11/2024	Tax Payment		IRS	Tax Payment for Period: 09/04/2024-09/06/2024	-1,195.17	102,945.51
09/11/2024	Tax Payment		QuickBooks Payroll	Tax Payment	-215.01	102,730.50
09/11/2024	Expense		Go Daddy		-191.76	102,538.74
09/12/2024	Deposit				6,035.70	108,574.44
09/13/2024	Expense		State Compensation Insurance Fund	workers comp insurance Inv 1002324327	-947.00	107,627.44
09/20/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 09/01/2024-09/15/2024	-2,602.40	105,025.04
09/20/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 09/01/2024-09/15/2024	-1,314.32	103,710.72
09/20/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 09/01/2024-09/15/2024	-887.48	102,823.24
09/25/2024	Tax Payment		IRS	Tax Payment for Period: 09/18/2024-09/20/2024	-1,137.62	101,685.62
09/25/2024	Tax Payment		QuickBooks Payroll	Tax Payment	-210.02	101,475.60
09/26/2024	Check	2956	Allied Universal Security Services	Inv#16089217,16125268,16165720	-5,672.72	95,802.88
09/26/2024	Check	2954	City of Salinas	Acct No. 518/Inv#2024-00000040	-5,103.50	90,699.38
09/26/2024	Check	2955	Monterey County Weekly	Account Key#CSALC Statement 08.30.24	-2,032.03	88,667.35
09/26/2024	Check	2957	Jenna Hanson	Inv: Aug-24	-2,000.00	86,667.35
09/26/2024	Check	2958	Laura Harris Consulting	Inv #SaliC20240905	-1,500.00	85,167.35
09/26/2024	Check	2960	Steinbruner Hill CPAs	Inv#13504	-1,120.00	84,047.35
09/26/2024	Check	2953	California State Disbursement Unit	CSE 20000000922214/SDUOrder payee 0600099	-29.00	84,018.35
09/30/2024	Check	eft	Comerica Credit Card		-885.78	83,132.57
09/30/2024	Expense		AT&T		-132.10	83,000.47
10/01/2024	Check	2959	Miguel Gutierrez	October '24 Rent	-720.00	82,280.47
10/04/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 09/16/2024-09/30/2024	-2,602.40	79,678.07
10/04/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 09/16/2024-09/30/2024	-1,482.11	78,195.96
10/04/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 09/16/2024-09/30/2024	-1,037.48	77,158.48
10/04/2024	Tax Payment		QuickBooks Payroll	Tax Payment	-1,438.55	75,719.93
10/08/2024	Expense		Verizon Wireless		-194.91	75,525.02
10/11/2024	Check	2961	Department of Justice	fye 11/30/23, FEIN 32-0478544 / Form RRF-1	-100.00	75,425.02
10/16/2024	Check	2968	Jenna Hanson	Inv: Sep-24	-2,000.00	73,425.02
10/16/2024	Check	2963	Steinbruner Hill CPAs	Inv#13551	-1,670.00	71,755.02

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
10/16/2024	Check	2965	Salinas Valley Chamber of Commerce	Inv#18257	-450.00	71,305.02
10/16/2024	Check	2969	Allied Universal Security Services	Inv#16232978,16250514	-3,435.49	67,869.53
10/16/2024	Check	2964	Allied Universal Security Services	Inv#16195449	-2,066.48	65,803.05
10/16/2024	Check	2966	Kap-Stone, Inc.	Inv#6742	-2,000.00	63,803.05
10/16/2024	Check	2967	Monterey Signs	Inv#25409	-1,995.00	61,808.05
10/16/2024	Check	2962	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-29.00	61,779.05
10/16/2024	Expense		State Compensation Insurance Fund	workers comp insurance	-473.50	61,305.55
10/18/2024	Check	2971	El Colibri Restaurant and Deli		-550.00	60,755.55
10/18/2024	Check	2970	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-29.00	60,726.55
10/18/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 10/01/2024-10/15/2024	-2,602.40	58,124.15
10/18/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 10/01/2024-10/15/2024	-1,376.20	56,747.95
10/18/2024	Payroll Check	DD	Yesenia D. Juarez	Pay Period: 10/01/2024-10/15/2024	-934.01	55,813.94
10/18/2024	Tax Payment		QuickBooks Payroll	Tax Payment	-1,378.41	54,435.53
10/24/2024	Check	2977	Salinas Valley Chamber of Commerce	Inv#18257	-250.00	54,185.53
10/25/2024	Check	2974	California State Disbursement Unit	CSE 200000000922214/SDUOrder payee 0600099	-29.00	54,156.53
10/25/2024	Payroll Check	2973	Yesenia D. Juarez	Pay Period: 10/16/2024-10/31/2024 Voided check on 10/21/2024	-2,101.50	52,055.03
10/25/2024	Payroll Check	2976	Yesenia D. Juarez	Pay Period: 10/16/2024-10/31/2024	-2,101.50	49,953.53
10/25/2024	Tax Payment		QuickBooks Payroll	Tax Payment	-382.88	49,570.65
10/25/2024	Payroll Adjustment			Funds Adjustment	2,101.50	51,672.15
10/29/2024	Expense		AT&T		-132.10	51,540.05
10/31/2024	Check		Comerica Credit Card		-980.44	50,559.61
11/01/2024	Check	2975	Miguel Gutierrez	November '24 Rent	-720.00	49,839.61
11/05/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 10/16/2024-10/31/2024	-2,602.39	47,237.22
11/05/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 10/16/2024-10/31/2024	-1,602.73	45,634.49
11/05/2024	Tax Payment		QuickBooks Payroll	Tax Payment	-1,294.81	44,339.68
11/05/2024	Expense	eft	State Compensation Insurance Fund	workers comp insurance	-695.28	43,644.40
11/05/2024	Expense		AT&T		-200.00	43,444.40
11/08/2024	Check	2979	KSBW	Campaign ID 708369	-3,500.00	39,944.40
11/14/2024	Check	2981	Smith & Enright Landscaping Inc	Inv# 142,143	-7,585.00	32,359.40
11/14/2024	Check	2983	Smith & Enright Landscaping Inc	Inv# 45363	-7,585.00	24,774.40
11/14/2024	Check	2980	Allied Universal Security Services	Inv#16232978,16250514	-7,311.92	17,462.48
11/14/2024	Check	2982	The Christmas Light Pros	Invoice Date 10.23.2024	-2,200.00	15,262.48
11/14/2024	Check	2984	MCA Consulting LLC	Inv 657	-95.00	15,167.48
11/20/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 11/01/2024-11/15/2024	-2,602.39	12,565.09
11/20/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 11/01/2024-11/15/2024	-1,264.50	11,300.59
11/20/2024	Tax Payment		QuickBooks Payroll	Tax Payment	-1,148.50	10,152.09
11/27/2024	Transfer				204,841.26	214,993.35
11/30/2024	Check		Comerica Credit Card		-652.56	214,340.79
12/01/2024	Check	2985	Miguel Gutierrez	December '24 Rent	-720.00	213,620.79
12/02/2024	Check	2988	Smith & Enright Landscaping Inc	Inv# 45099	-7,670.00	205,950.79
12/02/2024	Check	2986	Monterey Signs	Inv#25687	-4,990.00	200,960.79
12/02/2024	Check	2989	Allied Universal Security Services	Inv#16432994	-2,285.04	198,675.75
12/02/2024	Check	2987	Kap-Stone, Inc.	Inv#6752	-2,000.00	196,675.75
12/05/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 11/16/2024-11/30/2024	-2,635.84	194,039.91
12/05/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 11/16/2024-11/30/2024	-1,296.29	192,743.62
12/05/2024	Tax Payment		QuickBooks Payroll	Tax Payment	-1,158.82	191,584.80
Total for 1000 Checking - Operating Acct					\$ 176,849.86	\$ 191,584.80

