

SALINAS CITY CENTER IMPROVEMENT ASSOCIATION

Board of Directors Meeting

Thursday, September 10th, 2026 at 10:00am

Makerspace Room @ United Way Monterey County

232 Monterey St, Salinas, CA 93901

Agenda

Call to Order/Roll Call

Public Comment (2 Minutes)

Consent Agenda—General Business

- I. Minutes June 2026
- II. Financial Report June 2026
- III. Financial Report July 2026
- IV. Financial Report August 2026

- Public Comment
- Board Questions/Discussion/Deliberation
- Action by Board

Presentations/Updates

- I. Report from the President
- II. Report from the Treasurer
- III. Report from District Coordinator

- Public Comment
- Board Questions/Discussion

Updates from Ad-Hoc Committees

- I. District Identity and Streetscape Improvements (DISI)
 - A. Mural Update
 - B. Lighting Update
 - C. Lettuce Cash Card Update
 - D. Upcoming Holidays
 1. Halloween
 2. Christmas

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II. Sidewalk Operation and Beatification & Order (SOBO)

III. Land Use Committee (LUC)

- Public Comment
- Board Questions/Discussion

Board Member Questions and Referrals

Action

- I. Appoint Nominating Committee
- II. Authorize District Coordinator to execute lease agreement and move legal addresses

Adjournment

The next Regular Meeting of the Board of Directors is scheduled for October 8th 2026, at 10am at Makerspace Room @ United Way Monterey County, 232 Monterey Street, Salinas, California 93901.

Notes: Requests for a disability related modification or accommodation, including auxiliary aids or services, in order to attend or participate in a meeting should be made to the District Administrator during regular business hours at (831) 877-0997. Notification received 48 hours before the meeting will enable the District to make reasonable accommodations.

The complete Board packet including subsequently distributed materials and presentations is available at the Association Office, 10b Midtown Ln, Salinas, CA 93901. All items appearing on the agenda are subject to action by the Board. Staff and Committee recommendations are subject to change by the Board.

Reference Items

[SCCIA Bylaws](#)

[SCCIA Management District Agreement](#)

[Salinas Downtown Vibrancy Plan](#)

SALINAS CITY CENTER IMPROVEMENT ASSOCIATION

Board of Directors Minutes

Thursday, June 11th, 2026 at 10:00am

Makerspace Room @ United Way Monterey County

232 Monterey St, Salinas, CA 93901

Minutes

Board President	Audrey Wardwell	P
Board Vice President	Amy Salmina	
Board Treasurer	Tom Bennett	P
Board Secretary	Katy Castagna	P
Board Member	Frank Saunders	P
Board Member	Jay DeSerpa	
Board Member	Ruth Rodriguez	P
Board Member	Steve Ish	
Board Member	Jason Retterer	P
Board Member	Peter Kasavan	P
Board Member	Willette Jones	
District Coordinator	Greg Hamer	P
Legal Counsel	Matt Ottone	

Discussion	Action
Call to Order - 10:11am	None
Public Comment - Wes White - Homeless sweeps	None
Motion to adopt Consent Agenda	Motion to Adopt Tom Bennett (M) Jason Retterer (S) No Public Comment 8 Aye 0 Abstain 0 Nay Motion Passes
Report from President N/A	None
Report from Treasurer Cash balances low due missing assessments. Working on getting the city to disburse funds. Have enough funds to continue for the year. The rest of the financials are highly unremarkable.	None
Report from District Coordinator WC event not moving ahead due to costs. Reached out to businesses for watch parties. Farmers Market update. Lease agreement for 40W Alisal update. Art Exhibit update from SVCC. Event Sponsorship (with bags) with Salinas Biologicals	None

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Board of Directors Minutes

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Updates from DISI Mural Update Alley projects update Alley lighting update Arch light update Lettuce Cash Card Update	None
Updates from SOBO New hire update. Trash Cans update.	None
Updates from LUC Heritage park renaming update MST has no public updates.	None
Meeting Adjourned at 1130am	



Steinbruner ♦ Hill
Certified Public Accountants

ACCOUNTANTS' COMPILATION REPORT

To The Board of Directors
Salinas City Center Improvement Association
Salinas, California

Management is responsible for the accompanying financial statements of Salinas City Center Improvement Association (a nonprofit organization), which comprise a statement of assets, liabilities and fund balance – cash basis as of June 30, 2026, and the related statement of revenues and expenses – actual vs. budget – fiscal year 2025-2026 – cash basis for the seven months then ended, in accordance with the cash basis of accounting, and for determining that the cash basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the statement of revenues and expenses – actual vs. budget – fiscal year 2025-2026 – cash basis nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on the statement of revenues and expenses – actual vs. budget – fiscal year 2025-2026 – cash basis.

The financial statement is prepared in accordance with the cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

The supplementary budget information contained in the statement of revenues and expenses – actual vs. budget – fiscal year 2025-2026 – cash basis is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary budget information was subject to our compilation engagement. We have not audited or reviewed the supplementary budget information and do not express an opinion, a conclusion, nor provide any assurance on such information.

Management has elected to omit substantially all the disclosures ordinarily included in financial statements prepared in accordance with the cash basis of accounting. If the omitted disclosures were included in the financial statement, they might influence the user's conclusions about the Company's assets, liabilities, fund balance, revenues and expenses. Accordingly, the financial statement is not designed for those who are not informed about such matters.

We are not independent with respect to Salinas City Center Improvement Association.

Steinbruner Hill CPAs

Steinbruner Hill CPAs
Carmel, California
September 4, 2026

Steinbruner Hill, Inc.

3771 Rio Rd. Ste. 103A ♦ Carmel, CA 93923

928 E. Blanco Rd. Ste. 200 ♦ Salinas, CA 93901

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Salinas City Center Improvement Association
Statement of Assets, Liabilities and Fund Balance - Cash Basis
As of June 30, 2026

ASSETS

Current Assets	
Bank Accounts	
Checking - Operating Acct	\$ 241,045.22
Checking - Grants Acct	94,808.32
Total Bank Accounts	<u>335,853.54</u>
Other Current Assets	
Mechanics Bank CD	100,000.00
Total Other Current Assets	<u>100,000.00</u>
Total Current Assets	<u>435,853.54</u>
Fixed Assets	
Vehicle	18,000.61
Accumulated Depreciation	(11,619.00)
Total Fixed Assets	<u>6,381.61</u>
Other Assets	
Organizational Costs	50,000.00
Accumulated Intangible Assets	(42,917.00)
Total Other Assets	<u>7,083.00</u>
TOTAL ASSETS	<u><u>\$ 449,318.15</u></u>

LIABILITIES AND FUND BALANCE

Liabilities	
Debt	\$ 5,000.00
Total Liabilities	<u>5,000.00</u>
Fund Balance	
Fund Balance - SOBO	171,219.81
Fund Balance - DISI	77,561.29
Fund Balance - Admin	60,216.77
Fund Balance - Conting/Reserves	32,047.35
Fund Balance - Grants	94,808.32
Subtotal - Cash Fund Balance	<u>435,853.54</u>
Fund Balance - Other	8,464.61
Total Fund Balance	<u>444,318.15</u>
TOTAL LIABILITIES AND FUND BALANCE	<u><u>\$ 449,318.15</u></u>

(See accompanying accountants' report)

Salinas City Center Improvement Association

Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2025-2026 - Cash Basis

For the Seven Months Ended June 30, 2026

	SOBO				DISI				Administration			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
Income												
Assessments	\$ 289,443.48	\$ 305,813.00	\$ 16,369.52		\$ 106,129.28	\$ 112,131.00	\$ 6,001.72		\$ 67,536.81	\$ 71,356.00	\$ 3,819.19	
Grants	-	-			-	-			-	-		
Interest Earned	-	-			-	-			-	-		
Total Income	\$ 289,443.48	\$ 305,813.00	\$ 16,369.52		\$ 106,129.28	\$ 112,131.00	\$ 6,001.72		\$ 67,536.81	\$ 71,356.00	\$ 3,819.19	
Expenses												
Bank Service Charges	-	-	-				-		22.00	200.00	178.00	89%
Formation Costs Payback	-	-	-				-				-	
Insurance	-	-	-				-		2,234.52	2,500.00	265.48	11%
Professional Services							-				-	
Accounting	-	-	-				-		7,700.00	19,000.00	11,300.00	59%
Legal	-	-	-				-		660.00	8,500.00	7,840.00	92%
Other	-	-	-				-		4,637.75	6,000.00	1,362.25	23%
Total Professional Services	-	-	-		-	-	-		12,997.75	33,500.00	20,502.25	61%
Office							-				-	
Rent/CAM/Utilities	-	-	-				-		6,209.71	10,500.00	4,290.29	41%
Office Cleaning	-	-	-				-		168.00	600.00	432.00	72%
Office Furnishings/Supplies	-	-	-				-		216.68	800.00	583.32	73%
Computer/Internet/Telephone	-	-	-				-		1,752.02	6,500.00	4,747.98	73%
Total Office	-	-	-		-	-	-		8,346.41	18,400.00	10,053.59	55%
Staff	-	-	-				-				-	
Payroll - Wages & Taxes	51,878.76	104,000.00	52,121.24	50%	12,204.48	21,900.00	9,695.52	44%	24,408.80	44,400.00	19,991.20	45%
Workers Comp Insurance	1,449.80	3,500.00	2,050.20	59%	338.28	600.00	261.72	44%	628.25	600.00	(28.25)	-5%
Total Staff	53,328.56	107,500.00	54,171.44	50%	12,542.76	22,500.00	9,957.24	44%	25,037.05	45,000.00	19,962.95	44%
SOBO			-				-				-	
Sidewalk Ops (Maintenance)	84,242.35	128,918.00	44,675.65	35%			-				-	
Beautification/Order(Security)	59,498.16	108,000.00	48,501.84	45%			-				-	
Total SOBO	143,740.51	236,918.00	93,177.49	39%	-	-	-		-	-	-	
DISI			-				-				-	
District Identity			-		72,193.99	96,000.00	23,806.01	25%			-	
Streetscape Improvements			-		4,775.25	5,000.00	224.75	4%			-	
Total DISI	-	-	-		76,969.24	101,000.00	24,030.76	24%	-	-	-	
Extra Budget Expenses												
Collection Loss	-	-	-			-	-		-	-	-	
Taxes									20.00	250.00	230.00	92%
Total Expenses	197,069.07	344,418.00	147,348.93	43%	89,512.00	123,500.00	33,988.00	28%	48,657.73	99,850.00	51,192.27	51%
Net Income	92,374.41	(38,605.00)			16,617.28	(11,369.00)			18,879.08	(28,494.00)		