Salinas City Center Improvement Association
Comerica Bank - Grants Account
November 30, 2023 - December 9, 2024

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
Beginning Balance						108,836.48
12/19/2023	Deposit			Monterey Peninsula Foundation	50,000.00	158,836.48
3/13/2024	Deposit			Harden Foundation	25,000.00	183,836.48
6/12/2024	Check	1013		Smith & Enright Landscaping Inc	-12,537.50	171,298.98
07/18/2024	Check	1022	Jose G Ortiz	Inv #0000024	-10,000.00	161,298.98
07/18/2024	Check	1014	Hijos Del Sol	Voided - Inv#0000024 - Pymt 1 of 3 - Fo	0.00	161,298.98
08/05/2024	Check	1015	Lisa Haas	Mural painting	-3,468.42	157,830.56
08/05/2024	Check	1016	Smith & Enright Landscaping Inc	Inv# 44931	-1,675.00	156,155.56
08/20/2024	Check	1018	Kap-Stone, Inc.	Inv#1105	-6,000.00	150,155.56
08/20/2024	Check	1017	Quinn Company	Inv#289472011	-499.99	149,655.57
09/04/2024	Check	1019	J & M painting and maintenance	Inv#695	-7,800.00	141,855.57
09/30/2024	Check	1020	Quinn Company	Inv#28947202	-2,428.52	139,427.05
10/16/2024	Check	1023	Jose G Ortiz	Inv #0000053	-10,000.00	129,427.05
10/16/2024	Check	1021	Hijos Del Sol	Voided - Inv#0000053 - Last payment of	0.00	129,427.05
11/14/2024	Check	1024	Lisa Haas	Mural painting	-27,929.04	101,498.01
11/14/2024	Check	1025	The Christmas Light Pros	Invoice Date 10.24.2024	-2,400.00	99,098.01
11/19/2024	Check	1026	Community Foundation of Monterey	Salinas Holiday Parade of Lights	-1,000.00	98,098.01
11/27/2024	Deposit			Monterey Peninsula Foundation	50,000.00	148,098.01
Total for 1050 Checking - Grants					\$ 39,261.53	\$ 148,098.01

SALINAS CITY CENTER IMPROVEMENT ASSOCIATION

Board of Directors Minutes

Thursday, December 12th, 2024 at 10:00am

Makerspace Room @ United Way Monterey County

232 Monterey St, Salinas, CA 93901

Minutes

Board President	Audrey Wardwell	P
Board Vice President	Amy Salmina	P
Board Treasurer	Greg Piini	P
Board Secretary	Katy Castagna	P
Board Member	Frank Saunders	P
Board Member	Jay DeSerpa	P
Board Member	Ruth Rodriguez	A
Board Member	Steve Ish	P
Board Member	Jason Retterer	P
Board Member	Larry Bussard	P
Board Member	Peter Kasavan	A
Board Member	Tom Bennett	P
Board Member	Willette Jones	P
District Coordinator	Greg Hamer	P
Legal Counsel	Matt Ottone	A

Discussion	Action
Call to Order - Audrey Wardwell 10:00AM	
Public Comment Board introductions	None
Consent Agenda Motion to adopt Minutes & Financials.	Motion Minutes Amy Salmina (M) Steve Ish(S) No Public Comment 11 Aye 0 Nay Motion Passes
Reports I. Report from President Steinbeck center still for sale. Museum to stay open due to existing lease agreement. Update on city wide projects. II. Report from Treasurer Slight overspend on FY. III. Report from District Coordinator Update on January 2025 scheduling. Update on Allied Security staffing.	None

SALINAS CITY CENTER IMPROVEMENT ASSOCIATION

Board of Directors Minutes

Thursday, December 12th, 2024 at 10:00am

Makerspace Room @ United Way Monterey County

232 Monterey St, Salinas, CA 93901

Updates from Ad-Hoc Committees	None
I. DISI Tree update with grant funds Update on Ad campaign from Jenna	
II. SOBO Update on electrical retrofit New staff hire for maint block captain update	
III. LUC nothing to report - no meeting	
Meeting Adjourned 11:04	None



Steinbruner ♦ Hill
Certified Public Accountants

ACCOUNTANTS' COMPILATION REPORT

To The Board of Directors
Salinas City Center Improvement Association
Salinas, California

Management is responsible for the accompanying financial statements of Salinas City Center Improvement Association (a nonprofit organization), which comprise a statement of assets, liabilities and fund balance – cash basis as of December 31, 2024, and the related statement of revenues and expenses – actual vs. budget – fiscal year 2024-2025 – cash basis for the month then ended, in accordance with the cash basis of accounting, and for determining that the cash basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the statement of revenues and expenses – actual vs. budget – fiscal year 2024-2025 – cash basis nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on the statement of revenues and expenses – actual vs. budget – fiscal year 2024-2025 – cash basis.

The financial statement is prepared in accordance with the cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

The supplementary budget information contained in the statement of revenues and expenses – actual vs. budget – fiscal year 2024-2025 – cash basis is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary budget information was subject to our compilation engagement. We have not audited or reviewed the supplementary budget information and do not express an opinion, a conclusion, nor provide any assurance on such information.

Management has elected to omit substantially all the disclosures ordinarily included in financial statements prepared in accordance with the cash basis of accounting. If the omitted disclosures were included in the financial statement, they might influence the user's conclusions about the Company's assets, liabilities, fund balance, revenues and expenses. Accordingly, the financial statement is not designed for those who are not informed about such matters.

We are not independent with respect to Salinas City Center Improvement Association.

Steinbruner Hill CPAs

Steinbruner Hill CPAs
Carmel, California
January 7, 2025

Steinbruner Hill, Inc.

3771 Rio Rd. Ste. 103A ♦ Carmel, CA 93923

928 E. Blanco Rd. Ste. 200 ♦ Salinas, CA 93901

Ph (831) 222-6111 ♦ Fx (831) 222-5464 ♦ www.steinhill.com

Salinas City Center Improvement Association
Statement of Assets, Liabilities and Fund Balance - Cash Basis
As of December 31, 2024

ASSETS

Current Assets		
Bank Accounts		
Checking - Operating Acct	\$	157,853.69
Checking - Grants Acct		148,061.59
Total Bank Accounts		<u>305,915.28</u>
Total Current Assets		<u>305,915.28</u>
Fixed Assets		
Vehicle		18,000.61
Accumulated Depreciation		<u>(11,619.00)</u>
Total Fixed Assets		<u>6,381.61</u>
Other Assets		
Organizational Costs		50,000.00
Accumulated Intangible Assets		<u>(42,917.00)</u>
Total Other Assets		<u>7,083.00</u>
TOTAL ASSETS	\$	<u><u>319,379.89</u></u>

LIABILITIES AND FUND BALANCE

Liabilities		
Debt	\$	10,000.00
Total Liabilities		<u>10,000.00</u>
Fund Balance		
Fund Balance - SOBO		48,914.28
Fund Balance - DISI		56,951.41
Fund Balance - Admin		38,519.74
Fund Balance - Conting/Reserves		13,468.26
Fund Balance - Grants		<u>148,061.59</u>
Subtotal - Cash Fund Balance		305,915.28
Fund Balance - Other		<u>3,464.61</u>
Total Fund Balance		<u>309,379.89</u>
TOTAL LIABILITIES AND FUND BALANCE	\$	<u><u>319,379.89</u></u>

(See accompanying accountants' report)

Salinas City Center Improvement Association
Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2024-2025 - Cash Basis
For the Month Ended December 31, 2024

	SOBO				DISI				Administration			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
Income												
Assessments	\$ -	\$ 296,907.00	\$ 296,907.00		\$ -	\$ 108,866.00	\$ 108,866.00		\$ -	\$ 69,278.00	\$ 69,278.00	
Grants	-	-	-		-	-	-		-	-	-	
Interest Earned	-	-	-		-	-	-		-	-	-	
Total Income	\$ -	\$ 296,907.00	\$ 296,907.00		\$ -	\$ 108,866.00	\$ 108,866.00		\$ -	\$ 69,278.00	\$ 69,278.00	
Expenses												
Bank Service Charges	-	-	-				-		-	200.00	200.00	100%
Formation Costs Payback	-	-	-				-				-	
Insurance	-	-	-				-		-	2,500.00	2,500.00	100%
Professional Services							-				-	
Accounting	-	-	-				-		-	15,200.00	15,200.00	100%
Legal	-	-	-				-		540.00	6,000.00	5,460.00	91%
Other	-	-	-				-		-	12,000.00	12,000.00	100%
Total Professional Services	-	-	-		-	-	-		540.00	33,200.00	32,660.00	98%
Office							-				-	
Rent/CAM/Utilities	-	-	-				-		984.20	10,000.00	9,015.80	90%
Office Annual Cleaning	-	-	-				-		-	600.00	600.00	100%
Office Furnishings/Paint	-	-	-				-		-	1,500.00	1,500.00	100%
Computer / Internet	-	-	-				-		378.82	2,500.00	2,121.18	85%
Total Office	-	-	-		-	-	-		1,363.02	14,600.00	13,236.98	91%
Staff	-	-	-				-				-	
Payroll - Wages & Taxes	4,639.77	104,000.00	99,360.23	96%	1,732.51	21,900.00	20,167.49	92%	3,464.94	44,400.00	40,935.06	92%
Workers Comp Insurance	-	3,500.00	3,500.00	100%	-	600.00	600.00	100%	-	600.00	600.00	100%
Total Staff	4,639.77	107,500.00	102,860.23	96%	1,732.51	22,500.00	20,767.49	92%	3,464.94	45,000.00	41,535.06	92%
SOBO			-				-				-	
Sidewalk Ops (Maintenance)	17,912.10	125,920.00	108,007.90	86%			-				-	
Beautification/Order(Security)	10,918.16	100,598.00	89,679.84	89%			-				-	
Total SOBO	28,830.26	226,518.00	197,687.74	87%	-	-	-		-	-	-	
DISI			-				-				-	
District Identity			-		10,926.60	93,500.00	82,573.40	88%			-	
Streetscape Improvements			-		4,990.00	13,000.00	8,010.00	62%			-	
Total DISI	-	-	-		15,916.60	106,500.00	90,583.40	85%	-	-	-	
Extra Budget Expenses												
Collection Loss	-	-	-			-	-		-	-	-	
Taxes									-	250.00	250.00	100%
Total Expenses	33,470.03	334,018.00	300,547.97	90%	17,649.11	129,000.00	111,350.89	86%	5,367.96	95,750.00	90,382.04	94%
Net Income	(33,470.03)	(37,111.00)			(17,649.11)	(20,134.00)			(5,367.96)	(26,472.00)		

Cash Flow

Beg Balance FY 2023-24 Carryover	77,384.31	74,600.52	18,887.70
Reallocation of 2023-24 Carryover	5,000.00	-	25,000.00
Net Income FY 2024-25	(33,470.03)	(17,649.11)	(5,367.96)
Ending Cash Balance at 12/31/2024	\$ 48,914.28	\$ 56,951.41	\$ 38,519.74

(See accompanying accountants' report)

Salinas City Center Improvement Association
Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2024-2025 - Cash Basis
For the Month Ended December 31, 2024