Cash Flow

Beg Balance FY 2024-25 Carryover	78,845.40	60,944.01	21,337.69
Reallocation of 2024-25 Carryover	-	-	20,000.00
Net Income FY 2025-26	92,374.41	16,617.28	18,879.08
Ending Cash Balance at 06/30/2026	\$ 171,219.81	\$ 77,561.29	\$ 60,216.77

(See accompanying accountants' report)

Salinas City Center Improvement Association
Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2025-2026 - Cash Basis
For the Seven Months Ended June 30, 2026

	Contingency/Reserves				SUBTOTAL SOBO, DISI, ADMIN, & CONTIGENCY			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
Income								
Assessments	\$ 19,296.22	\$ 20,388.00	\$ 1,091.78		\$ 482,405.79	\$ 509,688.00	\$ 27,282.21	
Grants	-	-	-		\$ -	-	-	
Interest Earned	-	-	-		-	-	-	
Total Income	\$ 19,296.22	\$ 20,388.00	\$ 1,091.78		\$ 482,405.79	\$ 509,688.00	\$ 27,282.21	
Expenses								
Bank Service Charges		-	-		22.00	200.00	178.00	89%
Formation Costs Payback	-	5,000.00	5,000.00	100%	-	5,000.00	5,000.00	100%
Insurance			-		2,234.52	2,500.00	265.48	11%
Professional Services			-		-	-	-	
Accounting			-		7,700.00	19,000.00	11,300.00	59%
Legal			-		660.00	8,500.00	7,840.00	92%
Other			-		4,637.75	6,000.00	1,362.25	23%
Total Professional Services	-	-	-		12,997.75	33,500.00	20,502.25	61%
Office			-		-	-	-	
Rent/CAM/Utilities			-		6,209.71	10,500.00	4,290.29	41%
Office Cleaning			-		168.00	600.00	432.00	72%
Office Furnishings/Supplies			-		216.68	800.00	583.32	73%
Computer/Internet/Telephone			-		1,752.02	6,500.00	4,747.98	73%
Total Office	-	-	-		8,346.41	18,400.00	10,053.59	55%
Staff			-		-	-	-	
Payroll - Wages & Taxes					88,492.04	170,300.00	81,807.96	48%
Workers Comp Insurance					2,416.33	4,700.00	2,283.67	49%
Total Staff	-	-	-		90,908.37	175,000.00	84,091.63	48%
SOBO			-		-	-	-	
Sidewalk Ops (Maintenance)			-		84,242.35	128,918.00	44,675.65	35%
Beautification/Order(Security)			-		59,498.16	108,000.00	48,501.84	45%
Total SOBO	-	-	-		143,740.51	236,918.00	93,177.49	39%
DISI			-		-	-	-	
District Identity			-		72,193.99	96,000.00	23,806.01	25%
Streetscape Improvements			-		4,775.25	5,000.00	224.75	4%
Total DISI	-	-	-		76,969.24	101,000.00	24,030.76	24%
Extra Budget Expenses								
Collection Loss	-	10,194.00	10,194.00	100%	-	10,194.00	10,194.00	100%
Taxes					20.00	250.00	230.00	92%
Total Expenses	-	15,194.00	15,194.00	100%	335,238.80	582,962.00	247,723.20	42%
Net Income	19,296.22	5,194.00			147,166.99	(73,274.00)		
Cash Flow								
Beg Balance FY 2024-25 Carryover	32,751.13				193,878.23			
Reallocation of 2024-25 Carryover	(20,000.00)				-			
Net Income FY 2025-26	19,296.22				147,166.99			
Ending Cash Balance at 06/30/2026	\$ 32,047.35				\$ 341,045.22			

(See accompanying accountants' report)

Salinas City Center Improvement Association
Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2025-2026 - Cash Basis
For the Seven Months Ended June 30, 2026

	Grants Funds				GRAND TOTAL			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
Income								
Assessments	\$ -	\$ -	\$ -		\$ 482,405.79	\$ 509,688.00	\$ 27,282.21	
Grants	32,000.00	-	(32,000.00)		\$ 32,000.00	-	(32,000.00)	
Interest Earned	-	-	-		-	-	-	
Total Income	\$ 32,000.00	\$ -	\$ -		\$ 514,405.79	\$ 509,688.00	\$ (4,717.79)	
Expenses								
Bank Service Charges	-		-		22.00	200.00	178.00	89%
Formation Costs Payback			-		-	5,000.00	5,000.00	100%
Insurance			-		2,234.52	2,500.00	265.48	11%
Professional Services			-		-	-	-	
Accounting			-		7,700.00	19,000.00	11,300.00	59%
Legal			-		660.00	8,500.00	7,840.00	92%
Other			-		4,637.75	6,000.00	1,362.25	23%
Total Professional Services	-	-	-		12,997.75	33,500.00	20,502.25	61%
Office			-		-	-	-	
Rent/CAM/Utilities			-		6,209.71	10,500.00	4,290.29	41%
Office Cleaning			-		168.00	600.00	432.00	72%
Office Furnishings/Supplies	-		-		216.68	800.00	583.32	73%
Computer/Internet/Telephone			-		1,752.02	6,500.00	4,747.98	73%
Total Office	-	-	-		8,346.41	18,400.00	10,053.59	55%
Staff			-		-	-	-	
Payroll - Wages & Taxes			-		88,492.04	170,300.00	81,807.96	48%
Workers Comp Insurance			-		2,416.33	4,700.00	2,283.67	49%
Total Staff	-	-	-		90,908.37	175,000.00	84,091.63	48%
SOBO			-		-	-	-	
Sidewalk Ops (Maintenance)	1,144.00		-		85,386.35	128,918.00	43,531.65	34%
Beautification/Order(Security)	-		-		59,498.16	108,000.00	48,501.84	45%
Total SOBO	1,144.00	-	-		144,884.51	236,918.00	92,033.49	39%
DISI			-		-	-	-	
District Identity	10,459.74		-		82,653.73	96,000.00	13,346.27	14%
Streetscape Improvements	866.30		-		5,641.55	5,000.00	(641.55)	-13%
Total DISI	11,326.04	-	-		88,295.28	101,000.00	12,704.72	13%
Extra Budget Expenses								
Collection Loss			-		-	10,194.00	10,194.00	100%
Taxes			-		20.00	250.00	230.00	92%
Total Expenses	12,470.04	-	-		347,708.84	582,962.00	235,253.16	40%
Net Income	19,529.96	-			166,696.95	(73,274.00)		

Cash Flow

Beg Balance FY 2024-25 Carryover	75,278.36	269,156.59
Reallocation of 2024-25 Carryover	-	-
Net Income FY 2025-26	19,529.96	166,696.95
Ending Cash Balance at 06/30/2026	\$ 94,808.32	\$ 435,853.54

(See accompanying accountants' report)



Steinbruner ♦ Hill

Certified Public Accountants

ACCOUNTANTS' COMPILATION REPORT

To The Board of Directors
Salinas City Center Improvement Association
Salinas, California

Management is responsible for the accompanying financial statements of Salinas City Center Improvement Association (a nonprofit organization), which comprise a statement of assets, liabilities and fund balance – cash basis as of July 31, 2026, and the related statement of revenues and expenses – actual vs. budget – fiscal year 2025-2026 – cash basis for the eight months then ended, in accordance with the cash basis of accounting, and for determining that the cash basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the statement of revenues and expenses – actual vs. budget – fiscal year 2025-2026 – cash basis nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on the statement of revenues and expenses – actual vs. budget – fiscal year 2025-2026 – cash basis.

The financial statement is prepared in accordance with the cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

The supplementary budget information contained in the statement of revenues and expenses – actual vs. budget – fiscal year 2025-2026 – cash basis is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary budget information was subject to our compilation engagement. We have not audited or reviewed the supplementary budget information and do not express an opinion, a conclusion, nor provide any assurance on such information.

Management has elected to omit substantially all the disclosures ordinarily included in financial statements prepared in accordance with the cash basis of accounting. If the omitted disclosures were included in the financial statement, they might influence the user's conclusions about the Company's assets, liabilities, fund balance, revenues and expenses. Accordingly, the financial statement is not designed for those who are not informed about such matters.

We are not independent with respect to Salinas City Center Improvement Association.

Steinbruner Hill CPAs

Steinbruner Hill CPAs
Carmel, California
September 4, 2026

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Salinas City Center Improvement Association
Statement of Assets, Liabilities and Fund Balance - Cash Basis
As of July 31, 2026

ASSETS

Current Assets	
Bank Accounts	
Checking - Operating Acct	\$ 199,198.61
Checking - Grants Acct	90,158.63
Total Bank Accounts	<u>289,357.24</u>
Other Current Assets	
Mechanics Bank CD	100,000.00
Total Other Current Assets	<u>100,000.00</u>
Total Current Assets	<u>389,357.24</u>
Fixed Assets	
Vehicle	18,000.61
Accumulated Depreciation	(11,619.00)
Total Fixed Assets	<u>6,381.61</u>
Other Assets	
Organizational Costs	50,000.00
Accumulated Intangible Assets	(42,917.00)
Total Other Assets	<u>7,083.00</u>
TOTAL ASSETS	<u><u>\$ 402,821.85</u></u>

LIABILITIES AND FUND BALANCE

Liabilities	
Debt	\$ 5,000.00
Total Liabilities	<u>5,000.00</u>
Fund Balance	
Fund Balance - SOBO	146,304.81
Fund Balance - DISI	65,792.94
Fund Balance - Admin	55,053.51
Fund Balance - Conting/Reserves	32,047.35
Fund Balance - Grants	90,158.63
Subtotal - Cash Fund Balance	<u>389,357.24</u>
Fund Balance - Other	8,464.61
Total Fund Balance	<u>397,821.85</u>
TOTAL LIABILITIES AND FUND BALANCE	<u><u>\$ 402,821.85</u></u>

(See accompanying accountants' report)

Salinas City Center Improvement Association
Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2025-2026 - Cash Basis
For the Eight Months Ended July 31, 2026

	SOBO				DISI				Administration			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
Income												
Assessments	\$ 289,443.48	\$ 305,813.00	\$ 16,369.52		\$ 106,129.28	\$ 112,131.00	\$ 6,001.72		\$ 67,536.81	\$ 71,356.00	\$ 3,819.19	
Grants	-	-			-	-			-	-		
Interest Earned	-	-			-	-			-	-		
Total Income	\$ 289,443.48	\$ 305,813.00	\$ 16,369.52		\$ 106,129.28	\$ 112,131.00	\$ 6,001.72		\$ 67,536.81	\$ 71,356.00	\$ 3,819.19	
Expenses												
Bank Service Charges	-	-	-				-		44.00	200.00	156.00	78%
Formation Costs Payback	-	-	-				-				-	
Insurance	-	-	-				-		2,234.52	2,500.00	265.48	11%
Professional Services							-				-	
Accounting	-	-	-				-		7,700.00	19,000.00	11,300.00	59%
Legal	-	-	-				-		940.00	8,500.00	7,560.00	89%
Other	-	-	-				-		4,637.75	6,000.00	1,362.25	23%
Total Professional Services	-	-	-		-	-	-		13,277.75	33,500.00	20,222.25	60%
Office							-				-	
Rent/CAM/Utilities	-	-	-				-		7,080.24	10,500.00	3,419.76	33%
Office Cleaning	-	-	-				-		168.00	600.00	432.00	72%
Office Furnishings/Supplies	-	-	-				-		216.68	800.00	583.32	73%
Computer/Internet/Telephone	-	-	-				-		2,277.77	6,500.00	4,222.23	65%
Total Office	-	-	-		-	-	-		9,742.69	18,400.00	8,657.31	47%
Staff	-	-	-				-				-	
Payroll - Wages & Taxes	58,954.05	104,000.00	45,045.95	43%	13,936.98	21,900.00	7,963.02	36%	27,873.78	44,400.00	16,526.22	37%
Workers Comp Insurance	1,449.80	3,500.00	2,050.20	59%	338.28	600.00	261.72	44%	628.25	600.00	(28.25)	-5%
Total Staff	60,403.85	107,500.00	47,096.15	44%	14,275.26	22,500.00	8,224.74	37%	28,502.03	45,000.00	16,497.97	37%
SOBO			-				-				-	
Sidewalk Ops (Maintenance)	94,763.34	128,918.00	34,154.66	26%			-				-	
Beautification/Order(Security)	66,816.88	108,000.00	41,183.12	38%			-				-	
Total SOBO	161,580.22	236,918.00	75,337.78	32%	-	-	-		-	-	-	
DISI			-				-				-	
District Identity			-		82,229.84	96,000.00	13,770.16	14%			-	
Streetscape Improvements			-		4,775.25	5,000.00	224.75	4%			-	
Total DISI	-	-	-		87,005.09	101,000.00	13,994.91	14%	-	-	-	
Extra Budget Expenses												
Collection Loss	-	-	-			-	-		-	-	-	
Taxes									20.00	250.00	230.00	92%
Total Expenses	221,984.07	344,418.00	122,433.93	36%	101,280.35	123,500.00	22,219.65	18%	53,820.99	99,850.00	46,029.01	46%
Net Income	67,459.41	(38,605.00)			4,848.93	(11,369.00)			13,715.82	(28,494.00)		

Cash Flow

Beg Balance FY 2024-25 Carryover	78,845.40	60,944.01	21,337.69
Reallocation of 2024-25 Carryover	-	-	20,000.00
Net Income FY 2025-26	67,459.41	4,848.93	13,715.82
Ending Cash Balance at 07/31/2026	\$ 146,304.81	\$ 65,792.94	\$ 55,053.51

(See accompanying accountants' report)

Salinas City Center Improvement Association
Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2025-2026 - Cash Basis
For the Eight Months Ended July 31, 2026

	Contingency/Reserves				SUBTOTAL SOBO, DISI, ADMIN, & CONTIGENCY			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
Income								
Assessments	\$ 19,296.22	\$ 20,388.00	\$ 1,091.78		\$ 482,405.79	\$ 509,688.00	\$ 27,282.21	
Grants	-	-	-		\$ -	-	-	
Interest Earned	-	-	-		-	-	-	
Total Income	\$ 19,296.22	\$ 20,388.00	\$ 1,091.78		\$ 482,405.79	\$ 509,688.00	\$ 27,282.21	
Expenses								
Bank Service Charges		-	-		44.00	200.00	156.00	78%
Formation Costs Payback	-	5,000.00	5,000.00	100%	-	5,000.00	5,000.00	100%
Insurance			-		2,234.52	2,500.00	265.48	11%
Professional Services			-		-	-	-	
Accounting			-		7,700.00	19,000.00	11,300.00	59%
Legal			-		940.00	8,500.00	7,560.00	89%
Other			-		4,637.75	6,000.00	1,362.25	23%
Total Professional Services	-	-	-		13,277.75	33,500.00	20,222.25	60%
Office			-		-	-	-	
Rent/CAM/Utilities			-		7,080.24	10,500.00	3,419.76	33%
Office Cleaning			-		168.00	600.00	432.00	72%
Office Furnishings/Supplies			-		216.68	800.00	583.32	73%
Computer/Internet/Telephone			-		2,277.77	6,500.00	4,222.23	65%
Total Office	-	-	-		9,742.69	18,400.00	8,657.31	47%
Staff			-		-	-	-	
Payroll - Wages & Taxes					100,764.81	170,300.00	69,535.19	41%
Workers Comp Insurance					2,416.33	4,700.00	2,283.67	49%
Total Staff	-	-	-		103,181.14	175,000.00	71,818.86	41%
SOBO			-		-	-	-	
Sidewalk Ops (Maintenance)			-		94,763.34	128,918.00	34,154.66	26%
Beautification/Order(Security)			-		66,816.88	108,000.00	41,183.12	38%
Total SOBO	-	-	-		161,580.22	236,918.00	75,337.78	32%
DISI			-		-	-	-	
District Identity			-		82,229.84	96,000.00	13,770.16	14%
Streetscape Improvements			-		4,775.25	5,000.00	224.75	4%
Total DISI	-	-	-		87,005.09	101,000.00	13,994.91	14%
Extra Budget Expenses								
Collection Loss	-	10,194.00	10,194.00	100%	-	10,194.00	10,194.00	100%
Taxes					20.00	250.00	230.00	92%
Total Expenses	-	15,194.00	15,194.00	100%	377,085.41	582,962.00	205,876.59	35%
Net Income	19,296.22	5,194.00			105,320.38	(73,274.00)		
Cash Flow								
Beg Balance FY 2024-25 Carryover	32,751.13				193,878.23			
Reallocation of 2024-25 Carryover	(20,000.00)				-			
Net Income FY 2025-26	19,296.22				105,320.38			
Ending Cash Balance at 07/31/2026	\$ 32,047.35				\$ 299,198.61			

(See accompanying accountants' report)

Salinas City Center Improvement Association
Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2025-2026 - Cash Basis
For the Eight Months Ended July 31, 2026