	Contingency/Reserves				SUBTOTAL SOBO, DISI, ADMIN, & CONTIGENCY			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
Income								
Assessments	\$ -	\$ 19,794.00	\$ 19,794.00		\$ -	\$ 494,845.00	\$ 494,845.00	
Grants	-	-	-		-	-	-	
Interest Earned	-	-	-		-	-	-	
Total Income	\$ -	\$ 19,794.00	\$ 19,794.00		\$ -	\$ 494,845.00	\$ 494,845.00	
Expenses								
Bank Service Charges		-	-		-	200.00	200.00	100%
Formation Costs Payback	-	5,000.00	5,000.00	100%	-	5,000.00	5,000.00	100%
Insurance			-		-	2,500.00	2,500.00	100%
Professional Services			-		-	-	-	
Accounting			-		-	15,200.00	15,200.00	100%
Legal	540.00				540.00	6,000.00	5,460.00	91%
Other			-		-	12,000.00	12,000.00	100%
Total Professional Services	-	-	-		540.00	33,200.00	32,660.00	98%
Office			-		-	-	-	
Rent/CAM/Utilities			-		984.20	10,000.00	9,015.80	90%
Office Annual Cleaning			-		-	600.00	600.00	100%
Office Furnishings/Paint			-		-	1,500.00	1,500.00	100%
Computer / Internet			-		378.82	2,500.00	2,121.18	85%
Total Office	-	-	-		1,363.02	14,600.00	13,236.98	91%
Staff			-		-	-	-	
Payroll - Wages & Taxes					9,837.22	170,300.00	160,462.78	94%
Workers Comp Insurance					-	4,700.00	4,700.00	100%
Total Staff	-	-	-		9,837.22	175,000.00	165,162.78	94%
SOBO			-		-	-	-	
Sidewalk Ops (Maintenance)			-		17,912.10	125,920.00	108,007.90	86%
Beautification/Order(Security)			-		10,918.16	100,598.00	89,679.84	89%
Total SOBO	-	-	-		28,830.26	226,518.00	197,687.74	87%
DISI			-		-	-	-	
District Identity			-		10,926.60	93,500.00	82,573.40	88%
Streetscape Improvements			-		4,990.00	13,000.00	8,010.00	62%
Total DISI	-	-	-		15,916.60	106,500.00	90,583.40	85%
Extra Budget Expenses								
Collection Loss	-	9,897.00	9,897.00	100%	-	9,897.00	9,897.00	100%
Taxes					-	250.00	250.00	100%
Total Expenses	-	14,897.00	14,897.00	100%	56,487.10	573,665.00	517,177.90	90%
Net Income	-	4,897.00			(56,487.10)	(78,820.00)		

Cash Flow

Beg Balance FY 2023-24 Carryover	43,468.26	214,340.79
Reallocation of 2023-24 Carryover	(30,000.00)	-
Net Income FY 2024-25	-	(56,487.10)
Ending Cash Balance at 12/31/2024	\$ 13,468.26	\$ 157,853.69 \$ 157,853.69

(See accompanying accountants' report)

Salinas City Center Improvement Association
Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2024-2025 - Cash Basis
For the Month Ended December 31, 2024

	Grants Funds				GRAND TOTAL			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
Income								
Assessments	\$ -	\$ -	\$ -		\$ -	\$ 494,845.00	\$ 494,845.00	
Grants	-	-	-		-	-	-	
Interest Earned	-	-	-		-	-	-	
Total Income	\$ -	\$ -	\$ -		\$ -	\$ 494,845.00	\$ 494,845.00	
Expenses								
Bank Service Charges	-		-		-	200.00	200.00	100%
Formation Costs Payback			-		-	5,000.00	5,000.00	100%
Insurance			-		-	2,500.00	2,500.00	100%
Professional Services			-		-	-	-	
Accounting			-		-	15,200.00	15,200.00	100%
Legal			-		540.00	6,000.00	5,460.00	91%
Other			-		-	12,000.00	12,000.00	100%
Total Professional Services	-	-	-		540.00	33,200.00	32,660.00	98%
Office								
Rent/CAM/Utilities			-		984.20	10,000.00	9,015.80	90%
Office Annual Cleaning			-		-	600.00	600.00	100%
Office Furnishings/Paint			-		-	1,500.00	1,500.00	100%
Computer / Internet			-		378.82	2,500.00	2,121.18	85%
Total Office	-	-	-		1,363.02	14,600.00	13,236.98	91%
Staff								
Payroll - Wages & Taxes			-		9,837.22	170,300.00	160,462.78	94%
Workers Comp Insurance			-		-	4,700.00	4,700.00	100%
Total Staff	-	-	-		9,837.22	175,000.00	165,162.78	94%
SOBO								
Sidewalk Ops (Maintenance)	-		-		17,912.10	125,920.00	108,007.90	86%
Beautification/Order(Security)	-		-		10,918.16	100,598.00	89,679.84	89%
Total SOBO	-	-	-		28,830.26	226,518.00	197,687.74	87%
DISI								
District Identity	-		-		10,926.60	93,500.00	82,573.40	88%
Streetscape Improvements	36.42		-		5,026.42	13,000.00	7,973.58	61%
Total DISI	36.42	-	-		15,953.02	106,500.00	90,546.98	85%
Extra Budget Expenses								
Collection Loss			-		-	9,897.00	9,897.00	100%
Taxes			-		-	250.00	250.00	100%
Total Expenses	36.42	-	-		56,523.52	573,665.00	517,141.48	90%
Net Income	(36.42)	-			(56,523.52)	(78,820.00)		

Cash Flow

Beg Balance FY 2023-24 Carryover	148,098.01	362,438.80
Reallocation of 2023-24 Carryover	-	-
Net Income FY 2024-25	(36.42)	(56,523.52)
Ending Cash Balance at 12/31/2024	\$ 148,061.59	\$ 305,915.28

(See accompanying accountants' report)

Salinas City Center Improvement Association
Comerica Bank - Operating Account
November 30, 2024 - January 7, 2025