	Grants Funds				GRAND TOTAL			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
Income								
Assessments	\$ -	\$ -	\$ -		\$ 482,405.79	\$ 509,688.00	\$ 27,282.21	
Grants	32,000.00	-	(32,000.00)		\$ 32,000.00	-	(32,000.00)	
Interest Earned	-	-	-		-	-	-	
Total Income	\$ 32,000.00	\$ -	\$ -		\$ 514,405.79	\$ 509,688.00	\$ (4,717.79)	
Expenses								
Bank Service Charges	-		-		44.00	200.00	156.00	78%
Formation Costs Payback			-		-	5,000.00	5,000.00	100%
Insurance			-		2,234.52	2,500.00	265.48	11%
Professional Services			-		-	-	-	
Accounting			-		7,700.00	19,000.00	11,300.00	59%
Legal			-		940.00	8,500.00	7,560.00	89%
Other			-		4,637.75	6,000.00	1,362.25	23%
Total Professional Services	-	-	-		13,277.75	33,500.00	20,222.25	60%
Office			-		-	-	-	
Rent/CAM/Utilities			-		7,080.24	10,500.00	3,419.76	33%
Office Cleaning			-		168.00	600.00	432.00	72%
Office Furnishings/Supplies	-		-		216.68	800.00	583.32	73%
Computer/Internet/Telephone			-		2,277.77	6,500.00	4,222.23	65%
Total Office	-	-	-		9,742.69	18,400.00	8,657.31	47%
Staff			-		-	-	-	
Payroll - Wages & Taxes			-		100,764.81	170,300.00	69,535.19	41%
Workers Comp Insurance			-		2,416.33	4,700.00	2,283.67	49%
Total Staff	-	-	-		103,181.14	175,000.00	71,818.86	41%
SOBO			-		-	-	-	
Sidewalk Ops (Maintenance)	1,624.00		-		96,387.34	128,918.00	32,530.66	25%
Beautification/Order(Security)	-		-		66,816.88	108,000.00	41,183.12	38%
Total SOBO	1,624.00	-	-		163,204.22	236,918.00	73,713.78	31%
DISI			-		-	-	-	
District Identity	10,718.99		-		92,948.83	96,000.00	3,051.17	3%
Streetscape Improvements	4,776.74		-		9,551.99	5,000.00	(4,551.99)	-91%
Total DISI	15,495.73	-	-		102,500.82	101,000.00	(1,500.82)	-1%
Extra Budget Expenses								
Collection Loss			-		-	10,194.00	10,194.00	100%
Taxes			-		20.00	250.00	230.00	92%
Total Expenses	17,119.73	-	-		394,205.14	582,962.00	188,756.86	32%
Net Income	14,880.27	-			120,200.65	(73,274.00)		

Cash Flow

Beg Balance FY 2024-25 Carryover	75,278.36	269,156.59
Reallocation of 2024-25 Carryover	-	-
Net Income FY 2025-26	14,880.27	120,200.65
Ending Cash Balance at 07/31/2026	\$ 90,158.63	\$ 389,357.24

(See accompanying accountants' report)



Steinbruner • Hill

Certified Public Accountants

ACCOUNTANTS' COMPILATION REPORT

To The Board of Directors
Salinas City Center Improvement Association
Salinas, California

Management is responsible for the accompanying financial statements of Salinas City Center Improvement Association (a nonprofit organization), which comprise a statement of assets, liabilities and fund balance – cash basis as of August 31, 2026, and the related statement of revenues and expenses – actual vs. budget – fiscal year 2025-2026 – cash basis for the nine months then ended, in accordance with the cash basis of accounting, and for determining that the cash basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the statement of revenues and expenses – actual vs. budget – fiscal year 2025-2026 – cash basis nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on the statement of revenues and expenses – actual vs. budget – fiscal year 2025-2026 – cash basis.

The financial statement is prepared in accordance with the cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

The supplementary budget information contained in the statement of revenues and expenses – actual vs. budget – fiscal year 2025-2026 – cash basis is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary budget information was subject to our compilation engagement. We have not audited or reviewed the supplementary budget information and do not express an opinion, a conclusion, nor provide any assurance on such information.

Management has elected to omit substantially all the disclosures ordinarily included in financial statements prepared in accordance with the cash basis of accounting. If the omitted disclosures were included in the financial statement, they might influence the user's conclusions about the Company's assets, liabilities, fund balance, revenues and expenses. Accordingly, the financial statement is not designed for those who are not informed about such matters.

We are not independent with respect to Salinas City Center Improvement Association.

Steinbruner Hill CPAs

Steinbruner Hill CPAs
Carmel, California
September 4, 2026

Steinbruner Hill, Inc.

3771 Rio Rd. Ste. 103A ♦ Carmel, CA 93923

928 E. Blanco Rd. Ste. 200 ♦ Salinas, CA 93901

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Salinas City Center Improvement Association
Statement of Assets, Liabilities and Fund Balance - Cash Basis
As of August 31, 2026

ASSETS

Current Assets	
Bank Accounts	
Checking - Operating Acct	\$ 139,692.81
Checking - Grants Acct	80,421.71
Total Bank Accounts	<u>220,114.52</u>
Other Current Assets	
Mechanics Bank CD	100,000.00
Total Other Current Assets	<u>100,000.00</u>
Total Current Assets	<u>320,114.52</u>
Fixed Assets	
Vehicle	18,000.61
Accumulated Depreciation	(11,619.00)
Total Fixed Assets	<u>6,381.61</u>
Other Assets	
Organizational Costs	50,000.00
Accumulated Intangible Assets	(42,917.00)
Total Other Assets	<u>7,083.00</u>
TOTAL ASSETS	<u><u>\$ 333,579.13</u></u>

LIABILITIES AND FUND BALANCE

Liabilities	
Debt	\$ 5,000.00
Total Liabilities	<u>5,000.00</u>
Fund Balance	
Fund Balance - SOBO	106,364.29
Fund Balance - DISI	53,236.46
Fund Balance - Admin	48,044.71
Fund Balance - Conting/Reserves	32,047.35
Fund Balance - Grants	80,421.71
Subtotal - Cash Fund Balance	<u>320,114.52</u>
Fund Balance - Other	8,464.61
Total Fund Balance	<u>328,579.13</u>
TOTAL LIABILITIES AND FUND BALANCE	<u><u>\$ 333,579.13</u></u>

(See accompanying accountants' report)

Salinas City Center Improvement Association
Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2025-2026 - Cash Basis
For the Nine Months Ended August 31, 2026

	SOBO				DISI				Administration			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
Income												
Assessments	\$ 289,443.48	\$ 305,813.00	\$ 16,369.52		\$ 106,129.28	\$ 112,131.00	\$ 6,001.72		\$ 67,536.81	\$ 71,356.00	\$ 3,819.19	
Grants	-	-			-	-			-	-		
Interest Earned	-	-			-	-			-	-		
Total Income	\$ 289,443.48	\$ 305,813.00	\$ 16,369.52		\$ 106,129.28	\$ 112,131.00	\$ 6,001.72		\$ 67,536.81	\$ 71,356.00	\$ 3,819.19	
Expenses												
Bank Service Charges	-	-	-				-		44.00	200.00	156.00	78%
Formation Costs Payback	-	-	-				-				-	
Insurance	-	-	-				-		2,234.52	2,500.00	265.48	11%
Professional Services							-				-	
Accounting	-	-	-				-		9,900.00	19,000.00	9,100.00	48%
Legal	-	-	-				-		940.00	8,500.00	7,560.00	89%
Other	-	-	-				-		4,667.75	6,000.00	1,332.25	22%
Total Professional Services	-	-	-		-	-	-		15,507.75	33,500.00	17,992.25	54%
Office							-				-	
Rent/CAM/Utilities	-	-	-				-		7,952.17	10,500.00	2,547.83	24%
Office Cleaning	-	-	-				-		168.00	600.00	432.00	72%
Office Furnishings/Supplies	-	-	-				-		216.68	800.00	583.32	73%
Computer/Internet/Telephone	-	-	-				-		2,441.83	6,500.00	4,058.17	62%
Total Office	-	-	-		-	-	-		10,778.68	18,400.00	7,621.32	41%
Staff	-	-	-				-				-	
Payroll - Wages & Taxes	65,035.15	104,000.00	38,964.85	37%	15,669.48	21,900.00	6,230.52	28%	31,338.74	44,400.00	13,061.26	29%
Workers Comp Insurance	2,091.00	3,500.00	1,409.00	40%	487.89	600.00	112.11	19%	906.10	600.00	(306.10)	-51%
Total Staff	67,126.15	107,500.00	40,373.85	38%	16,157.37	22,500.00	6,342.63	28%	32,244.84	45,000.00	12,755.16	28%
SOBO			-				-				-	
Sidewalk Ops (Maintenance)	118,526.42	128,918.00	10,391.58	8%			-				-	
Beautification/Order(Security)	76,272.02	108,000.00	31,727.98	29%			-				-	
Total SOBO	194,798.44	236,918.00	42,119.56	18%	-	-	-		-	-	-	
DISI			-				-				-	
District Identity			-		92,904.21	96,000.00	3,095.79	3%			-	
Streetscape Improvements			-		4,775.25	5,000.00	224.75	4%			-	
Total DISI	-	-	-		97,679.46	101,000.00	3,320.54	3%	-	-	-	
Extra Budget Expenses												
Collection Loss	-	-	-			-	-		-	-	-	
Taxes									20.00	250.00	230.00	92%
Total Expenses	261,924.59	344,418.00	82,493.41	24%	113,836.83	123,500.00	9,663.17	8%	60,829.79	99,850.00	39,020.21	39%
Net Income	27,518.89	(38,605.00)			(7,707.55)	(11,369.00)			6,707.02	(28,494.00)		

Cash Flow

Beg Balance FY 2024-25 Carryover	78,845.40	60,944.01	21,337.69
Reallocation of 2024-25 Carryover	-	-	20,000.00
Net Income FY 2025-26	27,518.89	(7,707.55)	6,707.02
Ending Cash Balance at 08/31/2026	\$ 106,364.29	\$ 53,236.46	\$ 48,044.71

(See accompanying accountants' report)

Salinas City Center Improvement Association
Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2025-2026 - Cash Basis
For the Nine Months Ended August 31, 2026