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
Beginning Balance						214,340.79
12/01/2024	Check	2985	Miguel Gutierrez	December '24 Rent	-720.00	213,620.79
12/02/2024	Check	2988	Smith & Enright Landscaping Inc	Inv# 45099	-7,670.00	205,950.79
12/02/2024	Check	2986	Monterey Signs	Inv#25687	-4,990.00	200,960.79
12/02/2024	Check	2989	Allied Universal Security Services	Inv#16432994	-2,285.04	198,675.75
12/02/2024	Check	2987	Kap-Stone, Inc.	Inv#6752	-2,000.00	196,675.75
12/02/2024	Expense		AT&T		-132.10	196,543.65
12/03/2024	Expense		Go Daddy		-47.99	196,495.66
12/05/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 11/16/2024-11/30/2024	-2,635.84	193,859.82
12/05/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 11/16/2024-11/30/2024	-1,296.29	192,563.53
12/05/2024	Tax Payment		QuickBooks Payroll	Tax Payment	-1,158.82	191,404.71
12/06/2024	Expense		Verizon Wireless		-200.00	191,204.71
12/18/2024	Expense		Go Daddy		-22.17	191,182.54
12/19/2024	Check	2990	Kelly Productions	Inv#88719,88720	-1,425.00	189,757.54
12/19/2024	Check	2994	Jenna Hanson	Inv: Oct, Nov & Dec-24	-8,766.75	180,990.79
12/19/2024	Check	2991	Allied Universal Security Services	Inv#16432994	-8,633.12	172,357.67
12/19/2024	Check	2993	Smith & Enright Landscaping Inc	Inv# 325,327	-7,585.01	164,772.66
12/19/2024	Check	2992	Ottone & Leach LLP	Inv#1059	-540.00	164,232.66
12/20/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 12/01/2024-12/15/2024	-2,602.40	161,630.26
12/20/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 12/01/2024-12/15/2024	-1,105.49	160,524.77
12/20/2024	Tax Payment		QuickBooks Payroll	Tax Payment	-1,096.82	159,427.95
12/20/2024	Expense		Go Daddy		-35.88	159,392.07
12/30/2024	Expense		AT&T		-132.10	159,259.97
12/31/2024	Check		Comerica Credit Card		-1,406.28	157,853.69
01/01/2025	Check	2995	Miguel Gutierrez	January '25 Rent	-720.00	157,133.69
01/03/2025	Payroll Check	DD	Gregor Hamer	Pay Period: 12/16/2024-12/31/2024	-2,615.15	154,518.54
01/03/2025	Payroll Check	DD	Kevin A. Hayes	Pay Period: 12/16/2024-12/31/2024	-1,439.22	153,079.32
01/03/2025	Payroll Check	DD	Damian Ruiz	Pay Period: 12/16/2024-12/31/2024	-1,059.45	152,019.87
01/03/2025	Tax Payment		QuickBooks Payroll	Tax Payment	-1,669.31	150,350.56
01/07/2025	Check	2997	Steinbruner Hill CPAs	Inv#13680	-3,700.00	146,650.56
01/07/2025	Check	2998	Allied Universal Security Services	Inv#16519423,16583851	-2,950.56	143,700.00
01/07/2025	Check	2996	Steinbruner Hill CPAs	Inv#13785	-2,200.00	141,500.00
01/07/2025	Check	2999	Kap-Stone, Inc.	Inv#6763	-2,000.00	139,500.00
01/07/2025	Check	3002	Laura Harris Consulting	Inv #SaliC20241205	-500.00	139,000.00
01/07/2025	Check	3003	Laura Harris Consulting	Inv #SaliC20250105	-500.00	138,500.00
Total for 1000 Checking - Operating Acct					-\$ 75,840.79	\$ 138,500.00

Salinas City Center Improvement Association
Comerica Bank - Grants Account
November 30, 2024 - January 7, 2025

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
Beginning Balance						148,098.01
12/19/2024	Check	1027	Quinn Company	Inv#FINA384406	36.42	148,061.59
Total for 1050 Checking - Grants					\$ 36.42	\$ 148,061.59

SALINAS CITY CENTER IMPROVEMENT ASSOCIATION

Board of Directors Minutes

Thursday, January 9th, 2025 at 10:00am

Makerspace Room @ United Way Monterey County

232 Monterey St, Salinas, CA 93901

Minutes

Board President	Audrey Wardwell	P
Board Vice President	Amy Salmina	A
Board Treasurer	Greg Piini	A
Board Secretary	Katy Castagna	P
Board Member	Frank Saunders	P
Board Member	Jay DeSerpa	A
Board Member	Ruth Rodriguez	P 10:02
Board Member	Steve Ish	A
Board Member	Jason Retterer	P
Board Member	Larry Bussard	P
Board Member	Peter Kasavan	P 10:07
Board Member	Tom Bennett	P
Board Member	Willette Jones	P
District Coordinator	Greg Hamer	P
Legal Counsel	Matt Ottone	A

Discussion	Action
Call to Order - Audrey Wardwell 10:01AM	
Public Comment	None
Consent Agenda Motion to adopt Minutes & Financials.	Motion Minutes Katy Castagna (M) Tom Bennett(S) Ruth Rodriguez (Ab) No Public Comment 8 Aye 0 Nay Motion Passes Motion Financials Tom Bennett(M) Larry Bussard (S) No Public Comment 9 Aye 0 Nay Motion Passes

SALINAS CITY CENTER IMPROVEMENT ASSOCIATION

Board of Directors Minutes

Thursday, January 9th, 2025 at 10:00am

Makerspace Room @ United Way Monterey County

232 Monterey St, Salinas, CA 93901

Reports I. Report from President Frank Saunders recommends a committee to work with a list of recommendations that SCCIA needs for economic development. Peter Kasavan provided background on Economic Development. Audrey Wardwell - All need to be on the same page and share goals. Jason Retterer - Create a list of goals for the next LUC meeting. II. Report from Treasurer None III. Report from District Coordinator None	None
Updates from Ad-Hoc Committees I. DISI Update of banner and holiday decoration removals. II. SOBO New staff hire update III. LUC New meeting is coming up.	None
Meeting Adjourned 10:55	None



Steinbruner ♦ Hill
Certified Public Accountants

ACCOUNTANTS' COMPILATION REPORT

To The Board of Directors
Salinas City Center Improvement Association
Salinas, California

Management is responsible for the accompanying financial statements of Salinas City Center Improvement Association (a nonprofit organization), which comprise a statement of assets, liabilities and fund balance – cash basis as of January 31, 2025, and the related statement of revenues and expenses – actual vs. budget – fiscal year 2024-2025 – cash basis for the two months then ended, in accordance with the cash basis of accounting, and for determining that the cash basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the statement of revenues and expenses – actual vs. budget – fiscal year 2024-2025 – cash basis nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on the statement of revenues and expenses – actual vs. budget – fiscal year 2024-2025 – cash basis.

The financial statement is prepared in accordance with the cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

The supplementary budget information contained in the statement of revenues and expenses – actual vs. budget – fiscal year 2024-2025 – cash basis is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary budget information was subject to our compilation engagement. We have not audited or reviewed the supplementary budget information and do not express an opinion, a conclusion, nor provide any assurance on such information.

Management has elected to omit substantially all the disclosures ordinarily included in financial statements prepared in accordance with the cash basis of accounting. If the omitted disclosures were included in the financial statement, they might influence the user's conclusions about the Company's assets, liabilities, fund balance, revenues and expenses. Accordingly, the financial statement is not designed for those who are not informed about such matters.

We are not independent with respect to Salinas City Center Improvement Association.

Steinbruner Hill CPAs

Steinbruner Hill CPAs
Carmel, California
February 11, 2025

Steinbruner Hill, Inc.