	Contingency/Reserves				SUBTOTAL SOBO, DISI, ADMIN, & CONTIGENCY			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
Income								
Assessments	\$ 19,296.22	\$ 20,388.00	\$ 1,091.78		\$ 482,405.79	\$ 509,688.00	\$ 27,282.21	
Grants	-	-	-		\$ -	-	-	
Interest Earned	-	-	-		-	-	-	
Total Income	\$ 19,296.22	\$ 20,388.00	\$ 1,091.78		\$ 482,405.79	\$ 509,688.00	\$ 27,282.21	
Expenses								
Bank Service Charges		-	-		44.00	200.00	156.00	78%
Formation Costs Payback	-	5,000.00	5,000.00	100%	-	5,000.00	5,000.00	100%
Insurance			-		2,234.52	2,500.00	265.48	11%
Professional Services			-		-	-	-	
Accounting			-		9,900.00	19,000.00	9,100.00	48%
Legal			-		940.00	8,500.00	7,560.00	89%
Other			-		4,667.75	6,000.00	1,332.25	22%
Total Professional Services	-	-	-		15,507.75	33,500.00	17,992.25	54%
Office			-		-	-	-	
Rent/CAM/Utilities			-		7,952.17	10,500.00	2,547.83	24%
Office Cleaning			-		168.00	600.00	432.00	72%
Office Furnishings/Supplies			-		216.68	800.00	583.32	73%
Computer/Internet/Telephone			-		2,441.83	6,500.00	4,058.17	62%
Total Office	-	-	-		10,778.68	18,400.00	7,621.32	41%
Staff			-		-	-	-	
Payroll - Wages & Taxes					112,043.37	170,300.00	58,256.63	34%
Workers Comp Insurance					3,484.99	4,700.00	1,215.01	26%
Total Staff	-	-	-		115,528.36	175,000.00	59,471.64	34%
SOBO			-		-	-	-	
Sidewalk Ops (Maintenance)			-		118,526.42	128,918.00	10,391.58	8%
Beautification/Order(Security)			-		76,272.02	108,000.00	31,727.98	29%
Total SOBO	-	-	-		194,798.44	236,918.00	42,119.56	18%
DISI			-		-	-	-	
District Identity			-		92,904.21	96,000.00	3,095.79	3%
Streetscape Improvements			-		4,775.25	5,000.00	224.75	4%
Total DISI	-	-	-		97,679.46	101,000.00	3,320.54	3%
Extra Budget Expenses								
Collection Loss	-	10,194.00	10,194.00	100%	-	10,194.00	10,194.00	100%
Taxes					20.00	250.00	230.00	92%
Total Expenses	-	15,194.00	15,194.00	100%	436,591.21	582,962.00	146,370.79	25%
Net Income	19,296.22	5,194.00			45,814.58	(73,274.00)		
Cash Flow								
Beg Balance FY 2024-25 Carryover	32,751.13				193,878.23			
Reallocation of 2024-25 Carryover	(20,000.00)				-			
Net Income FY 2025-26	19,296.22				45,814.58			
Ending Cash Balance at 08/31/2026	\$ 32,047.35				\$ 239,692.81			

(See accompanying accountants' report)

Salinas City Center Improvement Association
Statement of Revenues and Expenses - Actual vs. Budget - Fiscal Year 2025-2026 - Cash Basis
For the Nine Months Ended August 31, 2026

	Grants Funds				GRAND TOTAL			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
Income								
Assessments	\$ -	\$ -	\$ -		\$ 482,405.79	\$ 509,688.00	\$ 27,282.21	
Grants	32,000.00	-	(32,000.00)		\$ 32,000.00	-	(32,000.00)	
Interest Earned	-	-	-		-	-	-	
Total Income	\$ 32,000.00	\$ -	\$ -		\$ 514,405.79	\$ 509,688.00	\$ (4,717.79)	
Expenses								
Bank Service Charges	-		-		44.00	200.00	156.00	78%
Formation Costs Payback			-		-	5,000.00	5,000.00	100%
Insurance			-		2,234.52	2,500.00	265.48	11%
Professional Services			-		-	-	-	
Accounting			-		9,900.00	19,000.00	9,100.00	48%
Legal			-		940.00	8,500.00	7,560.00	89%
Other			-		4,667.75	6,000.00	1,332.25	22%
Total Professional Services	-	-	-		15,507.75	33,500.00	17,992.25	54%
Office			-		-	-	-	
Rent/CAM/Utilities			-		7,952.17	10,500.00	2,547.83	24%
Office Cleaning			-		168.00	600.00	432.00	72%
Office Furnishings/Supplies	-		-		216.68	800.00	583.32	73%
Computer/Internet/Telephone			-		2,441.83	6,500.00	4,058.17	62%
Total Office	-	-	-		10,778.68	18,400.00	7,621.32	41%
Staff			-		-	-	-	
Payroll - Wages & Taxes			-		112,043.37	170,300.00	58,256.63	34%
Workers Comp Insurance			-		3,484.99	4,700.00	1,215.01	26%
Total Staff	-	-	-		115,528.36	175,000.00	59,471.64	34%
SOBO			-		-	-	-	
Sidewalk Ops (Maintenance)	5,924.00		-		124,450.42	128,918.00	4,467.58	3%
Beautification/Order(Security)	-		-		76,272.02	108,000.00	31,727.98	29%
Total SOBO	5,924.00	-	-		200,722.44	236,918.00	36,195.56	15%
DISI			-		-	-	-	
District Identity	10,718.99		-		103,623.20	96,000.00	(7,623.20)	-8%
Streetscape Improvements	10,213.66		-		14,988.91	5,000.00	(9,988.91)	-200%
Total DISI	20,932.65	-	-		118,612.11	101,000.00	(17,612.11)	-17%
Extra Budget Expenses								
Collection Loss			-		-	10,194.00	10,194.00	100%
Taxes			-		20.00	250.00	230.00	92%
Total Expenses	26,856.65	-	-		463,447.86	582,962.00	119,514.14	21%
Net Income	5,143.35	-			50,957.93	(73,274.00)		

Cash Flow

Beg Balance FY 2024-25 Carryover	75,278.36	269,156.59
Reallocation of 2024-25 Carryover	-	-
Net Income FY 2025-26	5,143.35	50,957.93
Ending Cash Balance at 08/31/2026	\$ 80,421.71	\$ 320,114.52

(See accompanying accountants' report)

Salinas City Center Improvement Association

Comerica Bank - Operating Account

December 1, 2025 - August 31, 2026

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
Beginning Balance						193,878.23
12/01/2025	Check	3101	Miguel Gutierrez	Dec '25 Rent	-720.00	193,158.23
12/01/2025	Expense		AT&T		-142.75	193,015.48
12/03/2025	Expense		Go Daddy		-51.99	192,963.49
12/05/2025	Payroll Check	DD	Gregor Hamer	Pay Period: 11/16/2025-11/30/2025	-2,615.15	190,348.34
12/05/2025	Payroll Check	DD	Kevin A. Hayes	Pay Period: 11/16/2025-11/30/2025	-1,297.33	189,051.01
12/05/2025	Payroll Check	DD	Damian Ruiz	Pay Period: 11/16/2025-11/30/2025	-1,130.86	187,920.15
12/05/2025	Tax Payment		QuickBooks Payroll	Tax withdrawal	-1,465.03	186,455.12
12/08/2025	Expense		Verizon Wireless		-176.30	186,278.82
12/18/2025	Expense		Go Daddy		-22.19	186,256.63
12/19/2025	Payroll Check	DD	Gregor Hamer	Pay Period: 12/01/2025-12/15/2025	-2,615.14	183,641.49
12/19/2025	Payroll Check	DD	Kevin A. Hayes	Pay Period: 12/01/2025-12/15/2025	-1,451.26	182,190.23
12/19/2025	Payroll Check	DD	Damian Ruiz	Pay Period: 12/01/2025-12/15/2025	-1,237.84	180,952.39
12/19/2025	Payroll Check	DD	Damian Ruiz	Pay Period: 12/16/2025-12/31/2025 PTO balance pa	-495.87	180,456.52
12/19/2025	Payroll Check	DD	Damian Ruiz	Pay Period: 12/16/2025-12/31/2025	-495.85	179,960.67
12/19/2025	Tax Payment		QuickBooks Payroll	Tax withdrawal	-1,765.27	178,195.40
12/22/2025	Expense		Go Daddy		-95.88	178,099.52
12/26/2025	Check	3102	The Christmas Light Pros	Installation and removal of Christmas trees, lights, an	-25,050.00	153,049.52
12/26/2025	Check	3106	Allied Universal Security Services	Customer 181016	-11,865.84	141,183.68
12/26/2025	Check	3104	Jenna Hanson	Inv Nov&Dec-25	-4,871.25	136,312.43
12/26/2025	Check	3109	Kap-Stone, Inc.	Inv 6850 - sidewalk cleaning	-4,000.00	132,312.43
12/26/2025	Check	3107	Steinbruner Hill CPAs	Inv#14614	-1,100.00	131,212.43
12/26/2025	Check	3105	Ottone & Leach LLP	Inv#2859	-300.00	130,912.43
12/26/2025	Check	3103	MCA Consulting LLC	Inv 706	-137.75	130,774.68
12/30/2025	Expense		AT&T		-139.83	130,634.85
12/31/2025	Expense		Comerica Credit Card		-3,807.07	126,827.78
01/01/2026	Check	3108	Miguel Gutierrez	January '25 Rent	-720.00	126,107.78
01/05/2026	Payroll Check	DD	Gregor Hamer	Pay Period: 12/16/2025-12/31/2025	-2,635.75	123,472.03
01/05/2026	Payroll Check	DD	Kevin A. Hayes	Pay Period: 12/16/2025-12/31/2025	-1,242.96	122,229.07
01/05/2026	Tax Payment		QuickBooks Payroll	Tax withdrawal	-1,302.37	120,926.70
01/06/2026	Deposit				2,090.00	123,016.70
01/06/2026	Expense		Verizon Wireless		-176.30	122,840.40
01/08/2026	Check	3114	Monterey Signs	Inv#27763 - remove holiday banners/install regular b	-4,990.00	117,850.40
01/08/2026	Check	3111	Allied Universal Security Services	Customer 181016	-2,078.56	115,771.84
01/08/2026	Check	3110	Community Foundation for Monterey Co	2026 LEAD Institute tuition for Greg Hamer	-1,800.00	113,971.84
01/08/2026	Check	3113	Monterey Signs	Inv#27555 & 27758	-531.56	113,440.28
01/08/2026	Check	3112	Ottone & Leach LLP	Inv#2908	-260.00	113,180.28
01/20/2026	Payroll Check	DD	Gregor Hamer	Pay Period: 01/01/2026-01/15/2026	-2,635.74	110,544.54
01/20/2026	Payroll Check	DD	Kevin A. Hayes	Pay Period: 01/01/2026-01/15/2026	-1,461.40	109,083.14
01/20/2026	Tax Payment		QuickBooks Payroll	Tax withdrawal	-1,408.64	107,674.50
01/29/2026	Expense		AT&T		-139.83	107,534.67
01/30/2026	Transfer			Jan credit card charges for Grants - transfer to pay ci	711.98	108,246.65
01/30/2026	Expense		Comerica Credit Card		-10,370.64	97,876.01
02/01/2026	Check	3115	Miguel Gutierrez	February '25 Rent	-720.00	97,156.01
02/03/2026	Check	3117	Smith & Enright Landscaping Inc	Inv# 3229 and 3230	-7,760.00	89,396.01
02/03/2026	Check	3116	Allied Universal Security Services	Customer 181016	-5,702.04	83,693.97
02/03/2026	Check	3118	Kap-Stone, Inc.	Inv 6861 - sidewalk cleaning	-1,250.00	82,443.97
02/05/2026	Journal Entry	SH_020526		Assessments transferred from City of Salinas	353,416.71	435,860.68
02/05/2026	Payroll Check	DD	Gregor Hamer	Pay Period: 01/16/2026-01/31/2026	-2,635.74	433,224.94
02/05/2026	Payroll Check	DD	Kevin A. Hayes	Pay Period: 01/16/2026-01/31/2026	-1,490.75	431,734.19
02/05/2026	Payroll Check	DD	Joshua J. Cardona	Pay Period: 01/16/2026-01/31/2026	-617.51	431,116.68
02/05/2026	Tax Payment		QuickBooks Payroll	Tax withdrawal	-1,446.53	429,670.15
02/06/2026	Expense		Verizon Wireless		-331.38	429,338.77

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
02/20/2026	Payroll Check	DD	Gregor Hamer	Pay Period: 02/01/2026-02/15/2026	-2,635.75	426,703.02
02/20/2026	Payroll Check	DD	Kevin A. Hayes	Pay Period: 02/01/2026-02/15/2026	-1,358.94	425,344.08
02/20/2026	Payroll Check	DD	Joshua J. Cardona	Pay Period: 02/01/2026-02/15/2026	-1,192.72	424,151.36
02/20/2026	Tax Payment		QuickBooks Payroll	Tax withdrawal	-1,515.22	422,636.14
02/27/2026	Check	3124	Smith & Enright Landscaping Inc	Inv# 3850, 4003, 4006	-7,987.50	414,648.64
02/27/2026	Check	3121	Allied Universal Security Services	Customer 181016	-7,506.16	407,142.48
02/27/2026	Check	3122	Jenna Hanson	Inv Jan & Feb 2026	-4,000.00	403,142.48
02/27/2026	Check	3125	Edible Monterey Bay	Inv 5679 full page print ad	-2,450.00	400,692.48
02/27/2026	Check	3126	Kap-Stone, Inc.	Inv 6862- sidewalk cleaning	-1,250.00	399,442.48
02/27/2026	Check	3123	Total Industries an RJMS Company	Invoice IM35007646Customer 88222	-717.00	398,725.48
02/27/2026	Check	3120	McMurray Electric	Inv#5743	-95.00	398,630.48
02/28/2026	Expense		Comerica Credit Card		-5,939.78	392,690.70
03/01/2026	Check	3119	Miguel Gutierrez	March '25 Rent	-720.00	391,970.70
03/02/2026	Check	3128	Folder Display)	Statement print 1/31/26 for Client C1193 except Inv4	-3,249.92	388,720.78
03/02/2026	Expense		AT&T		-139.83	388,580.95
03/05/2026	Payroll Check	DD	Gregor Hamer	Pay Period: 02/16/2026-02/28/2026	-2,635.75	385,945.20
03/05/2026	Payroll Check	DD	Kevin A. Hayes	Pay Period: 02/16/2026-02/28/2026	-1,387.51	384,557.69
03/05/2026	Payroll Check	DD	Joshua J. Cardona	Pay Period: 02/16/2026-02/28/2026	-1,239.62	383,318.07
03/05/2026	Tax Payment		QuickBooks Payroll	Tax withdrawal	-1,507.22	381,810.85
03/06/2026	Expense		Verizon Wireless		-192.44	381,618.41
03/12/2026	Expense		Comerica	service charge	-22.00	381,596.41
03/20/2026	Payroll Check	DD	Gregor Hamer	Pay Period: 03/01/2026-03/15/2026	-2,635.74	378,960.67
03/20/2026	Payroll Check	DD	Kevin A. Hayes	Pay Period: 03/01/2026-03/15/2026	-1,370.58	377,590.09
03/20/2026	Payroll Check	DD	Joshua J. Cardona	Pay Period: 03/01/2026-03/15/2026	-1,235.39	376,354.70
03/20/2026	Tax Payment		QuickBooks Payroll	Tax withdrawal	-1,470.31	374,884.39
03/24/2026	Check	3129	Allied Universal Security Services	Customer 181016	-7,636.33	367,248.06
03/24/2026	Check	3132	Monterey Signs	Inv #28013 Installations	-4,990.00	362,258.06
03/24/2026	Check	3131	Smith & Enright Landscaping Inc	Invoices 3488, 4114	-4,010.00	358,248.06
03/24/2026	Check	3134	Steinbruner Hill CPAs	Inv#14695	-1,100.00	357,148.06
03/24/2026	Check	3135	Steinbruner Hill CPAs	Inv#14753	-1,100.00	356,048.06
03/24/2026	Check	3136	Steinbruner Hill CPAs	Inv#14755	-1,100.00	354,948.06
03/24/2026	Check	3133	Salinas Valley Chamber of Commerce	Inv #20291	-450.00	354,498.06
03/24/2026	Check	3130	Ottone & Leach LLP	Inv# 3227	-100.00	354,398.06
03/25/2026	Deposit			from Mtry County Arts Council for First Friday securit	90.00	354,488.06
03/25/2026	Deposit				4,253.00	358,741.06
03/30/2026	Expense		AT&T		-155.88	358,585.18
03/31/2026	Expense		Comerica Credit Card		-2,534.25	356,050.93
04/01/2026	Check	3137	Miguel Gutierrez	April '25 Rent	-720.00	355,330.93
04/01/2026	Expense		Comerica Credit Card		147.48	355,478.41
04/03/2026	Payroll Check	DD	Gregor Hamer	Pay Period: 03/16/2026-03/31/2026	-2,635.75	352,842.66
04/03/2026	Payroll Check	DD	Joshua J. Cardona	Pay Period: 03/16/2026-03/31/2026	-1,343.80	351,498.86
04/03/2026	Payroll Check	DD	Kevin A. Hayes	Pay Period: 03/16/2026-03/31/2026	-896.30	350,602.56
04/03/2026	Tax Payment		QuickBooks Payroll	Tax withdrawal	-1,375.99	349,226.57
04/06/2026	Expense		Verizon Wireless		-192.44	349,034.13
04/17/2026	Check	3140	Smith & Enright Landscaping Inc	Inv# 4370, 4550, 4553	-9,825.00	339,209.13
04/17/2026	Check	3143	Allied Universal Security Services	Customer 181016	-5,788.65	333,420.48
04/17/2026	Check	3142	The Christmas Light Pros	Invoice Date 03.01.2026 & 03.09.2026	-2,400.00	331,020.48
04/17/2026	Check	3138	Jenna Hanson	Inv Mar-26	-2,000.00	329,020.48
04/17/2026	Check	3139	Kap-Stone, Inc.	Inv 6874- sidewalk cleaning	-1,250.00	327,770.48
04/17/2026	Check	3144	Philadelphia Insurance Company	Acc#82448512 inv#2009022383	-1,118.00	326,652.48
04/17/2026	Check	3147	Steinbruner Hill CPAs	Inv #14806	-1,100.00	325,552.48
04/17/2026	Check	3146	Laura Harris Consulting	Inv #SaliC20260415	-1,000.00	324,552.48
04/17/2026	Check	3141	Laura Harris Consulting	Voided - Inv #SaliC20260415	0.00	324,552.48
04/20/2026	Payroll Check	DD	Gregor Hamer	Pay Period: 04/01/2026-04/15/2026	-2,635.74	321,916.74
04/20/2026	Payroll Check	DD	Joshua J. Cardona	Pay Period: 04/01/2026-04/15/2026	-1,339.56	320,577.18
04/20/2026	Payroll Check	DD	Kevin A. Hayes	Pay Period: 04/01/2026-04/15/2026	-808.58	319,768.60
04/20/2026	Tax Payment		QuickBooks Payroll	Tax withdrawal	-1,318.51	318,450.09
04/27/2026	Check	3151	Smith & Enright Landscaping Inc	Inv# 3493, 3710, 3712, 4609	-12,425.00	306,025.09