3771 Rio Rd. Ste. 103A ♦ Carmel, CA 93923

928 E. Blanco Rd. Ste. 200 ♦ Salinas, CA 93901

Ph (831) 222-6111 ♦ Fx (831) 222-5464 ♦ www.steinhill.com

Salinas City Center Improvement Association
Statement of Assets, Liabilities and Fund Balance - Cash Basis
As of January 31, 2025

ASSETS

Current Assets		
Bank Accounts		
Checking - Operating Acct	\$	475,718.33
Checking - Grants Acct		138,061.59
Total Bank Accounts		<u>613,779.92</u>
Total Current Assets		<u>613,779.92</u>
Fixed Assets		
Vehicle		18,000.61
Accumulated Depreciation		<u>(11,619.00)</u>
Total Fixed Assets		<u>6,381.61</u>
Other Assets		
Organizational Costs		50,000.00
Accumulated Intangible Assets		<u>(42,917.00)</u>
Total Other Assets		<u>7,083.00</u>
TOTAL ASSETS	\$	<u><u>627,244.53</u></u>

LIABILITIES AND FUND BALANCE

Liabilities		
Debt	\$	10,000.00
Total Liabilities		<u>10,000.00</u>
Fund Balance		
Fund Balance - SOBO		255,867.51
Fund Balance - DISI		113,052.26
Fund Balance - Admin		78,275.50
Fund Balance - Conting/Reserves		28,523.06
Fund Balance - Grants		<u>138,061.59</u>
Subtotal - Cash Fund Balance		613,779.92
Fund Balance - Other		<u>3,464.61</u>
Total Fund Balance		<u>617,244.53</u>
TOTAL LIABILITIES AND FUND BALANCE	\$	<u><u>627,244.53</u></u>

(See accompanying accountants' report)

Salinas City Center Improvement Association
Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2024-2025 - Cash Basis
For the Two Months Ended January 31, 2025

	SOBO				DISI				Administration			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
Income												
Assessments	\$ 225,821.98	\$ 296,907.00	\$ 71,085.02		\$ 82,801.39	\$ 108,866.00	\$ 26,064.61		\$ 52,691.80	\$ 69,278.00	\$ 16,586.20	
Grants	-	-	-		-	-	-		-	-	-	
Interest Earned	-	-	-		-	-	-		-	-	-	
Total Income	\$ 225,821.98	\$ 296,907.00	\$ 71,085.02		\$ 82,801.39	\$ 108,866.00	\$ 26,064.61		\$ 52,691.80	\$ 69,278.00	\$ 16,586.20	
Expenses												
Bank Service Charges	-	-	-		-	-	-		-	200.00	200.00	100%
Formation Costs Payback	-	-	-		-	-	-		-	-	-	
Insurance	-	-	-		-	-	-		-	2,500.00	2,500.00	100%
Professional Services	-	-	-		-	-	-		-	-	-	
Accounting	-	-	-		-	-	-		7,000.00	15,200.00	8,200.00	54%
Legal	-	-	-		-	-	-		540.00	6,000.00	5,460.00	91%
Other	-	-	-		-	-	-		1,000.00	12,000.00	11,000.00	92%
Total Professional Services	-	-	-		-	-	-		8,540.00	33,200.00	24,660.00	74%
Office	-	-	-		-	-	-		-	-	-	
Rent/CAM/Utilities	-	-	-		-	-	-		1,836.30	10,000.00	8,163.70	82%
Office Annual Cleaning	-	-	-		-	-	-		-	600.00	600.00	100%
Office Furnishings/Paint	-	-	-		-	-	-		148.55	1,500.00	1,351.45	90%
Computer / Internet	-	-	-		-	-	-		762.33	2,500.00	1,737.67	70%
Total Office	-	-	-		-	-	-		2,747.18	14,600.00	11,852.82	81%
Staff	-	-	-		-	-	-		-	-	-	
Payroll - Wages & Taxes	12,678.74	104,000.00	91,321.26	88%	3,508.46	21,900.00	18,391.54	84%	7,016.82	44,400.00	37,383.18	84%
Workers Comp Insurance	-	3,500.00	3,500.00	100%	-	600.00	600.00	100%	-	600.00	600.00	100%
Total Staff	12,678.74	107,500.00	94,821.26	88%	3,508.46	22,500.00	18,991.54	84%	7,016.82	45,000.00	37,983.18	84%
SOBO			-				-				-	
Sidewalk Ops (Maintenance)	20,545.88	125,920.00	105,374.12	84%	-	-	-		-	-	-	
Beautification/Order(Security)	19,114.16	100,598.00	81,483.84	81%	-	-	-		-	-	-	
Total SOBO	39,660.04	226,518.00	186,857.96	82%	-	-	-		-	-	-	
DISI			-				-				-	
District Identity	-	-	-		35,851.19	93,500.00	57,648.81	62%	-	-	-	
Streetscape Improvements	-	-	-		4,990.00	13,000.00	8,010.00	62%	-	-	-	
Total DISI	-	-	-		40,841.19	106,500.00	65,658.81	62%	-	-	-	
Extra Budget Expenses	-	-	-		-	-	-		-	-	-	
Collection Loss	-	-	-		-	-	-		-	-	-	
Taxes	-	-	-		-	-	-		-	250.00	250.00	100%
Total Expenses	52,338.78	334,018.00	281,679.22	84%	44,349.65	129,000.00	84,650.35	66%	18,304.00	95,750.00	77,446.00	81%
Net Income	173,483.20	(37,111.00)			38,451.74	(20,134.00)			34,387.80	(26,472.00)		

Cash Flow

Beg Balance FY 2023-24 Carryover	77,384.31	74,600.52	18,887.70
Reallocation of 2023-24 Carryover	5,000.00	-	25,000.00
Net Income FY 2024-25	173,483.20	38,451.74	34,387.80
Ending Cash Balance at 01/31/2025	\$ 255,867.51	\$ 113,052.26	\$ 78,275.50

(See accompanying accountants' report)

Salinas City Center Improvement Association
Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2024-2025 - Cash Basis
For the Two Months Ended January 31, 2025

	Contingency/Reserves				SUBTOTAL SOBO, DISI, ADMIN, & CONTIGENCY			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
Income								
Assessments	\$ 15,054.80	\$ 19,794.00	\$ 4,739.20		\$ 376,369.97	\$ 494,845.00	\$ 118,475.03	
Grants	-	-	-		-	-	-	
Interest Earned	-	-	-		-	-	-	
Total Income	\$ 15,054.80	\$ 19,794.00	\$ 4,739.20		\$ 376,369.97	\$ 494,845.00	\$ 118,475.03	
Expenses								
Bank Service Charges		-	-		-	200.00	200.00	100%
Formation Costs Payback	-	5,000.00	5,000.00	100%	-	5,000.00	5,000.00	100%
Insurance			-		-	2,500.00	2,500.00	100%
Professional Services			-		-	-	-	
Accounting			-		7,000.00	15,200.00	8,200.00	54%
Legal			-		540.00	6,000.00	5,460.00	91%
Other			-		1,000.00	12,000.00	11,000.00	92%
Total Professional Services	-	-	-		8,540.00	33,200.00	24,660.00	74%
Office			-		-	-	-	
Rent/CAM/Utilities			-		1,836.30	10,000.00	8,163.70	82%
Office Annual Cleaning			-		-	600.00	600.00	100%
Office Furnishings/Paint			-		148.55	1,500.00	1,351.45	90%
Computer / Internet			-		762.33	2,500.00	1,737.67	70%
Total Office	-	-	-		2,747.18	14,600.00	11,852.82	81%
Staff			-		-	-	-	
Payroll - Wages & Taxes					23,204.02	170,300.00	147,095.98	86%
Workers Comp Insurance					-	4,700.00	4,700.00	100%
Total Staff	-	-	-		23,204.02	175,000.00	151,795.98	87%
SOBO			-		-	-	-	
Sidewalk Ops (Maintenance)			-		20,545.88	125,920.00	105,374.12	84%
Beautification/Order(Security)			-		19,114.16	100,598.00	81,483.84	81%
Total SOBO	-	-	-		39,660.04	226,518.00	186,857.96	82%
DISI			-		-	-	-	
District Identity			-		35,851.19	93,500.00	57,648.81	62%
Streetscape Improvements			-		4,990.00	13,000.00	8,010.00	62%
Total DISI	-	-	-		40,841.19	106,500.00	65,658.81	62%
Extra Budget Expenses								
Collection Loss	-	9,897.00	9,897.00	100%	-	9,897.00	9,897.00	100%
Taxes					-	250.00	250.00	100%
Total Expenses	-	14,897.00	14,897.00	100%	114,992.43	573,665.00	458,672.57	80%
Net Income	15,054.80	4,897.00			261,377.54	(78,820.00)		

Cash Flow

Beg Balance FY 2023-24 Carryover	43,468.26	214,340.79
Reallocation of 2023-24 Carryover	(30,000.00)	-
Net Income FY 2024-25	15,054.80	261,377.54
Ending Cash Balance at 01/31/2025	\$ 28,523.06	\$ 475,718.33 \$ 475,718.33

(See accompanying accountants' report)

Salinas City Center Improvement Association
Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2024-2025 - Cash Basis
For the Two Months Ended January 31, 2025

	Grants Funds				GRAND TOTAL			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
Income								
Assessments	\$ -	\$ -	\$ -		\$ 376,369.97	\$ 494,845.00	\$ 118,475.03	
Grants	-	-	-		-	-	-	
Interest Earned	-	-	-		-	-	-	
Total Income	\$ -	\$ -	\$ -		\$ 376,369.97	\$ 494,845.00	\$ 118,475.03	
Expenses								
Bank Service Charges	-		-		-	200.00	200.00	100%
Formation Costs Payback			-		-	5,000.00	5,000.00	100%
Insurance			-		-	2,500.00	2,500.00	100%
Professional Services			-		-	-	-	
Accounting			-		7,000.00	15,200.00	8,200.00	54%
Legal			-		540.00	6,000.00	5,460.00	91%
Other			-		1,000.00	12,000.00	11,000.00	92%
Total Professional Services	-	-	-		8,540.00	33,200.00	24,660.00	74%
Office			-		-	-	-	
Rent/CAM/Utilities			-		1,836.30	10,000.00	8,163.70	82%
Office Annual Cleaning			-		-	600.00	600.00	100%
Office Furnishings/Paint			-		148.55	1,500.00	1,351.45	90%
Computer / Internet			-		762.33	2,500.00	1,737.67	70%
Total Office	-	-	-		2,747.18	14,600.00	11,852.82	81%
Staff			-		-	-	-	
Payroll - Wages & Taxes			-		23,204.02	170,300.00	147,095.98	86%
Workers Comp Insurance			-		-	4,700.00	4,700.00	100%
Total Staff	-	-	-		23,204.02	175,000.00	151,795.98	87%
SOBO			-		-	-	-	
Sidewalk Ops (Maintenance)	-		-		20,545.88	125,920.00	105,374.12	84%
Beautification/Order(Security)	-		-		19,114.16	100,598.00	81,483.84	81%
Total SOBO	-	-	-		39,660.04	226,518.00	186,857.96	82%
DISI			-		-	-	-	
District Identity	10,000.00		-		45,851.19	93,500.00	47,648.81	51%
Streetscape Improvements	36.42		-		5,026.42	13,000.00	7,973.58	61%
Total DISI	10,036.42	-	-		50,877.61	106,500.00	55,622.39	52%
Extra Budget Expenses			-					
Collection Loss			-		-	9,897.00	9,897.00	100%
Taxes			-		-	250.00	250.00	100%
Total Expenses	10,036.42	-	-		125,028.85	573,665.00	448,636.15	78%
Net Income	(10,036.42)	-			251,341.12	(78,820.00)		

Cash Flow

Beg Balance FY 2023-24 Carryover	148,098.01	362,438.80
Reallocation of 2023-24 Carryover	-	-
Net Income FY 2024-25	(10,036.42)	251,341.12
Ending Cash Balance at 01/31/2025	\$ 138,061.59	\$ 613,779.92

(See accompanying accountants' report)