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
04/27/2026	Check	3148	Allied Universal Security Services	Customer 181016	-3,695.36	302,329.73
04/27/2026	Check	3149	Edible Monterey Bay	Inv 5846 full page print ad	-2,450.00	299,879.73
04/27/2026	Check	3150	Kap-Stone, Inc.	Inv 6881- sidewalk cleaning	-1,250.00	298,629.73
04/29/2026	Expense		AT&T		-150.53	298,479.20
04/30/2026	Expense		Comerica Credit Card		-2,974.49	295,504.71
05/01/2026	Check	3145	Miguel Gutierrez	May '26 Rent	-720.00	294,784.71
05/05/2026	Payroll Check	DD	Gregor Hamer	Pay Period: 04/16/2026-04/30/2026	-2,635.75	292,148.96
05/05/2026	Payroll Check	DD	Joshua J. Cardona	Pay Period: 04/16/2026-04/30/2026	-1,343.29	290,805.67
05/05/2026	Payroll Check	DD	Kevin A. Hayes	Pay Period: 04/16/2026-04/30/2026	-1,310.30	289,495.37
05/05/2026	Tax Payment		QuickBooks Payroll	Tax withdrawal	-1,440.89	288,054.48
05/06/2026	Expense		Verizon Wireless		-192.32	287,862.16
05/11/2026	Transfer				-100,000.00	187,862.16
05/20/2026	Payroll Check	DD	Gregor Hamer	Pay Period: 05/01/2026-05/15/2026	-2,635.74	185,226.42
05/20/2026	Payroll Check	DD	Kevin A. Hayes	Pay Period: 05/01/2026-05/15/2026	-1,195.24	184,031.18
05/20/2026	Payroll Check	DD	Joshua J. Cardona	Pay Period: 05/01/2026-05/15/2026	-555.76	183,475.42
05/20/2026	Tax Payment		Intuit QuickBooks Workforce	Tax withdrawal	-1,189.20	182,286.22
05/22/2026	Deposit				725.10	183,011.32
05/27/2026	Check	3157	Smith & Enright Landscaping Inc	Inv# 4816 & 4815	-8,071.88	174,939.44
05/27/2026	Check	3153	Allied Universal Security Services	Customer 181016	-7,636.33	167,303.11
05/27/2026	Check	3154	Jenna Hanson	Inv Apr-26	-2,000.00	165,303.11
05/27/2026	Check	3156	Monterey Signs	Inv #28323 Banner Swap	-1,995.00	163,308.11
05/27/2026	Check	3152	Laura Harris Consulting	Inv # 2026-0515	-1,250.00	162,058.11
05/27/2026	Check	3158	Steinbruner Hill CPAs	Inv #14915	-1,100.00	160,958.11
05/27/2026	Check	3155	Ace High Designs	Invoice 54749	-408.70	160,549.41
05/31/2026	Transfer			May credit card charges from Grants - transfer to pay	3,319.18	163,868.59
05/31/2026	Expense		Comerica Credit Card		-3,595.81	160,272.78
06/01/2026	Check	3175	Miguel Gutierrez	June '26 Rent	-720.00	159,552.78
06/01/2026	Check	3159	Miguel Gutierrez	Voided	0.00	159,552.78
06/01/2026	Expense		AT&T		-150.53	159,402.25
06/01/2026	Expense			adj to 6/22 credit card pymt	139.33	159,541.58
06/03/2026	Check	3160	Smith & Enright Landscaping Inc	Inv# 4129, 4176, 4191, 4192 & 4998	-9,410.00	150,131.58
06/03/2026	Check	3161	Monterey County Weekly	Account Key# CSALC * Statement 05.28.26	-1,039.00	149,092.58
06/04/2026	Expense	ACH	State Compensation Insurance Fund	617623333 transaction number	-489.66	148,602.92
06/05/2026	Payroll Check	DD	Gregor Hamer	Pay Period: 05/16/2026-05/31/2026	-2,635.75	145,967.17
06/05/2026	Payroll Check	DD	Davis R. Paul	Pay Period: 05/16/2026-05/31/2026	-1,005.70	144,961.47
06/05/2026	Payroll Check	DD	Kevin A. Hayes	Pay Period: 05/16/2026-05/31/2026	-884.27	144,077.20
06/05/2026	Tax Payment		Intuit QuickBooks Workforce	Tax withdrawal	-1,303.91	142,773.29
06/08/2026	Deposit			reimb from Hometown Heroes for banner install	2,000.00	144,773.29
06/08/2026	Expense		Verizon Wireless		-192.38	144,580.91
06/10/2026	Check	3163	Allied Universal Security Services	Customer 181016	-3,969.80	140,611.11
06/10/2026	Check	3165	The Christmas Light Pros of Monterey	Job 6.8.26	-3,400.00	137,211.11
06/10/2026	Check	3166	Laura Harris Consulting	Inv #SaliC 2026-0615	-2,250.00	134,961.11
06/10/2026	Check	3162	Steinbruner Hill CPAs	Inv #14975	-1,100.00	133,861.11
06/11/2026	Journal Entry	SH_061126		Assessments transferred from City of Salinas	128,989.08	262,850.19
06/18/2026	Payroll Check	DD	Gregor Hamer	Pay Period: 06/01/2026-06/15/2026	-2,635.75	260,214.44
06/18/2026	Payroll Check	DD	Kevin A. Hayes	Pay Period: 06/01/2026-06/15/2026	-1,232.84	258,981.60
06/18/2026	Payroll Check	DD	Davis R. Paul	Pay Period: 06/01/2026-06/15/2026	-1,197.10	257,784.50
06/18/2026	Tax Payment		Intuit QuickBooks Workforce	Tax withdrawal	-1,479.58	256,304.92
06/25/2026	Check	3168	Smith & Enright Landscaping Inc	Inv# 5153, 5155	-8,071.88	248,233.04
06/25/2026	Check	3169	Allied Universal Security Services	Customer 181016	-3,695.36	244,537.68
06/25/2026	Check	3167	Jenna Hanson	Inv May-26	-2,000.00	242,537.68
06/30/2026	Transfer			transfer from Grants to main operating acct for Grant	899.06	243,436.74
06/30/2026	Expense		Comerica Credit Card	credit card payment	-2,240.99	241,195.75
06/30/2026	Expense		AT&T		-150.53	241,045.22
07/01/2026	Check	3170	Miguel Gutierrez	July '26 Rent	-720.00	240,325.22
07/02/2026	Payroll Check	DD	Gregor Hamer	Pay Period: 06/16/2026-06/30/2026	-2,635.75	237,689.47
07/02/2026	Payroll Check	DD	Kevin A. Hayes	Pay Period: 06/16/2026-06/30/2026	-1,119.84	236,569.63
07/02/2026	Payroll Check	DD	Davis R. Paul	Pay Period: 06/16/2026-06/30/2026	-880.20	235,689.43