Salinas City Center Improvement Association

Comerica Bank - Operating Account

November 30, 2024 - February 10, 2025

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
Beginning Balance						214,340.79
12/01/2024	Check	2985	Miguel Gutierrez	December '24 Rent	-720.00	213,620.79
12/02/2024	Check	2988	Smith & Enright Landscaping Inc	Inv# 45099	-7,670.00	205,950.79
12/02/2024	Check	2986	Monterey Signs	Inv#25687	-4,990.00	200,960.79
12/02/2024	Check	2989	Allied Universal Security Services	Inv#16432994	-2,285.04	198,675.75
12/02/2024	Check	2987	Kap-Stone, Inc.	Inv#6752	-2,000.00	196,675.75
12/02/2024	Expense		AT&T		-132.10	196,543.65
12/03/2024	Expense		Go Daddy		-47.99	196,495.66
12/05/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 11/16/2024-11/30/2024	-2,635.84	193,859.82
12/05/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 11/16/2024-11/30/2024	-1,296.29	192,563.53
12/05/2024	Tax Payment		QuickBooks Payroll	Tax Payment	-1,158.82	191,404.71
12/06/2024	Expense		Verizon Wireless		-200.00	191,204.71
12/18/2024	Expense		Go Daddy		-22.17	191,182.54
12/19/2024	Check	2990	Kelly Productions	Inv#88719,88720	-1,425.00	189,757.54
12/19/2024	Check	2994	Jenna Hanson	Inv: Oct, Nov & Dec-24	-8,766.75	180,990.79
12/19/2024	Check	2991	Allied Universal Security Services	Inv#16432994	-8,633.12	172,357.67
12/19/2024	Check	2993	Smith & Enright Landscaping Inc	Inv# 325,327	-7,585.01	164,772.66
12/19/2024	Check	2992	Ottone & Leach LLP	Inv#1059	-540.00	164,232.66
12/20/2024	Payroll Check	DD	Gregor Hamer	Pay Period: 12/01/2024-12/15/2024	-2,602.40	161,630.26
12/20/2024	Payroll Check	DD	Kevin A. Hayes	Pay Period: 12/01/2024-12/15/2024	-1,105.49	160,524.77
12/20/2024	Tax Payment		QuickBooks Payroll	Tax Payment	-1,096.82	159,427.95
12/20/2024	Expense		Go Daddy		-35.88	159,392.07
12/30/2024	Expense		AT&T		-132.10	159,259.97
12/31/2024	Check		Comerica Credit Card		-1,406.28	157,853.69
01/01/2025	Check	2995	Miguel Gutierrez	January '25 Rent	-720.00	157,133.69
01/03/2025	Payroll Check	DD	Gregor Hamer	Pay Period: 12/16/2024-12/31/2024	-2,615.15	154,518.54
01/03/2025	Payroll Check	DD	Kevin A. Hayes	Pay Period: 12/16/2024-12/31/2024	-1,439.22	153,079.32
01/03/2025	Payroll Check	DD	Damian Ruiz	Pay Period: 12/16/2024-12/31/2024	-1,059.45	152,019.87
01/03/2025	Tax Payment		QuickBooks Payroll	Tax Payment	-1,669.31	150,350.56
01/07/2025	Check	2997	Steinbruner Hill CPAs	Inv#13680	-3,700.00	146,650.56
01/07/2025	Check	2998	Allied Universal Security Services	Inv#16519423,16583851	-2,950.56	143,700.00
01/07/2025	Check	2996	Steinbruner Hill CPAs	Inv#13785	-2,200.00	141,500.00
01/07/2025	Check	2999	Kap-Stone, Inc.	Inv#6763	-2,000.00	139,500.00
01/07/2025	Check	3002	Laura Harris Consulting	Inv #SaliC20241205	-500.00	139,000.00
01/07/2025	Check	3003	Laura Harris Consulting	Inv #SaliC20250105	-500.00	138,500.00
01/07/2025	Expense		Verizon Wireless	pay off cell phone	-168.35	138,331.65
01/08/2025	Check	3004	The Christmas Light Pros	Invoice Date 12.18.2024	-24,300.00	114,031.65
01/13/2025	Journal Entry	SH_013125		Assessments transferred from City of Salinas	376,369.97	490,401.62
01/21/2025	Payroll Check	DD	Gregor Hamer	Pay Period: 01/01/2025-01/15/2025	-2,615.14	487,786.48
01/21/2025	Payroll Check	DD	Damian Ruiz	Pay Period: 01/01/2025-01/15/2025	-1,205.44	486,581.04
01/21/2025	Payroll Check	DD	Kevin A. Hayes	Pay Period: 01/01/2025-01/15/2025	-1,170.28	485,410.76
01/21/2025	Tax Payment		QuickBooks Payroll	Tax Payment	-1,617.81	483,792.95
01/27/2025	Check	3005	Allied Universal Security Services	Inv#16607388,16626360,16646867	-5,245.44	478,547.51
01/27/2025	Check	3007	Steinbruner Hill CPAs	Inv#13833	-1,100.00	477,447.51
01/27/2025	Check	3006	Smith & Enright Landscaping Inc	Inv# 599	-337.50	477,110.01
01/28/2025	Expense		AT&T		-132.10	476,977.91
01/31/2025	Check		Comerica Credit Card		-1,259.58	475,718.33
02/01/2025	Check	3008	Miguel Gutierrez	February '25 Rent	-720.00	474,998.33
02/05/2025	Payroll Check	DD	Gregor Hamer	Pay Period: 01/16/2025-01/31/2025	-2,615.14	472,383.19
02/05/2025	Payroll Check	DD	Kevin A. Hayes	Pay Period: 01/16/2025-01/31/2025	-1,377.76	471,005.43
02/05/2025	Payroll Check	DD	Damian Ruiz	Pay Period: 01/16/2025-01/31/2025	-1,318.53	469,686.90
02/05/2025	Tax Payment		QuickBooks Payroll	Tax Payment	-1,694.84	467,992.06
Total for 1000 Checking - Operating Acct					\$ 253,651.27	\$ 467,992.06

Salinas City Center Improvement Association
Comerica Bank - Grants Account
November 30, 2024 - February 10, 2025

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
Beginning Balance						148,098.01
12/19/2024	Check	1027	Quinn Company	Inv#FINA384406	36.42	148,061.59
1/27/2025	Check	1028	United Way Monterey County	Mural sponsorship	10,000.00	138,061.59
Total for 1050 Checking - Grants					\$ 10,036.42	\$ 138,061.59



Private: Available Properties

Salinas City Center » **Available Properties**



Menu



221 Main St

Location – 2nd Floor, Ste 301

Size – 5,012 SF

Lease Term – 3 Years

Available – Now

Price – Upon Request

<https://www.loopnet.com/Listing/221-Main-St-Salinas-CA/33297866/>

📍 SCCIA District Map



School Pool Banner | Design Only

Width: 30 Inches, Height: 96 Inches

18 oz matte blackout banner

Full color UV printed

Double sided

4 1/4" Pole pockets top and bottom

Fiberglass street pole hardware kits optional

Banner printed front and back - Sides are unhemmed



Client Example

4 1/4" Pole Pocket (Top & Bottom)



Option A



Option B



Option C



**MONTEREY
SIGNS**
PH: 831.632.0490
855 Broadway Ave.
Seaside, CA 93955

CUSTOMER Salinas City Center Improvement Assoc.

SO # 58253

DESIGNER Marcos F.

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