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
07/02/2026	Tax Payment		Intuit QuickBooks Workforce	Tax withdrawal	-1,319.65	234,369.78
07/06/2026	Expense		Verizon Wireless		-192.38	234,177.40
07/10/2026	Check	3174	Monterey County Weekly	Account Key# CSALC	-4,329.00	229,848.40
07/10/2026	Check	3171	Allied Universal Security Services	Customer 181016	-3,623.40	226,225.00
07/10/2026	Check	3173	Jenna Hanson	Inv Jun-26	-2,000.00	224,225.00
07/10/2026	Check	3172	Ottone & Leach LLP	Inv #3827	-280.00	223,945.00
07/13/2026	Expense		Comerica	service charge	-22.00	223,923.00
07/20/2026	Payroll Check	DD	Gregor Hamer	Pay Period: 07/01/2026-07/15/2026	-2,635.73	221,287.27
07/20/2026	Payroll Check	DD	Kevin A. Hayes	Pay Period: 07/01/2026-07/15/2026	-1,257.67	220,029.60
07/20/2026	Payroll Check	DD	Davis R. Paul	Pay Period: 07/01/2026-07/15/2026	-1,023.40	219,006.20
07/20/2026	Tax Payment		Intuit QuickBooks Workforce	Tax withdrawal	-1,425.53	217,580.67
07/24/2026	Check	3178	Smith & Enright Landscaping Inc	Inv# 5449, 5447	-7,875.00	209,705.67
07/24/2026	Check	3176	Allied Universal Security Services	Customer 181016	-3,695.32	206,010.35
07/24/2026	Check	3177	The Christmas Light Pros of Monterey	Invoice Date 06.15.2026 & 06.18.2026	-2,740.00	203,270.35
07/24/2026	Check	3180	Kap-Stone, Inc.	Invoices dated 5.22.26 & 6.28.26	-2,500.00	200,770.35
07/24/2026	Check	3179	Monterey County Weekly	Account Key# CSALC	-450.00	200,320.35
07/24/2026	Expense		Go Daddy		-143.88	200,176.47
07/28/2026	Expense		AT&T		-150.53	200,025.94
07/31/2026	Transfer			transfer from Grants to main operating acct for Grant	4,169.69	204,195.63
07/31/2026	Expense		Comerica Credit Card	credit card payment	-4,997.02	199,198.61
08/01/2026	Check	3181	Miguel Gutierrez	August '26 Rent	-720.00	198,478.61
08/05/2026	Check	3184	Allied Universal Security Services	Customer 181016	-3,825.49	194,653.12
08/05/2026	Check	3185	Monterey County Weekly	Account Key# CSALC * Statement difference 07.31.2	-1,039.00	193,614.12
08/05/2026	Payroll Check	DD	Gregor Hamer	Pay Period: 07/16/2026-07/31/2026	-2,560.75	191,053.37
08/05/2026	Payroll Check	DD	Davis R. Paul	Pay Period: 07/16/2026-07/31/2026	-1,192.92	189,860.45
08/05/2026	Payroll Check	3183	Kevin A. Hayes	Pay Period: 07/16/2026-07/31/2026	-829.10	189,031.35
08/05/2026	Tax Payment		Intuit QuickBooks Workforce	Tax withdrawal	-1,455.00	187,576.35
08/06/2026	Expense		Verizon Wireless		-192.47	187,383.88
08/20/2026	Check	3187	Smith & Enright Landscaping Inc	Inv# 5751, 5756 & 5608	-20,375.00	167,008.88
08/20/2026	Check	3186	Allied Universal Security Services	Customer 181016	-3,781.97	163,226.91
08/20/2026	Check	3188	Edible Monterey Bay	Inv 5999 full page print ad	-2,450.00	160,776.91
08/20/2026	Check	3190	Steinbruner Hill CPAs	Inv #15127 & 15130	-2,200.00	158,576.91
08/20/2026	Check	3189	Monterey County Weekly	Account Key# CSALC	-1,239.00	157,337.91
08/20/2026	Check	3192	Monterey County Weekly	Account Key# CSALC * Invoice 08.20.26	-250.00	157,087.91
08/20/2026	Payroll Check	DD	Gregor Hamer	Pay Period: 08/01/2026-08/15/2026	-2,560.75	154,527.16
08/20/2026	Payroll Check	DD	Davis R. Paul	Pay Period: 08/01/2026-08/15/2026	-868.41	153,658.75
08/20/2026	Payroll Check	DD	Kevin A. Hayes	Pay Period: 08/01/2026-08/15/2026	-583.67	153,075.08
08/20/2026	Tax Payment		Intuit QuickBooks Workforce	Tax withdrawal	-1,252.96	151,822.12
08/21/2026	Check	3193	Greg Hamer	Amazon reimbursements ordered 7/31	-208.95	151,613.17
08/28/2026	Check	3195	The Christmas Light Pros of Monterey	Invoice Date 06.25.2026 & 08.14.2026	-5,600.00	146,013.17
08/28/2026	Check	3196	Kap-Stone, Inc.	Inv 6928	-2,500.00	143,513.17
08/28/2026	Check	3194	Allied Universal Security Services	Customer 181016	-1,847.68	141,665.49
08/31/2026	Transfer			transfer from Grants to main operating acct for Grant	5,436.92	147,102.41
08/31/2026	Expense		Comerica Credit Card	credit card payment	-7,257.67	139,844.74
08/31/2026	Expense		AT&T		-151.93	139,692.81
Total for 1000 Checking - Operating Acct					-\$ 54,185.42	\$ 139,692.81

Salinas City Center Improvement Association
Comerica Bank - Grants Account
December 1, 2025 - August 31, 2026

Date	Transaction Type	Num	Name	Memo/Description	Amount	Balance
Beginning Balance						75,278.36
12/26/2025	Check	1039	Kelly Productions	Entertainment 11/29/25	-2,475.00	72,803.36
12/26/2025	Check	1040	Valley Trophies Inc	Inv 88265 - bronze plaque	-1,420.82	71,382.54
01/30/2026	Transfer			Jan credit card charges for Grants - transfer to pay credit card	-711.98	70,670.56
2/27/2026	Check	1042	Kristen Thoeni (B. Nice Photos)		-500.00	70,170.56
3/11/2026	Deposit			grant from Harden Foundation	25,000.00	95,170.56
5/22/2026	Deposit		Arts Council for Monterey County	Community Arts Grant	7,000.00	102,170.56
5/31/2026	Transfer			May credit card charges for Grants - transfer to pay credit card	-3,319.18	98,851.38
06/03/2026	Check	1043	Smith & Enright Landscaping Inc	Inv# 4997 - Watering trees April & May	-824.00	98,027.38
06/10/2026	Check	1045	Yiftee Inc	Invoice 54544 - Deposit to account for gifts	-2,000.00	96,027.38
06/10/2026	Check	1044	Smith & Enright Landscaping Inc	Inv# 5021 - Watering trees	-160.00	95,867.38
06/25/2026	Check	1046	Smith & Enright Landscaping Inc	Inv# 5220 - Watering trees	-160.00	95,707.38
06/30/2026	Transfer			June credit card charges for Grants - transfer to pay credit card	-899.06	94,808.32
07/10/2026	Check	1047	Smith & Enright Landscaping Inc	Inv# 5296 - Watering trees	-480.00	94,328.32
07/31/2026	Transfer			July credit card charges for Grants - transfer to pay credit card	-4,169.69	90,158.63
08/20/2026	Check	1049	Smith & Enright Landscaping Inc	Inv# 5608 -#2706 Tree Service (split invoice)	-4,300.00	85,858.63
08/31/2026	Transfer			August credit card charges for Grants - transfer to pay credit card	-5,436.92	80,421.71
Total for 1050 Checking - Grants					\$ 5,143.35	\$ 80,421.71

Report includes data from: **6/11/2026** To: **9/4/2026**

Sales	January	February	March	April	May	June	July	August	September	October	November	December	Total
Gifts Cards						\$ 50.00	\$ 1,750.00					\$ -	\$ 1,800.00
BOGO Cards						\$ 25.00	\$ 750.00						\$ 775.00
	January	February	March	April	May	June	July	August	September	October	November	December	
Total Gift Cards	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 75.00	\$ 2,500.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,575.00

Redemptions	January	February	March	April	May	June	July	August	September	October	November	December	Total
Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 37.35	\$ 454.64	\$ 838.23	\$ -	\$ -	\$ -	\$ -	\$ 1,330.22

Total Participants	33
Shopping & Retail	9
Food & Drink	13
Health & Beauty	2
Services	3
Sports & Recreation	2
Culture & Entertainment	3
Personal Services	1

2026 Nominating Committee

When do you want the meeting?	11/12/2026
Assign Nominating Committee (45 days)	9/28/2026
Send out Nomination Forms (30 days)	10/13/2026
Nominating Deadline (20 days)	10/23/2026

40 W Alisal Cost Comparison				
	40W Alisal St	10b Midtown Ln		Savings
Rent	\$ 200.00	\$ 720.00		
AT&T		\$ 150.00		
Construction	\$ 500.00			
Month	\$ 200.00	\$ 870.00		\$ 670.00
Year	\$ 2,900.00	\$ 10,440.00		\$ 7,540.00

Commercial Lease Term Sheet

1. Parties

- **Landlord:** The Ames Family Trust
- **Tenant:** Salinas City Center Improvement Association
- **Guarantor (if any):**

2. Premises

- **Address:** 40 W. Alisal St.
- **Suite / Unit:** n/a
- **Approx. Square Footage:** 140
- **Use:** storage

3. Lease Term

- **Length:** (e.g., 5 years) 1 year
- **Commencement Date:** TBD
- **Rent Commencement Date:** TBD
- **Expiration Date:** TBD
- **Renewal Options:** (e.g., one 5-year option at market rent) to be agreed upon annually by parties

4. Rent

- **Base Rent:** \$200
- **Annual Increases:** n/a
- **Free Rent Period:** n/a

5. Operating Expenses / NNN

- **Structure:** n/a
- **Tenant's Share:** n/a
- **Estimated NNN Charges:** n/a
- **Cap on Increases:** n/a

6. Security Deposit

- **Amount:** none
- **Form:** (cash, letter of credit)
- **Burn-down:** (if deposit reduces over time)

7. Tenant Improvements

- **TI Allowance:** n/a
- **Landlord Work:** none
- **Tenant Work:** wall to separate SCCIA storage from landlord's items.
- **Delivery Condition:** as is

8. Utilities & Services

- **Responsibility:** (LL or tenant) LL
- **HVAC:** (hours included, after-hours cost) LL
- **Janitorial:** (included or tenant-provided) LL

9. Parking

- **Number of Spaces:** none
- **Cost per Space:** n/a
- **Type:** (reserved, unreserved, garage, surface)

10. Signage NONE

- **Building Signage:**
- **Monument Signage:**
- **Window/Interior Signage:** Board Meeting Announcements (using digital signage)

11. Assignment & Subletting NONE

- **Landlord Consent Required:** (yes/no)
- **Profit Sharing:** (if tenant subleases at higher rent)

12. Insurance Requirements NONE

- **Tenant Coverage:** (general liability, property, etc.)

- **Landlord Coverage:**

13. Maintenance & Repairs

- **Landlord Responsibilities:** all
- **Tenant Responsibilities:**

14. Exclusivity (if applicable) n/a

- **Exclusive Use Clause:** n/a

15. Option to Purchase / Right of First Refusal (if any) none

16. Binding / Non-Binding binding

- **Non-binding except for:**
 - Confidentiality
 - Good-faith negotiation
 - Access agreements
 - Brokerage provisions

17. Brokerage n/a

- **Broker(s):**
- **Commission Responsibility:**

18. Other Key Terms

- **Early Access:** n/a
- **Right to Expand:** none
- **Right to Terminate:** (e.g., co-tenancy, casualty, condemnation)
- **Special Conditions:** SCCIA staff to use restrooms at LL's offices when needed.